

Earth Speaks Co-Op Membership

Hello all!

First off I want to express my immense gratitude to everyone for supporting our store and bringing your positive energy to our lives! Your interest in our business is why I am writing to you today about joining us in our process of creating all natural skin care and aromatherapy products.

Our idea is to create a membership system—much like a food co-op—where you would come work with us to create, package and label our products for just a couple hours per month. In exchange, you will receive a 35% discount on all purchases at our store! If you consistently use our oils for your skin care or aromatherapy regime, this is a perfect opportunity to save money on your favorite items. Also, similarly to our workshops, you would gain the knowledge of how to make a variety of all natural skin care products with your own two hands.

We believe that it is important for our customers to know exactly what they are putting on their skin, and creating a collaborative work environment where the customers make the products proves that there is no mystery to our formula. We foresee it being a fun and mutually beneficial experience! Below is a summary covering the main points of how our membership works. Thank you all for your time, we hope to see you soon!

- **Initial Membership Sign-Up Fee:** It is \$50 to sign up for our co-op membership. However, if at anytime you decide that it's not right for you, or that you don't have time, let us know and we will promptly refund you the \$50 sign up fee.
- **Work:** To be a member, you must contribute about 3 hours per month of your time to come to the store and help us to create, package and label our products. If for some reason you cannot make it to the store, let us know and perhaps we can arrange for you to work remotely or put in your hours in in an alternate way.
- **Privileges:** Members receive a 35% discount on all purchases at our store. They will also receive the knowledge of how to make a wide variety of organic skin care and aromatherapy products by hand.
- We will also have meetings semi regularly to discuss our work, and for members to have the chance to contribute their opinions & ideas about what we can add to improve our products and our store as a whole.