

About Us

At Adroit Hardware Solutions, we understand the critical role of Mobile Workforce Solutions in today's dynamic business environment. Our Hardware Partner Program is designed to be your one-stop shop for all your mobile workforce solution needs, offering a wide array of cutting-edge hardware solutions, collaborative development opportunities, and unparalleled support services.









Customizable Support

THE AHS DIFFERENCE

Joint Software Compatibility Check

We will work with you and your customers to ensure compatibility.

Site Survey and Presale Site Questionnaire

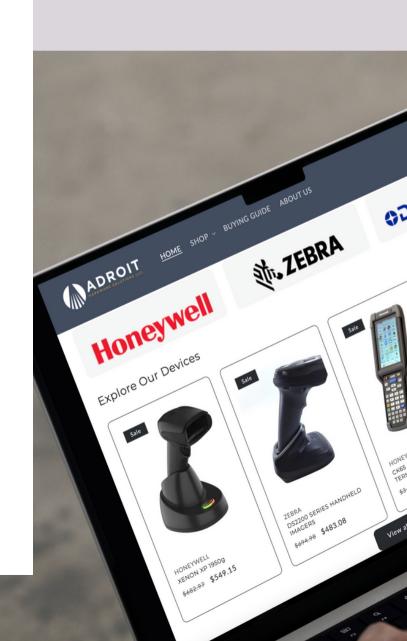
We offer a comprehensive pre-sale service and questionnaire to help tailor solutions to your clients' needs.

Financing/Leasing Options

Ease the financial burden with flexible financing and leasing options, making it simpler for your clients to adopt the latest mobile workforce solution technology.

Direct Purchase Agreements

Direct purchase agreements with end clients, streamlining the procurement process for a seamless experience.



Tailored Service Offerings

End Client Specific Configuration/Installation Guides

Deployment Support

Tier 1 Support Guides

End Client Support Contracts (Direct Tier 1)

Tier 2 Support Desk



The Partnership Pros

Co-Branded Buyers Guide

Join us in creating a co-branded buyers guide, featuring a curated list of hardware and comprehensive comparison tables. This collaborative effort ensures that your clients have the information they need to make informed decisions.

Negotiable Referral Agreements

Explore negotiable referral agreements, allowing you to benefit from recommending our comprehensive mobile workforce solutions.





Empowering Innovation, Together.

Partner with us to unlock a world of possibilities with our Hardware Partner Program. Embrace innovation, reliability, and unparalleled support for your mobile workforce solution needs. Adroit Hardware Solutions is committed to empowering your business success. Contact us today to embark on this exciting journey together.

Let's Connect

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