

GROWYOUR BUSINESS WITHUS









Window Film
Paint Protection Film
Authorized Distributor



3M[™] Authorized Dealers do more than just install film.

a difference in their communities and the lives of their customers. 3M film has proven to provide protection from the sun, help reduce interior fading, help deter intruders and assist with reducing energy costs. We at Accent Distributing understand the importance of the work that 3M™ Authorized Dealers are doing in their communities. This is why we don't just deliver film. We offer value-added services so that our dealers can continue to make a difference.

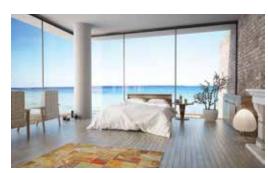
We are "working for you."

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WORKING FORYOU



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MARKETING SUPPORT

Both 3M and Accent Distributing provide you with marketing assistance. This is because we want to help you grow your bottom line.

3M:

 Offers a variety of marketing collateral, including videos, digital ads and printready materials, to help assist dealers and installers in telling the story about 3M's products.

ACCENT DISTRIBUTING:

- Utilizes an experienced, full-service professional marketing and public relations firm. This
 firm works one-on-one with dealers and installers to provide marketing assistance and
 guidance, including:
 - · Consultation on SEO and SEM needs
 - · Design of customized brochures and advertisements
 - · Website design and website content development
 - And more





ADDED HORIZED RIBUTOR

LEAD GENERATION

Both 3M and Accent Distributing work consistently on lead generation to pass on to you. Our goal is for you to succeed.

3M:

- Offers consumer-facing webpages that link to online dealer locators searched by automotive, commercial and residential film customers each year
- Encourages staff to be on the ground working with contractors and other key industries
- Employs a variety of digital tools, advertising, sponsorships and more

ACCENT DISTRIBUTING:

- · Exhibits at various trade shows to foster leads
- Offers a consumer facing website with blogs and lead generation forms
- · Engages in social media marketing
- · Provides consumer drip marketing campaigns
- And various other strategies





WORKING FOR YOU

TRAINING OPPORTUNITIES

Accent Distributing provides dealers with many training opportunities throughout the year. Personalized training from experienced teachers is available in the following areas:

- Business/Sales
- Commercial/Residential Film Installation
- 3M™ Paint Protection Film Installation
- Attachment Systems Installation
- 3M™ Automotive Window Film Installation
- 3M™ Automotive Window Film Crystalline Certification Training
- · And other customized trainings to fit dealers' needs

PROJECTS MADE EASIER

Accent Distributing understands how hectic large projects can get. Our goal is to make your life easier when the going gets tough.

- Accent Distributing provides assistance on large-scale commercial jobs, including identifying, estimating, bidding and implementation.
- Need a tool? Accent has an easily navigable, mobile-friendly online store that features all
 of the tools that you need.

HIRING THE RIGHT TALENT

The right talent can be difficult to find. Due to this, Accent Distributing has partnered with a professional employment recruitment firm to assist you in your search.



WORKING FOR YOU

WARRANTIES

When your customers choose 3M, they are choosing peace of mind. This is because 3M has one of the most comprehensive warranties in the industry. 3M™ Window Films are backed by a warranty directly from 3M.

- · Accent Distributing's knowledgeable staff can assist you in navigating the warranty process.
- Accent Distributing can check on the status of claims for you, saving you time.

REWARDS PROGRAMS

3M is consistently releasing new programs designed to assist dealers with their marketing efforts and business expenses.

- 3M's Rewards Programs change year-over-year to remain state-of-the-art and to keep up with changing marketing trends.
- All Rewards Programs benefits are based on a dealer tiered level.
- Accent Distributing can assist you with navigating the Rewards Programs.
- In some cases, dealers can elect to use their Rewards Programs through Accent Distributing and work directly with an experienced, full-service marketing firm.

COMMUNICATIONS

We at Accent Distributing make sure that all of our dealers are aware of sales, upcoming events and product news through a variety of communication channels, including:

- An award-winning Dealer E-News electronic newsletter sent monthly to your inbox
- An active Facebook page designed for you as the audience
- Personal interactions with our sales managers who are working in the field to assist you
- Over the phone with our knowledgeable Inside Sales team
- 3M offers helpful webinars to assist in training







ULTRA PRESTIGE SERIES*

Ultra Prestige Series provides the maximum in technology with strong micro-layered, tear-resistant Ultra Series and the added advantage of 3M[™] Sun Control Window Film Prestige Series. Designed not to change the look of a building, these films have little color and allow up to 70 percent of visible light through the windows.



ULTRA SERIES*

Ultra Series uses micro-layered technology to provide the ultimate tear resistance safety film and provides superior performance over standard polyester films in blast and impact events.



SAFETY SERIES*

Safety Series offers protection with 7 and 8 mil polyester films. Paired with a thick adhesive to hold broken glass together, this is available in a clear film or tinted Sun Control option.



PRIVACY SERIES

Privacy Series adds privacy to your office space, limiting views into your secure areas.



ANTI-GRAFFITI AND SURFACE PROTECTION SERIES

Anti-graffiti and Surface Protection Series provides a 4 mil single layer film for basic protection and a 6 mil multi-layer film for increased protection in higher risk areas.

This protects glass surfaces from wear and tear.

*Use with 3M™ Impact Protection Attachment Series for additional safety and security.

National, state and local governments across the globe are installing 3M™ Safety & Security Window Film

SECURITY FILMS

3M™ Safety & Security Window Film and 3M™ Impact Protection Attachment Systems are engineered to protect people and property from a broad range of security and safety concerns.

The film provides a special, thicker adhesive that helps hold broken glass together, which both prevents people from getting hurt by shattered glass shards and keeps intruders out longer.

THE 3M DIFFERENCE

3M™ Window Film products are backed by science. The company rigorously tests its films against a multitude of explosion and blast standards that include both shock tube and open-air arena explosive testing.

DEALER BENEFITS

- Schools already trust 3M. As the inventor of Post-It® Notes and other school supplies, 3M is already inside the classroom. This means it is easier for you when offering a brand that is already well known and trusted.
- Leads are being generated. Accent Distributing and 3M are working to bring more security film customers to your doorstep. Lead generation efforts are underway by both the manufacturer and distributor for large projects, including schools, hospitals, government facilities, retail and commercial construction projects.
- Marketing materials provided. Enhance your company's outreach efforts by using materials, including videos, brochures, flyers, presentations and so much more, that are designed by 3M and ready to go.
- **Training available**. Accent Distributing's full calendar of training sessions includes one-on-one instructions on the attachment systems and the film itself.







PRESTIGE SERIES

Prestige Series offers the highest clear window film technology with outstanding heat rejection. Designed not to change the look of a building, this window film allows up to 70 percent of the visible light through with a reflectivity that's actually lower than glass.

Available in an interior and exterior option.



CERAMIC SERIES

Ceramic Series offers nano-ceramic technology that compiles excellent heat rejection while allowing up to 50 percent of the visible light through windows. This moderately tinted window film provides glare reduction with minimal change in appearance.



NIGHT VISION SERIES

Night Vision Series offers a dual reflective technology that provides daytime privacy while allowing easier viewing outside at night. This window film allows up to 35 percent of the visible light through the windows and excellent heat rejection and glare protection.



TRADITIONAL SERIES

Traditional Series provides reflective films with high heat reduction that is cost-effective.





3M™ THINSULATE™ CLIMATE CONTROL WINDOW FILM

3M[™] Thinsulate[™] Climate Control Window Film is a low emissivity, or "Low-E," film that helps to provide increased insulation performance, much like upgrading single pane to double pane and double pane to triple pane. This film enhances sustainability, comfort and fade protection while remaining virtually invisible.

As the global leader in adhesive technology, 3M can open windows of opportunity for your business.

SUN CONTROL

3M™ Sun Control Window Films are available for both residential and commercial projects and are designed to reflect the heat, cut down on the glare, reduce heat pockets and make room temperatures more comfortable. This results in lower energy costs for the customer.

Offer something no other manufacturer provides. 3M™ Thinsulate Window Films retains the heat and keeps you warmer in the winter. In contrast, the technology will block the sun's heat and keep you cooler in the summer.

DEALER BENEFITS

- Leads are being generated. Accent Distributing and 3M are working to bring more residential and commercial customers to your doorstep. Lead generation efforts are underway by both the manufacturer and distributor for large commercial projects as well as residential homes.
- Marketing materials provided. Enhance your company's outreach efforts by using materials, including videos, brochures, flyers, presentations and so much more, that are designed by 3M and ready to go.
- Training available. Accent Distributing's full calendar of training sessions includes one-on-one instructions.
- Rewards Programs provide opportunity. The more you sell, the more rewards that you receive as a 3M[™] Authorized Dealer. Join the Prestige Dealer Network and gain even more benefits. Accent Distributing's experienced staff monitors your sales and rewards throughout the year and advises you on ways to redeem your rewards.
- Assistance navigating a top-of-the-line warranty. 3M offers one of the most comprehensive warranties in the industry and gives your customers piece of mind. 3M™ Window Films come with a limited lifetime warranty when professionally installed. Accent Distributing can assist you in navigating the system to process those warranties.
- Prestige Dealer network opportunities. Join 3M's Prestige Dealer Network and gain access to even more products, programs and services from the world's global leader in adhesive technology. Accent Distributing's experienced staff assists Prestige Dealers with business growth, including driving leads your way.
- Meetings and networking opportunities. 3M and Accent Distributing host an annual meeting for Prestige Dealers which provides you and your company training and networking opportunities.
 Each year, dealers are recognized for their excellence within the Prestige Dealer Network.



DECORATIVE

- Adds privacy, branding and style
- Variety of designs
- Cost efficient, versatile
- Easily installed and removed



3M™ GLASS FINISHES

3M™ Glass Finishes, including Fasara™, DI-NOC, and Crystal, can be added to any glass surface to provide an artistic look and add privacy at a fraction of the cost of actual etched or sandblasted glass. 3M™ Crystal Glass Finishes provide an extra level of detail in custom graphics, logos or window displays.



3M™ PRIVACY FILMS

3M[™] Privacy Films are designed to protect what you don't want others to see. Offered in a matte, blackout and mirror film, 3M[™] Privacy Films provide several ways to achieve privacy in a home or office.



3M™ FASARA™ WHITEBOARD FINISHES

3M™ FASARA™ Whiteboard Finishes transform interior glass into writable surfaces for collaboration. Meanwhile, 3M™ DI-NOC Whiteboard Finishes can transform any surface or wall into a writable surface. 3M also offers a Post-It® Flex Write Whiteboard surface that is for both dryerase and permanent markers.



3M™ DICHROIC FINISHES

 $3M^{TM}$ DICHROIC Finishes provide color shifting properties that give projects an unexpected dynamic visual that stands apart from the norm.



3M™ DI-NOC INTERIOR AND EXTERIOR FINISHES

3M[™] DI-NOC Interior and Exterior Finishes can transform a surface into any pattern. These easy to install films are conformable to a variety of surfaces. DI-NOC eSeries is vinyl free for enhanced environmental sustainability.

3M's architectural finishes and decorative films are installed worldwide. Turn the ordinary into extraordinary with 3M.

DECORATIVE

3M brings its tradition of innovation, science and technology to surface finishing solutions for architecture and interior design. 3M's architectural finishes are engineered to create design excellence, enhance human comfort and respect environmental sustainability, globally. In fact, the products are used in office buildings, schools and universities, hotels and retail shops worldwide. Interior designers and architects favor 3M's architectural finishes because of their versatility. The finishes can be easily be removed and replaced with an updated finish or the surface can simply go back to its original state.

DEALER BENEFITS

- Offer a new product to increase your bottom line. 3M's decorative finishes are just one
 more solution that you can offer customers at home or at the office. Decorative films are
 easy to install, remove and replace. In some cases, the films can be printed to include
 branding and add an artistic touch to a space.
- Marketing materials provided. Enhance your company's outreach efforts by using
 materials, including videos, brochures, flyers, presentations and so much more, that are
 designed by 3M and ready to go.
- Leads are being generated. 3M and Accent Distributing are continuously working to bring more residential and commercial customers to your doorstep. Lead generation efforts are underway.
- Rewards Programs provide opportunity. The more you sell, the more rewards that you receive as a 3M[™] Authorized Dealer. Join the Prestige Dealer Network and gain even more benefits. Accent Distributing's experienced staff monitors your sales and rewards throughout the year and advises you on ways to redeem your rewards.
- Offers a consumer-facing website. DesignFilm.com reaches architects, interior designers, contractors and homeowners to highlight the benefits of installing 3M™ Architectural Films and Finishes.
- Provides samples and specialty cuts, including smaller sizes. This assists dealers in the installation of decorative projects.



AUTOMOTIVE

- Rejects solar energy
- Blocks heat-producing infrared rays
- Blocks UV rays
- Multi-layered, non-metalized film
- Automotive safety film
- Pre-cut kits available



CRYSTALLINE SERIES

3M™ Automotive Window Film Crystalline Series features a proprietary, multilayer optical film technology that combines more than 2,000 layers in the film. This unique technology is the reason a clear film can reject more heat than a darker film.



COLOR STABLE SERIES

3M[™] Automotive Window Film Color Stable Series' patented nano-carbon polyester provides an incredible look and amazing color stability. This film is non-metalized so that there is no signal interference.



OBSIDIAN SERIES

3M™ Automotive Window Film Obsidian Series is designed to deliver lasting comfort and performance. Due to 3M's patented technology, this film rejects up to 44 percent of the total solar energy coming through windows and can block up to 99 percent of the UV light.



CERAMIC IR SERIES

This 3M[™] Automotive Window Film provides superior UV protection with high infrared heat reduction using nano-ceramic technology. This provides greater thermal comfort, low visibility light reflectivity value and an attractive appearance.



SECURITY FILM

Cool, safe and secure, 3M[™] Scotchshield[™] Automotive Security Window Film helps protect your vehicle by rejecting heat from the sun, increasing privacy and holding shattered glass together. By increasing the amount of time and effort it takes a thief to enter, this film provides a powerful deterrent to smash-and-grab theft.

No company has more experience with window film than 3M. In 1966, 3M received the first patent for automotive window films.

AUTOMOTIVE

Since 1966, 3M's innovative window film products have provided protection from the sun's harmful rays while giving customers the style, privacy and budget options they demand. The leader in automotive window film technology, 3M offers an unparalleled automobile window film line. Tie your company's marketing message to one of the most trusted brand names in the world.

DEALER BENEFITS:

- Marketing materials provided. Enhance your company's outreach efforts by using materials, including videos, brochures, flyers, presentations and so much more, that are designed by 3M and ready to go.
- Training available. Accent Distributing's full calendar of training sessions includes automobile
 window film installation to ensure that your installers are staying ahead of the curve and use
 only the best application techniques. Even veteran installers can learn something new.
- Assistance navigating a top-of-the-line warranty. 3M offers one of the most comprehensive warranties in the industry and gives your customers piece of mind. 3M™ Window Films come with a limited lifetime warranty when professionally installed. Accent Distributing can assist you in navigating the system to process those warranties.
- 3M and CARFAX™ partnership. 3M has partnered with CARFAX™ so that any new 3M™ Automotive Window Film product that has been installed on a vehicle is added to the CARFAX™ report.
- 3M[™] Authorized Dealer Locator. 3M offers an online dealer locator to bring consumers directly to your doorstep. In addition, leads from your community who contact Accent Distributing are also delivered to you.
- Become Crystalline™ Certified. 3M Crystalline™ Certified dealers have completed additional training and certification to demonstrate their product knowledge and installation expertise. Other designations are also available, including Authorized, Premier and Premier Elite.
- Annual meetings and networking opportunities. Both 3M and Accent Distributing host an annual meeting which provides you and your company training and networking opportunities. Awards also are presented.
- Dealer tiered levels with opportunity to become a Pro Shop. As a Pro Shop, you will gain a full slate of top-of-the-line products from 3M.
- Precision Fit Kits and 3M[™] Pattern and Solution Center available. Lower time and cost in labor with film cut to size either in advance or using software.



PAINT PROTECTION FILM

- Clear or matte finish
- Full or partial coverage
- Custom designed to fit
- Tough, durable, maintenance free
- Pre-cut kits available

AUTOMOTIVE WRAPS

- Offers state-of-the-art protection film layer
- Easy to install
- Fits curves and provides sleek appearance

Add 3M™ Paint Protection Film and 3M™ Wrap Film to your automotive product offerings to provide a stylish look and protect your customers' investments long term.



3M™ PAINT PROTECTION FILM PRO SERIES

The Scotchgard™ Paint Protection Film Pro Series (also known as clear bra) is unrivaled in scratch and stain resistance. The clear custom designs fit any vehicle and self-healing technology makes scratches disappear.



3M™ PAINT PROTECTION FILM PRO SERIES MATTE

The Scotchgard™ Paint Protection Film Pro Series
Matte offers a satin matte finish that can turn a gloss
paint into a matte finish. This film, which offers the
same benefits as its clear counterpart, is available in a
full car wrap or in customized parts. Both 3M™ Paint
Protection Films are backed by a 10-year warranty.



3M™ WRAP FILM SERIES 2080

3M's newest wrap film series offers a state-of-the-art protective film layer. This stays on during installation to limit damage to the film and can be easily removed after install. This film also is built with conformable film layers to provide a better fit around curves and in channels for a sleek appearance.

PAINT PROTECTION FILM & AUTO WRAPS

3M™ Paint Protection Films and 3M™ Automotive Wraps offer many benefits for car owners and tint industry professionals, including extensive 3M research and development resources, worldwide design support, application engineering services and world class manufacturing technology.

3M™ Paint Protection Films meet and exceed OEM appearance, performance and weathering requirements. Our films are available in a variety of thicknesses and adhere to a multitude of substrates and surfaces.

DEALER BENEFITS

- Marketing materials provided. Enhance your company's outreach efforts by using materials, including videos, brochures, flyers, presentations and so much more, that are designed by 3M and ready to go.
- Training available. Accent Distributing's full calendar of training sessions includes paint
 protection film installation to ensure that your installers are staying ahead of the curve and
 using only the best application techniques. Even veteran installers can learn something new.
- Assistance navigating a top-of-the-line warranty. 3M offers one of the most comprehensive warranties in the industry and gives your customers piece of mind. 3M™ Paint Protect Films come with a 10-year warranty when professionally installed. Accent Distributing can assist you in navigating the system to process those warranties.
- 3M and CARFAX[™] partnership. 3M has partnered with CARFAX[™] so when 3M[™] Paint Protection Film has been installed on a vehicle, the information is added to the CARFAX[™] report.
- Dealer tiered levels with opportunity to become a Pro Shop. As a Pro Shop, you will gain a
 full slate of top-of-the-line products from 3M.
- Precision Fit Kits available. Lower time and cost in labor with pre-cut and pre-shrunk paint
 protection film ready for install. Kits available as partial or full coverage and as accessory
 packages, including screen protectors, door edges, door cups and truck edges.
- Restyling Studio. Link 3M's online Restyling Studio on your website and allow your customers to select and choose various wrap colors and tint levels.
- 3M™ Pattern and Solution Center. This software offers turn-key services that make pattern selection and installation easier. Accent Distributing's training team provides software and plotter training.



SOFTWARE

- Comprehensive database of patterns
- User-friendly interface
- Pattern rating system to allow installer feedback
- Proprietary Halo feature to save weeding time and reduce film waste

TOOLS

- Easy online ordering
- Shipped directly to you
- One-stop shop for all of your installation needs
- Mobile friendly

There is value in having the right tools for the trade.

3M™ PATTERN AND SOLUTION CENTER

Dealers receive access to the 3M™ Pattern and Solution Center at patterns.3M.com for automotive films, including window film and paint protection film. This digital platform:

- Offers turn-key services that make pattern selection and installation easier.
- Provides marketing resources, such as videos, brochures, banners, promotional tools and more.
- Incorporates 3M's proprietary Halo feature that cuts a border around every part and helps eliminate the risk of tearing parts, reduces film waste and decreases accidental disposal of small parts.
- · Provides a high-quality review process to ensure a better fit.
- Accent Distributing's training team provides software and plotter training.



Accent Distributing is also a Graphtec™
Distributor of cutting plotters so that you
can cut and design your own window film.





TOOLS

Accent Distributing understands that time is money. That is why we offer an online tool store, accentdistributingtools.com, for you and your installers to quickly order the tools that you need to get the job done. Easily navigable on both PC and mobile, our store offers any type of tool necessary.

- Apparel
- · Cleaning and Chemicals
- Knives and Blades
- Hard Cards
- Installation Accessories
- · Measure, Mark and Trim Tools
- Meters

- Plotter Supplies
- Slitters and Accessories
- Sprayers and Accessories
- Squeegees
- Warranty Cards
- · And More...

Also featuring Meguiar's products! This company's passion for vehicle care fuels the research, development and the manufacturing that goes into its products. Purchase your Meguiar's products from Accent Distributing.







ABOUT 3M

3M[™] Window Films is a product you can trust. For more than 60 years, 3M has employed state-of-the-art weather testing strategies to refine window film solutions. They are superior, high performance products that have been tested to extremes to ensure quality and durability.

COMPANY FACTS:

- 3M™ Window Films block 99.9 percent of the sun's harmful ultraviolet rays, which are the single largest cause of fading. They also reduce the effects of solar heating and visible light, which contributes to fading.
- 3M™ Window Films gives you peace of mind, with a comprehensive warranty backed by a company you know and trust.
- 3M[™] Authorized Dealers are trained to help solve problems like excessive glare and faded furnishings. They are skilled solution providers for glass safety, security, comfort and privacy.
- No one company has more experience with window films than 3M. In 1966, 3M received the first patent for window films. Today, there are millions of meters of 3M™ Window Films installed around the world.
- 3M is a world leader in adhesive technology. The adhesives used in 3M[™]
 Window Films provide a unique combination of fast drying, optical clarity and
 long lasting but removable bond.
- With thousands of product offerings across industries, 3M continues to be one of America's most trusted, recognized brands.



ABOUT ACCENT DISTRIBUTING

Accent Distributing's relationship with 3M dates back more than 25 years. With headquarters in Sarasota, FL and Houston, TX, we provide quality 3M™ Window Film products to more than 1,000 dealers in nine states and the Caribbean. Accent Distributing's territory includes Alabama, Arkansas, Florida, Georgia, Louisiana, Oklahoma, Mississippi, Tennessee and Texas.

In addition to offering superior quality products, it's our goal to serve as a value-added distributor. We do more than deliver film.

HERE ARE SOME OF THE REASONS YOU SHOULD CONSIDER SWITCHING TO 3M AND ACCENT DISTRIBUTING:

- 3M offers excellent warranty coverage, which will make your customers feel protected. Accent Distributing assists you with filing your warranties, which saves you time.
- We offer a variety of training opportunities at our Sarasota and Houston offices.
- Accent Distributing invests in territory-wide lead generation campaigns to help build window film awareness and drive customers to your business.
- We provide marketing support, including easy-to-order 3M collateral and free consultation with our team of marketing experts.
- 3M offers qualifying dealers Rewards Programs that can be used for marketing.
- Accent has two optimized, consumer facing websites AccentDistributing.com and DesignFilm.com - to build consumer awareness and drive leads your way.
- We provide our dealers with access to a password-protected website that features helpful resources like training videos, digital marketing guides, media kits and more.
- Accent Distributing and 3M host annual dealer meetings, which cover important window film industry trends and offer excellent opportunities to network.



TESTIMONIALS

Don't take it from us ... read a testimonial from one of our many satisfied dealers.

"I have worked with Accent for over 15 years... I personally find it amazing that I have the opportunity to see the same faces now that I did then. That is a true testament to a well-run organization. It's a pleasure to be part of their team."

- Merryl Koven, Sales Manager, Suncoast Window Films & Graphics, Sarasota, FL

"Wow! It's been super awesome to work with Accent Distributing. They work together as a team, show real investment in your company and respond with help immediately. From personnel to management, everyone is very friendly and ready to help.... We are so blessed to work with Accent Distributing and 3M. We have teamed up with the best."

- Sally Fletcher, President, Fletch Window Tint, San Antonio, TX

"It was eight years ago this summer when I realized I couldn't sell 'the best' of another manufacturer's product and that I've never met a broke 3M Dealer. Changing to 3M has changed my customer base and business outlook and my life. Accent Distributing has made this possible with Inside Sales support, assisting with co-op credit and the day to day questions that arise. Most importantly, the entire staff has become our friends and business partners."

- Jim Luck, Owner, Window Tint USA, West Palm Beach, FL

"We invest a lot in networking and it makes a big difference when you walk in wearing a 3M logo...We're known as the 3M people. The 3M logo carries us far because people know we've got the good stuff."

- Pam Weakley, Owner, SolarTech Glass Tinting & Graphics, Memphis, TN

"Whether solar, security or decorative, it really comes down to 3M having a more robust product portfolio than its competitors."

- James Beale, Managing Partner, NGS Films and Graphics, Atlanta, GA



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