

---

**Qualification Criteria**

1. Conduct business from a commercial location
2. Have a fully-functional website (E-commerce not required)
3. Complete Anderson Composites Account Application
4. Provide photocopy of current business license and/or sales tax permit
5. Provide photocopy of business card or company letter head
6. Provide photocopy of voided company check (US accounts only)

**Account Discount and Buy In**

Because Anderson Composites does not require buy in, account discounts will be based on purchase volume. More purchases qualify the account for deeper discounts. If the account does not make any purchases within any 12-month period, this account will be considered inactive, and Anderson Composites will close the account. Purchase frequency will also affect accounts' discounts. If an account achieves a certain discount level, but ceases to make any purchases for a period of time, Anderson Composites has the right to adjust the discounts. All prices and discounts are subject to change without notice.

**Retail Customer Referral**

Anderson Composites will refer potential customers to accounts based on location or specialty for a particular vehicle application. Anderson Composites will only assist ACCOUNTS in sales-related matters if the transaction was done through the account, meaning that Anderson Composites will not answer sales-related inquiries from end users directly. Accounts bear the responsibility to handle all customer service-related issues, including, but are not limited to, obtaining tracking numbers, handling freight damage claims, claiming defects/warranties, and obtaining authorization for returns/exchanges. Accounts should not refer end-users to Anderson Composites directly. Such end-users will be referred back to the account.

**M.A.P.**

To promote fair competition and to reduce price-wars between Anderson Composites accounts, all distributors are required to abide by Anderson Composites' Minimum Advertising Price policy, which is to advertise to retail customers, in any form, at no less than 10% off MSRP. The advertising forms include, but are not limited to, accounts' company website, online forums, catalogs, and other online marketplaces. Accounts found in violation of this policy will be immediately terminated.

**International Sales**

A specific pricing structure has been constructed for each country where Anderson Composites has established master distributorship (see <http://AndersonComposites.com/accounts/> for latest list – check under the "International Account Information" tab). To help maintain stability of the account networks in these countries, US accounts are advised not to advertise in those countries.

**Drop Ships**

Drop ship services are available; a \$20.00 drop ship fee will be applied to each invoice.

**Method of Payment**

Prepaid: For U.S. accounts, acceptable methods are Credit Card, Certified Check, Money Order, PayPal, or Company Check (with prior approval). For international accounts (including Canada), wire transfers and PayPal are accepted.

**Returned Checks**

If a check is returned for any reason, a 35.00 USD service charge will be applied, and company check will not be accepted on any future purchases. An additional 5% service charge per month will be added to outstanding balances on all returned checks.

**Freight**

Prices do not include freight charges. All merchandise will be shipped by the fastest, most economical method available. If accounts wish to use their own trucking company, there will be a \$20 inspection/packaging fee for the first item, and \$10 for each additional item. At account's request (and own risk), products can be shipped the way they are with no inspection and no additional packaging to waive the packing fees. For pallet shipments, a \$40 packing fee will be applied per pallet for up to two pallets. Additional pallets will be waived of any packing fees.

**Termination**

Anderson Composites reserves the right to terminate any account at its own discretion.

**Initial:** \_\_\_\_\_



Anderson Composites  
 1215 Bixby Drive, City of Industry, CA 91745  
 Tel: 626-333-7024 Fax: 626-968-5319  
 www.AndersonComposites.com, sales@AndersonComposites.com

## NEW ACCOUNT APPLICATION

**Please check your qualifications before applying. See page 1 for account criteria.  
 International accounts: only sections I, II, III, and VII are required**

| (I) BUSINESS INFORMATION  |         |  | (II) DESCRIPTION OF BUSINESS                             |  |
|---|---------|--|--|--|
| NAME OF BUSINESS  |         |  | NO. OF EMPLOYEES   | IN BUSINESS SINCE:                             |
| LEGAL (IF DIFFERENT)  |         |  | BUSINESS STRUCTURE                                       |  |
| ADDRESS   |         |  | <input type="checkbox"/> CORPORATION                     | <input type="checkbox"/> PARTNERSHIP           |
| CITY  |         |  | <input type="checkbox"/> PROPRIETORSHIP                  | <input type="checkbox"/> DIVISION/SUBSIDIARY   |
| STATE   |         |  | PARENT COMPANY:  |  |
| ZIP   | COUNTRY |  | MARKETING AND SALES PROCEDURES<br>(Check all that apply) |  |
| PHONE   | FAX     |  | <input type="checkbox"/> INTERNET                        | <input type="checkbox"/> MAGAZINE/MAIL ORDER   |
| E-MAIL  |         |  | <input type="checkbox"/> RETAIL/SHOWROOM                 | <input type="checkbox"/> WHOLESALE DISTRIBUTOR |
| WEBSITE   |         |  | FEDERAL TAX ID # (USA Accounts Only):                    |  |
|   |         |  | STATE RESELLER PERMIT # (California Only):               |  |
| <b>*IMPORTANT: PLEASE ATTACH A COPY OF BUSINESS LICENSE WITH THIS APPLICATION</b> |         |  |  |  |

| (III) COMPANY PRINCIPALS/OFFICERS RESPONSIBLE FOR BUSINESS TRANSACTIONS |           |                   |           |
|---|-----------|-------------------|-----------|
| (1) NAME  | JOB TITLE | DRIVERS LICENSE # | PHONE/EXT |
| HOME ADDRESS  |           | BIRTH DATE        | SSN       |
| (2) NAME  | JOB TITLE | DRIVERS LICENSE # | PHONE/EXT |
| HOME ADDRESS  |           | BIRTH DATE        | SSN       |

| (IV) BANK REFERENCES (US Accounts Only)  |              |           |
|--|--------------|-----------|
| NAME OF BANK   | CONTACT NAME | PHONE/EXT |
| ADDRESS  | ACCOUNT #    |           |
| THIS IS A: <input type="checkbox"/> BUSINESS ACCOUNT <input type="checkbox"/> PERSONAL ACCOUNT |              |           |
| <b>*IMPORTANT: PLEASE ATTACH A COPY OF VOIDED CHECK WITH THIS APPLICATION</b>                  |              |           |



Anderson Composites  
1215 Bixby Drive, City of Industry, CA 91745  
Tel: 626-333-7024 Fax: 626-968-5319  
www.AndersonComposites.com, sales@AndersonComposites.com

**(V) TRADE REFERENCES (US Accounts Only)**

| COMPANY NAME | CONTACT NAME | PHONE NUMBER | FAX NUMBER |
|--------------|--------------|--------------|------------|
|              |              |              |            |
|              |              |              |            |
|              |              |              |            |
|              |              |              |            |

**(VI) CREDIT CARD INFORMATION (US Accounts Only)**

|   |                    |   |
|---|--------------------|---|
| CARD HOLDER'S NAME  | BILLING ADDRESS    | CARD TYPE                                 |
|   |                    | <input type="checkbox"/> VISA             |
|   |                    | <input type="checkbox"/> MASTER CARD      |
|   |                    | <input type="checkbox"/> AMERICAN EXPRESS |
| EXPIRATION DATE   | CREDIT CARD NUMBER |   |
|   |                    |   |
| THIS IS A: <input type="checkbox"/> BUSINESS CARD <input type="checkbox"/> PERSONAL CARD  |                    |   |
| V-CODE (last 3-digit number in the signature box on back of card for VISA and MC, or 4-digit number above account number for American Express): _____ |                    |   |

**(VII) POLICY AND CONDITION AGREEMENT**

I hereby certify that the information in this New Account Application is correct. The information included in this application is furnished on a strictly confidential basis in support of determining the qualification of this company as an official account of Anderson Composites International, Inc. I have read and agreed to the general Terms and Conditions published at <http://AndersonComposites.com/terms-and-conditions/> as well as Anderson Composites' Account Policies published at <http://AndersonComposites.com/accounts/>. I also authorize Anderson Composites International, Inc. to make inquiries as necessary to verify our/my financial capabilities and to determine our/my creditworthiness. I hereby accept to comply with all policies and conditions of sale provided by Anderson Composites International, Inc. and understand that any violation of these policies and conditions could lead to termination of my account.

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
JOB TITLE

\_\_\_\_\_  
DATE

Thank you for applying! When finished, please fax to 626-968-5319. If all information is completed, we will setup your account and send you a confirmation via email. Please verify that your email address is correct.

---

**TERMS AND CONDITIONS**

All orders placed with Anderson Composites (phone, fax, mail, verbal, or e-mail), either directly or through another account, constitute the acknowledgment and acceptance of all of the conditions listed below:

**Warranty and Disclaimer**

Items sold by Anderson Composites International, Inc. may not be legal for street use in all states. It is the buyer's responsibility to comply with applicable state laws. Buyer understands that due to strict U.S. Federal and State safety crash guidelines, Anderson Composites is not responsible or liable for any damages or possible injuries incurred upon possible accidents due to driver error, incorrect installations, bad judgment, or act of nature/God, Allah, Jehovah, etc. All products are intended for off-highway uses, and should be used for their intended purposes only. Anderson Composites does not take responsibility over buyer installation, modification, and unusual stress of the products. The buyer assumes all responsibilities for determining the suitability of the products. Anderson Composites is not responsible for any damages incurred either directly or indirectly on the vehicles or operators/passengers within the vehicles.

**Installation**

All products require professional installation. Buyer understands that some products may require modifications for correct fitment. Minor adjustments may be necessary as part of the normal installation process. All hoods require hood pins for safety reasons. All carbon fiber products will not sustain any force or weight, for they could be cracked by such force or weight. Anderson Composites has made an effort to produce all its aftermarket products to fit the original factory automobile as closely as possible. However, some occasional prepping may be necessary for an ideal fit. The buyer needs to perform these steps to his/her satisfaction before installation. If the buyer wishes to paint the products, he or she must pre-fit the parts to the automobile before painting to ensure proper fit. There are absolutely no returns on painted products.

**Shipping Damage**

Anderson Composites packs all products carefully to prevent damage during shipping. However, damage may still occur occasionally in transit. Buyer must inspect the packaging and the products carefully upon receiving them, then accept the shipment and notate any damages and irregularities, such as crushed, torn, punctured, or broken parts on both the packaging and the product, on the freight bill or receipt at the driver's presence. Buyer must retain all cartons, packing materials, and damaged products for the carrier's damage inspector to inspect. Do not refuse shipment or return it without approval, because the buyer's right to make a damage claim may be denied. A signed receipt without any notation indemnified the carrier as well as Anderson Composites International, Inc. from any further damage claim. Discovery of damages after a clear delivery becomes the responsibility of the customer.

All damages must be notified to carrier AND Anderson Composites within 24 hours. In cases of damage with proper notation on receipt, the carrier will determine whether to pay for repair cost or replacement value of the damaged goods after damage inspection. Replacement value is the amount the buyer paid to Anderson Composites and is not negotiable. All disputes about the settlement amount should be addressed with the carrier. Anderson Composites, under no circumstances, shall be liable for the damaged product or for subsequent settlement of the claim with the carrier.

**Defective Products**

All products require professional installation. Minor adjustments might be necessary. These are normal body work and installation steps. Therefore it is NOT considered to be defective. Pictures are required to demonstrate true defects on products prior to return. See below for information on our return policy.

**Returns**

Special orders cannot be returned. If the buyer decides to return any part of the ordered item, he or she must contact Anderson Composites and receive a return authorization within three (3) days of receiving the parts. A Return Authorization number (RA number) will be issued to the buyer by Anderson Composites, and it must be written on the outside of the packages being returned. Returned products must be received back at Anderson Composites within 10 days of issuing the return authorization. There is no return for any parts that have been

**Initial:** \_\_\_\_\_

---

used, modified, painted, or installed. All returned products are subject to a 30% restocking fee, and shipping and handling fees are not refundable. All products which are approved for return are for store credit only. All products returned must be in the original shipping carton in the same condition as it was originally delivered or shipped. Only the original buyer may request for a return of products. Defective items may be exchanged for the same item only. Upon receipt of returned parts, Anderson Composites shall inspect the parts to determine their exact condition. If Anderson Composites does not accept the goods as being defective and/or returnable, buyer must accept any incurred costs. All returns, regardless of the underlying reason, must be sent shipping prepaid. Any returns sent shipping collect or without RA number will be refused and returned to the buyer at his or her own expense. Shipping costs to and from the purchaser are not refundable. Buyer is advised to insure the returned goods for their full value for his or her own protection. Otherwise, neither Anderson Composites nor the shipping company would be responsible for any damage or loss in shipment. Refund will not be issued on returned products that are damaged on the way back to Anderson Composites.

**Special Orders**

All special orders require a minimum, non-refundable deposit of 50% of the sales total. If there is cancellation by the buyer for any reason, the deposit is forfeited immediately. In addition, Anderson Composites is not responsible for any late shipments. Buyer shall not be entitled to charge backs, reductions of price, or other offsets as a result of late shipment.

**Shipping and Backorders**

Anderson Composites tries to maintain a good stocking level in order to prevent backorders. However, in case a backorder is necessary, Anderson Composites will ship the order as soon as the parts become available. Backorders must be canceled within five days from when the order is placed, or before when the parts become available, whichever is sooner. Otherwise, the parts will automatically be shipped to the buyer. Anderson Composites tries to ship regular, in-stock items within the next two business days. Please allow 5-10 working days for in-stock items to arrive. All shipping dates are approximate. Buyer is fully responsible for all shipping charges, unless otherwise negotiated with Anderson Composites. Shipping to residential addresses (as opposed to business addresses) will incur additional costs.

**Payment**

All shipments and orders must be prepaid. No COD's are acceptable. Payments can be accepted in the forms of money order, cashier's check, VISA card, Master card, Discover, and American Express. Company checks are accepted upon Anderson Composites credit approval.

**Contingencies**

Anderson Composites shall not be liable for any failures to produce product to buyer when the cause of such failure is the result of the forces of nature, labor disputes, supplies or material shortage, acts of local, state, national, civil, or other authorities or public agencies; utility or communication failures, accidents, strikes, transportation problems, or any act or cause that does not normally occur in the ordinary course of Anderson Composites' business.

All parts shall remain the property of Anderson Composites until paid in full.

All prices and specifications are subject to change without notice. Shipping costs are non-refundable. All special orders are non-returnable.

**Initial:** \_\_\_\_\_

---

## Anderson Composites Internet Sales Policy

Anderson Composites does not authorize the sale of its products on EBay. The purpose of this Policy is to ensure that Anderson Composites maintain its high quality and associated brand value. Anderson Composites is proud of its ability to design, manufacture and distribute high quality carbon fiber and fiberglass late model muscle car & truck body parts for the automotive aftermarket. Anderson Composites believes direct selling on EBay reduces its value proposition and overall sales potential.

Our distributors, dealers and retailers sell directly to qualified resellers, installation professionals and mechanically inclined automotive enthusiasts. In order to protect the consumer and retailer along with the faith put in our products by the professional installer, Anderson Composites will only honor warranties for its products when such products are sold from an independently owned and operated web store, bricks and mortar establishment or professionally installed. Anderson Composites reserves its right to require evidence of proof of purchase prior to honoring any warranty claim.

Our Policy is an important part of our strategy to build our brand and we believe it is in the interest of our accounts and their customers to abide by it. Anderson Composites reserves the right to cancel any pending orders, restrict future orders, or terminate the account if Anderson Composites reasonably believes:

- a. An account has violated the provisions of this policy; or
- b. An account serviced by an account has violated the provisions of this policy; or
- c. An account or an account it services intends to violate this policy

Anderson Composites encourages the use of the internet to promote its products and to educate the professional installer and consumer on the applications, features and specifications of all of Anderson Composites products.

Questions related to this Internet Policy can be directed to: sales@andersoncomposites.com.

---

## Minimum Advertised Price (MAP) Policy

Anderson Composites believes in maintaining a fair marketplace for all its authorized Distributors, Dealers and Retailers. We recognize that our success is tied to the success of our accounts and we want to discourage price-based advertising that would be detrimental to our account's service and support efforts. Anderson Composites does not intend to do business with Distributors, Dealers and Retailers who compromise the value of Anderson Composites and its products. As a result, Anderson Composites established this Minimum Advertised Price ("MAP") Policy.

The MAP Policy applies to advertised prices, not the price at which MAP Products are actually sold or offered for sale to an individual in-store or over the telephone. Anderson Composites recognizes that dealers are free to make their own decisions to advertise and sell any Anderson Composites product at any price they choose, without consulting or advising Anderson Composites.

The MAP policy shall work under the following guidelines:

1. The MAP for all Anderson Composite products shall be no less than Ten Percent (10%) off Manufacturer's Suggested Retail Price (MSRP) as listed in the then current Anderson Composites MSRP List.
2. The MAP Policy applies to all advertisements of MAP Products in any and all media, including but not limited to flyers, posters, coupons, mailers, inserts, newspapers, magazines, catalogs, television, radio, and public signage, as well as Internet sites, social media sites, apps, or any other electronic media.
3. The MAP policy is not applicable to any in-store advertising that is not distributed to the customer.
4. Website features such as "click for price" and automatic price display for any items prior to being placed in a customer's shopping cart and other similar features are considered to be a violation of this MAP policy.
5. Statements such as "we will match any price" and "call for price" are acceptable to advertise in general, or to use similar phrases; so long as the reseller does not include any advertised price below MAP and otherwise complies with this MAP Policy.
6. This MAP Policy also applies to any activity which Anderson Composites determines, in its sole discretion, to be designed or intended to circumvent the intent of this MAP Policy.

### Policy Enforcement

1. Anderson Composites reserves the right to cancel any pending orders, restrict future orders, or terminate the account if Anderson Composites reasonably believes:
  - a. An account has violated the provisions of this policy; or
  - b. An account serviced by an account has violated the provisions of this policy; or
  - c. An account or an account it services intends to violate this policy.
2. Anderson Composites monitors the advertised prices of accounts directly on a regular basis. Accounts are expected to provide reasonable cooperation in any Anderson Composites investigations regarding possible MAP Policy violations within 72 hours of notice.
3. Hindering, obstructing, delaying, or otherwise failing to cooperate with an Anderson Composites MAP Policy investigation within 21 days of notice is a violation of this MAP Policy and will result in termination of the account.
4. Waivers to this MAP Policy may be granted in Anderson Composites' sole discretion in writing. Accounts must strictly adhere to the terms of the waiver letter. Deviation from the terms of a waiver letter is a violation of the MAP Policy.
5. The MAP Policy will be enforced by Anderson Composites in its sole discretion and without notice. Violations of this policy may result in any of the aforementioned sanctions up to and including termination of our business relationship.

Questions related to this Internet Policy can be directed to: sales@andersoncomposites.com.

**Initial:** \_\_\_\_\_



Anderson Composites  
 1215 Bixby Drive, City of Industry, CA 91745  
 Tel: 626-968-2010 Fax: 626-968-7515  
 www.AndersonComposites.com, sales@AndersonComposites.com

# PURCHASE ORDER

**BILL TO:**

NAME: \_\_\_\_\_  
 COMPANY NAME: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 CITY, ST ZIP CODE: \_\_\_\_\_  
 PHONE: \_\_\_\_\_

**SHIP TO:**

NAME: \_\_\_\_\_  
 COMPANY NAME: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 CITY, ST ZIP CODE: \_\_\_\_\_  
 PHONE: \_\_\_\_\_

| QTY | UNIT | PART NUMBER / DESCRIPTION | UNIT PRICE | TOTAL |
|-----|------|---------------------------|------------|-------|
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |
|     |      |                           |            |       |

|                     |  |
|---------------------|--|
| SUBTOTAL            |  |
| SALES TAX           |  |
| SHIPPING & HANDLING |  |
| OTHER               |  |
| TOTAL               |  |

Authorized by \_\_\_\_\_ Date \_\_\_\_\_