"COOL CLIMATE: THE ELEGANCE"

These wines have been selected by Francesco, who firmly believes that this selection represents the best we can offer in this price range. We are proud to present each one of these wines and we hope you will enjoy them till the last drop. Each bottle will be paired with an iconic song that reflects the personality of the wine.

THE MANIFESTO

Italy and its Incredible Variety of Climates

Italy stretches for 700 miles from NW to SE, across 13 degrees of latitude (35-47°N). Besides its length, the country presents different elevations, 35% is mountains, 41% hills and 24% is plains, while the weather is influenced by the presence of the Alps and Apennines mountain chains and by the breezes from the Seas surrounding the peninsula. This defines the numerous factors that create the variety of macro-climates (North vs South) within the country, plus an incredible amount of microclimates within each single winemaking region, dictated by factors such as, altitude of the vineyard, sun exposure, steepness and vicinity to water bodies, higher peaks or forests. From the cold winters of the Alps to the hot Mediterranean summers, Italy offers an infinite variety of climates, soils and grape varietals that are suitable for top-quality productions, all with different and distinctive characteristics.

Cool Climate vs Warm Climate

We normally refer to 'Cool Climate' regions as the areas that are warm during the Summer but see temperatures drop off towards the harvest, preserving a higher acidity and more elegant aromas, while 'Warm Climate' areas have more consistent temperatures, delivering higher alcohol content, fuller body and more intense aromas. Cool Climate wines have more of a Jazz personality, they are precise, elegant, fresh and vibrant. Warm Climate wines taste&sound more like the Blues, with their warmth, smoothness and intensity.

Climate Change, a New Challenge Global warming is one of the many consequences of Climate Change and it is definitely shifting the latitudes and altitudes for the production of wine. Warm Climate areas are facing challenges such as droughts and hot temperatures. Cool Climate areas are experiencing late frosts and extreme temperature swings. Other challenging factors are the intense precipitations that can result in rainstorms and frequent hailstorms, stronger winds and milder winters, that can trigger an early growing-cycle of the vines, exposing them to the risk of frosts during the Spring.

In the Midst of Every Crisis, Lies Great Opportunity

This scenario sounds critical in a country that, unlike the 'New World', is devoted to dry-farming and does not allow irrigation, but the 'new weather conditions' are forcing our skilled winemakers to find new solutions and to elaborate non-invasive techniques, using technology and a more sophisticated approach to farming.

Warmer temperatures are also allowing higher latitudes and altitudes to express more complex wines and to emerge on the map of high-quality productions, while new exciting techniques such as green manure, higher vines' vigor and different orientation of the vineyards are applied by winemakers in Warm Climate areas.

Francesco's considerations

I am excited to showcase this wonderful selection of elegant wines, produced in cooler areas of Tuscany and Italy. This year, I am glad to show our members the two sides of Italian wine, with the finesse and style of Cool Climates and the complexity and warmth of Warm Climates.

MEMBERSHIP PLAN: GOLD

13th SHIPMENT: SPRING 2024

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FRANCESCO'S DESCRIPTIONS:

Podere le Ripi Brunello di Montalcino DOCG 2019 'Cielo d'Ulisse' Song: The House of The Rising Sun by The Animals.

Love, craziness, experimentation, expressiveness and simplicity: this is the perfect recipe applied by this biodynamic estate, led by the winemaker Sebastian Nasello, one of the stars in the firmament of Montalcino. The north-west vineyard of Le Ripi, surrounded by luscious forests that guarantee a cool shelter from warm summers, gives birth to this great 'cool climate' Brunello di Montalcino. Intense ruby red, the wine offers a complex bouquet with notes of black currants, blackberry, withered violets, dark chocolate, candied orange peel, tobacco, mushrooms and an intriguing note of pinewood. Palate is Rock, rich, persistent, layered with flavors of currants, mushroom and pine, with a majestic tannin that leads to a succulent, lingering finish with a good mineral push. Podere le Ripi never disappoints. Production is limited to 16'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 3h Before. Price \$62

San Guglielmo Brunello di Montalcino DOCG 2016 Song: I Only Have Eyes for You by The Flamingos. A star is born! I cannot hold the excitement for the discovery of this young family-run estate in Montalcino, led by Ilaria and her husband Michael, with their elegant Sangioveses and their unique heart-shaped vineyard. Located in the most wooded area of Montalcino, San Guglielmo was founded in 2016, from the vineyard previously planted by Ilaria's father, who is still present, everyday, in the winery with his experience and dedication. This Brunello represents the incredible debut of the winery and Ilaria could not pick a better vintage than 2016! Bouquet is elegant, complex, with notes of cherry in spirit, wild rose, eucalyptus, chocolate and some woodsy hints of mushroom and underbrush, trademarks of the area. Intriguing in the palate, with the elegance typical of the vintage, lascivious tannins and a Blues/Soul personality, with a long aftertaste of Maraschino, orange peel and mushroom. Production is limited to 6'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2030. Open 4h Before. Price \$69

Castello Romitorio Brunello di Montalcino DOCG 2019 Song: Hey Joe by The Jimi Hendrix Experience. Founded in 1984 by the worldwide popular artist Sandro Chia, one of the leading exponents of the Italian Transavantgarde movement, Castello Romitorio has now become one of the leading wineries in Montalcino. Under the fearless guidance of Sandro's son, Filippo, the estate combines the tradition of the territory of Montalcino with futuristic technologies. Surrounded by luscious forest, Romitorio benefits from a special micro-climate with cooler nights, offering elegant Sangioveses of the finest quality. Intense, complex bouquet, the glass is a microcosm of dark fruits, Maraschino, candied orange peel, red rose, scents of balm and mushroom given by the nearby forest. Palate is an alternation of Rock and Blues, with a succulent impact of great intensity, perfectly balanced by the freshness typical of Brunello. Warm, with creamy tannins leading to a lingering finish of red currants and mushroom, with a sapid fulfilling finish. Top Brunello in a top vintage! 100%

Sangiovese. 1bt in Shipment. Drink Through 2024-2031. Open 5h Before. Price \$75

Castello Romitorio Toscana IGT Rosso 2022 'Brio' Song: You Get What You Give by The Radicals. Brio' is the young and cool brother of the Brunello, a playful, energetic Sangiovese. With a shiny ruby red color, Brio opens with crunchy cherry, herbaceous notes and an ensemble of rose petals. In the palate is fresh, lively, clean and neat, with a compulsive drinkability and a joyful aftertaste of sour cherry. A wine that offers a new, surprising and energetic Pop version of the Sangiovese from Montalcino. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2025. Open and drink. Price \$28

Ludwig van Beethoven. A bestseller in the history of the Perbacco Wine Club, Il Molinaccio is a young boutique winery, led by Alessandro Sartini, producing one of the most elegant Sangioveses in all Tuscany. Located in one of the coolest areas of Montepulciano, Il Molinaccio produces a 'cool climate' Vino Nobile. 'La Poiana' is the most Brunello-like Vino Nobile of all, showing elegance and intensity at the same time. In the glass it shows an inviting ruby red color. Notes of withered violets, cherry in spirit, dried apricot, prune, tobacco and an intriguing balsamic note of menthol. Both in the nose and the palate, all the compounds are beautifully carved in the masterpiece, everything is balanced and well organized in the most harmonious way like in a symphonic orchestra. Palate is elegant, yet intense, with a perfectly integrated tannin and a lingering finish of Maraschino and violets, for a lustful overall balance. An ode to joy. Production is limited to 3'000 bts. 100% Sangiovese. 1bt in Shipment. Drink Through: 2024-2029. Open 3h before. Price \$45

Il Molinaccio Vino Nobile di Montepulciano DOCG 2019 'La Spinosa' Song: Blue Moon by Billie Holiday. 'La Spinosa' is one of the most refined Sangiovese of all Montepulciano, showing the most gentle and gratious side of Vino Nobile. Pale Ruby Red color with a precise and graceful bouquet of quintessential elegance, the wine presents notes of maraschino cherry, red rose, red currants, dried apricot, herbaceous hints of freshly cut grass and a balsamic touch of eucalyptus. Palate is Jazz, sophisticated, with a marked flavor of red currants: 'La Spinosa' is gentle, almost whispered at the beginning but has a rhythmic progression of red-fleshed fruits and eucalyptus, in a sapid finish. Production is limited to 4'000 bts. 100% Sangiovese . 1bt in Shipment. Drink Through: 2024-2027. Open 2h before. Price \$31

Castell'in Villa Chianti Classico DOCG 2019 Song: Dead Flowers by The Rolling Stones. Castell'in Villa is a monument to Chianti Classico and Princess Coralia Pignatelli della Leonessa is the sculptress of this masterpiece. Fearless leader of this historic estate from 1968, the Princess has shaped every wine made in the winery since then, taking Castell'in Villa to the top of the firmament of Italian wine. Every Chianti Classico by Castell'in Villa is an ode to Sangiovese and this 2019 shines for its impeccable quality and authenticity. Ruby red color, the wine opens with the intensity of 2019 vintage, with notes of black cherry, black currants, withered violets, tobacco, leather, scorched earth and a note of wet forest. Palate is rich, yet elegant and juicy, with woodsy notes of underbrush, a grippy yet perfectly integrated tannin and a lingering finish of black fruits. A Rock/Blues masterpiece, like my favorite Rolling Stones ballad. Everything you need to know about Chianti Classico in a glass, a timeless wine. 100% Sangiovese. 1bt in Shipment. Drink Through 2024-2031. Open 4h Before. Price \$42

Podere della Bruciata Nobile di Montepulciano DOCG 2021 'Cesiro' Song: Dancing in the Dark by Bruce Springsteen. Located in the southern side of Montepulciano, Podere della Bruciata stands on the highest vineyards in town, peaking 600mts asl, an altitude that guarantees a cool shelter to warm summers and benefits from perfect temperature swings. The dynamic Andrea Rossi is running the family estate, founded by Mr Ermete in 1956, carefully producing a limited amount of bottles in order to be able to guarantee high quality standards. Ruby red, with notes of concentrated black berries, violets, chocolate, geranium, a ferrous side of raw meat and a woodsy side of wet forest and mushroom. Palate is dynamic, fresh, with a flavor of sour cherry and red berries. Typical cool climate Sangiovese, despite the warm vintage, the wine offers a Rock attitude with a great sapid push and a grippy tannin. Production is limited to 2'600 bts. **100% Sangiovese. 1bt in**

Shipment. Drink Through 2024-2028. Open 3h Before. Price \$33

Barbaglia Boca Doc 2019 Song: Moonage Daydream by David Bowie. Boca, a region depopulated by the industrialization of the 1950s, with its 50 acres of vineyards divided among 9 wineries, is one of the smallest appellations in Italy, producing fine Nebbiolos (called Spanna in the area) in the very north of Piedmont, at the foothill of Monte Rosa. The area has cooler temperatures than Langhe, producing elegant wines that resemble pre-climate change Barolos. Silvia Barbaglia runs this incredible boutique winery and I fell in love with the elegance and authenticity of her wines. In the firmament of Piedmont, Boca is a rising star and this wine shines among all Nebbiolos, with a beautiful ruby red color with garnet reflections. Elegant bouquet of Maraschino, red rose, red berries, tobacco, eucalyptus and an intriguing hint of wet stone due to the soil, rich in mineral debris. Palate is complex, lustful, with a never-ending freshness of red currants and a firm tannin that leads to a long, savory finish. A cool climate Nebbiolo of the finest quality, with a Rock, yet elegant personality and an incredible persistence. A rare gem that I cherish and I am proud to showcase to our members, with its limited production of 2'660 bts. 80% Nebbiolo(Spanna), 20% Vespolina. 1bt in Shipment. Drink Through 2024-2031. Open 3h before. Price \$49

Barbaglia Colline Novaresi DOC 2022 'Cascina del Buonumore' Song: Cheek to Cheek by Ella Fitzgerald, Louis

Armstrong. Cascina del Buonumore by Silvia Barbaglia, one of the most elegant and pleasant wines I have tasted recently, is the typical blend of Nebbiolo and Vespolina typical of Northern Piedmont. With a luminescent ruby red color, the wine opens with fragrant notes of rose petals, tart cherry, orange blossoms, sweet chocolate, wet stones and an herbaceous note of dried leaves. In the palate it is like a feast for the tastebuds, with a graceful side of sour cherry, a subtle tannin and a sapid, never-ending finish of pomegranate. I can't help but compulsively drink this wine, best paired with some fine Jazz, Production is limited to 3'000bts. 85% Nebbiolo, 15% Vespolina. 1bt in Shipment. Drink Through: 2024-2029. Open 1h before. Price \$45

Vini Franchetti Toscana IGT Rosso 2021 'Sancaba' Song: I'd Rather Go Blind by Etta James. In 2011 Carlo Franchetti, cousin of the late Andrea Franchetti, iconic winemaker of Trinoro winery, started Sancaba, a parallel project based on Pinot Noir in San Casciano dei Bagni, in the South-Eastern side of Tuscany. With higher altitudes and a biodynamic approach to winemaking, Sancaba shows the most elegant side of the wines from Franchetti family, with a Burgundy-style Pinot Noir that shows lightheartedness and impeccable quality. A profound and intense Pinot Noir, with notes of red-fleshed fruits such as raspberry and tart cherry, violets, cocoa and a silky touch of coffe beans. Palate is extremely balanced, refined and enjoyable, with many recalls to Burgundy. Structure is Blues, tannins are gentle and silky, while the complexity, typical of great Pinot Noirs, is given by a lingering freshness of red currants, raspberry and violets. If Andrea's Trinoro represents the epee of the Franchetti Family, Carlo's Sancaba is the foil. Production is limited to 5'000 bts. 100% Pinot Noir. 1bt in Shipment. Drink Through 2024-2027. Open 1h Before. Price \$55

Arpepe Valtellina Superiore DOCG 2020 'Il Pettirosso' Song: All the Young Dudes by David Bowie. Located by the Dolomites in the extreme north of Italy, Valtellina is one of the most charming wine regions in the world, with its terraces built on the steep slopes created by the debris of the Alps. The microclimate of the area, with great sun exposure during the day and a cool breeze overnight, guarantees a unique wine, whose finesse and minerality are second to none. Arpepe is one of my favorite wineries, producing incredible Nebbiolo, called Chiavennasca in this incredible land. Intense garnet color, the bouquet is elegant, with refined notes of wild rose, orange peel, red currants, cherry in spirit, undergrowth and some mineral hints of crushed stone and flint due to the rocky soil. Palate is fresh, vibrant, the character is defined by a firm tannin typical of Nebbiolo, with a sapid, lingering finish of pomegranate and wild rose, for a colorful, yet Rock personality. Production is limited to 6'200 bts. 100% Nebbiolo(Chiavennasca).1bt in Shipment. Drink Through 2024-2029. Open 3h before. Price \$39