



Akola is a trend jewelry and home goods brand with a mission-driven enterprise that empowers women to become agents of transformation in their families and communities through economic development.

Job Description

Title: Sales Associate

Classification: Seasonal/Part-time

Start Date:

End Date: 12-31-2018

Compensation: Hourly

Reporting to: Store Manager

Job Summary: As an Akola Sales Associate you are responsible for delivering an exceptional customer experience, building the brand and spreading the mission one customer at a time and ultimately driving in-store sales. You will demonstrate a strong commitment to service, a genuine curiosity and interest in people, authenticity, fashion and style sensibility, with exceptional selling skills. The ideal candidate also understands how to be a team player, is flexible and willing to jump in wherever needed.

Job Responsibilities:

- Be an effective brand ambassador sharing the mission of Akola with all guest
- Assist and interact with customers to create unique experiences impacting sales and service
- Assist with packaging and wrapping items, replenishing product and overall operational maintenance
- Work collaboratively with other team members to achieve sales and service goals

Qualifications:

- Previous retail experience or relevant customer-related experience (ie. hospitality, etc.)
- Strong communication skills (both verbal and written), customer service skills and the ability to prioritize among multiple tasks
- High energy and demonstrated willingness to help others
- Flexible scheduling - ability to work evenings and weekends
- Ability to lift 10-15 lbs

Please send resumes to recruitment@akolaproject.org