

Luzern Incentive Program 2023

<p>Eligibility</p>	<p>All Spa employees who sell Luzern retail products are eligible to participate in the Luzern Incentive Program.</p>
<p>Incentive Program</p>	<p>Spa Staff F/T Therapist: Threshold to begin earning begins at \$2000 Luzern products sold – receive TWO free RETAIL products. Increments of \$1000 Luzern products sold, employee receives ONE additional RETAIL product.</p> <p>Spa Staff P/T Therapist: Threshold to begin earning begins at \$1000 Luzern product sold – receives ONE free RETAIL product. Increments of \$1000 sold, the employee receives ONE additional RETAIL product.</p> <p>Retail Team Staff: Incentive to run quarterly or monthly Meet group sales goal (Goal number be determined by Retail Manger & Luzern account manger) Each retail team member can choose 1 RETAIL product. Additional products can be provided for star employee.</p>
<p>Process</p>	<p>Spa Staff Therapist Process: The location will submit a report listing:</p> <ul style="list-style-type: none"> • The name of the therapist/employee • The total number of Luzern retail sales (dollars) the therapist sold for that month • The total number of Luzern retail products (units) the therapist sold for that month • The Luzern products that each employee would like to receive as their incentive <p>The report can be submitted monthly or quarterly, <u>no later than the 10th of the following month.</u></p> <p>Retail Team Process The location will submit a report listing:</p> <ul style="list-style-type: none"> • The total number of Luzern retail sales (dollars) the Retail Team sold for that month • The total number of Luzern retail products (units) the Retail Team sold for that month • The Luzern products that each employee would like to receive as their incentive <p>The report can be submitted monthly or quarterly, <u>no later than the 10th of the following month.</u></p>
<p>Time frame</p>	<p>Luzern’s incentive program will run from the first of the given month through the last day of that month. The report can be submitted monthly or quarterly, <u>no later than the 10th of the following month.</u></p>
<p>*Restrictions</p>	<p>Incentive selection can only be made from Luzern retail products only that are in stock.</p>