



TRUNK SHOW POLICIES

Thank you for your interest in hosting a trunk show with Baad Mom Yarns! Trunk shows are an excellent way to introduce new yarns to your customers to evaluate if your shop would benefit from opening a wholesale account.

Hosted Trunk Shows

I offer both hosted and shipped trunk shows! Hosted trunk shows are great if you want me to come and meet your customers, tell them about my yarns and dye process and more! I offer two options for you to choose from based on what your business needs are.

Option 1	Option 2
Baad Mom Yarns receives 70% of the day's gross sales and the shop receives 30% .	Baad Mom Yarns receives 60% of the day's gross sales and the shop receives 40% .
Baad Mom Yarns will process purchases and then submit 30% of the day's gross sales to the shop via post dated check (dated 2-3 business days after the event).	Shop will process purchases through their POS and then submit 60% of the day's gross sales to Baad Mom Yarns via post dated check (dated 2-3 business days after the event).
Baad Mom Yarns will be responsible for collecting and remitting sales tax according to the laws of the state in which the Trunk Show is held.	Shop will be responsible for collecting and remitting sales tax according to the laws of the state in which the Trunk Show is held.
Shop has the option of purchasing remaining stock at wholesale pricing as listed on the Baad Mom Yarns' website.	Shop has the option of purchasing remaining stock at wholesale pricing as listed on the Baad Mom Yarns' website.
	Baad Mom Yarns will provide a list of inventory 2 days prior to the event to give the shop enough time to load it into their system.

For shops outside of a 100 mile radius, shop agrees to pay 50% of lodging, travel, and food expenses unless contracted to teach 2 or more classes.



Baad Mom Yarns

Facility Requirements

The shop agrees to provide an adequate space for set-up and display. The space requirements will be agreed upon by both parties prior to commitment to the event.

Lead Time

A minimum of four (4) weeks lead time is required for trunk shows within a 100 mile radius of Charlottesville, VA and a minimum of eight (8) weeks for trunk shows outside of the 100 mile radius. This allows both parties time to advertise and prepare for the event as well as make travel arrangements if needed.

Shipped Trunk Shows

Pricing

- Baad Mom Yarns receives **60%** of the trunk show's gross sales and the shop receives **40%**.
- If the sales from the trunk show reach \$1600 then the split will be **50/50**.
- Shop will be responsible for collecting and remitting sales tax according to the laws of the state in which the Trunk Show is held.
- Shop has the option of purchasing remaining stock at wholesale pricing as listed on the Baad Mom Yarns' website.

Payment

- Shipped trunk shows require a credit card and signed authorization to be on file.
- Payment for yarn sold can be made through PayPal or with a check and must be made within 4 days of the trunk show ending. If payment is not made, Baad Mom Yarns will charge the credit card on file.
- Shop will pay for all shipping, including insurance.



Baad Mom Yarns

Other Terms

- All branding must remain intact including, but not limited to, yarn tags, base names, and colorway names.
- No stickers (pricing or otherwise) may be placed on yarn tags. Shop agrees to pay \$2 per tag that must be replaced.
- Yarn must be returned in its original condition. Yarn must not be cut, used, or soiled and must be free of odors.
- Shop is responsible for any damages. Any yarn that is damaged will be purchased by the shop at full retail price.
- I am happy to provide signage that you can print that I use for pricing in my booths.
- When shipping yarn back a packing list must be included.

The undersigned represents and warrants that either the signer is a sole proprietor or an authorized officer, representative, or agent of other entity (corporation, partnership or limited liability company), that the undersigned possess the requisite legal authority to sign this Trunk Show contract on behalf of the shop and bind the shop to the terms and condition contained herein.

Signature of shop representative

Date

Melanie Cheripka

Date

Owner, Baad Mom Yarns