

# Coffee Transparency Report 2020



This year we began developing a new sustainability framework to encompass all areas of our business and help us measure impact. This is part of our commitment to balancing profit and purpose. This framework consists of two key things: independent verification and transparency of data. This new framework helps us focus our efforts but also substantiate things for you, our customers; you no longer have to just take our word that we behave sustainably, you have third party assurances and the power of data available to you.

## Independent Verification

The first step in this new strategy was B Corporation certification. We believe it's the best verification currently out there for measuring impact throughout a business – not just a single variable – and we were delighted to become certified in July following their rigorous process. You can read our full Impact Assessment [here](#).

Our B Corp score was 81.9 (you need 80 to certify). We want to better this, and the Impact Assessment has formed part of our framework for improvement.

We're now in the process of drilling down further into different areas of impact. One of our key initiatives is working with an independent auditing company to carry out our farm audits, which have historically been carried out by Origin's Head of Coffee during sourcing trips.

## Data Transparency

Alongside this independent verification, we're making the data behind what we do available. The first step of this is our coffee trading prices, which you'll see below. We look forward to sharing the independent farm audit data for each of the coffees we're purchasing in 2021.

We're still working with our partners in Rwanda to gain full transparency of information relating to our Rwandan coffee, and look forward to sharing this in the future.

In the table you'll see FOB pricing. This is Free on Board and covers all the costs from the farm until the coffee bags are loaded onto the ship at the port in, or nearest to, the country of origin.



# Coffee Transparency Report 2020



FARM NAME	CATEGORY	FARM OWNER	DIRECT TRADE RELATIONSHIP	VOLUME OF GREEN COFFEE PURCHASED (KG)	USD/PER LB FOB	USD/PER LB FARMGATE PRICING*	FAIRTRADE MINIMUM (as point of reference) USD/PER LB	COOPERATIVE MEMBERSHIP	QUALITY CUP SCORE	CERTIFICATION	ORIGIN AUDIT VISIT DATE
Finca Momoto, Panama	Special Edition	Luis Miranda and Aliss Hartmann	1 year	32	\$25	\$25.00	\$1.40	N/A	89	N/A	30/01/20
Finca Herca, Panama	Feature	The Caballero Family	1 year	90	\$4.50	\$4.50	\$1.40	N/A	86	N/A	31/01/20
Cerro Azul, Honduras	Decaf	Erwin and Elaine Mierisch	15 years	276	\$2.40	\$2.40	\$1.40	N/A	84	N/A	N/A
Cerro Azul, Honduras	Feature	Erwin and Elaine Mierisch	15 years	1428	\$4.50	\$4.50	\$1.40	N/A	87	N/A	N/A
Cerro Azul, Honduras	Special Edition	Erwin and Elaine Mierisch	15 years	30	\$25.00	\$25.00	\$1.40	N/A	88	N/A	N/A
Las Colinas, Nicaragua	Feature	Erwin and Elaine Mierisch	15 years	3389	\$2.75	\$2.75	\$1.40	N/A	84	N/A	N/A
San Jose, Nicaragua	Feature	Erwin and Elaine Mierisch	15 years	1518	\$7.50	\$7.50	\$1.40	N/A	87	N/A	N/A
La Huella, Nicaragua	Feature	Erwin and Elaine Mierisch	15 years	966	\$4.00	\$4.00	\$1.40	N/A	87	N/A	N/A
Los Altos, Nicaragua	Mainstay	Erwin and Elaine Mierisch	15 years	60,559	\$2.45	\$2.45	\$1.40	N/A	84	N/A	N/A
Santa Elena, El Salvador	Mainstay	Fernando Lima	8 years	21,183	\$3.00	\$3.00	\$1.40	Cuzcachapa	84	Rainforest Alliance; TSA Bird Friendly	03/02/20
Santa Elena, El Salvador	Feature	Fernando Lima	8 years	690	\$3.50	\$3.50	\$1.40	Cuzcachapa	86	Rainforest Alliance; TSA Bird Friendly	03/02/20
San Antonio, El Salvador	Feature	Carlos Pola	7 years	2760	\$4.00	\$4.00	\$1.40	Cuzcachapa	87	N/A	03/02/20
San Antonio, El Salvador	Feature	Carlos Pola	7 years	34.5	\$7.00	\$7.00	\$1.40	Cuzcachapa	87	N/A	03/02/20
San Antonio, El Salvador	Decaf	Carlos Pola	7 years	6000	\$2.70	\$2.70	\$1.40	Cuzcachapa	84	N/A	03/02/20
Mariano, Brazil	Mainstay	Manoel Barbosa Junqueira	10 years	8,142	\$2.45	\$2.10	\$1.40	Guxupe	83	Rainforest Alliance	N/A
Das Almas, Brazil	Mainstay	Adriano Muniz	10 years	8,142	\$2.45	\$2.10	\$1.40	Guxupe	83	Rainforest Alliance; UTZ Certified	N/A
Sao Jao, Brazil	Mainstay	Ozvaldo Bacahiao	6 years	14,927	\$2.45	\$2.10	\$1.40	Guxupe	83	N/A	N/A
Sifio Corrego Grande, Brazil	Bespoke	Sergio dos Reis Oliveira	1 year	6,240	\$2.45	\$2.10	\$1.40	Guxupe	83	N/A	N/A
San Fermin, Colombia	Mainstay	27 Small Producers	5 years	13957	\$2.32	\$1.92	\$1.40	N/A	84	N/A	N/A
Buena Vista, Colombia	Features	Jairo Ciro Gutierrez	5 years	1031	\$3.27	\$2.87	\$1.40	N/A	86	N/A	N/A

**\*FARMGATE PRICE DEFINITION**

Central America, South America, and Kenya (Njemu, Ngigi and Dagitu): exit farm gate or estate gate price  
 East Africa (excluding Njemu, Ngigi and Dagitu) and China: exit washing station price

Due to a technical issue with the Ethiopia Commodity Exchange, we're unable to obtain accurate farmgate prices for our Ethiopian coffee.

# Coffee Transparency Report 2020



FARM NAME	CATEGORY	FARM OWNER	DIRECT TRADE RELATIONSHIP	VOLUME OF GREEN COFFEE PURCHASED (KG)	USD/PER LB FOB	USD/PER LB FARMGATE PRICING*	FAIRTRADE MINIMUM (as point of reference) USD/PER LB	COOPERATIVE MEMBERSHIP	QUALITY CUP SCORE	CERTIFICATION	ORIGIN AUDIT VISIT DATE
El Vergel, Colombia	Feature	Ana Deisy Llanos	5 years	966	\$3.31	\$2.91	\$1.40	N/A	86	N/A	N/A
Vista Hermosa, Colombia	Feature	Luis Edier Reinoso	5 years	310	\$3.29	\$2.89	\$1.40	N/A	86	N/A	N/A
La Primavera, Colombia	Feature	Gustavo Charry	N/A	1124	\$3.33	\$2.93	\$1.40	N/A	86	N/A	N/A
Los Girasoles, Honduras	Feature	Wilkin Huelgos	5 years	629	\$3.89	\$3.49	\$1.40	N/A	86	N/A	N/A
Refisa, Ethiopia	Feature	Snap Coffee Exporters	N/A	480	\$2.85	-	\$1.40	N/A	87	Organic	N/A
Gedeb, Ethiopia	Feature	Mekuria Mergja	N/A	240	\$3.45	-	\$1.40	N/A	87	N/A	N/A
Reko, Ethiopia	Feature	Reko Onancho Smallholders	N/A	480	\$3.25	-	\$1.40	N/A	87	N/A	
Njemu, Kenya	Feature	Simon and Irene Nyaga	1 year	150	\$4.54	\$4.10	\$1.40	N/A	87		N/A
Ngigi AA/AB, Kenya	Feature	Penniah Wambui Ngigi	1 year	360	\$4.06	\$3.68	\$1.40	N/A	87		25/02/20
Ngigi PB, Kenya	Feature	Penniah Wambui Ngigi	1 year	60	\$3.88	\$3.30	\$1.40	N/A	87		25/02/20
Dagitu, Kenya	Feature	Danson Wanyutu Karugondo	1 year	240	\$4.25	\$3.75	\$1.40	N/A	87		25/02/20
Imara, Kenya	Bespoke	Various	N/A	1050	\$2.32	\$1.80	\$1.40	N/A	85		N/A
Wahundura, Kenya	Feature	Kamacharia FCS	N/A	300	\$4.25	\$3.75	\$1.40	N/A	87		N/A
Banka, China	Feature	Yunnan Coffee Traders Co. Ltd.	2 years	600	\$2.21	\$1.94	\$1.40	N/A	85+	N/A	27/11/19
Aqi Badu, China	Feature	Yunnan Coffee Traders Co. Ltd.	2 years	240	\$3.35	\$3.08	\$1.40	N/A	86+	N/A	27/11/19
Yang Xuan, China	Feature	Yunnan Coffee Traders Co. Ltd.	2 years	360	\$3.41	\$3.14	\$1.40	N/A	86+	N/A	27/11/19
Za La, China	Feature	Yunnan Coffee Traders Co. Ltd.	2 years	240	\$3.41	\$3.14	\$1.40	N/A	86+	N/A	27/11/19
<b>Total Volume / Average Price</b>				<b>160653.50</b>	<b>\$3.60</b>	<b>\$2.79</b>					

**\*FARMGATE PRICE DEFINITION**

Central America, South America, and Kenya (Njemu, Ngigi and Dagitu): exit farm gate or estate gate price  
 East Africa (excluding Njemu, Ngigi and Dagitu) and China: exit washing station price

Due to a technical issue with the Ethiopia Commodity Exchange, we're unable to obtain accurate farmgate prices for our Ethiopian coffee.