



INDUSTRIAL FANS • DIRECT

About IFD

Company Name

Industrial Direct LLC
Dba-Industrial Fans Direct

Contact Info

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CAGE Code: 9BX40

UEI: LVA8HYH58EX6

DUNS: 100076575

NAICS Codes:

333413 - Fans & Blowers
333414 - Heaters
333415 - Air Conditioning
335210 - Small Appliance
333992 - Welding Fumes

Quick Facts

Small Business Certified

Established in 2000

\$15M Annual Revenue

American Owned and
Operated in WA state

Industrial Fans Direct provides commercial and industrial air movement equipment and expertise. An extensive 20k+ SKU catalog of products with a focus on fans makes us uniquely qualified to meet specs at multiple price points for almost every contract opportunity. Our dedicated sales and customer service staff with 20+ years of experience provide quick and efficient communication throughout the bidding and post-award process.

Core Competencies

- Single source for commercial and industrial grade air movement equipment; including fans, heaters, air cooling and air filtration equipment
- Represent 48 US and Canadian based manufacturers
- Live experts available via phone or email
- Established industry relationships, giving us access to all major brands to meet specific specs and to offer equivalent alternatives

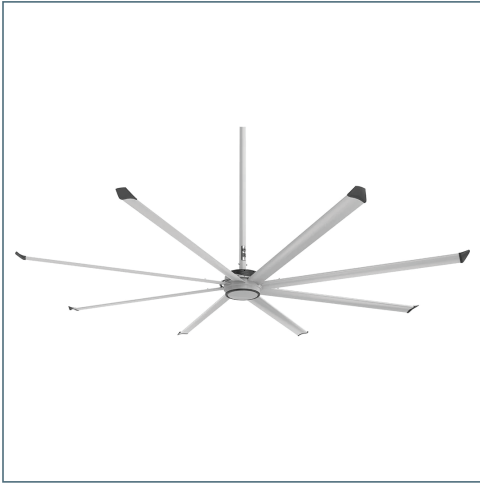
Differentiators

- 20k + SKUS, including specialty categories such as explosion proof, pneumatic, wash-down rated, corrosion resistant, etc.
- TIA/889/Buy American Act compliant products
- Product is shipped direct from manufacturer for the lowest cost and shortest lead times available. Only proven, reliable carriers used.
- True fan experts and responsive customer service for effective and efficient communication from pre-bid to post-award

Past Performance

- Recent award for contract #W519TC24P2182, Army, \$60,738.96, 01/2024
- Multiple procurement card purchases from the DOD (Army, Navy, Air Force, Marines) and DHS (Coast Guard)
- Have secured private sector single projects in excess of \$1M in equipment
- Process over 10,000 orders annually

INDUSTRIAL FANS • DIRECT



HVLS Ceiling Fans



Wall Exhaust/Supply Fans



Evaporative Coolers



Explosion Proof Fans



Air Circulation Fans



Inline-Duct Fans



Portable AC Units



Confined Space Blowers



Blower Fans