

TEROFORMA

Teroforma USA | SS 2021 | \$USD Wholesale Line Sheet | Valid from January 1, 2021
 Opening Order Min = \$250 | Re-order Min = \$100 | Case packs must ship whole

Have a question? sales@teroforma.com
 Place a re-order? orders@teroforma.com
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Product	Code	List \$	MSRP \$	MOQ	POP
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TEROFORMA PROGRAMS | 1pt ONE PART™

1pt Cocktail Pack - VODKA, S/6	1PT-3002VK	\$14.95	\$30.00	6	N
1pt Cocktail Pack - GIN, S/6	1PT-3003GN	\$14.95	\$30.00	6	N
1pt Cocktail Pack - TEQUILA, S/6	1PT-3004TQ	\$14.95	\$30.00	6	N
1pt Cocktail Pack - RUM, S/6	1PT-3005RM	\$14.95	\$30.00	6	N
1pt Cocktail Pack - WHISKEY, S/6	1PT-3006WS	\$14.95	\$30.00	6	N
1pt Wine Pack - MULLED WINE, S/6	1PT-3007MW	\$14.95	\$30.00	6	N
1pt Wine Pack - SANGRIA WINE, S/6	1PT-3009SW	\$14.95	\$30.00	6	N
1pt Variety Pack, S/7	1PT-3001VY	\$14.95	\$30.00	6	N
1pt Single Blend Pack, S/2 - Citrus **	1PT-1001CT	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Mint **	1PT-1002MT	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Floral **	1PT-1003FL	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Chili **	1PT-1004CH	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2- Cinnamon **	1PT-1005CM	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2- Chocolate **	1PT-1006CL	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Smoky **	1PT-1007SM	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Rossa **	1PT-1008RS	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Bloody **	1PT-1009BL	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Ginger **	1PT-1010GN	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Lime	1PT-1011LM	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Barrel	1PT-1012BR	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Marrakech	1PT-1013MK	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Pumpkin Spice	1PT-1014PS	\$5.95	\$12.00	12 *	N
1pt Single Blend Pack, S/2 - Spiced Vanilla	1PT-1015SV	\$5.95	\$12.00	12 *	N
1pt Infusion Kit	1PT-4001FK	\$22.45	\$45.00	6	N
1pt Bar Bottle Kit [750ml]	1PT-5001BK	\$32.45	\$65.00	4	N
1pt MiniBar™ - Brunch	1PT-5002MB	\$29.95	\$60.00	4	N
1pt MiniBar™ - Nitecap	1PT-5003MB	\$29.95	\$60.00	4	N
1pt MiniBar™ - Toast(y)	1PT-5004MB	\$29.95	\$60.00	4	N
1pt Master Kit	1PT-6001GS	\$37.45	\$75.00	4	N
1pt Vodka Lover Kit	1PT-6002VL	\$37.45	\$75.00	4	N
1pt Gin Lover Kit	1PT-6003GL	\$37.45	\$75.00	4	N
1pt Tequila Lover Kit	1PT-6004TL	\$37.45	\$75.00	4	N
1pt Rum Lover Kit	1PT-6005RL	\$37.45	\$75.00	4	N
1pt Whiskey Lover Kit	1PT-6006WL	\$37.45	\$75.00	4	N
1pt Infusion Ball	1PT-9001BB	\$5.95	\$12.00	6	N
1pt Bar Bottle Plus, 750ml	1PT-9002BT	\$15.00	\$30.00	6	N
1pt Neat Rag, Flax	1PT-9005NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Soft White	1PT-9006NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Meadow Green	1PT-9007NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Cinnamon Brown	1PT-9010NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Paprika Red	1PT-9011NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Sapphire Blue	1PT-9014NR	\$3.95	\$8.00	4	N
1pt Neat Rag, Aqua Blue	1PT-9015NR	\$3.95	\$8.00	4	N
1pt Display Pack ***	1PT-Z001SP	\$35.00	na	1	N

** Party Packs (S/6) in selected blends available upon request. Visit wholesale.teroforma.com for more details or to place an order

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TEROFORMA PROGRAMS | Whisky Stones®

Whisky Stones® Beverage Cubes CLASSIC, S/9	HW1S01	\$9.75	\$20.00	12	Y
Whisky Stones® Beverage Cubes BLACK, S/9	HW1S02	\$10.25	\$25.00	12	sold out
Whisky Stones® Beverage Cubes CRAFT, S/6	HW6S02	\$7.75	\$16.00	12	Y
Whisky Stones® Beverage Cubes MAX, S/2	HW3S11	\$10.25	\$22.00	12	Y
Whisky Stones® Beverage Cubes ICON Summer BBQ, S/3 *	I-WSI-0001	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Fishing, S/3 *	I-WSI-0002	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON New York City, S/3 *	I-WSI-0018	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Cooking, S/3 *	I-WSI-0019	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Mustaches S/3 *	I-WSI-0020	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Skull & Crossbones, S/3 *	I-WSI-0024	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Horse Racing S/3 *	I-WSI-0025	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Gentlemen, S/3 *	I-WSI-0032	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON WTF, S/3 *	I-WSI-0033	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Love Notes, S/3 *	I-WSI-0034	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON Spring, S/3 *	I-WSI-0035	\$6.75	\$14.00	12	N
Whisky Stones® Beverage Cubes ICON I HEART U, S/3 *	I-WSI-0039	\$6.75	\$14.00	12	N
Whisky ON-the-ROCKS™ S/2 *** Limited Edition ***	HW2SC04	\$23.00	\$50.00	6	N
Chill Shot™ Shotglasses, S/2	R-EK250-002	\$7.25	\$15.00	12	N

* Additional Icon styles available upon request. Visit wholesale.teroforma.com for more details.

TEROFORMA PROGRAMS | Wine Twirls®

Wine Twirls® Wine Chillers, S/4	HW8S01	\$9.75	\$20.00	16	sold out
Wine For Two™	HW8SC03	\$18.00	\$40.00	6	sold out

TEROFORMA PROGRAMS | Bottleneck Minis®

Bottleneck Mini - 1 More Round	BNM-00009	\$3.99	\$7.99	12	Y
Bottleneck Mini - 3 Cheers	BNM-00010	\$3.99	\$7.99	12	Y
Bottleneck Mini - Big Shot	BNM-00004	\$3.99	\$7.99	12	Y
Bottleneck Mini - Bon Voyage	BNM-00014	\$3.99	\$7.99	12	Y
Bottleneck Mini - Charming	BNM-00006	\$3.99	\$7.99	12	Y
Bottleneck Mini - Cork It	BNM-00005	\$3.99	\$7.99	12	Y
Bottleneck Mini - Fore You	BNM-00019	\$3.99	\$7.99	12	Y
Bottleneck Mini - Happy BDAY	BNM-00013	\$3.99	\$7.99	12	Y
Bottleneck Mini - Let's Chill	BNM-00001	\$3.99	\$7.99	12	sold out
Bottleneck Mini - Let's Party	BNM-00011	\$3.99	\$7.99	12	Y
Bottleneck Mini - Let's Play	BNM-00003	\$3.99	\$7.99	12	Y
Bottleneck Mini - Mine & Yours	BNM-00007	\$3.99	\$7.99	12	Y
Bottleneck Mini - Mirror Mirror	BNM-00021	\$3.99	\$7.99	12	Y
Bottleneck Mini - Mr. Fix It	BNM-00018	\$3.99	\$7.99	12	Y
Bottleneck Mini - My Sunshine	BNM-00017	\$3.99	\$7.99	12	Y
Bottleneck Mini - Pour You	BNM-00008	\$3.99	\$7.99	12	sold out
Bottleneck Mini - Time Out	BNM-00012	\$3.99	\$7.99	12	Y
Bottleneck Mini - XOXO	BNM-00016	\$3.99	\$7.99	12	Y
Bottleneck Mini - You Rock	BNM-00002	\$3.99	\$7.99	12	Y

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TEROFORMA COLLECTION | Cocktail Glasses, Carafes & Decanters

Ekke Small Tumblers, S/2 - Charcoal Gray	G-EK251-260	\$18.00	\$36.00	4	N
Ekke Small Tumbler , S/2 - Clear	G-EK251-001	\$18.00	\$36.00	4	N
Ekke Small Tumbler, S/2 - Lantern Green	G-EK251-580	\$18.00	\$36.00	4	N
Ekke Small Tumbler, S/2 - Shoal Blue	G-EK251-630	\$18.00	\$36.00	4	N
Issi Small Tumbler, S/2 - Charcoal Gray	G-IS251-260	\$18.00	\$36.00	4	N
Issi Small Tumbler, S/2 - Clear	G-IS251-001	\$18.00	\$36.00	4	N
Issi Small Tumbler, S/2 - Shoal Blue	G-IS251-630	\$18.00	\$36.00	4	N
Avva Small Tumbler, (ST2), Charcoal Gray	G-AV152-260	\$8.50	\$17.00	6	N
Avva Small Tumbler (ST1), Lantern Green	G-AV151-580	\$8.50	\$17.00	6	N
Avva Small Tumbler (ST2), Lantern Green	G-AV152-580	\$8.50	\$17.00	6	N
Avva Small Tumbler (ST1), Shoal Blue	G-AV151-630	\$8.50	\$17.00	6	N
Avva Small Tumbler (ST2), Shoal Blue	G-AV152-630	\$8.50	\$17.00	6	N
Brandy Glass, Clear	TERO00409	\$13.50	\$28.00	6	N
Martini Glass, Clear	TERO00436	\$13.50	\$28.00	6	N
Pitcher & Stirrer, Clear	TERO00547	\$50.00	\$100.00	4	N

*** For additional product collections, stock availability and special offers - visit wholesale.teroforma.com

TEROFORMA | Summary Wholesale Terms & Conditions (SEE FULL DETAIL AT WHOLESALE.TEROFORMA.COM)

1. Minimum opening order is \$250, re-order is \$100. Whole case packs only unless we agree otherwise. We need your valid paperwork on file at time of order.
2. Back orders will be shipped without prior notice as available unless otherwise specified at time of order.
3. Small package typically ship 3-5 business days from order acceptance date, palletized typically within 10-15 business days. At peak retail periods, orders can take up to 5 business days longer to process. Inquire about product availability at time of order. Teroforma won't be liable for non-filled orders.
4. Teroforma is a regular price line. MSRP is the minimum price we recommend our products are offered for retail sale. If you are systematically below MSRP without prior approval or coordination, we will stop selling to you. Onward sale of Teroforma products to other resellers is expressly prohibited.
5. Resale of Teroforma products on 3rd party sales platforms like Amazon, eBay, Google Shopping or the like is expressly prohibited; as is placement of sponsored ads within those 3rd party marketplaces. Inclusion of our products or brand in any affiliate network product feeds and any use of Teroforma trademarks, copyrights or keywords for paid search are also expressly prohibited unless agreed in advance by Teroforma CEO.
6. Prices are subject to change without notice. Any such change will only impact new orders from the effective date of the change.
7. All opening orders must be prepaid via credit card. Re-orders can be on Net30DOI terms if we approve based on valid trade references. Payments made on net terms must be made by business check or ACH. If paid via cc you will be charged a 2.5% processing fee. Payments received later than 30 days past the payment due date identified on the relevant invoice will be subject to an AR admin fee of \$25 plus a monthly penalty of 1.5% of the original invoice amount. No C.O.D. or pro forma payments.
8. All orders are shipped FOB CT. Special routing instructions must be communicated at time of purchase order. All small package orders are shipped through our shipping partner UPS. Shipping and handling charges will be determined at the time of delivery preparation. A \$15 service charge is added to invoice when customer's shipping account is used. Special handling requests are subject to additional charge(s).
9. Teroforma products are almost entirely handcrafted. Thus, minor variations shall not be considered defects or damages. If its damaged in shipping, claim with the shipping company. If it is a product defect, apply for a claim credit within 10 days of delivery receipt. No claims will be accepted without a return authorization (RA) number. If you wish to return a product, return must be current, unused and in original packaging and sent postage paid to Teroforma Returns Dept (CT). All returns are subject to a 20% re-stocking fee. A credit will be issued for the purchase value of the products received in good condition. No cash refunds.
10. Teroforma will cease delivery if it feels that buyer is applying chargebacks without proper cause. Teroforma makes no representation as to the fitness of the merchandise for a specified purpose other than its intended use. Buyer is assumed to be purchasing for resale purposes and accordingly is not required to pay Sales or Use Tax to Teroforma. Buyer agrees to indemnify and hold Teroforma harmless against all related liabilities for failure to collect. Any order shall be deemed governed by the state of Connecticut with any claim relating to an order to be settled in the state of Connecticut by arbitration in accordance with the AAA. Orders may not be assigned by buyer without Teroforma's