



SARI BARI

· HANDMADE GOODS ·

Wholesale Terms and Conditions

Sari Bari, USA Wholesale Agreement

Contact:

Website: saribari.com
Email: wholesale@saribari.com
Phone: (260) 420-8518

Wholesale Category:

Wholesale 50

50% off Suggested Retail Price plus the cost of shipping. Minimum opening order of \$300.00 USD. **No returns with the exception of faulty merchandise.**

Orders:

Order confirmation is upon Sari Bari USA receiving an authorized purchase order or sales order from the customer.

Retailers may place orders directly on www.saribari.com by completing the following steps:

1. Create an account on www.saribari.com.
2. Submit the Wholesale Application form at www.saribari.com including business name, website, sales tax ID number, and Federal ID number for verification.
3. Answer any follow-up questions we may have.
4. Request that we convert your account to a wholesale account by emailing us at wholesale@saribari.com and letting us know that your account has been created.

After your application has been approved, you will be able to view products at wholesale pricing levels. You must be signed in to your account to view wholesale pricing terms.

Minimum order standards apply. Wholesalers may order \$1000 worth of product per month (30 days) via saribari.com. Larger orders or additional monthly orders need to be placed directly with the Sari Bari wholesale manager to ensure available quantities.

Opening Orders:

Minimum order quantity (MOQ) for wholesale orders is an invoice value of \$300 or more unless otherwise stated. Initial orders must be paid for up front before items are shipped out. We will contact you with your order total and a digital invoice. If you order online you will pay for your purchase at check out at the wholesale rate. Please select a calculated, weight-based shipping rate at checkout. If a flat rate is chosen and actual shipping is greater, you will be invoiced for the shipping difference separately.

RE-ORDERS:

MOQ for wholesaler re-order is \$150. Any manually created re-orders (not placed online) must be paid for within 30 days of the invoice date. Late payments are subject to a 10% late fee for every 30 days past due.

Markup

All wholesale prices allow for at least an 80% keystone markup for retailers depending on order volume and order type.

Backordered or Volume Ordering

If the customer orders backordered items, a sales order is created for the purchase. If for any reason the sales order is cancelled Sari Bari USA reserves the right to charge 25% of the order value to cover costs.

If customer would like to order larger volumes of particular type of product (25pcs or more) or has specific color requests outside of what is available, a Purchase Order will be required and 2-3 months delivery time may be required depending on product type, order volume, and existing order demand. 50% deposit will be required on orders of \$1000 USD or more.

Prices:

All prices are listed in US dollars. All authorized retailers will receive 50% off the MSRP. Trade clients (interior designers, architects etc.) will receive 30% off the MSRP. Prices are subject to change without notice. Clients are responsible for actual shipping costs. We cover the cost of postal insurance for any shipments through USPS.

All prices are FOB (not including freight) from Fort Wayne, Indiana, unless otherwise stated.

Payment:

Payment is due upon invoice unless otherwise specified.

Method of Payment:

Sari Bari accepts payments with any major credit card.

Delivery and Shipping:

Please allow up to 1 week for your order to ship. Shipping/handling charges will be

calculated and added to your order total when the order is ready to ship. If the order is already paid, the wholesale shipping charge will be invoiced separately.

When placing an order online, please select a weight-based, calculated shipping method (not flat rate). If a flat rate is chosen and the actual shipping rate exceeds this rate, you will be invoiced separately at a later date for the difference in shipping.

We reserve the right to use our discretion as to the carrier to be used on any shipment.

Nature of Handmade products:

All of our products are handmade. Due to the nature of our production method, each product may vary slightly.

Damages and Defects:

Please inspect all shipments immediately upon arrival. Please contact Sari Bari at info@saribari.com within 5 days of receipt of damaged or defective shipments.

Returns:

Damaged product may be returned for 100% refund or replacement of the damaged item. Damaged returns are accepted within 15 days of dispatch of goods.

Returns for reasons other than defects should be discussed with the Product Sales & Wholesale Customer Service Coordinator.

Items may be replaced or store credit will be given if total order amount falls below MOQ for any reason.

Email Communication:

In order to best serve our partners, confirmed wholesale accounts will be added to our wholesale email contact list. If you wish to be removed from this list you may unsubscribe or contact us at wholesale@saribari.com.

Phone and Email Support:

Phone support for merchandising is offered Monday, Tuesday, and Thursday 9:00 am to 12:00 pm. Email support available within 48 hours Monday – Friday.

Free on board:

1. The initials FOB stand for either “free on board” or “freight on board”. Either way, it has the same definition. When using the term in business, buyers and sellers attach FOB to the beginning of a location to show the point at which freight changes hands from seller to buyer.