



Say **Farewell** to  
complexity

and **Hello** to  
streamlined success

**Reduce your medical consumables  
and equipment costs** by up to

**20%**

and **drive growth** by streamlining  
your operations

# The Challenge

Nursing Homes play a critical role in the healthcare industry in Ireland.

In recent years, Nursing Homes have experienced a 36% increase in Healthcare inflation over the past 5 years, and huge hikes across day to day operational costs for staffing, food, electricity, heating and insurance.

Additionally, endless paperwork, management tasks, supplies and budgets consume a lot of time and effort on a daily basis.

To stay ahead, Nursing Home Leaders need to **accelerate and simplify their workflows** by managing and **reducing costs, reducing back-office administration, increasing cost visibility** while providing the highest quality healthcare delivery for their residents and staff.

# Operational and Financial Challenges

Manual tasks  
slow down teams



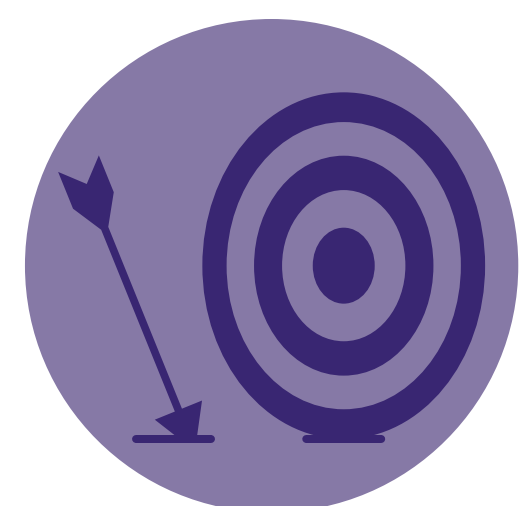
Manual reporting is time consuming, financial management needs a **real time pulse on the medical supply business** for better, faster decision making.

A complex supply chain can  
impact resident experience



Nursing Home Leaders need to **streamline supplier systems** while also providing the best quality products and services.

The wrong healthcare  
partner can stifle growth



Without **automated processes, budget management and credit control** its harder to innovate.

# How Homecare Medical can help

With over 35 years of experience, we can deliver **superior customer centric solutions** for your care homes, carers and residents.



## Reduce risk and increase stability



Whatever stage of the journey you are on, having a dedicated service and logistics healthcare provider and digital platform means **you can do more business and dedicate more time to care.**

## Transform your team



Build the partnership that allows your team to **work efficiently and deliver the highest level of care** for your residents.

## Innovate and streamline



Find a healthcare partner that can help **optimize your business today to help you streamline for tomorrow.**

# The Solution

Finance leaders can **balance cost management with business growth** by working with the right Healthcare provider and logistics partner.

Homecare Medical can **help reduce your costs by up to**

**20%**

**and drive growth by streamlining your operations.**

**Take Care of  
your Business** with  
Homecare Medical



# Testimonial

“For the first time, we have visibility on our cost base for both consumables and medical devices across the country on a daily, weekly and monthly basis.”

Peter Maher, COO, Mowlam Group





# Efficiency and Transparency in One Platform

That's why we developed **Homecare View**, an innovative platform that simplifies processes, reduces costs and provides the control and visibility needed to focus on what matters most, your residents' well-being.

## Homecare View

### Budget Management & Visibility on Costs

- One digital platform for all your needs
- Financial transparency by Group nationwide
- Ability to manage, reduce and control spend locally and nationally
- Financial visibility and reporting by individual homes, buyers, counties, regions, products and categories
- Manage costs with our comprehensive Rental Programme

### Reporting

- Reduce back-end office administration & reporting

# Next Level Care

## **Service & Quality**

- Dedicated Account Management Team available 24/7
- Service engineers on hand nationwide
- 96% Fulfillment Rate
- Consistent quality & rollout of products nationwide
- Largest range of innovative and quality medical devices, products and services nationwide
- ISO quality products
- HPRA Compliant

## **AND a Price Match Promise guarantee**

With our price match promise, we'll match over 5000 products like for like with the same exceptional service and support you expect from Homecare Medical.

# Testimonial

“Homecare Medical reduced our supplier list by over 50%, streamlined our offering and pricing structure across our five locations, and reduced our price per bed.”

Simon Balfe, GDO, Beechfield Care Group



# Homecare Medical **improves the health of your business**

We are the **trusted Healthcare partner** that nursing homes rely on **to support and enhance their business.**

100's of nursing homes and  
healthcare facilities **trust**  
**Homecare Medical to**  
**deliver** for them **everyday**





Want to chat?  
**Get in touch**



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**Let's tackle the  
financial & operational  
challenges together**

