

"COOL CLIMATE: THE ELEGANCE"

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates

Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N).

Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as, altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varietals that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate We normally refer to 'Cool Climate' regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while 'Warm Climate' areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality, they are precise, elegant, fresh and vibrant. Warm Climate wines taste&sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity This scenario sounds critical in a country that, unlike the 'New World', is devoted to dry-farming and does not allow irrigation, but the 'new weather conditions' are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming. Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines' vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco's considerations

I am excited to showcase this wonderful selection of elegant wines, produced in cooler areas of Tuscany and Italy. This year, I am glad to show our members the two sides of Italian wine, with the finesse and style of Cool Climates and the complexity and warmth of Warm Climates.

MEMBERSHIP PLAN: SILVER

13th SHIPMENT: SPRING 2024

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FRANCESCO'S DESCRIPTIONS:

Podere le Ripi Brunello di Montalcino DOCG 2019 'Cielo d'Ulisse' Song: The House of The Rising Sun by The Animals. Love, craziness, experimentation, expressiveness and simplicity: this is the perfect recipe applied by this biodynamic estate, led by the winemaker Sebastian Nasello, one of the stars in the firmament of Montalcino. The north-west vineyard of Le Ripi, surrounded by luscious forests that guarantee a cool shelter from warm summers, gives birth to this great 'cool climate' Brunello di Montalcino. Intense ruby red, the wine offers a complex bouquet with notes of black currants, blackberry, withered violets, dark chocolate, candied orange peel, tobacco, mushrooms and an intriguing note of pinewood. Palate is Rock, rich, persistent, layered with flavors of currants, mushroom and pine, with a majestic tannin that leads to a succulent, lingering finish with a good mineral push. Podere le Ripi never disappoints. Production is limited to 16'000 bts. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 3h Before. Price \$62**

Podere le Ripi Toscana IGT Rosso 2022 'Attenti al Lupo' Song: Revolution by The Beatles. This Sangiovese is a revolutionary experimentation for Brunelloland. Whole-bunch fermented with no pumpovers, creating a semi-carbonic environment in the cask almost similar to the Beaujolais Nouveau style. The bouquet is intense and recalls the smells of a cellar right after the harvest, as if the winemaker captured all the aromas of the fermenting casks in the bottle: the wine opens with a dominant note of blackberry, then a progression of balsamic hints of eucalyptus and wet forest, potpourri, sweet chocolate and maraschino cherry. Palate is energetic, vibrant, with firm tannins that are overwhelmed by a long aftertaste of black currants, blackberry and Jasmine tea. Production is limited to 12'000 bts. 100% Sangiovese (whole-bunch fermented). 1bt in Shipment. Drink Through 2024-2025. Open 2h Before. Price \$30

San Guglielmo Brunello di Montalcino Docg 2019 Song: Shallow by Lady Gaga, Bradley Cooper. A star is born! I cannot hold the excitement for the discovery of this young family-run estate in Montalcino, led by llaria and her husband Michael, with their elegant Sangioveses and their unique heart-shaped vineyard. Located in the most wooded area of Montalcino, San Guglielmo was founded in 2016, from the vineyard previously planted by llaria's father, who is still present, everyday, in the winery with his experience and dedication. A Brunello of great finesse, trademark of the winery, with notes of violets, Maraschino, red currants, herbaceous with notes of dried leaves, tobacco, leather and a mineral touch of crushed stones due to the rocky soil. Palate is energetic and approachable, extremely elegant. Tannins are polished and a good sapidity intertwines with a refreshing finish of mushroom and Maraschino. A Cool Climate Brunello that whispers to my soul with a vibrating Blues/Jazz attitude. Production is limited to 6'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 3h Before. Price

Castello Romitorio Toscana IGT Rosso 2022 'Brio' Song: You Get What You Give by The Radicals. Founded in 1984 by the worldwide popular artist Sandro Chia, one of the leading exponents of the Italian Transavantgarde movement, Castello Romitorio has now become one of the leading wineries in Montalcino. Under the fearless guidance of Sandro's son, Filippo, the estate combines the tradition of the territory of Montalcino with futuristic technologies. Surrounded by luscious forest, Romitorio benefits from a special micro-climate with cooler nights, offering elegant Sangioveses of the finest quality. 'Brio' is the young and cool brother of the Brunello, a playful, energetic Sangiovese. With a shiny ruby red color, Brio opens with crunchy cherry, herbaceous notes and an ensemble of rose petals. In the palate is fresh, lively, clean and neat, with a compulsive drinkability and a joyful aftertaste of sour cherry. A wine that offers a new, surprising and energetic Pop version of the Sangiovese from Montalcino. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2025. Open and drink. Price \$28

Vini Franchetti Toscana IGT Rosso 2022 'Petit Sancaba' Song: Cantaloupe Island by Herbie Hancock. In 2011 Carlo Franchetti, cousin of the late Andrea Franchetti, the iconic winemaker of Trinoro winery, started Sancaba, a parallel project based on Pinot Noir in San Casciano dei Bagni, in the south-eastern side of Tuscany. With higher altitudes and a biodynamic approach to winemaking, Sancaba shows the most elegant side of the wines from Franchetti family, with a Burgundy-style Pinot Noir that shows lightheartedness and impeccable quality. With a bright, pale ruby red color, the wine opens with elegant and delicate notes of wild rose, crunchy cherry, red currants, undergrowth and intriguing scents of coffee and cocoa beans. In the palate it appears similar to a great rosé wine: fresh, with a surprising elegance, typical of great Pinot Noirs, dancing in the palate like a Ballerina, with an almost imperceptible tannin and a refreshing aftertaste of currants and wild roses. While Andrea's Trinoro represents the epee of the Franchetti Family, Carlo's Sancaba is the foil. Production is limited to 5'000 bts. 100% Pinot Noir. 1bt in Shipment. Drink Through 2024-2025. Open 1h Before. Price \$39

Barbaglia Colline Novaresi Nebbiolo DOC 2022 'Il Silente' Song: D'yer Mak'er by Led Zeppelin. Boca, a region depopulated by the industrialization of the 1950s, with its 50 acres of vineyards divided among 9 wineries, is one of the smallest appellations in Italy, producing fine Nebbiolos (aka Spanna in the area) in the very north of Piedmont, at the foothill of Monte Rosa. The area has cooler temperatures than Langhe, producing elegant wines that resemble pre-climate change Barolos. Silvia Barbaglia runs this incredible boutique winery and I fell in love with the elegance and authenticity of her wines. 'Il Silente' is one of the most lighthearted and joyful expressions of Nebbiolo, with a ruby/garnet red color and elegant notes of wild rose, tart cherry, peppermint, peach, cardamom and mineral tones of wet stone and flint, given by the bedrock debris from the mountains. Palate is subtle, yet complex and refined, with well polished tannins and a lingering sapid finish of sour cherry and rose. A wine that follows the all Piedmontese principle of 'less is more', with low sophistication in the cellar, to leave the expressiveness of the flavor intact. Production is limited to 2'700 bts. 100% Spanna (Nebbiolo). 1bt in Shipment . Drink through 2024-2027. Open 1h before. Price \$30

Barbaglia Colline Novaresi DOC 2022 'Cascina del Buonumore' Song: Cheek to Cheek by Ella Fitzgerald, Louis Armstrong. Cascina del Buonumore by Silvia Barbaglia, one of the most elegant and pleasant wines I have tasted recently, is the typical blend of Nebbiolo and Vespolina typical of Northern Piedmont. With a luminescent ruby red color, the wine opens with fragrant notes of rose petals, tart cherry, orange blossoms, sweet chocolate, wet stones and an herbaceous note of dried leaves. In the palate it is like a feast for the tastebuds, with a graceful side of sour cherry, a subtle tannin and a sapid, never-ending finish of pomegranate. I can't help but compulsively drink this wine, best paired with some fine Jazz, Production is limited to 3'000bts. **85% Nebbiolo, 15% Vespolina. 1bt in Shipment. Drink Through: 2024-2029. Open 1h before. Price \$45**

San Guglielmo Rosso di Montalcino DOC 2021 Song: The Less I Know The Better by Tame Impala. This Rosso di Montalcino shines in the glass with a bright ruby red color. It opens with notes of crunchy cherry, red currants, violet, undergrowth and a scent of pink pepper. Palate is refreshing and elegant with a sapid finish and a long aftertaste of currants and violet. A Rosso with a defined Rock/Pop personality that takes a different direction compared to its 'elder brother' Brunello, for a more lighthearted and playful version of the Sangiovese from Montalcino. Production is limited to 3'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$30

Castell'in Villa Chianti Classico DOCG 2019 Song: Dead Flowers by The Rolling Stones. Castell'in Villa is a monument to Chianti Classico and Princess Coralia Pignatelli della Leonessa is the sculptress of this masterpiece. Fearless leader of this historic estate from 1968, the Princess has shaped every wine made in the winery since then, taking Castell'in Villa to the top of the firmament of Italian wine. Every Chianti Classico by Castell'in Villa is an ode to Sangiovese and this 2019 shines for its impeccable quality and authenticity. Ruby red color, the wine opens with the intensity of 2019 vintage, with notes of black cherry, black currants, withered violets, tobacco, leather, scorched earth and a note of wet forest. Palate is rich, yet elegant and juicy, with woodsy notes of underbrush, a grippy yet perfectly integrated tannin and a lingering finish of black fruits. A Rock/Blues masterpiece, like my favorite Rolling Stones ballad. Everything you need to know about Chianti Classico in a glass, a timeless wine. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2031. Open 4h Before. Price \$42

Podere della Bruciata Toscana IGT Rosso 2019 Pugnitello 'Tizzo' Song: Breathless by Nick Cave & The Bad Seeds. Pugnitello is the 'Forgotten Tuscan grape', saved from extinction by the University of Florence in the 80s, when it was identified as a good local alternative to Merlot, used in the Chianti blend to give Sangiovese color and structure. With the climate shift into warmer temperatures and the tendency to produce mono-varietal Sangiovese wines, following the example of Brunello, Pugnitello is often vinified on its own in small, rare productions, such as this version from Podere della Bruciata by Andrea Rossi, in Montepulciano. Intense ruby red with purple reflections, the wine opens with a marked note of tart cherry, blackberry, chocolate, blood orange and a touch of licorice. Palate is enjoyable, with gentle and well integrated tannins and a sapid finish that is the trademark of La Bruciata, for a long, succulent aftertaste of maraschino cherry. Definitely the most elegant Pugnitello I have ever tasted. Production is limited to 3'000 bts. 100% Pugnitello. 1bt in Shipment. Drink Through 2024-2027. Open 2h before. Price \$29.

Il Molinaccio Vino Nobile di Montepulciano DOCG 2019 'La Spinosa' Song: Blue Moon by Billie Holiday. A bestseller in the history of the Perbacco Wine Club, Il Molinaccio is a young boutique winery, led by Alessandro Sartini, producing one of the most elegant Sangioveses in all Tuscany. Located in one of the coolest areas in Montepulciano, Il Molinaccio produces a 'cool climate' Vino Nobile, 'La Spinosa'(The Porcupine). Pale Ruby Red color with a precise and graceful bouquet of quintessential elegance, the wine presents notes of maraschino cherry, red rose, red currants, dried apricot, herbaceous hints of freshly cut grass and a balsamic touch of eucalyptus. Palate is Jazz, sophisticated, with a marked flavor of red currants: 'La Spinosa' is gentle, almost whispered at the beginning but has a rhythmic progression of red-fleshed fruits and eucalyptus, in a sapid finish. Production is limited to 4'000 bts. 100% Sangiovese . 1bt in Shipment. Drink Through: 2024-2027. Open 2h before. Price \$31

Il Molinaccio Toscana IGT Rosso n.v. 'L'Allocco' Song: Natural Blues by Moby. A blend of 2020 and 2021 vintages, 'L'Allocco' (Tawny Owl) has the ruby/purple color typical of the Merlot and opens with intense notes of raspberry, cherry in spirit, withered violet, black currant and a sweet note of velvet cake, with the overall characteristic elegance of Il Molinaccio wines. Palate is intense, with a succulent and refreshing explosion of red-fleshed fruits such as red currant and raspberry. Tannin is gentle and velvety, with a lingering sapid finish. A beautiful and rare version of cool climate Merlot from Tuscany, far from the jammy and opulent 'mainstream' Supertuscans. Production is limited to 2'000 bts. 10% Sangiovese, 5% Cannonau, 85% Merlot. 1bt in Shipment. Drink Through 2024-2025. Open 1h before. Price \$29