



INDUSTRIAL FANS • DIRECT

About IFD

Company Name

Industrial Direct LLC
Dba-Industrial Fans Direct

Contact Info

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NIGP Codes:

031-00-00 031-41-00
031-07-00 031-41-28
031-08-00 031-41-30
031-10-00 031-57-00
031-11-00 031-58-00
031-29-00 031-59-35
031-38-00 031-59-36
031-40-00 031-59-40
031-40-10 031-60-00
031-40-17 031-78-00
031-40-37 031-78-85
031-40-40

Industrial Fans Direct provides commercial and industrial air movement equipment and expertise. An extensive 20k+ SKU catalog of products with a focus on fans makes us uniquely qualified to meet specs at multiple price points for almost every contract opportunity. Our dedicated sales and customer service staff with 20+ years of experience provide quick and efficient communication throughout the bidding and post-award process.

Core Competencies

- Single source for commercial and industrial grade air movement equipment; including fans, heaters, air cooling and air filtration equipment
- Represent 48 US and Canadian based manufacturers
- Live experts available via phone or email
- Established industry relationships, giving us access to all major brands to meet specific specs and to offer equivalent alternatives

Differentiators

- 20k + SKUS, including specialty categories such as explosion proof, pneumatic, wash-down rated, corrosion resistant, etc.
- TIA/889/Buy American Act compliant products
- Product is shipped direct from manufacturer for the lowest cost and shortest lead times available. Only proven, reliable carriers used.
- True fan experts and responsive customer service for effective and efficient communication from pre-bid to post-award

Quick Facts

Small Business Certified

Established in 2000

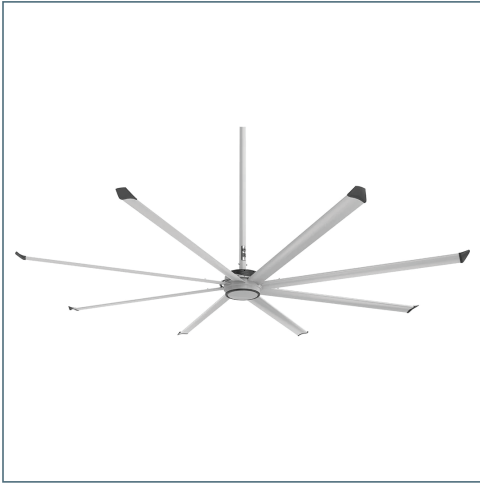
\$15M Annual Revenue

American Owned and
Operated in WA state

Past Performance

Department	Date	Amount
WSDOT	January 2024	\$470.93
King County Facilities	August 2023	\$3,544.91
WA State Penitentiary	May 2023	\$558.33
WDFW	September 2022	\$9,809.66
DSHS	August 2022	\$1,656.33

INDUSTRIAL FANS • DIRECT



HVLS Ceiling Fans



Wall Exhaust/Supply Fans



Evaporative Coolers



Explosion Proof Fans



Air Circulation Fans



Inline-Duct Fans



Portable AC Units



Confined Space Blowers



Blower Fans