Hi, This is Beyondtech
Fiber Optics - Made Easy...
The Beyondtech Story

Ours, is a story of the right speed and pace. The story of how an idea can help others, through quality, perception and details.

We noticed how little options you had. Either enormous faceless big brands, that didn’t pay enough attention to that particular requirement you have, or corporations with cheap prices for anything, but low quality and no way to support you in the long term.

That’s where we stepped in, since 2013 we have been developing solutions, not just items or products. We administered all operations around the world from Miami, FL., at your velocity, at your needs.

We understood that sometimes what’s on the retail won’t work for you; that you need the manufacturer to create and build for you, without taking too much time and without making it an unpleasant journey because you need support for that solution.

Since then we had operations where we are needed most, South America, and Europe are the first new branches we opened, our vision is not market focused, is client focused, and this means we go where your projects are, we move at your rhythm.

Today, we have the opportunity to present you our results during this journey, to give you a snapshot of how many we assisted, so you can decide the right way for us to help you grow.
Core Values

01
OUR CORE VALUE
To raise the bar of the fibre optics industry by beautifying, humanizing, and optimizing it.

02
PERFORM, OVER PERFORM.
We have the fastest delivery in the industry with over 65K of units ready to ship in multiple distribution centers across America and the European Union, huge reliability of our product as well as superior customer service. Our Numbers don’t lie.

03
Sacrifice, then overcommit
You encounter barriers with your Network design or proposal? We help you take down those obstacles and accomplish your goals in no time. Fiber Optics should not be complicated, should be easy.

04
MAKE THE INVISIBLE ENEMY VISIBLE
Low-quality products and bad or nonexistent customer service is the problem in our industry, we work very hard, every HOUR, every day to eliminate this issue.

05
CONSTANTLY REINVENT YOURSELF
Every year so far, we have introduced more products to our manufacturing line and inventories, bringing solutions carefully crafted, taking care of every detail in the production and distribution process. Our customer deserves it.

06
BECOME ONE OF THE LEADERS IN CUSTOMER’S MIND
Getting together with telecom engineers and physics specialists, theorists and network integrators we work with partnership to bring the best solutions in the telecom industry.

07
SPREAD THE WORD
We have provided more than 200 articles and videos on telecom, news, data centers, new fiber solutions, standards, and the best practices in the field, providing knowledge through our blog and social channels for all our customers and enthusiasts.
“We are not a telecom manufacturer or distributor. We are a piece of mind enterprise.”
99% 5-star reviews of a lifetime feedback rating

30,000 Orders with 0% late shipment rate

7,500 Transactions per year

1% Defect rate

18 Non-dust production lines

12,000 Technical capacity for connectors assemblies daily

6 Six days production time in any custom assemblies requirements

50,000 Units in stock in warehouses all around the U.S. ready to ship

50,000 Public technical documents

20,000 Optical fiber solutions sold in the U.S. last year

6 Six distribution centers across the UK and the EU
We are where you need us. No delays, no excuse.

With its distribution centers and authorized sellers, Beyondtech you got covered no matter where you are in the world.
“People don’t trust enterprises. They trust people.”

Luis Cárdenas
Chief Financial Officer / Beyondtech
PRODUCT QUALITY

All our products Compliance with ANSI/EIA/TIA Standards.

Fiber Optics Patch Cables, Pigtails, Fan-Out Kits and Indoor/Outdoor solutions compliance with the IEC 60332-1 providing safe LSZH (Low Smoke Halogen) Cables.

Exceed the EIA/TIA Performance Standard.

Restriction of Hazardous Substances (RoHS) compliance in all our products.

Each cable is meticulously tested to guarantee the performance that we claim.

1% Defect Rate reported in 5 years of supplying telecom solutions.

REFERENCE OF SUCCESS

We are providing solutions to the following companies and enterprises across the World. We go at the speed of:

ASSOCIATION OF AMERICAN RAILROADS
amazon
BROADCOM
COMCAST
Dell
Dolby Digital
EMERSON
ERICSSON
GENERAL DYNAMICS
Mission Systems
GE
Google
IBM
Intel
nasa
movistar
slack
TESSCO TECHNOLOGIES
Total
Toyota
U.S. Air Force

Your Brand
“Well made durable item. Fibres themselves are quite thick and should resist kinking and possible breakage. Comes in handy resealable zip top bag.”
- Spyke
Electronic Engineer and Health and Safety Professional

“Received this order very quickly and the seller follows up to ensure the customer is 100% satisfied. I highly recommend this product and Beyondtech.”
- Dean
Home Customer

“Cables worked the first time connecting. No problems installing. Reusable bag is a plus to store leftover parts. Will purchase from this vendor again.”
- Robert Vosler
Network Systems Supervisor
Southern California Presbyterian Homes

“Servicio perfecto y material de calidad.”
- Open Xarces Coop. V
Software Company

“Schnelle Lieferung, Ware in Ordnung, Was will man mehr.”
- Herrn
Computer Support and Services

“レビューを見て購入したのですかとても使いやすく、長さもこちらが求めていたのとぴったりだったので満足しています。”
- E.T.S.F.
Tech Enthusiast / Amazon User

“I consider cabling as disposable, as it only lasts so long on the road. So far, these have held up pretty well. Bought 1, then followed up with another 6. That should say something.”
- Henderson
Independent Contractor
Digital Communications Systems

“Questi accoppiatori mi hanno permesso di fare le giunte necessarie per portare il segnale fino a dove ne avevo bisogno.”
- Alessio
Home Consumer
Leonardo Passanisi
Chief Operating Officer / Beyondtech

“We only have one job: To make you focus on the big picture.”
I’ve been working with Beyondtech for some time now. At that time we were planning a whole project for a fiber optics necessity of one of my customers. They were building a new complex of buildings for enterprise use and the technical expertise was vital to us for helping our client.

They were very interested in knowing the proposal and giving a lot of technical skillfulness.

We had a talk with their financial manager and they opened a 60 day net term in no time and we discussed the best way to pay for the products, they were very receptive to the fact that we were dealing with another client.

Finally we scheduled the logistics, they proposed a strategy of manufacturing and shipping the products that matched our client’s needs and the Fiber Cables and Enclosures arrived at a record time.

Over 4 years and we are still working together.

We previously used Beyondtech products for our Network infrastructure. Then our new FTTH initiative called Blue Connection was born, we needed a new residential enclosure, specific pigtails lengths with corning fibre and dome enclosures for outdoor use.

In the process Beyondtech, presented a complete solution, from the Research and Development of the Fiber enclosures, to manufacturing the exact model we requested with the collaboration of their engineering team to the final delivery of every item requested for the project.

We really liked the final product, they have a warehouse in our same city and they keep dispatching them when we need them with only 24 hours notice. We are still working with Beyondtech in a weekly basis and we have a personal sales advisor for our company.

Working with Beyondtech has been a great experience for our IT team in the last few years. They have an Homologation in our IT Department, for their Patch Cables, Fiber Connectors and the Indoor and outdoor interlocking armored Fiber Optics.

They currently are working with us in several projects in a networks overhaul of one of our packing manufacturing line, and the feedback from one of the engineers have helped a lot from the layout to recommending exactly what we need.

We even requested several custom items and the lead times are excellent.
Experience the Beyondtech Difference.

Contact Beyondtech for your fiber optic cable needs or any other inquiries. Talk to real people and let them handle everything for you, so that you can focus on your own business.

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