



# WARNING

## *You're Getting Gouged!*

### **Do You Know What Your Invoice Really Means?**

At Western First Aid & Safety, we build a customer, not an invoice. Check out this list of red flags that mean you may be paying unnecessary costs with your current provider, then give us a call!

#### **Overstuffing and Overbilling**

Are you getting items or services you don't need or want? Western never overstuffs or overbills. We provide exactly what you need and use, and that's all you pay for.

#### **Disinfectant and Disinfectant Wipe Charges**

We don't know why they charge you for these, but with Western, these standard items are free.

#### **Over-inflated Service Charge**

Western bills at a fair rate, without blowing up the cost for no reason.

#### **More than One Rep**

Do you have separate reps for first aid and eyewash stations? That means double service charges. At Western, your (one) rep is knowledgeable enough to handle all of our first aid and safety products, so you don't get charged for additional personnel and service.

#### **Bogus Items**

Hand lotion? Lip ointment? Dental cream? Forehead thermometers? Western never throws in random items just so we can bill you more.



**western**  
FIRST AID & SAFETY  
**866-362-2691**

***westernfirstaid.com***



### **Redundant Items**

Ibuprofen and Advil™ are similar products, and if you have both, you're getting billed for both. Western makes sure you only have the items you need without repetition. *Other similar products: Antacid, Alka Seltzer™ and Pepto Bismo™; Acetaminophen and Tylenol™; Aspirin and Bayer™; Cold Relief and Robitussin™; Naproxen and Aleve™; Cough Drops and Halls™; multiple types of bandages.*

### **Fees and Charges**

What are they all for? We don't know either, but Western's easy-to-read electronic invoices won't leave you scratching your head.

### **Invoices Going Up, Up, Up**

Are you actually getting punished for being a long-time customer? Pay attention to your invoice over time to see if it has significantly increased. Western wants your business and we want it forever, so you won't see an inexplicable increase in your bill over time.

***Do It Right with Western!***

**Your Trusted Partner in First Aid & Safety**

***No Contracts***

***Easy-to-Understand Invoices***

***No Extra or Tricky Charges***

***No Overstuffing or Overselling***

***Sincere Commitment to Customer Service***



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