



CURATED COMMISSIONS

CURATED COMMISSIONS HOW-TO GUIDE

Understand the Step-by-Step Process & Begin Your Journey

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PATINA-GALLERY.COM



PATINA | **GALLERY**

Celebrating 2 Decades of
SOUL STIRRING WORKS®

DEAR VALUED COLLECTOR & PATRON,

Thank you for your interest in Patina Gallery's Curated Commissions. We are excited to present our process to you, as we begin this journey together. Before we begin this exciting venture, we kindly ask that you please review our process below on how to begin your own *Curated Commission*.

YOUR STEP-BY-STEP GUIDE TO BEGINNING YOUR COMMISSION JOURNEY

STEP 1: SCHEDULE A DISCOVERY MEETING WITH ALLISON BARNETT

Co-founder of Patina Gallery and Director of Sales

Allison holds a BFA in Metalsmithing from Syracuse University, and is considered an authority on art jewelry. Collectors respect her ability, unmatched in Santa Fe, to articulate the relationships between artists and their works. She possesses intimate knowledge of the art and artists, offering collectors a deep connection to them and their unique creative processes.

To begin our Curated Commissions journey, please connect with Allison to set up a Discovery Meeting. Meetings can be either in-gallery or made as a Zoom appointment with her to identify your vision for the project.

Appointments are made by either calling the gallery at (505) 986-3432, or by email at allison@patina-gallery.com

STEP 2: PREPARE FOR YOUR DISCOVERY MEETING

During the meeting, we'll want to understand the following:

- What artist(s) are you interested in working with?
- What kind of jewelry piece are you interested in?
- Do you have preferred materials in mind?
- Pictures presented in the meeting are beneficial to us, to understand your vision.
- Do you have a budget in mind?
- Is this commission for any special occasion?

Please note: We will kindly request a good faith deposit during the discovery meeting of \$500. Due to the substantial time, care and commitment provided to achieve high level commission works of this kind, your good faith deposit is nonrefundable. Qualified commissions with Patina Gallery must meet a minimum estimated gallery price of \$5000 retail.

STEP 3: THE DISCOVERY PROCESS

Our discovery meeting will define initial details that will help set expectations for your custom piece. Please allow at least 30-60 minutes for the meeting.

Once we understand your desired Curated Commission, we can then identify the scope of the project, such as design ideas, budget, and timeline. Questions are welcomed and encouraged! We want this to be all that you adore and more. There are many things we can achieve by transparent and clear communication, and we will promise to provide this every step of the way. This is an organic process that can easily evolve and grow to an even richer experience. We will collaborate with you one on one to explore possibilities and to discover the ideal fit.

STEP 4: WORKING WITH THE ARTIST

Patina works with museum-caliber jewelry artists, metalsmiths and craftspeople who exemplify complex and unparalleled works in their field.

By the nature of their handcrafted works of art, each artist possesses their own individual process when working on a commissioned piece. With this, please expect that timelines may be unique, depending on the artist chosen for your jewelry piece. We will work with you and the artist to establish the final design of the piece, the estimated cost and walk you through the experience, all the way to completion.

STEP 4A: WORKING WITH AN EXPERIENCED GEM OR MINERAL SPECIALIST

Patina works closely with gemstone and mineral specialists who are both immensely knowledgeable in their field, and who often have first access to some of the most rarefied materials in the world.

Working with Patina allows you to have access to these precious materials on hand when creating your ideal commission piece. If you desire to work with a gem or mineral specialist in your commission, please let us know in your discovery meeting.

Allison will move forward with you to connect you with the artist and our specialist to discover what gemstone and materials are right for you.

STEP 4B: WORKING WITH ESTATE GEMSTONES & MATERIALS

If you would like to provide and work with your own precious gemstones or other materials for your commission piece, please be sure to identify this in your discovery meeting with Allison.

STEP 5: DESIGN, AGREEMENT & ESTIMATE

Following our discovery meeting and receipt of all necessary information, Allison will send you our follow up agreement, “Approval to Proceed”, giving you an opportunity to review what was found in your discovery meeting.

We then look for your sign off, authorizing Patina to move forward on your commission! With our Approval to Proceed Agreement, you will receive specific details of your project, your final design, the cost of commission, and a timeline to completion.

STEP 5A: DEPOSITS TO EXPECT THROUGH THE PROCESS

A nonrefundable 50% deposit is due along with your signed *Approval to Proceed* agreement, allowing us to move forward with the Curated Commission of your dreams. Your good faith deposit that was due with your discovery meeting will be applied.

STEP 6: CONNECTING OVER MILESTONES

Throughout the process, please prepare to be on the lookout for messages from Allison, detailing important updates and progress on your project. We will also check in if we have any questions for you, and whenever new milestones are met.

CONCLUSION: UNDERSTANDING WHAT IS RIGHT FOR YOU

Patina’s Curated Commissions are a collaborative effort.

You play an intimate hand in the curation of your work of art. This includes individual time with our founders, and exclusive opportunities to know the gallery and our talented network of artists & specialists on a deeper level. Through conception,

to design, to the creation of your new, treasured work, we are there for you and are excited to be part of this special journey.

To learn more or have further questions please feel free to reach Allison by email at allison@patina-gallery.com or by phone at (505) 986-3432.

With deep pleasure, we look forward to beginning this process with you.

Allison & Ivan Barnett
Founders of Patina Gallery



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