



Job Title: Demand Planner, Strategic Partners
Reports to: Director, Supply Chain Planning
Date Modified: November 30, 2018

Department: Supply Chain
Location: INTL/Rhodes

Company Overview

At Jamieson Wellness, we're dedicated to improving the world's health and wellness with our portfolio of innovative natural health brands. Established in 1922, Jamieson Vitamins is our heritage brand, available in over 40 countries and recognized as Canada's #1 consumer health brand. We manufacture and market sports nutrition products and specialty supplements under our Progressive, Precision and Iron Vegan brands, and market products by Lorna Vanderhaeghe Health Solutions (LVHS), the #1 women's natural health focused brand in Canada. In 2017, Jamieson Wellness was named one of the top ten most reputable companies in Canada. For more information please visit jamiesonwellness.com.

Overall Responsibilities

Reporting to the Director, Supply Chain Planning, the Demand Planner, Strategic Partners, will primarily be responsible for providing forecasts and accurate targets using planned sales orders, customer contacts and intercompany standing orders. This individual will analyze and maintain accurate rolling demand plans while monitoring sales to ensure availability. In addition he/she will be responsible for communicating results to key stakeholders and customers.

Specific Key Responsibilities & Duties

- Generating forecast reports and validating with stakeholders
- Analyze and uphold accurate and detailed rolling demand plans while monitoring sales to ensure product availability
- Manage inventory targets making recommendations about changes to inventory targets based on changes in demands or market trends
- Ensure adequate stock levels for production requirements on customer supplied materials
- Identify, develop, and document inventory release strategy for critical components
- Support for scheduling of production work orders
- Effectively communicate on a timely basis with internal departments and customers
- Maintain current and future forecasting analysis
- Coordinate necessary action plans with affected departments
- Collaborate with functional experts in order to facilitate and improve inventory best practices
- Generate budget plan(s) using sales history, as well as inputs from Marketing and Sales
- Drive the daily diagnostics of inventory, and determine root causes of errors
- Ensure that plans are followed as expected and develop corrective actions in conjunction with other related departments when variances are discovered
- Maintain a positive relationship with outside suppliers and clients
- Maintaining documentation and operating procedures for demand processes
- Participate in S&OP process monthly

Knowledge, Skills & Abilities Requirements

- University degree in business, with a focus on supply chain management.
- Three (3) years of direct work experience in a demand planning role.
- A customer centric attitude with experience in a vendor/customer relationships.



- Working knowledge of ERP, supply chain and demand planning software.
- Advanced analytical abilities and problem solving skills.
- Strong communication skills, both verbal and written.
- Ability to build and lead customer presentations and meetings as it relates to demand.
- Some travel may be required.

Our Values

TEAMWORK – We collaborate towards common goals and objectives; We celebrate wins and learn from losses together; We appreciate and value each other’s contributions; We ensure our team goals trump individual or departmental interests;

ENTREPRENEURSHIP – We foster creative, innovative and empowered thinking at all levels; We are agile and Responsive to changes; We are consumer obsessed and data based; We demonstrate initiative and take calculated risks;

ACHIEVING RESULTS – We achieve stretch goals; We objectively use data to measure progress; We lead with a passion for winning; We demonstrate a bias for action; We show a consistent commitment to excellence and expect it from others;

INTEGRITY – We do what we say; We do what is right even when it’s not easy; We demonstrate mutual respect and inspire trust; We seek and accept accountability; We take a quality approach in everything we do;

TRANSPARENCY – We communicate openly, honestly and directly; We encourage productive and respectful conflict to develop the best solutions; We provide and share information to enable sound decision making at all levels;

EXTERNAL FOCUS – We continually seek understanding of forces that affect our business, customers, consumers, government, technology, competition and suppliers; We proactively solicit the views of the outside world on how we’re doing and what to improve; We foster relations with outside influencers to gain proactive insight in the latest developments that could affect our business; We review and discuss necessary change regularly to incorporate it into our strategy.