

Hi! We are Beyondtech



The Beyondtech Story


Ours, is a story of the right speed and pace. The story of how an idea can help others, through quality, perception and details.

We noticed how little options you had. Either: enormous faceless big brands, that didn't pay enough attention to that particular requirement you have, or corporations with cheap prices for anything, but low quality and no way to support you in the long term.

That's where we stepped in, since 2013 we have been developing solutions, not just items or products. We administered all operations around the world from Miami, FL, at your velocity, at your needs.

Today, we have the opportunity to present you our results during this journey, to give you a snapshot of how many we assisted, so you can decide the right way for us to help you grow...

We understood that sometimes what's on the retail won't work for you, that you need the manufacturer to create and build for you, without taking too much time and without making it an unpleasant journey because you need support for that solution.

Since then we had operations where we are needed most, South America, and Europe are the first new branches we opened, our vision is not market focused, is client focused, and this means we go where your projects are, we move at your rhythm. 

Core Values

01

OUR CORE VALUE

To raise the bar of the fibre optics industry by *beautifying, humanizing, and optimizing it.*

02

PERFORM. OVER PERFORM.

We have the fastest delivery in the industry with over 65K of units ready to ship in multiple distribution centers across America and the European Union, huge reliability of our product as well as superior customer service. *Our Numbers don't lie.*

03

SACRIFICE, THEN OVERCOMMIT

You encounter barriers with your Networks design or proposal? We help you take down those obstacles and accomplish your goals in no time. Fiber Optics should not be complicated, should be easy.



04

MAKE THE INVISIBLE ENEMY VISIBLE

Low quality products and bad or nonexistent customer service is the problem in our industry, we work very hard, every HOUR, every day to eliminate this issue.

05

CONSTANTLY REINVENT YOURSELF

Every year so far, we have introduce more products to our manufacturing line and inventories, bringing solutions carefully crafted, taking care of every detail in all the production and distribution process, *our customer deserves it.*

06

BECOME ONE OF THE LEADERS IN CUSTOMER'S MIND

Getting together with telecom engineers and physics specialists, theorist and network integrators we work with partnership to bring the best solutions in the telecom industry.

07

SPREAD THE WORD

We have provided more than 200 articles and videos of: telecom, news, data centers, new fiber solutions, standards and the best practices in the field, providing knowledge through our blog and social channels for all our customers and enthusiasts.



Nelson Pineda
General Director / Beyondtech

“We are not
a telecom
manufacturer
or distributor.
We are
*a peace of mind
enterprise.*”



0.1% Point one percent
Defect rate

99% Ninety nine percent
5-star reviews of a lifetime feedback rating

+150 More than one hundred and fifty
Public technical documents

65,000 Sixty five thousand
Units in stock in warehouses all around the U.S. ready to ship

30,000 Thirty thousand
Orders with 0% late shipment rate

50,000 Fifty thousand
Optical fiber solutions sold in the U.S. last year

6 Six
Distribution centers across the UK and the EU.

15,000 Fifty five hundred
Transactions per year

18 Eighteen
Non-dust production lines

12,000 Twelve thousand
Technical capacity for connectors assemblies daily

6 Six
days production time in any custom assemblies requirements



We are where you need us. No delays, no excuse.

With its distribution centers and authorized sellers, Beyondtech you got covered no matter where you are in the world.

Japan
Authorized Reseller

CANADA
Authorized Reseller

US
Distribution Centers
Dallas (TX), New Jersey (NJ),
San Bernardino (CA), Joliet (IL),
Miami (FL), Whitestown (IN),
Breinigsville (PA),

**COLOMBIA
COSTA RICA
PANAMA
BARBADOS**
Authorized Reseller

CHILE
Authorized Reseller

VENEZUELA
Distribution Centers
Puerto La Cruz
Authorized Reseller

FRANCE
Distribution Centers
Burgundy

GERMANY
Distribution Centers
Bavaria

SPAIN
Distribution Centers
San Fernando de Hanares
Authorized Reseller

ITALY
Distribution Centers
Rieti
Authorized Reseller

UK
Distribution Centers
Hertfordshire
Authorized Reseller



Luis Cárdenas
Chief Financial Officer / Beyondtech

“People
don’t trust
enterprises.
*They trust
people.*”





WARRANTY

Beyondtech is proud to show how we can back you by giving all our products 360 days warranty in the rare case of malfunction or if you received our package with harm or in a deteriorated state due transportation.

All our efforts are directed to quality so we can't accept you receive anything less from us than the best experience we can provide.

That's the **Beyondtech Premium Quality**, and every time you purchase from us or one of our distributors any Beyondtech product you purchase qualify for this spectacular proof that we have in our products.

PRODUCT QUALITY

- 3) All our products Compliance with **ANSI/EIA/TIA** Standards.
- 3) Fiber Optics Patch Cables, Pigtails, Fan-Out Kits and Indoor/Outdoor solutions compliance with the IEC 60332-1 providing safe LSZH (Low Zero Smoke Halogen) Cables.
- 3) Exceed the **EIA/TIA** Performance Standard.
- 3) Restriction of Hazardous Substances (**RoHS**) compliance in all our products.
- 3) Each cable is meticulously tested to guarantee the performance that we claim.
- 3) 0.1% Defect Rate reported in 5 years of supplying telecom solutions.



PERCEPTION OF HIGHER QUALITY

REFERENCE OF SUCCESS

We are providing solutions to the following companies and enterprises across the World. We go at the speed of:



Your Brand



Well made durable item. Fibres themselves are quite thick and should resist kinking and possible breakage. Comes in handy resealable zip top bag.

- Spyke
Electronic Engineer and Health and Safety Professional



Servicio perfecto y material de calidad.

- Open Xarxes Coop. V
Software Company



レビューを見て購入したのですがとても使いやすく、長さもちらが求めていたのとぴったりだったので満足しています。

- E. T. S. F.
Tech Enthusiast / Amazon User



I received this order very quickly and the seller follows up to ensure the customer is 100% satisfied. I highly recommend this product and Beyondtech.

- Dean
Home Customer



Schnelle Lieferung, Ware in Ordnung, Was will man mehr.

- Herrn
Computer Support and Services



Questi accoppiatori mi hanno permesso di fare le giunte necessarie per portare il segnale fino a dove ne avevo bisogno.

- Alessio
Home Consumer



I consider cabling as disposable, as it only lasts so long on the road. So far, these have held up pretty well. Bought 1, then followed up with another 6. That should say something.

- Henderson
Independent Contractor
Digital Communications Systems



Cables worked the first time connecting. No problems installing. Reusable bag is a plus to store leftover parts. Will purchase from this vendor again.

- Robert Vossler
Network Systems Supervisor
Southern California Presbyterian Homes



Leonardo Passanisi
Chief Operating Officer / Beyondtech

**“We only
have one job:
To make you
focus on the
big picture.”**





Javier Ripoll, Jr.
Citimarine Store / Marine Supply Store



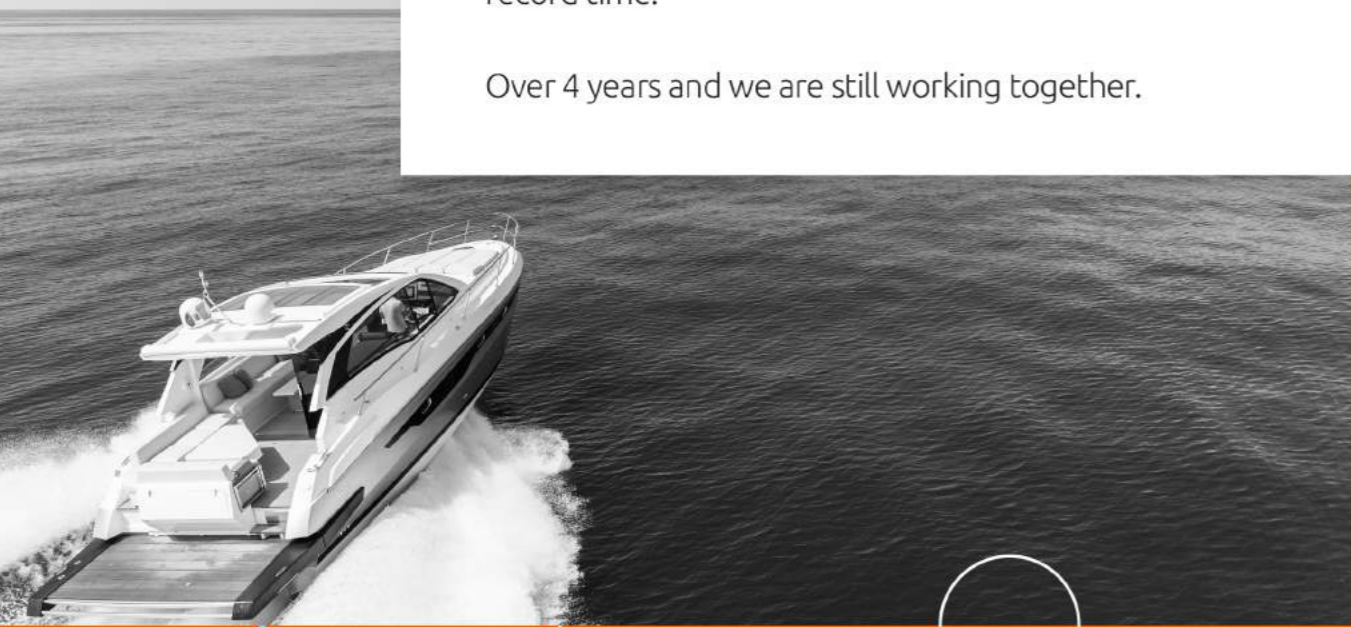
I've been working with Beyondtech for some time now. At that time we were planning a whole project for a fiber optics necessity of one of my customers. They were building a new complex of buildings for enterprise use and the technical expertise was vital to us for helping our client.

They were very interested in knowing the proposal and giving a lot of technical skillfulness.

We had a talk with their financial manager and they opened a 60 day net term in no time and we discussed the best way to pay for the products, they were very receptive to the fact that we were dealing with another client.

Finally we scheduled the logistics, they proposed a strategy of manufacturing and shipping the products that matched our client's needs and the Fiber Cables and Enclosures arrived at a record time.

Over 4 years and we are still working together.



Kleide Parra
SuperCable ALK International / Telecommunications company



We previously used Beyondtech products for our Network infrastructure. Then our new FTTH initiative called Blue Connection was born, we needed a new residential enclosure, specific pigtails lengths with corning fibre and dome enclosures for outdoor use.

In the process Beyondtech, presented a complete solution, from the Research and Development of the fiber enclosures, to manufacturing the exact model we requested with the collaboration of their engineering team to the final delivery of every item requested for the project.

We really liked the final product, they have a warehouse in our same city and they keep dispatching them when we need them with only 24 hours notice. We are still working with Beyondtech in a weekly basis and we have a personal sales advisor for our company.



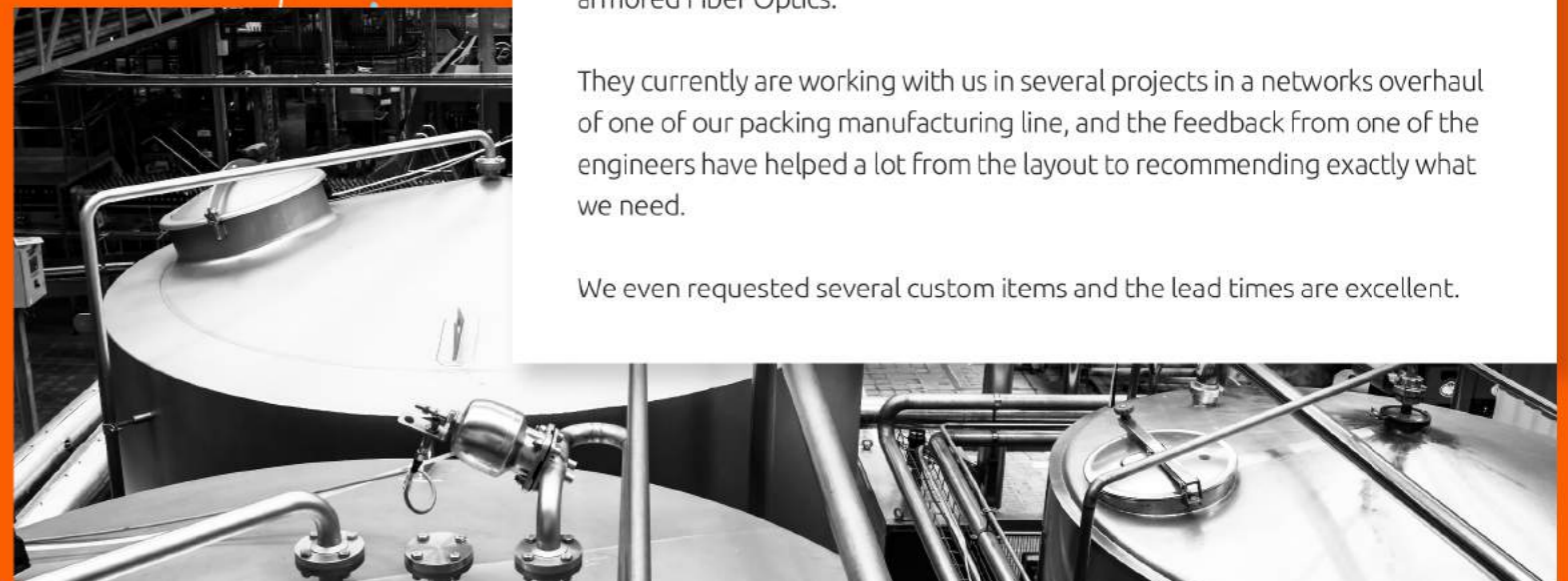
Alejandro Diaz
Empresas Polar / Diversified Corporation Company



Working with Beyondtech has been a great experience for our IT team in the last few years. They have an Homologation in our IT Department for their Patch Cables, Fiber Connectors and the Indoor and outdoor interlocking armored Fiber Optics.

They currently are working with us in several projects in a networks overhaul of one of our packing manufacturing line, and the feedback from one of the engineers have helped a lot from the layout to recommending exactly what we need.

We even requested several custom items and the lead times are excellent.



Our Solutions

OUR SOLUTIONS

FIBER OPTICS
PATCH CABLES / PIGTAILS



CONNECTORS AND
ADAPTERS



ETHERNET CABLING



FAN OUT KIT



SPF TRANSCEIVERS



ENCLOSURES



FIBER OPTIC
SPLITTERS



BULK FIBER
Outdoor Solutions



CLEANING SUPPLIES




Experience the Beyondtech Difference.

Contact Beyondtech for your fiber optic cable needs or any other inquiries. Talk to real people and let them handle everything for you, so that you can focus on your own business.

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 **BEYONDTECH**

The image shows a curved white building facade with a large orange Beyondtech logo and name. To the left, there is a metal staircase and a street lamp. The background is a bright, hazy sky.



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ENGLAND

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N1 7GU London, England



HEADQUARTERS



SPAIN

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Edif Veganova - Planta 2
Alcobendas, Madrid, Spain



VENEZUELA

C.C Coconut Center,
AV Principal de Lechería
Local 1-18B - Lechería, Anzoátegui
Lechería, Venezuela





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