



WHOLESALE *Information pack*

OUR PHILOSOPHY

We live and breathe *colour* and *texture*, making faces *smile*, losing ourselves in our imaginations, and creating a sense of *community* within our RO family of customers. We get our jollies from creating *affordable*, *distinctive* and *fun* pieces that inspire confidence and inject shots of joyful energy into whoever wears them.

We celebrate *traditional skills* and *artisan craftsmanship*, making it our mission to create *sustainably sourced products* with a beautiful conscience and an ethical heart.

We are the *smilers*, the *dreamers*, the *lovers* and the *believers*.

Ruby Olive Jewellery is proudly designed in Australia

WHOLESALE SALES & ENQUIRIES

Skye Anderton | (+61) 0435 854 731 | skye@rubyolive.com.au

WWW.RUBYOLIVEWHOLESALE.COM // WWW.RUBYOLIVEWHOLESALE.COM.AU

RUBY OLIVE

JEWELLERY + ACCESSORIES



Ruby Olive is my adorable grandmother and I have dedicated this journey to her.

DESIGNER PROFILE

My love of travel, colour and exploring global cultures and crafts paired with my passion for designing and admiring beautiful products inspired me to launch Ruby Olive Jewellery & Accessories.

I lived in London for 8 years and worked as a designer, product developer and buyer for a large high street retailer, when I arrived back home to Brisbane, Australia in 2010 I decided to work towards my own label rather than work for someone else.

I knew in this current economic climate I had to launch an affordable range and I wanted to market this range towards people that appreciate things a little different.

I am passionate about using sustainable raw materials and producing products that have an ethical heart.

Skye Anderton, Ruby Olive Chief Dreamer

2014 Telstra
Business Woman of the Year
QLD Winner



2014 Listed as one of
Queensland's
Best and Brightest



Tedx Speaker

Campaigner for International Women's Rights

Proud supporter of The Hunger Project

As featured in



WHAT OUR CUSTOMERS SAY?



Love your concept,
colours and creations!
I also love the
thoughtfulness and
detail in the packaging.
Your designs draw
comments every time I
wear them.

Joan Beavis



Thank you for your
amazing speedy
delivery and absolutely
gorgeous jewelry. Your
designs are always so
popular and your cus-
tomer service is ten out
of ten.

Susan Beech, Gift Retailer



Love love love Ruby
Olive jewelry! It's
bright, cheerful and
goes so well with any
outfit. Service and
delivery time was
fantastic too!

Gemma Heyes

WHOLESALE INFO

PAYMENT TERMS: Proforma, all orders must be paid in full before delivery

PROCESSING TIME: All wholesale orders are processed daily and if products are in stock they are sent out by courier or Australia Post. International orders get sent via Fedex, DHL Express or UPS.

AVAILABILITY: If an item is sold as an 'in stock' product it is available straight away, if it is sold as a 'forward order' product, it will be available as per the catalogue/website states.

MINIMUMS: Quantity per style/colour is x 2

Order value is AU\$300 / US\$500.

WHOLESALE MARGIN: The markup to the RRP is approximately 130% (x2.3)

WAYS TO ORDER:

- 1) Via our wholesale websites
- 2) At a trade fair
- 3) Via one of our sales agents or distributors
- 4) Via email or phone hello@rubyolive.com.au / (07) 3112 7669

OUR PRODUCTS

RESIN

Our resin products are all hand poured and hand made by specialist artisans making each piece unique.

Resin is a beautiful material that is smooth, light and very wearable. There are not many limitations to the amazing colours that can be created – which is why resin is one of our materials of choice.

Resin is very hard wearing (unless dropped onto a hard surface such as concrete) and is able to be easily polished up to look almost brand new.

NATURAL MATERIALS

We aim to use sustainable raw materials where possible, as we believe it's important to create products that have an ethical heart.

Some of the raw materials we are proud to use in our designs include recycled builders palettes, recycled floorboards, and wood from sustainable environmental programs that have a long term commitment to forest management and regeneration.

All the metal components used are completely nickel free.



WHOLESALE T'S & C'S...

The following is a breakdown of the Ruby Olive terms and conditions for general wholesale orders.

TERMS OF TRADING

When you purchase a product from Ruby Olive via our wholesale website, at a trade fair or via email or phone you are accepting the following terms and conditions which are legally binding. Please read through carefully before making your purchase.

Customers must provide their contact details including actual full name, phone number, e-mail address and other requested information. Customers warrant that the payment details provided when purchasing products are theirs and are valid and correct.

PRIVACY

Ruby Olive recognises and respects your privacy and treats your personal information as private. All personal details provided will be kept safe, secure and confidential and will not under any circumstances be distributed to third parties. Your details will be kept on a private database for Ruby Olive use only.

PAYMENTS

We accept payment using PayPal, Credit Card and Bank Transfer. We do not accept cheques, cash or money orders. Wholesale orders are on a proforma basis unless otherwise agreed.

Bank details for direct deposits including international payments:

Account Name: Sanderton Trust
Bank: SUNCORP BANK
Bank Branch: Suncorp Ctr Cnr Albert & Turbot Sts, Brisbane 4000 Australia
BSB: 484-799
Account Number: 507724616
Swift Code: METWAU4B
Paypal: Send to skye@rubyolive.com.au

CURRENCY

All product prices, shipping prices and payment transactions used by Ruby Olive Jewellery are quoted in either Australian Dollars (AUD) or American Dollars (USD) depending on where you have placed your order.

FREIGHT

Unless otherwise agreed upon, all freight costs will be paid by the purchaser.

Australia: \$30 for Standard Shipping // \$40 for Express
International: Dependant on country we are sending to.

GST & TAXES

Australian Businesses: All products are subject to additional 10% GST.

International Businesses: All products will be sold at the US\$ amount shown excluding GST. Your goods may incur customs duties and taxes in your own Country. It is your responsibility to pay any additional customs duties and taxes on delivery of your products.

ORDER PROCESSING

For products in stock we do our best to process and dispatch all orders within 1-2 business days from the time payment has been authorised. We do not send goods without full payment.

CANCELLATIONS

Once an order is submitted we are unable to change or cancel the order.

MINIMUM ORDER

Item Quantity: 2 per style/colour of each product.
Value: US\$500 / AU\$300

RETURNS

Ruby Olive will not accept any returns unless the goods supplied were faulty on receipt, or if the goods were not in accordance with the purchaser's order. The purchaser must notify Ruby Olive by phone or email within 7 days of receiving the consignment. Approval must be given and the goods must be returned within 14 days from the date of invoice.

The goods are to be posted to:
Ruby Olive Returns: PO Box 1694, Carindale QLD, Australia 4152

The cost of the postage can be claimed for credit; COD returns will not be accepted.

Ruby Olive takes no responsibility for late deliveries due to wrong address (as per order form) or acts of nature. Delivery will occur according to the address and contact details on the order form as supplied by the purchaser.

The applicant acknowledges the above terms and conditions of Ruby Olive and agrees to these terms and conditions.