

Position Profile

Sales Associate

Edmonton, Alberta — Stantec Tower Flagship Store

The Opportunity

As a Sales Associate in the Stantec Tower Flagship Store you will play a crucial role within the Henry Singer organization. The successful candidate will be a self-starter who uses their exemplary customer service skills to exceed personal sales budgets, build and maintain relationships with customers and contribute to the store's overall sales performance success. Our sales associates are the members of our team who drive success forward by being the face of our organization on our sales floor.

The ideal candidate prioritizes engagement with customers and collaborates with their colleagues effectively to maximize personal and team success. You are an organized, punctual and committed individual who strives to exceed expectations and possesses a positive, professional attitude.

Primary Duties & Responsibilities:

- Provide exemplary customer service to all Henry Singer clients while building and maintaining professional relationships with clients to instill brand loyalty.
- Remain knowledgable and informed about store merchandise, programs and events and communicate these effectively with clients and colleagues.
- Become fully conversant in the Lightspeed POS operations to execute a variety of daily transactions and POS tasks.
- Assist in the maintenance of store merchandising standards, under the direction of the Visual Merchandising Lead, to ensure perfect presentation of merchandise at all times.
- Collaborate effectively with all colleagues in the Edmonton and Calgary locations to assist in coordinating operational tasks as assigned by Managers.
- Perform general housekeeping duties daily, weekly and monthly to keep all areas of the store clean and presentable.
- Other duties and tasks as assigned by Managers.

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- Proven experience demonstrating exemplary customer service (experience in luxury retail considered an asset).
- High degree of friendliness, sociability and willingness to collaborate with colleagues.
- Strong organization, attention to detail and time management skills.
- Ability to adapt to changing situations in a fast-paced environment.
- Reliable, punctual and continually demonstrates a positive and professional attitude.

About Henry Singer Fashion Group

Henry Singer is a leader in the fashion industry. We are proud of our team of outstanding and experienced sales associates, customer advisors, tailors, buyers and support staff and the way they help run our business. This is a testament to our supportive work environment, family values, and above average compensation and benefits package. With 86 years of experience and counting, Henry Singer is the premier mens lifestyle destination in Edmonton and Calgary.

How To Apply

If this opportunity resonates with you and you feel like you would be a great fit we'd like to hear from you! Please email your cover letter, resume and salary/wage expectations to larbour@henrysinger.com.

Please indicate "Sales Associate Job Application" in the subject line.

We welcome all applications but please note only those chosen for interviews will be contacted. Thank you for your interest in working for Henry Singer Fashion Group.