July, 19, 2013

Bombay Stock Exchange Ltd PJ Towers Dalal Street Mumbai 400 023

National Stock Exchange of India Ltd Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1 G Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051

Dear Sirs,

Sub: Shareholding Pattern for the quarter ended June 30, 2013
Ref: Clause 35 of the Listing Agreements

This is with reference to the provisions of Clause 35 of the Listing Agreement.

Accordingly, we enclose herewith the Shareholding pattern for the quarter ended June, 30, 2013 in the format prescribed, for your information and record.

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,

For Indian Terrain Fashions Ltd

Company Secretary

Encl:a/a

#### STATEMENT SHOWING SHAREHOLDING PATTERN

Name of the Company

: Indian Terrain Fashions Limited

Scrip Code, Class of Security

533329, ITFL, INDTERRAIN

Quarter Ended

30<sup>th</sup> June 2013

| Partly paid-up shares:-  | No. of partly paid-up shares  | As a % of total no. of partly paid-up shares                    | As a % of total no. of<br>shares of the<br>company   |  |  |
|--|-------------------------------|---|--|--|--|
| Held by promoter/promoters group   | promoter/promoters Nil        |   | -  |  |  |
| Held by public   | Nil                           |   |  |  |  |
| Total  | Nil                           | ***   |  |  |  |
| Outstanding convertible securities:-   | No. of outstanding securities | As a % of total No. of<br>outstanding<br>convertible securities | As a % of total no. of<br>shares of the<br>company, assuming<br>full conversion of the<br>convertible securities |  |  |
| Held by<br>promoter/promoter<br>group  | Nil                           |   |  |  |  |
| Held by public   | Nil                           |   |  |  |  |
| Total  | -                             | -   |  |  |  |
| Warrants:-   | No. of warrants               | As a % of total no. of warrants                                 | As a % of total no. of<br>shares of the<br>company, assuming<br>full conversion of<br>warrants                   |  |  |
| Held by promoter/<br>promoter group  | Nil                           |   | ***  |  |  |
| Held by public   | Nil                           |   | 4-   |  |  |
| Total  |                               |   |  |  |  |
| Total paid-up capital of the company assuming full conversion of warrants and convertible securities |                               |   | 5608831  |  |  |



| Categ<br>ory | Category of shareholder  | share                 | Total No.  | in domato         | P     |   | Shares pledged or otherwise encumbered |                 |
|--------------|--|-----------------------|------------|-------------------|-------|---|--|-----------------|
| code         |  | e shareholder holders | or sitates | -rialised<br>form | _     | As a percentage of (A+B+C)              | No. of Shares                          | As a percentage |
| (A)          | Shareholding of<br>Promoter and<br>promoter Group                                |                       |            | N.                |       | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |                 |
| (1)          | Indian   |                       |            |                   |       |   |  |                 |
| (a)          | Individuals/Hindu<br>Undivided Family  | 6                     | 2637510    | 2637510           | 47.02 | 47.02                                   | 1757860                                | 66.65           |
| (b)          | Central<br>Government/ State<br>Government(s)                                    |                       |            |                   |       |   |  |                 |
| (c)          | Bodies Corporate   |                       |            |                   |       |   |  |                 |
| (d)          | Financial<br>Institutions/ Banks   |                       |            |                   |       |   |  |                 |
| (e)          | Any other (Specify)  |                       |            |                   |       |   | -                                      |                 |
|              | Sub - Total (A)(1)   | 6                     | 2637510    | 2637510           | 47.02 | 47.02                                   | 1757860                                | 66.65           |
| (2)          | Foreign  |                       |            |                   |       |   |  | 00.00           |
| (a)          | Individuals(non –<br>Resident Individuals<br>/ Foreign<br>Individuals)           | -                     |            |                   |       |   |  |                 |
| (b)          | Bodies Corporate   |                       |            |                   |       |   |  | _               |
| (c)          | Institutions   |                       |            |                   |       |   |  |                 |
| (d)          | Any other (Specify)  |                       |            |                   |       |   |  |                 |
|              | Sub - Total (A)(2)   |                       |            |                   |       |   |  | 374             |
|              | Total Shareholding<br>of promoter and<br>Promoter Group (A)<br>= (A)(1) + (A)(2) | 6                     | 2637510    | 2637510           | 47.02 | 47.02                                   | 1757860                                | 66.65           |



| (B) | Public Shareholding  | NIL   | NIL     | NIL     | NIL    | NIL  | NIL  | NIL  |
|-----|--|-------|---------|---------|--------|------|------|------|
| (1) | Institutions   |       |         |         |        |      |      | 1412 |
| (a) | Mutual Funds/UTI   |       |         |         |        |      |      |      |
| (b) | Financial Institutions/ Banks  |       |         |         |        |      |      |      |
| (c) | Central Government/ State<br>Government(s)   |       |         |         |        |      |      |      |
| (d) | Venture Capital Funds  |       |         |         |        |      | -    |      |
| (e) | Insurance Companies  |       |         |         |        |      | +    |      |
| (f) | Foreign Institutional<br>Investors   |       |         |         |        |      |      |      |
| (g) | Foreign Venture Capital<br>Investors   |       |         |         |        |      |      |      |
| (h) | Any Other (Specify)  |       |         |         |        |      | -    |      |
|     | Sub- Total(B)(1)   | NIL   | NIL     | NIL     | NIL    | NIII | NIII |      |
| (2) | Non - Institutions   |       | 1.115   | IVIL    | INIL   | NIL  | NIL  | NIL  |
| (a) | Bodies Corporate   | 168   | 856954  | 856954  | 15.28  |      |      |      |
| (b) | Individuals - (i)Individual shareholders holding nominal share capital up to Rs.1 Lakh     | 11353 | 749513  | 749274  | 13.36  |      | . 2  |      |
|     | (ii)Individual shareholders<br>holding nominal share<br>capital in excess of<br>Rs. 1 Lakh | 10    | 347156  | 347156  | 6.19   |      | 1    |      |
|     | Qualified Foreign Investor   | 0     | 0       | 0       | 0      |      |      |      |
| c)  | Any other (Specify)  |       | T       |         |        |      | -    | (he) |
|     | Clearing Members   | 24    |         |         |        |      |      |      |
|     |  | 31    | 40585   | 40585   | 0.72   |      |      |      |
|     | Non Resident Indians   | 70    | 5685    | 5685    | 0.10   |      |      |      |
|     | Foreign Companies  | 1     | 971428  | 971428  | 17.32  |      |      |      |
|     | Foreign National   | 0     | 0       | 0       | 0.00   |      |      |      |
|     | Sub- Total (B)(2)  | 11633 | 2971321 | 2971082 | 52.98  |      |      |      |
|     | Total Public Shareholding  |       |         |         | 32.30  |      |      |      |
|     | (B) = (B)(1) + (B)(2)  | 11633 | 2971321 | 2971082 | 52.98  |      |      |      |
|     | Total (A)+(B)  | 11639 | 5608831 | 5608592 | 100.00 |      |      |      |
| :)  | Shares held by Custodians and against which the depository receipts have been issued.      | Nil   | Nil     | Nil     | Nil    |      |      |      |
|     | Grand Total (A)+(B)+(C)  | 11639 | 5608831 | 5608592 |        |      |      |      |

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INDIAN TERRAIN FASHIONS LIMITED

### (I)(b) STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY "PROMOTER AND PROMOTER GROUP"

| SI No. | Name of the shareholder | Total shares held |                                     | Shares pledged or otherwise encumbered |                              |  |  |
|--------|-------------------------|-------------------|-------------------------------------|--|------------------------------|--|--|
|        |                         | Number            | As a % of<br>grand total<br>(A+B+C) | Number                                 | % of total<br>shares<br>held | As a % of<br>grand<br>total<br>(A+B+C) |  |
| 1      | Venkatesh Rajagopal     | 1369423           | 24.42                               | 764645                                 | 55.84                        | 13.63                                  |  |
| 2      | Rama Rajagopal          | 1240586           | 22.12                               | 993215                                 | 80.06                        | 17.71                                  |  |
| 3      | Vidyuth Rajagopal       | 26999             | 0.48                                |  |                              |  |  |
| 4      | Anjali Rajagopal        | 28                | 0.00                                |  |                              |  |  |
| 5      | Rajagopalan.K.A         | 184               | 0.00                                |  |                              |  |  |
| 6      | Suresh Rajagopalan      | 290               | 0.01                                |  |                              |  |  |
|        | Total                   | 2637510           | 47.02                               | 1757860                                | 66.65                        | 31.34                                  |  |

## (I)(c) STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY "PUBLIC" AND HOLDING MORE THAN 1 % OF THE TOTAL NUMBER OF SHARES

| S.<br>No                            | Name of the Shareholders            | Number of shares | Shares as a percentage of total<br>number of shares (i.e., Grand<br>Total (A) + (B) +(C) indicated in<br>Statement at Para (I) (a) above) |
|-------------------------------------|-------------------------------------|------------------|---|
| 1 New Vernon Private Equity Limited |                                     | 971428           | 17.32   |
| 2                                   | Bennett Coleman and Company Limited | 376233           | 6.71  |
| 3                                   | Reliance Capital Limited            | 330962           | 5.90  |
| 4                                   | Sharmin Nasser                      | 130000           | 2.32  |
| 5                                   | Sharekhan Limited                   | 76752            | 1.37  |
| 6                                   | Najmuddin Gulamhusein Kheraj        | 60155            | 1.07  |
|                                     | Total                               | 1945530          | 34.69   |

# (I)(c)(ii) STATEMENT SHOWING SHAREHOLDING OF PERSONS BELONGING TO THE CATEGORY "PUBLIC" AND HOLDING MORE THAN 5% OF THE TOTAL NUMBER OF SHARES

| S.<br>No | Name of the Shareholders            | Number of shares | Shares as a percentage of total<br>number of shares (i.e., Grand<br>Total (A) + (B) +(C) indicated in<br>Statement at Para (I) (a) above) |
|----------|-------------------------------------|------------------|---|
| 1        | New Vernon Private Equity Limited   | 971428           | 17.32   |
| 2        | Bennett Coleman and Company Limited | 376233           | 6.71  |
| 3        | Reliance Capital Limited            | 330962           | 5.90  |
|          | Total                               | 1678623          | 29.93   |

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#### (I)(d) STATEMENT SHOWING DETAILS OF LOCKED - IN SHARES

| S.<br>No | Name of the Shareholders | Category of<br>Shareholders<br>(Promoters /<br>Public) | Number of shares | Shares as a percentage of total number of shares (i.e., Grand Total (A) + (B) +(C) indicated in Statement at Para (I) (a) above) |
|----------|--------------------------|--|------------------|--|
| 1.       | Venkatesh Rajagopal      | Promoter   | 195904           | 3.49   |
| 2.       | Rama Rajagopal           | Promoter   | 164101           | 2.93   |
|          | Total                    | 10.  | 360005           | 6.42   |

### II (a) STATEMENT SHOWING DETAILS OF DEPOSITORY RECEIPTS (DRs)

| S.No | Type of Outstanding DR (ADRs, GDRs, SDRs, etc.) | Outstanding | Number of<br>shares<br>underlying<br>DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at Para(I)(a) above) |
|------|---|-------------|--|--|
|      |   | N           | IL                                       |  |

# II (b) STATEMENT SHOWING HOLDING OF DEPOSITORY RECEIPTS (DRs), WHERE UNDERLYING SHARES ARE IN EXCESS OF 1% OF THE TOTAL NUMBER OF SHARES

| S.No | Name of the<br>DR Holders | Type of outstanding<br>DRs (ADRs, GDRs,<br>SDRs, etc.) | shares | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at Para(I)(a) above) |
|------|---------------------------|--|--------|--|
|      |                           |  | NIL    |  |

