

"COOL CLIMATE: THE ELEGANCE"

These wines have been selected by Francesco, who firmly believes that this selection represents the best we ca offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates

Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N). Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as, altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varietals that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate

We normally refer to 'Cool Climate' regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while 'Warm Climate' areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality, they are precise, elegant, fresh and vibrant. Warm Climate wines taste&sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity

This scenario sounds critical in a country that, unlike the 'New World', is devoted to dry-farming and does not allow irrigation, but the 'new weather conditions' are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming.

Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines' vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco's considerations

I am excited to showcase this wonderful selection of elegant wines, produced in cooler areas of Tuscany and Italy. This year, I am glad to show our members the two sides of Italian wine, with the finesse and style of Cool Climates and the complexity and warmth of Warm Climates.

MEMBERSHIP PLAN: PLATINUM

13th SHIPMENT: SPRING 2024

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FRANCESCO'S DESCRIPTIONS:

Castello Romitorio Brunello di Montalcino DOCG 2019 'Filo di Seta' Song: Air on a G String by Sebastian Bach.

Founded in 1984 by the worldwide popular artist Sandro Chia, one of the leading exponents of the Italian Transavantgarde movement, Castello Romitorio has now become one of the leading wineries in Montalcino. Under the fearless guidance of Sandro's son, Filippo, the estate combines the tradition of the territory of Montalcino with futuristic technologies. 'Filo di Seta' (Silk Thread) is the epitome of the greatness of Brunello di Montalcino, a wine of extraordinary quality and finesse. The bouquet is a still-life painting of incredible complexity. Notes of Maraschino, withered violets, chocolate, candied orange, graphite, leather. Palate is concentrated, voluptuous, fulfilling. Structured, yet beautifully refined with a succulent explosion of small red fruits and a tannin of majestic class. Powerful, yet silky. Generous, yet smooth. Aftertaste is an endless progression of fruits, potpourri, mushroom. Classical music at its finest. Production is limited to 9'000 bts. **100% Sangiovese. 1bt in Shipment. Drink Through 2024-2033. Open 5h before. Price \$135**

Castello Romitorio Brunello di Montalcino DOCG 2019 Song: Hey Joe by The Jimi Hendrix Experience. Surrounded by luscious forest, Romitorio benefits from a special micro-climate with cooler nights, offering elegant Sangioveses of the finest quality. Intense, complex bouquet, the glass is a microcosm of dark fruits, Maraschino, candied orange peel, red rose, scents of balm and mushroom given by the nearby forest. Palate is an alternation of Rock and Blues, with a succulent impact of great intensity, perfectly balanced by the freshness typical of Brunello. Warm, with creamy tannins leading to a lingering finish of red currants and mushroom, with a sapid fulfilling finish. Top Brunello in a top vintage! 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2031. Open 5h Before. Price \$75

Castell'in Villa Chianti Classico Riserva Docg 2017 Song: Who Wants to Live Forever by The Queen. Castell'in Villa is a monument to Chianti Classico and Princess Coralia Pignatelli della Leonessa is the sculptress of this masterpiece. Fearless leader of this historic estate from 1968, the Princess has shaped every wine made in the winery since then, taking Castell'in Villa to the top of the firmament of Italian wine. One of the most iconic labels of all Tuscany, the Riserva from Castell'in Villa is only produced when the severe quality standards of Princess Coralia are met. Despite the difficulties of the 2017 vintage, this wine shines for the extraordinary complexity and quality of the aromas. Red ruby with garnet reflections, the wine shows an intense and seductive bouquet of black currants, sour cherry, potpourri, tobacco, leather and exotic nuances of black tea and cardamom. Complex, layered yet extremely approachable. Palate is robust, an explosion of dark-fleshed fruits, with a sumptuous tannin and a lingering persistency, for an overall quality that is unmatched in all Tuscany regarding the 2017 vintage. Pure royalty, a wine with a never-ending shelf-life. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2033. Open 5h before. Price \$105

Castell'in Villa Chianti Classico DOCG 2019 Song: Dead Flowers by The Rolling Stones. Every Chianti Classico by Castell'in Villa is an ode to Sangiovese and this 2019 shines for its impeccable quality and authenticity. Ruby red color, the wine opens with the intensity of 2019 vintage, with notes of black cherry, black currants, withered violets, tobacco, leather, scorched earth and a note of wet forest. Palate is rich, yet elegant and juicy, with woodsy notes of underbrush, a grippy yet perfectly integrated tannin and a lingering finish of black fruits. A Rock/Blues masterpiece, like my favorite Rolling Stones ballad. Everything you need to know about Chianti Classico in a glass, a timeless wine. 100%

Sangiovese. 1bt in Shipment. Drink Through 2024-2031. Open 4h Before. Price \$42

II Molinaccio Vino Nobile di Montepulciano Riserva Docg 2019 "La Poiana" Symphony No. 9: Ode to Joy by Ludwig van Beethoven . A bestseller in the history of the Perbacco Wine Club, Il Molinaccio is a young boutique winery, led by Alessandro Sartini, producing one of the most elegant Sangioveses in all Tuscany. Located in one of the coolest areas of Montepulciano, Il Molinaccio produces a 'cool climate' Vino Nobile. 'La Poiana' is the most Brunello-like Vino Nobile of all, showing elegance and intensity at the same time. The glass shows an inviting ruby red color. Notes of withered violets, cherry in spirits, dried apricot, prune, tobacco and an intriguing balsamic note of menthol. Both in the nose and the palate, all the compounds are beautifully carved in the masterpiece, everything is balanced and well organized in the most harmonious way like in a symphonic orchestra. Palate is elegant, yet intense, with a perfectly integrated tannin and a lingering finish of Maraschino and violets, for an overall lustful balance. An ode to joy. Production is limited to 3'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through: 2024-2029. Open 3h before. Price \$45

Vini Franchetti Toscana IGT Rosso 2021 'Sancaba' Song: I'd Rather Go Blind by Etta James. In 2011 Carlo Franchetti, cousin of the late Andrea Franchetti, iconic winemaker of Trinoro winery, started Sancaba, a parallel project based on Pinot Noir in San Casciano dei Bagni, in the South-Eastern side of Tuscany. With higher altitudes and a biodynamic approach to winemaking, Sancaba shows the most elegant side of the wines from Franchetti family, with a Burgundy-style Pinot Noir that shows lightheartedness and impeccable quality. A profound and intense Pinot Noir, with notes of red-fleshed fruits such as raspberry and tart cherry, violets, cocoa and a silky touch of coffe beans. Palate is extremely balanced, refined and enjoyable, with many recalls to Burgundy. Structure is Blues, tannins are gentle and silky, while the complexity, typical of great Pinot Noirs, is given by a lingering freshness of red currants, raspberry and violets. If Andrea's Trinoro represents the epee of the Franchetti Family, Carlo's Sancaba is the foil. Production is limited to 5'000 bts. 100% Pinot Noir. 1bt in Shipment. Drink Through 2024-2027. Open 1h Before. Price \$55

Podere le Ripi Brunello di Montalcino DOCG 2019 'Cielo d'Ulisse' Song: The House of The Rising Sun by The Animals. Love, craziness, experimentation, expressiveness and simplicity: this is the perfect recipe applied by this biodynamic estate, led by the winemaker Sebastian Nasello, one of the stars in the firmament of Montalcino. The northwest vineyard of Le Ripi, surrounded by luscious forests that guarantee a cool shelter from warm summers, gives birth to this great 'cool climate' Brunello di Montalcino. Intense ruby red, the wine offers a complex bouquet with notes of black currants, blackberry, withered violets, dark chocolate, candied orange peel, tobacco, mushrooms and an intriguing note of pinewood. Palate is Rock, rich, persistent, layered with flavors of currants, mushroom and pine, with a majestic tannin that leads to a succulent, lingering finish with a good mineral push. Podere le Ripi never disappoints. Production is limited to 16'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 3h Before. Price \$62

Podere della Bruciata Toscana Igt 2019 'Nonostante Tutto' Song: Sign of the Times by Harry Styles. Located in the southern side of Montepulciano, Podere della Bruciata stands on the highest vineyards in town, peaking 600mts asl, an altitude that guarantees a cool shelter to warm summers and benefits from perfect temperature swings. The dynamic Andrea Rossi is running the family estate, founded by Mr Ermete in 1956, carefully producing a limited amount of bottles in order to be able to guarantee high quality standards. Planted in 1956, the Petit Verdot vineyard gives a surprising version of a 'cool climate Supertuscan', with notes of concentrated red fruits, cherry in spirit, chocolate, leather, roasted red pepper and a note of elegant underbrush such as truffle. Palate is rich, succulent, with a sapid touch that appears to be the trademark of the house. A long-lasting flavor of blackberry and chocolate, leads to a firm but well integrated tannin. Production is limited to 666 bts. 100% Petit Verdot. 1bt in Shipment. Drink Through: 2024-2027. Open 2h before. Price \$68

Barbaglia Boca DOC 2019 Song: Moonage Daydream by David Bowie. Boca, a region depopulated by the industrialization of the 1950s, with its 50 acres of vineyards divided among 9 wineries, is one of the smallest appellations in Italy, producing fine Nebbiolos (called Spanna in the area) in the very north of Piedmont, at the foothill of Monte Rosa. The area has cooler temperatures than Langhe, producing elegant wines that resemble pre-climate change Barolos. Silvia Barbaglia runs this incredible boutique winery and I fell in love with the elegance and authenticity of her wines. In the firmament of Piedmont, Boca is a rising star and this wine shines among all Nebbiolos, with a beautiful ruby red color with garnet reflections. Elegant bouquet of Maraschino, red rose, red berries, tobacco, eucalyptus and an intriguing hint of wet stone due to the soil, rich in mineral debris. Palate is complex, lustful, with a never-ending freshness of red currants and a firm tannin that leads to a long, savory finish. A cool climate Nebbiolo of the finest quality, with a Rock, yet elegant personality and an incredible persistence. A rare gem that I cherish and I am proud to showcase to our members, with its limited production of 2'660 bts. 80% Nebbiolo(Spanna), 20% Vespolina. 1bt in Shipment. Drink Through 2024-2031. Open 3h before. Price \$49

San Guglielmo Brunello di Montalcino DOCG 2019 Song: Shallow by Lady Gaga, Bradley Cooper. A star is born! I cannot hold the excitement for the discovery of this young family-run estate in Montalcino, led by Ilaria and her husband Michael, with their elegant Sangioveses and their unique heart-shaped vineyard. Located in the most wooded area of Montalcino, San Guglielmo was founded in 2016, from the vineyard previously planted by Ilaria's father, who is still present, everyday, in the winery with his experience and dedication. A Brunello of great finesse, trademark of the winery, with notes of violets, Maraschino, red currants, herbaceous with notes of dried leaves, tobacco, leather and a mineral touch of crushed stones due to the rocky soil. Palate is energetic and approachable, extremely elegant. Tannins are polished and a good sapidity intertwines with a refreshing finish of mushroom and Maraschino. A Cool Climate Brunello that whispers to my soul with a vibrating Blues/Jazz attitude. Production is limited to 6'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 3h Before. Price \$63

San Guglielmo Brunello di Montalcino DOCG 2016 Song: I Only Have Eyes for You by The Flamingos. This Brunello represents the incredible debut of the winery and llaria could not pick a better vintage than 2016! Bouquet is elegant, complex, with notes of cherry in spirit, wild rose, eucalyptus, chocolate and some woodsy hints of mushroom and underbrush, trademarks of the area. Intriguing in the palate, with the elegance typical of the vintage, lascivious tannins and a Blues/Soul personality, with a long aftertaste of Maraschino, orange peel and mushroom. Production is limited to 6'000 bts.. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 4h Before. Price \$69

Podere Giodo Terre Siciliane IGT 2021 'Alberelli di Giodo' Song: My Funny Valentine by Chet Baker. The irresistible charm of the Etna Volcano, in Sicily, has seduced Mr Carlo Ferrini, one of the most important Tuscan winemakers of modern times. Driven by the desire of making a special wine in the area, together with his daughter Bianca, Mr Ferrini has selected a small vineyard of local Nerello Mascalese, located on a high slope (900 meters asl) with exposure to North and cultivated with the typical Etnese sapling vine training system. The Volcanic soil, combined with 80-100 years old vines, produces a layered, mineral, yet elegant red, with notes of prunes, black currants, blood orange, potpourri, orange blossoms and a note of graphite, typical of the volcanic soil that does not overwhelm the other delicate aromas. Palate is layered and opens with a fresh flavor of prunes and currants, the tannin is firm but perfectly integrated, leading to a long-lasting sapidity given by the lava soil. One of the most elegant and Jazz expression of Etna wine. Production is limited to 3'000 bts. 100% Nerello Mascalese. 1bt in Shipment. Drink Through 2024-2028. Open 3h before. Price \$80