Understanding Hay





What is hay?





What is hay?

- Dried preserved forage
- Typically between 85 90+% Dry Matter
- Typically baled (small squares, large squares, round bales, etc.)
- Used to feed animals



Why is hay important?





Why is hay important?

- Portable
- Readily available when fresh forage is not
- We can regulate intake
- Can be used to supplement
- Expensive
- Quality is variable



What is our tool to measure hay quality?

HAY ANALYSIS!!

- Moisture (DM)
- Crude Protein (CP)
- Fiber:
 - NDF (energy and intake)
 - ADF (digestibility)
- Non-Structural Carbohydrates (NSC)
- Macro & Micro Minerals

| | High Quality | Moderate Quality | Low Quality |
|-----|--------------|------------------|-------------|
| NDF | 40-50% | 50-60% | > 60% |
| ADF | 30-35% | 35-40% | > 40% |



Percent is not a unit of intake...



75% NSC



75% NSC

Starch + sugar (%) x intake = NSC intake



Types Of Forages Used For Hay





Warm Season Grasses

Bahia Grass



Bermudagrass



Warm Season Grass Characteristics

- Grows during warm periods of year, late spring-early fall
- Grown predominately in southern climates
- Rapid growth, large quantity
- Typically moderate to low CP levels
- Moderate digestibility
- Moderate energy



Cool Season Grasses

Orchardgrass



Timothy



Fescue



Cool Season Grass Characteristics

- Grows during cooler times of the year, spring and fall
- Grown predominately in northern climates
- Moderate quantity
- Moderate to high CP
- Moderate to high digestibility



Legumes

Alfalfa





Legume Characteristics

- Grows during cooler times of the year, spring and fall
- Grows well in dryer, cool climates such as out west
- High CP
- High digestibility
- Buffering capability



What Do Forage Analyses Look Like?

What Do They Tell Us?





Bermudagrass

Relative Forage Quality (RFQ): 141.33

Near Infrared Reflectance Analysis

Lab ID: 19.F0219

|): 19.F0219 | Dry Matter (%) | As-fed (%) |
|----------------------------------|----------------|--|
| | | 10 87 |
| Moisture | 0 00 | 89 13 |
| Dry Matter (DM) | 100.00 | 14.43 |
| Crude Protein (CP) | 16.19 | 30.38 |
| Acid Detergent Fiber (ADF) | 34.08 | |
| | 72.37 | 64 50 |
| Neutral Detergent Fiber (NDF) | 62 62 | 55.81 |
| Total Digestible Nutrients (TDN) | 02.02 | naterial, ppm stands for parts per million |

^{*} stands for values calculated from current research formula, % stands for parts per 100 of the material, ppm stands for parts per million.

Comments :

Coastal Bermudagrass

| SAMPLE INFO | RMATION | | | | MINERALS | |
|--------------------|-----------------|----------|--------|------|--------------------------------------|------|
| Lab ID: | 33504 044 | Series: | | | Ash (%DM) | 7.19 |
| Crop Year: | 2022 | Version: | 2.0 | | Calcium (%DM) | 0.34 |
| Cutting#: | | | | | Phosphorus (%DM) | 0.16 |
| Feed Type: | GRASS FORAGE | | | | Magnesium (%DM) | 0.19 |
| CHEMISTRY A | NALYSIS RESULTS | 6 | | | Potassium (%DM) | 1.44 |
| Moisture | | | | 10.0 | Sulfur (%DM) | 0.32 |
| Dry Matter | | | | 90.0 | Sodium (%DM) | 0.11 |
| PROTEINS | | % SF | 9 % СР | % DM | Chloride (%DM) | 0.67 |
| Crude Protein | | | | 8.1 | Iron (PPM) | 138 |
| Adjusted Prote | | | | 8.1 | Manganese (PPM) | 67 |
| Soluble Protei | | | 31.6 | 2.6 | Zinc (PPM) | 30 |
| Ammonia (CPE | | | | | Copper (PPM) | 9 |
| ADF Protein (A | • | | 11.1 | 0.90 | Molybdenum (PPM) | |
| NDF Protein (1 | • | | 30.0 | 2.43 | FERMENTATION | |
| NDR Protein (I | • | | | | pH | |
| Rumen Degr. | Protein | | 65.8 | 5.3 | Total Viñ | |
| | | | | | Lactic A id (%DM) | |
| FIBER | | | % NDF | % DM | Lactic as % of Total VFA | |
| ADF | | | 46.1 | 30.6 | Acetic Acid (%DM) | |
| aNDF | | | | 66.5 | Propionic Acid (%DM) | |
| aNDFom | | | | | Butyric Acid (%DM) | |
| NDR (NDF w/o | sulfite) | | | | Isobutyric Acid (%DM) | |
| Crude Fiber | , | | | | 1, 2 Propanediol (%DM) | |
| Lignin | | | 7.95 | 5.29 | Nitrate Ion (%DM) | |
| NDF Digestibil | ity (12 hr) | | | | Nitrate-Nitrogen, ppm | |
| NDF Digestibil | ity (24 hr) | | | | ENERGY & INDEX CALCULATIONS | |
| NDF Digestibil | ity (30 hr) | | | | TDN (%DM) | 55.0 |
| NDF Digestibil | ity (72 hr) | | | | Net Energy Lactation (Mcal/lb) | 0.56 |
| NDF Digestibil | | | | | Net Energy Lactation NASEM (Mcal/lb) | |
| uNDF (30 hr) | | | | | Net Energy Maintenance (Mcal/lb) | 0.52 |
| uNDF (240 hr) |) | | | | Net Energy Gain (Mcal/lb) | 0.27 |
| | | | | | ME (Mcal/lb) | 0.91 |

Coastal Bermudagrass

| CAMPLE THE | OBMATTON | | | | MINERALO | |
|----------------|------------------|----------|--------|------|--|------|
| SAMPLE INFO | | | | | MINERALS | |
| Lab ID: | 33504 044 | Series: | | | Ash (%DM) | 7.19 |
| Crop Year: | 2022 | Version: | 2.0 | | Calcium (%DM) | 0.34 |
| Cutting#: | | | | | Phosphorus (%DM) | 0.16 |
| Feed Type: | GRASS FORAGE | | | | Magnesium (%DM) | 0.19 |
| CHEMISTRY A | ANALYSIS RESULTS | | | | Potassium (%DM) | 1.44 |
| Moisture | | | | 10.0 | Sulfur (%DM) | 0.32 |
| Dry Matter | | | | 90.0 | Sodium (%DM) | 0.11 |
| PROTEINS | | % SP | % CP | % DM | Chloride (%DM) | 0.67 |
| Crude Protein | | | | 8.1 | Iron (PPM) | 138 |
| Aujusteu Prot | | | | 0.1 | Manganese (PPM) | 67 |
| Soluble Protei | | | 31.6 | 2.6 | Zinc (PPM) | 30 |
| Ammonia (CP | | | 52.0 | 2.0 | Copper (PPM) | 9 |
| ADF Protein (| • | | 11.1 | 0.90 | Molybdenum (PPM) | |
| NDF Protein (| • | | 30.0 | 2.43 | FERMENTATION | |
| NDR Protein (| • | | 30.0 | 2,40 | pH | |
| Rumen Degr. | • | | 65.8 | 5.3 | Total Vit | |
| ramen begin | rioceni | | 00.0 | 0.0 | Lactic Agid (%DM) | |
| FIBER | | | % NDF | % DM | Lactic as % of Total VFA | |
| | | | 70 NUF | | Acetic Acid (%DM) | |
| ADF | | | | 30.6 | Propionic Acid (%DM) | |
| aNDF | | | | 66.5 | Butyric Acid (%DM) | |
| alvoroiii | 10. 3 | | | | Isobutyric Acid (%DM) | |
| NDR (NDF w/ | o sulfite) | | | | 1, 2 Propanediol (%DM) | |
| Crude Fiber | | | | | | |
| Lignin | | | 7.95 | 5.29 | Nitrate Ion (%DM) Nitrate-Nitrogen, ppm | |
| NDF Digestibi | | | | | | |
| NDF Digestibi | | | | | ENERGY & INDEX CALCULATIONS | |
| NDF Digestibi | | | | | TDN (%DM) | 55.0 |
| NDF Digestibi | | | | | Net Energy Lactation (Mcal/lb) | 0.56 |
| NDF Digestibi | | | | | Net Energy Lactation NASEM (Mcal/lb) | |
| uNDF (30 hr) | | | | | Net Energy Maintenance (Mcal/lb) | 0.52 |
| uNDF (240 hr | ·) | | | | Net Energy Gain (Mcal/lb) | 0.27 |

Alfalfa Mix

| % Moisture | 10.2 | | | |
|---------------------------------|--------|------------|----------|------------|
| % Dry Matter | 89.8 | | | |
| | | As Sampled | | Dry Matter |
| Digestible Energy (DE), Mcal/lb | | 1.04 | | 1.16 |
| | % | g/lb. | % | g/lb. |
| Crude Protein | 16.2 | 73.5 | 18.0 | 81.8 |
| Estimated Lysine | .76 | 3.4 | .85 | 3.8 |
| Acid Detergent Fiber (ADF) | 22.9 | 103.7 | 25.5 | 115.5 |
| Neutral Detergent Fiber (aNDF) | 36.0 | 163.5 | 40.1 | 182.1 |
| WSC (Water Sol. Carbs.) | 13.8 | 62.5 | 15.4 | 69.6 |
| ESC (Simple Sugars) | 9.6 | 43.4 | 10.7 | 48.3 |
| Starch | 1.5 | 7.0 | 1.7 | 7.8 |
| Non Fiber Carb. (NFC) | 27.8 | 125.9 | 30.9 | 140.3 |
| | % | g/lb. | % | g/lb. |
| Calcium | .95 | 4.32 | 1.06 | 4.81 |
| Phosphorus | .24 | 1.10 | .27 | 1.22 |
| | As Fed | | 100% Dry | |
| RFV | | | 160 | |

Alfalfa Mix

| % Moisture | 10.2 | | | |
|---------------------------------|--------|------------|----------|------------|
| % Dry Matter | 89.8 | | | |
| | | As Sampled | | Dry Matter |
| Digestible Energy (DE), Mcal/lb | | 1.04 | | 1.16 |
| | 0/_ | g/lb. | % | g/lb. |
| Crude Protein | 16.2 | 73.5 | 18.0 | 81.8 |
| Estimated Lysine | .76 | 3.4 | .85 | 3.8 |
| Acid Detergent Fiber (ADF) | 22.9 | 103.7 | 25.5 | 115.5 |
| Neutral Detergent Fiber (aNDF) | 36.0 | 163.5 | 40.1 | 182.1 |
| WSC (Water Sol. Carbs.) | 13.8 | 62.5 | 15.4 | 69.6 |
| ESC (Simple Sugars) | 9.6 | 43.4 | 10.7 | 48.3 |
| Starch | 1.5 | 7.0 | 1.7 | 7.8 |
| Non Fiber Carb. (NFC) | 27.8 | 125.9 | 30.9 | 140.3 |
| | % | g/lb. | % | g/lb. |
| Calcium | .95 | 4.32 | 1.06 | 4.81 |
| Phosphorus | .24 | 1.10 | .27 | 1.22 |
| | As Fed | | 100% Dry | |
| RFV | | | 160 | |

Grass Hay

| SAMPLE INFORMA | ATION | | | | | MINERALS | |
|----------------------------------|-------------|----------|---------|----------|--------|--|---------------|
| Lab ID: 30 | 0496 050 | | Version | n: 1.0 | | Ash (%DM) | 7. |
| Crop Year: 20 | 021 | | Series | s: | | Calcium (%DM) | 0. |
| Feed Type: GF | RASS FORAG | GE | Cuttin | g#: | | Phosphorus (%DM) | 0. |
| Package: NI | IR Wet Mine | rals | | | | Magnesium (%DM) | 0. |
| NIR ANALYSIS RE | SULTS | | | | | Potassium (%DM) | 2. |
| Moisture | | | | | 13.0 | Sulfur (%DM) | 0. |
| Dry Matter | | | | | 87.0 | Sodium (%DM) | 0. |
| PROTEINS | | | % SP | % CP | % DM | Chloride (%DM) | _ |
| Crude Protein | | | 70 51 | | 14.3 | Iron (PPM) | 1 |
| Adjusted Protein | | | | | 14.3 | Manganese (PPM) | |
| Soluble Protein | | | | 25.4 | 3.6 | Zinc (PPM) | |
| Ammonia (CPE) | | | 7.2 | 1.8 | 0.26 | Copper (PPM) | |
| ADF Protein (ADIC | 'D) | | / | 10.7 | 1.52 | Molybdenum (PPM) | |
| NDF Protein (NDIC | | | | 39.4 | 5.62 | QUALITATIVE | |
| | | | | 39.4 | 3.02 | pH | |
| NDR Protein (NDR | | | | 62.7 | 0.0 | Total VFA (%DM) | |
| Rumen Degr. Prote | | | | 62.7 | 8.9 | Lactic Acid (%DM) | |
| Amino Acid Protein | | | | | | Lactic as % of Total VFA | |
| FIBER | • | %NDFom N | | % NDF | % DM | Acetic Acid (%DM) | |
| . D.E | | • | 6DM | F0.4 | 20.0 | Butyric Acid (%DM) | |
| ADF | | | 62.4 | 59.4 | 38.0 | 1, 2 Propanediol (%DM) | |
| aNDF | Cho.) | | 62.4 | | 64.0 | Nitrate Ion (%DM) | |
| NDR (NDF w/o sulf Crude Fiber | nte) | | - 1 | | | Nitrate-Nitrogen, ppm | |
| Lignin | | | | 7.01 | 4.49 | | |
| NDF Digestibility (: | 12 hr) | | i | 7.01 | 4.45 | | ole low to no |
| NDF Digestibility (| | | | | | NIR Statistical Confidence Excellent pred | ction potent |
| NDF Digestibility (| | 57.2 | 35.7 | 56.3 | 36.0 | ENERGY & INDEX CALCULATIONS | |
| NDF Digestibility (| | 37.2 | 33.7 | 30.3 | 30.0 | TDN (%DM) | 5 |
| NDF Digestibility (| | 65.8 | 41.1 | 64.7 | 41.4 | Net Energy Lactation (Mcal/lb) | 0 |
| NDF Digestibility (| | 69.4 | 43.3 | 68.1 | 43.6 | Net Energy Maintenance (Mcal/lb) | 0 |
| uNDF (12 hr) | | 0311 | | 00.2 | 1010 | Net Energy Gain (Mcal/lb) | 0 |
| uNDF (30 hr) | i | 42.8 | 26.7 | 43.7 | 28.0 | ME (Mcal/lb) | |
| uNDF (120 hr) | i | 34.2 | 21.3 | 35.4 | 22.6 | AA Protein as % of Total Protein | |
| uNDF (240 hr) | i | 30.6 | 19.1 | 31.9 | 20.4 | NDF Dig. Rate (Kd, %HR, Van Amburgh, Lignin*2.4) | 3 |
| CARBOHYDRATES | : | | Starch | % NFC | % DM | NDF Dig. Rate (Kd, %HR, uNDF) | |
| Silage Acids | | ,,,, | Jean em | 70 III C | 70 514 | Starch Dig. Rate (Kd, %HR, Mertens) | |
| Ethanol Soluble Ch | HO (ESC-Su | nar) | | 33.4 | 5.4 | Relative Feed Value (RFV) | |
| Water Soluble CHC | | | | 33.4 | 7.9 | Relative Forage Quality (RFQ) | 1 |
| Starch | - (oc oay | ,, | | 13.9 | 2.3 | Milk per Ton (lbs/ton) | 27 |
| Soluble Starch | | | | 20.0 | 2.0 | Dig. Organic Matter Index (lbs/ton) | 11 |
| Soluble Fiber | | | | | | Non Fiber Carbohydrates (%DM) | 1 |
| Starch Dig. (7 hr. | 4 mm) | | | | | Non Structural Carbohydrates, ESC (%DM) | |
| Crude Fat | , | | | | 3.33 | Non Structural Carbohydrates, WSC (%DM) | 1 |
| Fatty Acids, Total | | | | | 1.31 | DCAD (meq/100gdm) | |
| C16:0 | | | | | 0.28 | Summative Index % (Mass Balance) | |
| C18:0 | | | | | 0.02 | | |
| C18:1 | | | | | 0.05 | | |
| C18:2 | | | | | 0.24 | Additional sample information, submitted | 130 200 |
| | | | | | | documents and lab nictures linked to OR code | 23.11 Y |



Grass Hay

| SAMPLE INFO | RMATION | | | |
|-----------------|------------------|--------|---------|------|
| Lab ID: | 30496 050 | Versi | on: 1.0 |) |
| Crop Year: | 2021 | Serie | s: | |
| Feed Type: | GRASS FORAGE | Cuttir | ng#: | |
| Package: | NIR Wet Minerals | | | |
| NIR ANALYSI | S RESULTS | | | |
| Moisture | | | | 13.0 |
| Dry Matter | | | | 87.0 |
| PROTEINS | | % SP | % CP | % DM |
| Crude Protein | | | | 14.3 |
| Adjusted Prote | ein | | | 14.3 |
| Soluble Protein | 1 | | 25.4 | 3.6 |
| Ammonia (CP) |) | 7.2 | 1.8 | 0.26 |
| ADF Protein (A | (DICP) | | 10.7 | 1.52 |
| | | | | |
| NDF Protein (N | (DICP) | | 39.4 | 5.62 |

Amino Acid Protein, Total

62.7

8.9

Rumen Degr. Protein

| Allillo Acid Frotelli, Total | | | | |
|------------------------------|--------|--------------|-------|------|
| FIBER | %NDFom | NDFom %DM | % NDF | % DM |
| ADF | | į | 59.4 | 38.0 |
| aNDF | | 62.4 | | 64.0 |
| NDR (NDF w/o sulfite) | | | | |
| Crude Fiber | | | | |
| Lignin | i | i | 7.01 | 4.49 |
| NDF Digestibility (12 hr) | | i | | |
| NDF Digestibility (24 hr) | | - | | |
| NDF Digestibility (30 hr) | 57.2 | 35.7 | 56.3 | 36.0 |
| NDF Digestibility (72 hr) | ! | | | |
| NDF Digestibility (120 hr) | 65.8 | 41.1 | 64.7 | 41.4 |
| NDF Digestibility (240 hr) | 69.4 | 43.3 | 68.1 | 43.6 |
| uNDF (12 hr) | ! | | | |
| uNDF (30 hr) | 42.8 | 26.7 | 43.7 | 28.0 |
| uNDF (120 hr) | 34.2 | 21.3 | 35.4 | 22.6 |
| uNDF (240 hr) | 30.6 | 19.1 | 31.9 | 20.4 |
| | | | | |

| MINERALS | |
|-------------------------------------|--------------------------------|
| Ash (%DM) | 7.85 |
| Calcium (%DM) | 0.33 |
| Phosphorus (%DM) | 0.36 |
| magnesium (700m) | Vice |
| Potassium (%DM) | 2.96 |
| Sulfur (%DM) | 0.27 |
| Sodium (%DM) | 0.03 |
| Chloride (%DM) | **** |
| Iron (PPM) | 116 |
| Manganese (PPM) | 86 |
| Zinc (PPM) | 27 |
| Copper (PPM) | 9 |
| Molybdenum (PPM) | - |
| QUALITATIVE | |
| pH | |
| Total VFA (%DM) | |
| Lactic Acid (%DM) | |
| Lactic as % of Total VFA | |
| Acetic Acid (%DM) | |
| Butyric Acid (%DM) | |
| 1, 2 Propanediol (%DM) | |
| Nitrate Ion (%DM) | |
| Nitrate-Nitrogen, ppm | |
| Soil Contamination Probability | Probable low to none |
| NIR Statistical Confidence | Excellent prediction potential |
| ENERGY & INDEX CALCULATIONS | |
| TDN (%DM) | 59.8 |
| Net Energy Lactation (Mcal/lb) | 0.61 |
| Net Energy Maintenance (Mcal/lb) | 0.61 |
| Net Energy Gain (Mcal/lb) | 0.35 |
| ME (Mcal/lb) | 1 |
| AA Protein as % of Total Protein | |
| NDF Dig. Rate (Kd, %HR, Van Amburgi | |
| HER BL. B.L. (IZ.) WITE HERE | • • |

Fescue Mix

| | | Typical Range for Forage Type(DM BASIS) | | | | RESULTS FOR YOUR HAY | |
|--------|------------------------------|---|-------|-------|-------|----------------------|--------|
| Method | PARAMETER | UNITS | LOW | | HIGH | DM BASIS | As Is |
| С | Moisture | % | 8.0 | - | 13.0 | 0.00 | 9.96 |
| W | Dry Matter | % | 87.00 | - | 92.00 | 100.00 | 90.04 |
| N | Crude Protein | % | 7.0 | - | 14.0 | 7.95 | 7.16 |
| N | Heat Damaged Protein (ADICP) | % | 0.70 | - | 1.40 | 1.18 | 1.06 |
| С | Available Protein | % | 6.30 | | 12.60 | 6.77 | 6.10 |
| С | Est. Lysine | % | 0.24 | - | 0.48 | 0.39 | 0.35 |
| N | Fat | % | 2.0 | - | 2.4 | 1.07 | 0.97 |
| N | Ash | % | 7.0 | - | 8.6 | 6.48 | 5.83 |
| N | ADF | % | 31.0 | - | 41.0 | 41.14 | 37.05 |
| N | NDF | % | 50.0 | - | 65.0 | 69.78 | 62.83 |
| С | RFV (Industry) | | 87.0 | - | 103.0 | 75.79 | 68.24 |
| | RFV GRADE | | See | e Pag | e 2 | 4 | |
| N | Calcium | % | 0.3 | - | 8.0 | 0.26 | 0.24 |
| N | Phosphorus | % | 0.20 | - | 0.30 | 0.22 | 0.20 |
| С | Ca/P Ratio | | 1:1 | - | 2.5:1 | 1.18 | 1.18 |
| N | Potassium | % | 0.80 | - | 1.50 | 2.44 | 2.20 |
| N | Magnesium | % | 0.2 | - | 0.3 | 0.15 | 0.14 |
| N | Sodium | % | 0.07 | - | 0.19 | 0.05 | 0.05 |
| N | Chloride | % | 0.1 | - | 8.0 | 0.50 | 0.45 |
| N | Sulfur | % | 0.15 | - | 0.30 | 0.16 | 0.15 |
| С | *Est. Copper | ppm | 2.00 | - | 10.00 | 6.00 | 5.40 |
| С | *Est. Zinc | ppm | 12.0 | - | 26.0 | 19.00 | 17.11 |
| N | Starch | % | | | | 1.15 | 1.03 |
| N | WSC + Starch | % | *** S | ee B | elow | 8.84 | 7.96 |
| N | ESC + Starch | % | *** S | ee B | elow | 4.67 | 4.21 |
| С | DE (Horse)** | Mcal/kg | 1.80 | - | 2.09 | 1.90 | 1.71 |
| С | DE (Horse)** | kcal/lb | 820.0 | - | 950.0 | 863.64 | 777.27 |

Fescue Mix

| | | Typical Range for Forage Type(DM BASIS) | | | | RESULTS FOR YOUR HAY | |
|--------|------------------------------|---|-------|-------|------------|----------------------|---------------|
| Method | PARAMETER | UNITS | LOW | | HIGH | DM BASIS | As Is |
| С | Moisture | % | 8.0 | - | 13.0 | 0.00 | 9.96 |
| W | Dry Matter | % | 87.00 | - | 92.00 | 100.00 | 90.04 |
| N | Crude Protein | % | 7.0 | - | 14.0 | 7.95 | 7.16 |
| N | Heat Damaged Protein (ADICP) | % | 0.70 | - | 1.40 | 1.18 | 1.06 |
| С | Available Protein | % | 6.30 | | 12.60 | 6.77 | 6.10 |
| С | Est. Lysine | % | 0.24 | - | 0.48 | 0.39 | 0.35 |
| N | Fat | % | 2.0 | - | 2.4 | 1.07 | 0.97 |
| N | Ash | % | 7.0 | - | 8.6 | 6.48 | 5.83 |
| N | ADF | % | 31.0 | - | 41.0 | 41.14 | 37.05 |
| N | NDF | % | 50.0 | - | 65.0 | 69.78 | 62.83 |
| С | RFV (Industry) | | 87.0 | - | 103.0 | 75.79 | 68.24 |
| | DEV CDADE | | Sec | Dag | <u>- 2</u> | Λ | |
| N | Calcium | % | 0.3 | - | 8.0 | 0.26 | 0.24 |
| N | Phosphorus | % | 0.20 | - | 0.30 | 0.22 | 0.20 |
| С | Ca/P Ratio | | 1:1 | - | 2.5:1 | 1.18 | 1.18 |
| N | Potassium | % | 0.80 | - | 1.50 | 2.44 | 2.20 |
| N | Magnesium | % | 0.2 | - | 0.3 | 0.15 | 0.14 |
| N | Sodium | % | 0.07 | - | 0.19 | 0.05 | 0.05 |
| N | Chloride | % | 0.1 | - | 8.0 | 0.50 | 0.45 |
| N | Sulfur | % | 0.15 | - | 0.30 | 0.16 | 0.15 |
| С | *Est. Copper | ppm | 2.00 | - | 10.00 | 6.00 | 5.40 |
| С | *Est. Zinc | ppm | 12.0 | - | 26.0 | 19.00 | <u>1</u> 7.11 |
| N | Starch | % | | | | 1.15 | 1.03 |
| N | WSC + Starch | % | *** S | ee Be | elow | 8.84 | 7.96 |
| N | ESC + Starch | % | *** S | ee Be | elow | 4.67 | 4.21 |
| С | DE (Horse)** | Mcal/kg | 1.80 | - | 2.09 | 1.90 | 1.71 |
| С | DE (Horse)** | kcal/lb | 820.0 | - | 950.0 | 863.64 | 777.27 |

Alfalfa

| | | Typical F | Range for Forage | Type(DM BASIS) | RESULTS FOR YOUR HAY | |
|--------|------------------------------|-----------------------------|------------------|-------------------------------------|----------------------|---------|
| Method | PARAMETER | UNITS | LOW | HIGH | DM BASIS | As Is |
| С | Moisture | % | 8.0 - | | 0.00 | 8.76 |
| W | Dry Matter | % | 87.00 - | | 100.00 | 91.24 |
| N | Crude Protein | % | 16.0 - | 23.0 | 16.78 | 15.31 |
| N | Heat Damaged Protein (ADICP) | % | 1.60 - | 2.30 | 0.66 | 0.60 |
| С | Available Protein | % | 14.40 | 20.70 | 16.13 | 14.71 |
| С | Est. Lysine | % | 0.80 - | 1.15 | 0.81 | 0.74 |
| N | Fat | % | 2.6 - | 3.0 | 1.87 | 1.71 |
| N | Ash | % | 7.8 - | 9.2 | 8.66 | 7.90 |
| N | ADF | % | 27.0 - | 36.0 | 33.83 | 30.86 |
| N | NDF | % | 36.0 - | 50.0 | 42.64 | 38.90 |
| С | RFV (Industry) | /6 | 87.0 - | 103.0 | 136.46 | 124.50 |
| · | RFV GRADE | | See Pa | and the second second second second | 1 | 121.00 |
| N | Calcium | % | 1.2 - | 1.8 | 1.82 | 1.66 |
| N | Phosphorus | % | 0.25 - | 0.35 | 0.24 | 0.22 |
| C | Ca/P Ratio | A territorial de la company | 4:1 - | 6:1 | 7.70 | 7.70 |
| N | Potassium | % | 2.00 - | 3.50 | 1.43 | 1.30 |
| N | Magnesium | % | 0.2 - | 0.4 | 0.40 | 0.37 |
| N | Sodium | % | 0.08 - | 0.12 | 0.12 | 0.11 |
| N | Chloride | % | 0.3 - | 1.0 | 0.40 | 0.37 |
| N | Sulfur | % | 0.25 - | 0.35 | 0.26 | 0.23 |
| C | *Est. Copper | ppm | 4.00 - | 10.00 | 7.00 | 6.39 |
| С | *Est. Zinc | ppm | 14.0 - | 28.0 | 20.00 | 18.25 |
| N | Starch | % | | | 1.46 | 1.33 |
| N | WSC + Starch | % | *** See E | Below | 12.70 | 11.58 |
| N | ESC + Starch | % | *** See E | | 9.09 | 8.29 |
| С | DE (Horse)** | Mcal/kg | 2.22 - | 2.57 | 2.44 | 2.23 |
| С | DE (Horse)** | kcal/lb | 1010.0 - | 1170.0 | 1110.91 | 1013.18 |

Alfalfa

| 2. 大學社会學生 以 发展 表演 中华 成一个 | | Typical F | Range for Forage Type(DM BASIS) | RESULTS FO | RESULTS FOR YOUR HAY | |
|--------------------------|------------------------------|--------------|---------------------------------|------------|----------------------|--|
| Method | PARAMETER | UNITS | LOW HIGH | DM BASIS | As Is | |
| С | Moisture | % | 8.0 - 13.0 | 0.00 | 8.76 | |
| W | Dry Matter | 70 | 07.00 - 02.00 | 100.00 | 91 24 | |
| N | Crude Protein | % | 16.0 - 23.0 | 16.78 | 15.31 | |
| N | Heat Damaged Protein (ADICP) | % | 1.60 - 2.30 | 0.66 | 0.60 | |
| С | Available Protein | % | 14.40 20.70 | 16.13 | 14.71 | |
| С | Est. Lysine | % | 0.80 - 1.15 | 0.81 | 0.74 | |
| N | Fat | % | 2.6 - 3.0 | 1.87 | 1.71 | |
| N | Ash | % | 7.8 - 9.2 | 8.66 | 7.90 | |
| N | ADF | % | 27.0 - 36.0 | 33.83 | 30.86 | |
| N | NDF | % | 36.0 - 50.0 | 42.64 | 38.90 | |
| С | RFV (Industry) | | 87.0 - 103.0 | 136.46 | 124.50 | |
| | REV GRADE | 757, 71, 275 | See Page 2 | 1 | | |
| N | Calcium | % | 1.2 - 1.8 | 1.82 | 1.66 | |
| N | Phosphorus | % | 0.25 - 0.35 | 0.24 | 0.22 | |
| С | Ca/P Ratio | | 4:1 - 6:1 | 7.70 | 7.70 | |
| N | Potassium | 70 | 2.00 - 3.50 | 1.43 | 1.30 | |
| N | Magnesium | % | 0.2 - 0.4 | 0.40 | 0.37 | |
| N | Sodium | % | 0.08 - 0.12 | 0.12 | 0.11 | |
| N | Chloride | % | 0.3 - 1.0 | 0.40 | 0.37 | |
| N | Sulfur | % | 0.25 - 0.35 | 0.26 | 0.23 | |
| С | *Est. Copper | ppm | 4.00 - 10.00 | 7.00 | 6.39 | |
| С | *Est. Zinc | ppm | 14.0 - 28.0 | 20.00 | 18.25 | |
| N | Starch | % | | 1.46 | 1.33 | |
| N | WSC + Starch | % | *** See Below | 12.70 | 11.58 | |
| N | ESC + Starch | % | *** See Below | 9.09 | 8.29 | |
| С | DE (Horse)** | Mcal/kg | 2.22 - 2.57 | 2.44 | 2.23 | |
| С | DE (Horse)** | kcal/lb | 1010.0 - 1170.0 | 1110.91 | 1013.18 | |

may - Mixed

Orchard Alfalfa Mix

| Method PARAMETER | | Typical Range for Forage Type(DM BASIS) | | | | RESULTS FOR YOUR HAY | |
|------------------|---|---|--------------------------------|-----------------|--|----------------------|--------|
| С | Moisture | UNITS | LOW | | HIGH | DM BASIS | As Is |
| W | Dry Matter | % | 8.0 | - | 13.0 | 0.00 | 9.71 |
| N | Crude Protein | % | 87.00 | - | 92.00 | 100.00 | 90.29 |
| N | | % | 10.0 | - | 17.0 | 14.60 | 13.18 |
| C | Heat Damaged Protein (ADICP) Available Protein | % | 1.00 | _ | 1.70 | 0.84 | 0.75 |
| C | Est. Lysine | % | 14.40 | | 15.30 | 13.77 | 12.43 |
| N | Fat | % | 0.51 | - | 0.76 | 0.71 | 0.64 |
| N | Ash | % | 2.3 | N-07 | 2.7 | 2.22 | 2.01 |
| N | ADF | % | 7.4 | - | 8.9 | 10.04 | 9.06 |
| N | NDF | % | 31.0 | _ | 40.0 | 35.29 | 31.86 |
| C | | % | 46.0 | - | 62.0 | 54.62 | 49.31 |
| C | RFV (Industry) | | 87.0 | - | 103.0 | 104.60 | 94.44 |
| | RFV GRADE | | Sec | e Pa | ge 2 | 2 | |
| N | Calcium | % | 0.8 | - | 1.2 | 0.97 | 0.87 |
| N | Phosphorus | % | 0.25 | _ | 0.35 | 0.24 | 0.22 |
| С | Ca/P Ratio | | 2:1 | - | 4:1 | 3.96 | 3.96 |
| N | Potassium | % | 1.50 | _ | 3.00 | 2.55 | 2.30 |
| N | Magnesium | % | 0.2 | - | 0.3 | 0.30 | |
| N | Sodium | % | 0.08 | - | 0.16 | 0.02 | 0.27 |
| N | Chloride | % | 0.0 | - | 0.7 | 0.83 | 0.02 |
| N | Sulfur | % | 0.20 | - | 0.35 | 0.21 | 0.75 |
| С | *Est. Copper | ppm | 4.00 | ili - mi | 10.00 | 7.00 | 0.19 |
| С | *Est. Zinc | ppm | 14.0 | - | 26.0 | 20.00 | 6.32 |
| N | Starch | % | | | | 1.62 | 18.06 |
| N | WSC + Starch | % | *** S | ee B | elow | 9.16 | 1.46 |
| N | ESC + Starch | % | *** See Below *** See Below | | The state of the s | 8.27 | |
| С | DE (Horse)** | Mcal/kg | 1.98 | - - | 2.31 | 6.96 | 6.28 |
| С | DE (Horse)** | kcal/lb | 900.0 | | 1050.0 | 2.11 | 1.90 |
| ndica | tes nutrient is an outlier and will be re-r | un hy wet chan | olotmi. | - | 1030.0 | 958.64 | 865.45 |

may - Milxed

Orchard Alfalfa Mix

| Tethod | PARAMETER | Typical Range for Forage Type(DM BASIS) | | | RESULTS FOR YOUR HAY | |
|------------------------|---|---|---------|---------|----------------------|--------|
| С | Moisture | UNITS | LOW | HIGH | DM BASIS | As Is |
| W | Dry Matter | % | 8.0 | - 13.0 | 0.00 | 9.71 |
| N | Crude Protein | /0 | 67.00 | - 92.00 | 100.00 | 90.29 |
| N | Host Domeston | % | 10.0 | - 17.0 | 14.60 | 13.18 |
| С | Heat Damaged Frotein (ADICP) Available Protein | % | 1.00 | - 1.70 | 0.84 | 0.75 |
| С | Est. Lysine | % | 14.40 | 15.30 | 13.77 | 12.43 |
| N | Fat | % | 0.51 | - 0.76 | 0.71 | 0.64 |
| N . | Ash | % | 2.3 | - 2.7 | 2.22 | 2.01 |
| , N | ADF | 70 | 7.4 | 8.9 | 10.04 | 9.06 |
| N | NDF | % | 31.0 | 40.0 | 35.29 | 31.86 |
| С | | % | 46.0 | 62.0 | 54.62 | 49 31 |
| | BEV OBAGE | | 87.0 - | 103.0 | 104.60 | 94.44 |
| a de la colonia. Na | RFV GRADE | 10 March 2014 12 14 | See P | age 2 | 2 | |
| N | Calcium | % | 0.8 | 1.2 | 0.97 | 0.87 |
| ۷ . | Phosphorus | % | 0.25 - | 0.35 | 0.24 | 0.22 |
| C | Ca/P Ratio | *** | 2:1 - | 4:1 | 3.96 | 3.96 |
| N | Potassium | % | 1.50 - | 3.00 | 2.55 | 2.30 |
| N | Magnesium | % | 0.2 - | 0.3 | 0.30 | 0.27 |
| N | Sodium | % | 0.08 - | 0.16 | 0.02 | |
| N | Chloride | % | 0.0 - | 0.7 | 0.83 | 0.02 |
| N | Sulfur | % | 0.20 - | 0.35 | 0.21 | 0.75 |
| 3 | *Est. Copper | ppm | 4.00 - | | 7.00 | 0.19 |
| C | *Est. Zinc | ppm | 14.0 - | 26.0 | 20.00 | 6.32 |
| N | Starch | % | | _5.0 | | 18.06 |
| ۱ . | WSC + Starch | % | *** See | Below | 1.62 | 1.46 |
| V | ESC + Starch | % | *** See | | 9.16 | 8.27 |
| 3 (| DE (Horse)** | Mcal/kg | 1.98 - | 2.31 | 6.96 | 6.28 |
| | DE (Horse)** | kcal/lb | 900.0 - | 1050.0 | 2.11 | 1.90 |
| dicat | es nutrient is an outlier and will be re-r | un hy wat above | 300.0 - | 1000.0 | 958.64 | 865.45 |

| Hay Variety | Digestible Energy (Mcal/lb) | Acid Detergent Fiber (%) | Crude Protein (%) | Calcium (%) | Phosphorus (%) |
|-------------------------|-----------------------------------|--------------------------------|----------------------|----------------|-------------------|
| Alfalfa | 0.8 to 1.1 | 24 to 34 | 15 to 22 | 0.9 to 1.5 | 0.2 to 0.3 |
| Perennial peanut | 0.8 to 1.0 | 28 to 38 | 10 to 15 | 0.9 to 1.5 | 0.2 to 0.3 |
| Orchardgrass | 0.7 to 1.0 | 30 to 40 | 7 to 11 | 0.3 to 0.5 | 0.2 to 0.3 |
| Timothy | 0.6 to 1.0 | 30 to 40 | 6 to 11 | 0.3 to 0.5 | 0.2 to 0.3 |
| Bermudagrass | 0.7 to 1.0 | 28 to 38 | 6 to 11 | 0.3 to 0.5 | 0.15 to 0.3 |
| Grass/legume mix hay | 0.8 to 1.0 | 27 to 36 | 12 to 18 | 0.8 to 1.2 | 0.2 to 0.3 |

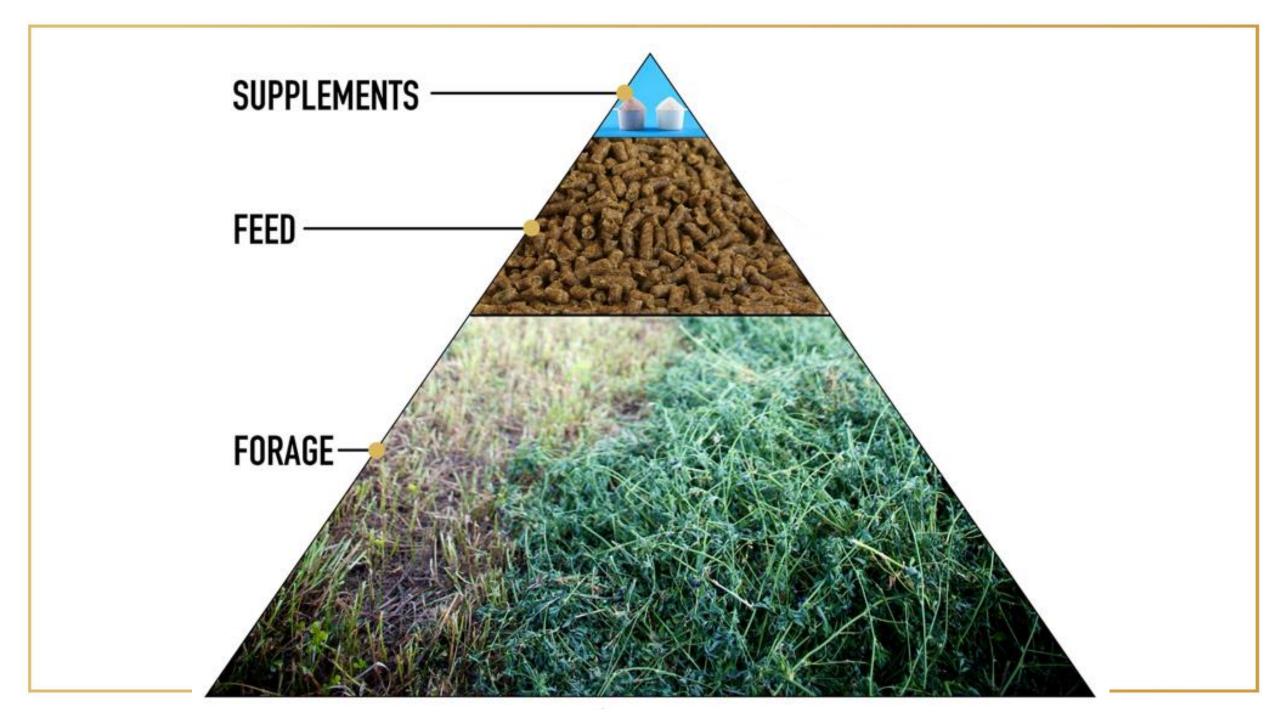
^{*}Source: Dairy One, Feed Composition Laboratory



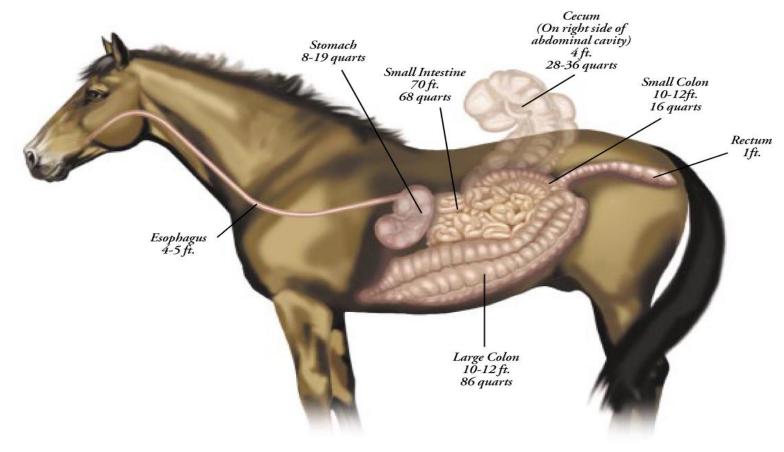


Hyper focus on one area to the detriment of the total diet





Ideal 2%+ forage on a BW basis





Minimum amount of forage?

Overweight



1.0% Body Weight, DM

Everybody else



1.5% + Body Weight, DM



It is the hay the horse eats that actually counts...

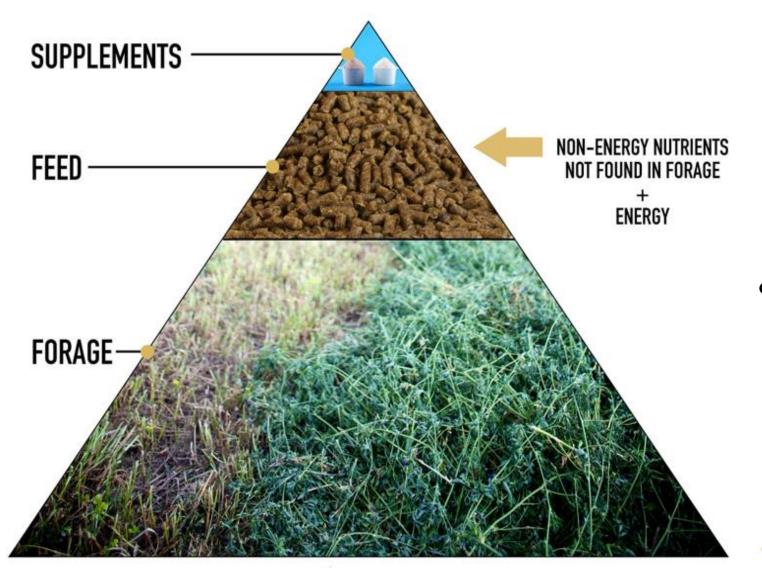


Choosing the correct hay

| Horse | Type of Hay | Visual | Laboratory Characteristics | | |
|---|---|--|-------------------------------|-----------|--|
| Horse | Type of may | Characteristics* | Crude Protein | ADF | |
| Weanlings Lactating mares | Early- to Mid- Maturity Legume hays or Grass/legume Mix hays | Leafy Fine stemmed Few seed heads/flowers | > 14% | < 34% | |
| Performance Yearlings 2-year-olds | Mid- Maturity Grass or Legume hays or Grass/legume Mix hays | Leafy Medium-fine stems Small, soft seed heads, small flowers on legumes | 12 - 16 % | 30 - 36% | |
| Recreation use or idle horses | Mid- to Late-Maturity Grass hays Late- Maturity Grass/legume Mix | Medium stems Large, soft seed heads, flowers on legumes | 8 - 12% | 37 - 40 % | |
| Overweight | Late- Maturity Grass hays | Thick, coarse stems Large, brittle seed heads | 7 - 10% | > 40% | |

^{*}All hay should be clean-smelling and free from molds, weeds and trash; avoid excessive rain damaged hay.

What is hay not?



- Forage diets
 - Deficient
 - Amino acids
 - Copper and Zinc
 - Vitamins

Non-Energy Nutrients

| Nutrient | Functions |
|--------------|---|
| AMINO ACIDS/ | 1. Body structure – GROWTH |
| PROTEIN | 2. Connective tissue (ligaments, tendons, keratin etc.) |
| | 3. Tissue repair/replacement |
| | 4. Blood proteins |
| | 5. Hormones |
| | 6. Antibodies (immune system) |
| | 7. Heredity (DNA, RNA) |
| | 8. Energy supply (after requirement met) |
| MINERALS | 1. Skeletal formation and maintenance |
| | 2. Enzyme cofactors |
| | 3. Oxygen transport (hemoglobin, myoglobin) |
| | 4. Nerve impulse conduction |
| | 5. Storage in bones, liver and kidneys |
| VITAMINS | 1. Energy metabolism |
| | 2. Enzyme cofactors |
| | 3. Vitamin/Mineral relationships |

So, how do I feed my horse?

With a Targeted Nutrition Approach

- Forage First
- Feed to Fill Forage Gaps
 - Full Concentrate
 - Diet Balancer
- Supplements

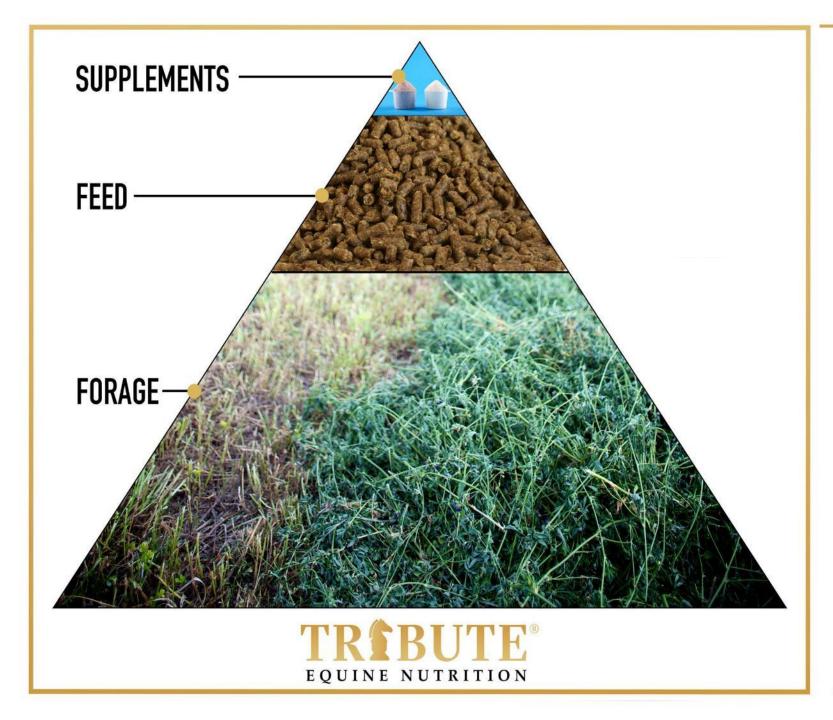




My Example







Tying it all together

- Pay attention to the foundation
- Fill in the gaps
- Feed to recommended feeding rates



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