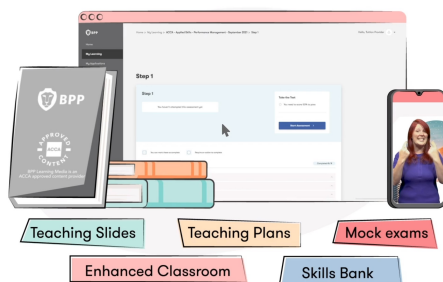





# Tuition Provider Solutions

Watch our video now to learn more. [Click below](#)




# BPP Education Group


BPP has been evolving the educational landscape for many years and here is the proof:

-  We educate students from **over half of the total countries** across the globe


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-  We educate professionals in **90%** of FTSE100 companies


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-  We educate **80,000** business, accountancy and legal students each year

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-  We train professionals from **all of the big four** accountancy firms

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-  We deliver apprenticeships to **6 of the 9 major** UK banks and **9 of the top 10** professional service firms

**BPP Professional Education Group** has been providing training towards professional qualifications for over 45 years, with our expert tutors providing the knowledge, skills and practical application to help our students not only pass their chosen professional qualification, but progress in their career.

In addition to this, these experts shape the production of market leading educational materials through **BPP Learning Media**, who are the publisher of choice for students, tuition providers, companies and professional bodies in 170 countries. We provide a wide choice of products in printed and digital formats for all levels of learning and at every stage of the career journey.

We pride ourselves on working as a **“trusted advisor”** with our clients and we have used this experience to create a range of solutions that will help you, and your institution, provide a market leading educational experience to your students.

BPP Professional Education Group continues to **create business-changing opportunities** by creating the ultimate ‘Tuition Provider Solutions’ in 7 unique packages.

## Tuition Provider Solutions

	ACCA	CIMA	ACA (ICAEW)	AAT
<b>1. Learning Media Material Range</b>	✓	✓	✓	✓
<b>2. Tutor Toolkits</b>	✓	✓	✓	✓
<b>3. Tutor Training</b>	✓	✓	✓	✓
<b>4. Programme Continuity Package</b>	✓	✓	✓	✓
<b>5. Online Classroom Approved Provider</b>	✓	✓	✓	✓
<b>6. Enhanced Classroom</b>	✓	✓	✓	✓
<b>7. BPP Accreditation Scheme</b>	✓	✓	✓	✓



# 1. Learning Media Material range

Tutors and students in 170 countries worldwide look to us as an essential source of support for success in accountancy, tax, financial services, business, management, marketing and medical exams.

So trusted are our materials that global professional bodies, including ACCA, ICAEW, Hong Kong ICPA and the Singapore Accountancy Commission have chosen us as their publishing partner.

By using our products, you will be providing your students with the very best resources for effective and enjoyable learning, revision and final exam preparation, whatever their level and whatever their capabilities.

Our accessible, engaging materials focus on core syllabus content. Our tailored materials help you support students' individual requirements, while our tutor resources help you deliver captivating classroom sessions and drive home key syllabus points.

All our materials are written by experienced professionals skilled in presenting information that inspires and makes it easier for your students to learn and progress.

Please refer to our main **publications catalogue** to read more about our printed and multimedia range of materials.

	Taught phase materials		Revision phase materials	
	Study text	Coursebook	Exam Practise Kit	Passcards
<b>FIA (FA1, MA1, FA2, MA2, FAU, FTX, FFM)</b>	✓ <sup>^</sup> *		✓*	✓*
<b>ACCA Knowledge, Skills level</b>		✓*	✓*	
<b>ACCA Strategic Professional level</b>		✓*	✓*	
<b>ACCA DipIFR</b>	✓*		✓*	✓*
<b>CIMA Certificate level</b>		✓*	✓*	✓*
<b>CIMA Professional level</b>		✓*	✓*	✓*
<b>CIMA Case Study</b>		✓*		
<b>ICAEW</b>		✓**		✓*
<b>AAT</b>		✓*	✓***	✓*

\* e-book available

<sup>^</sup> FIA = Interactive study text

\*\* ICAEW = Course notes

\*\*\* AAT = Question bank

# 2. Tutor Toolkit

BPP's Tutor Toolkit\* is a comprehensive set of materials designed to assist tutors throughout the key stages of course delivery – 'Learn, Practice and Rehearse' which will:

- Add value to your classes
- Improve student experience
- Increase pass rates

### How does it work?

As a tutor, when your institution subscribes\*\* to our Tutor Toolkits, you will get access to your own personal online area where you will access your resources. This will enable you to access electronic ('soft') copies of the materials for use in the classroom, allowing you to show resources via a projector on your whiteboard or screen during classes.

### The professional choice in professional learning

By using our products, you will be providing your students with the very best resources for effective and enjoyable learning, revision and final exam preparation, whatever their level and whatever their capabilities. Our accessible, engaging materials focus on core syllabus content. Our tailored materials help you support students' individual requirements, while our tutor resources help you deliver captivating classroom sessions and drive home key syllabus points. All our materials are written by experienced professionals skilled in classroom delivery that inspires and makes it easier for your students to learn and progress.

\*\*Access to the Tutor Toolkit is free when you adopt relevant BPP materials for each student.

### FIA Tutor Toolkit

We are an **ACCA Content Partner**, meaning our BPP Interactive Texts/Course Books and Exam Practice Kits are created by BPP's expert team of Subject Matter Experts with years of experience authoring professional education content. This partnership allows us to publish recent exams, along with examiner's answers and marking guides..

BPP are also an **ACCA Platinum Approved Learning Partner** with a strong history for delivering global prize-winners, including first in the world, and outstanding pass rates well above the global average. assured in the quality of all of our resources.

#### Content

Recorded overview of resources

Paper overview video

Syllabus ins & outs

Tutor guidance

Teaching slides

BPP Interactive Text eBook

BPP Exam Practice Kit ebook

Course notes

Progress tests

Course exams x2 & solutions

Final mock x2 & solutions

Enhanced Classroom

### ACCA Knowledge, Skills and Strategic Professional Tutor Toolkit

BPP's Course Books exist for all Skills and Professional Strategic papers. Our task-based approach is replicated in our market-leading ACCA accredited content and Teaching Resources.

#### Content

Recorded overview of resources

Paper overview video

Syllabus ins & outs

Tutor guidance

Teaching slides (FAB - FM)

BPP Course Book eBook

BPP Exam Practice Kit eBook

Progress tests

Course exams & solutions

Revision course notes

Final mock & solution (Sept/March)

December sitting-specific mock & solution

June sitting-specific mock & solution

Question debrief video

September/December, March/June exam reviews

Enhanced Classroom



## CIMA Tutor Toolkit

Content
Tutor Guidance
Electronic copy of Course Book
Electronic copy of Exam Practice Kit
Progress Tests
Mock exam (E1 - P3)
ICS pre-seen analysis & solutions
ICS mock exams & solutions
Enhanced Classroom

## ICAEW Tutor Toolkit

Content
Recorded overview of resources
Tutor guidance
Course notes
Progress Tests
Course exams & solutions
Exam focus notes
Advance Information (AI) - Case Study, Corporate Reporting
BPP AI workbook and exercises
BPP Case mocks & solutions based on AI
Enhanced Classroom

## AAT Tutor Toolkit

Your time is better spent supporting your students rather than preparing your lesson materials. So, our Tutor Toolkit\* is designed to have everything you need to help make teaching AAT easier. From lesson plans to PowerPoint slides through to mock assessments, you can rely on BPP to have every base covered.

Content
Electronic copy of Course Book
Electronic copy of Question Bank
Teaching Slides
Lesson Plans
Revision Kit^
Revision Skills Bank
Synoptic Revision Summaries
Assessment Prep Tests***
Mock assessments & solutions
Synoptic mock assessments & solutions
Synoptic Keywords~
Extension tasks^^
Enhanced classroom

\* Materials within the Tutor Toolkit are subject to change.

\*\*\* Excluding Tax and Synoptic units.

^ Excluding Synoptic unit.

~ Where relevant to the qualification.

^^ For financial and management accounting units.

## Frequently asked questions.

### What is the difference between Course Notes/ Workbook/Course Book and the Study Text?

BPP's Course Notes/Course Books have been designed by tutors for tutors, specifically to support classroom delivery. They contain the core content for a paper, with integrated examples for additional practice for your students as you progress through the learning phase. They are designed to give you, and your students a consistent core structure – which you as a tutor can add to so that you can tailor your delivery to your students, but still saving you time producing handouts and examples.

### How much is it?

The Tutor Toolkits are free for the tutor to access when using BPP's materials for your students. Your institution does not need to adopt all papers at once, and there are no minimum quantities, other than all students sitting a paper must purchase materials for the relevant sitting.

### But I already produce my own materials/notes/handouts

We understand how much work it is to produce materials to support classroom delivery, we have been doing it for over 45 years. However, Institutes are continuing to develop their qualification in line with market needs and to maintain the rigour of the prestigious qualification. By transferring to BPP's materials, you will have to spend less time updating materials, and associated examples, when there are changes, giving you more time to focus on delivery, support, or whatever else you choose to give your students the best chances of success. The materials are designed with tutors in mind, allowing you to continue to build on the core content with your own stories and examples, to tailor the delivery in your classroom using your local expertise safe in the knowledge that you're benefitting from BPP's 45+ years of experience in delivering globally successful programmes.

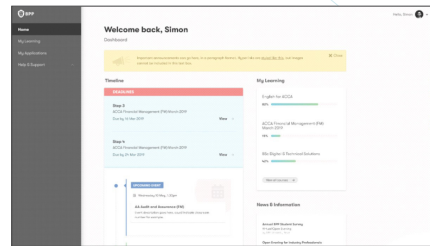
## Find out more.

The following pages illustrate some of the resources that can be found in the toolkits: exact content will be dependent on qualification body and level of toolkit adopted.

### Enhanced Classroom access.

Gain access to BPP's Enhanced Classroom product which consists of recorded lectures for every syllabus chapter, plus many more useful resources.

New and experienced tutors alike will benefit from these additional tools to aid preparation.



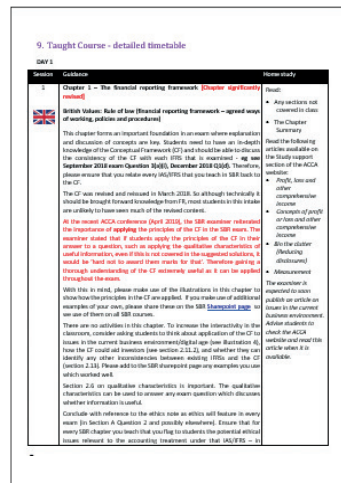
### Tutor guidance & timetables.

A step-by-step guide on how to use the Tutor Toolkit to maximise student success.

These are new and improved and are fully linked to the BPP Course Book. It highlights the key areas, how topics are examined and syllabus links.

In addition, course timetables are included recommending the chapters to cover on teaching days as well as additional examples and case studies allowing tutors to add content and promote discussion amongst students.

There is tutor guidance available to support both the taught and revision phases, to save you time when preparing both phases.



### Teaching slides (AAT, FIA and BT - FM only).

Bring your lectures to life. Linked to the BPP Study Text/ Course Book, these PowerPoint slides contain real world examples and case studies to enhance the student experience.

The slides are designed to complement the other resources to allow you to teach the same core topics with some variety. Clearly laid out and following the same order as the Study Text/Course Book, they can be used in class or within extra study sessions.

Help students to understand the impact of what they are learning in the context of the business world with a range of case studies and examples. All examples are updated for changes in legislation, syllabus and style of assessment.

**Answer to lecture example**

Pre-tax profits = \$12,000,000. Tax rate = 30%. Shares: 1 million 8% \$1 preference shares and 20 million \$1 ordinary shares. What are the earnings per share?

	\$
Pre tax profits	12,000,000
Less: Tax @ 30%	3,600,000
Profits after tax	8,400,000
Less: Preference dividends	80,000
Available for ordinary shareholders	8,320,000

B EPS =  $8,320,000 / 20,000,000 = 41.6c$

Incorrect answers:

A =  $((12m \times 0.7) - 0.08m) / 21m = 39.6c$   
 C =  $(12m \times 0.7) / 20m = 42.0c$   
 D =  $12m / 20m = 60.0c$

### Taught course notes.

Comprehensive teaching notes written and used by BPP tutors. Designed to support the delivery of the Taught phase of your programme.

BPP Taught Course Notes are designed to help you to lead students through the key topics and approaches required for the paper.

Broken down into chapters they allow you to focus your time on the core topics and knowledge areas as you introduce students to the first phase of teaching. Every chapter includes Lecture Examples to build the confidence of students and to assist their understanding of topics as they are covered. The answers to the Lecture Examples will only be available to you as their tutor, giving you another valuable base of questions to support your students.

They are linked to the Study Text with inbuilt references for easy navigation.

- ✓ Save time not having to prepare your own class materials
- ✓ Prepare anywhere with electronic versions in your own personal online library
- ✓ Give students consistent, comprehensive materials to ease their learning
- ✓ Have confidence that all content and lecture examples are updated for technical, legislative and style of assessment changes
- ✓ Efficient, effective coverage of core areas for each paper
- ✓ Integrated lecture examples
- ✓ Overview diagrams for each chapter

**INTRODUCTION**

**The Examination Paper**

The examination is a three-hour paper with 15 minutes planning time and all questions are compulsory. It will be largely unmarked but there will be some discrete elements.

Knowledge	Application
40% Knowledge	60% Application

Question	Topic	Mark
Question 1	Income tax (covering all topics) to whom it (gross) self-employed and employed. May include a small element of chargeable gains	25 (50%)
Question 2	Corporation tax (may include small element of chargeable gains)	25 (50%)
Question 3	Chargeable gains (either personal or corporate)	15%
Question 4	Any area of the syllabus	15%
Question 5	Any area of the syllabus	15%
		<b>100%</b>

VAT will always be tested for a maximum of 10 marks within Q1 or Q2 or could be a separate question. Should this be examined in either Q1, Q2 or Q5.

NIC will not be examined as a separate question but will be tested in any question involving income tax or corporation tax.

NIC will be tested in Q1, Q4 or Q5 every 5 years for between 5-15%.

A small element of chargeable gains may be included in questions other than Q3.

Any of the five questions may include the consideration of issues relating to the minimisation or deferral of tax liabilities.

**Time pressure warning**

## Course exams.

Linked to BPP Taught Course Notes/Workbooks/Course Books, these tests are designed to assess your students' knowledge as they progress through their studies.

The first exam enables you to check the progress of your students half way through the Taught phase of the programme. The second exam tests all of the syllabus.

Set in exam style and exam standard, both exams help to build your students' confidence towards the real exam. They are also an opportunity for students to start practising exam skills, such as interpretation of requirements and time management during the Taught phase. There is also the added confidence that these exams are reviewed annually and updated for any changes in legislation, syllabus and style of assessment.

**BOTH questions are compulsory and MUST be attempted**

**1 Marshall**

Marshall is considering purchasing a new machine to increase the capacity of its production facilities. The machine it uses a machine which can process 400 units of product Z per hour. Marshall could replace this old machine with a new machine, the Zoom, which is produced specifically for product Z. 1000 units per hour.

The Zoom will cost \$1,000,000 to purchase. If installed, three members of staff will have to attend a training course, which will cost the company a total of \$50,000.

The organisation expects the demand for product Z to be 132,000 units per annum for the next three years. After this, in the fourth year, the Zoom would be scrapped and sold for \$150,000.

The existing machine will have no scrap value. Each unit of product Z earns a contribution of \$2.80.

The organisation expects all cash flows to be at the end of the year. Financial records are kept on a calendar basis with two years and the after tax cost of capital is 10% per annum.

The organisation pays tax on profits at 30% one year in arrears, and receives writing down allowances of 25% on the reducing balance basis.

The organisation's financial year begins on the same day that the new machines would start operating, if purchased.

Required:

- Calculate the net present value of the proposed investment, and advise the management of Marshall as to whether it should proceed with the purchase. (15 marks)
- Explain the uses, limitations and relative merits of the investment appraisal methods proposed, and explain relevant external issues of concern in respect of investment appraisal. (8 marks)

(Total: 23 marks)

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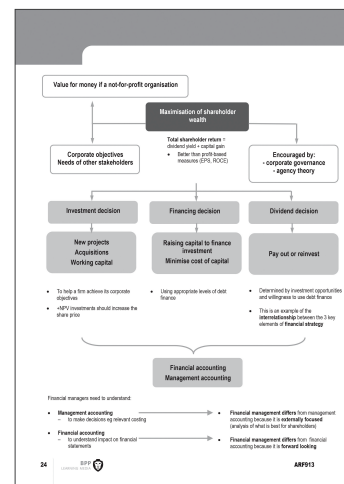
## Revision course notes.

Comprehensive Revision Notes written and used by BPP tutors. Designed to support the delivery of your revision courses.

The nature of the Revision Notes is that they provide clear and easy to follow overview diagrams that enable you to summarise the syllabus area in an efficient manner before moving on to question practice within your revision phase.

The chapters are broken down in the same way as the Course Notes/Course Book, and presented in a similar way so both you and your students can be familiar with the approach and layout.

Fully updated for any syllabus or legislative changes each exam cycle.



## Final mock exams.

A true test of student knowledge in the build up to exam day.

Help students with the final step in their studies, enabling them to bring together all their learning and practise before the real exam. It is exam standard and exam style covering the core topics crucial for success, designed to be sat as a real mock exam to time.

- Fully updated for changes in legislation, syllabus and style of assessment
- There are up to three exams available to support your courses depending on your support package
- Answers are provided for tutor use

**All FOUR questions are compulsory**

**1 Porterfield**

Porterfield are currently considering replacing an old machine which is slow & only allows them to produce 5,000 units a year. The new machine would cost \$500k but would allow annual production to increase to 6,000 units a year.

Price & cost information, at current prices, relating to each table are as follows -

Selling Price	\$	200
Materials	\$	80
Labour	\$	75

Selling prices are expected to increase by 15% p.a. materials by 7% p.a. labour by 2% p.a. over the next 4 years. The general rate of inflation in the economy is 2.5%.

Porterfield expect to be able to sell 6,000 tables per year, 1,000 in year 1, 2,000 in year 2, 3,000 in year 3 & 4,000 in year 4. Tax is payable at 30% in the same year that profits are earned & Porterfield can claim capital allowances on the new machine at 25% in its straight line basis.

Porterfield require all new investments over periods of 4 years & have a real cost of capital of 12%.

Porterfield's general manager, R. Blake, has been happy to approve projects on the basis of their NPV in the past but has never fully understood what is meant by NPV. He has been asked by the board to give a presentation on NPV so that they can understand better. He is quite anxious about this & has asked for your help.

Required:

- Evaluate whether purchasing a new machine is financially viable, based on:
  - NPV (11 marks)
  - IRR (4 marks)
- Prepare some notes to assist R. Blake in the presentation to the board. You should include an explanation of what NPV is & what the decision rule is. (8 marks)
- Discuss the advantages & disadvantages of NPV as a method of appraising projects. (8 marks)

(Total: 23 marks)

**2 Shack**

Shack Co wants to calculate its Weighted Average Cost Of Capital. The following information relates to the company at the current time:

Net operating assets	\$m	100
Book value of 10% convertible debt	\$m	225
Book value of 15% loan	\$m	150
Equity share price	£/share	2.40
Market value of convertible debt	£/share	150,000

Dividend per share: 80p  
Dividend paid last year: 70p  
Dividend paid 2 years ago: 50p  
Dividend paid 3 years ago: 30p

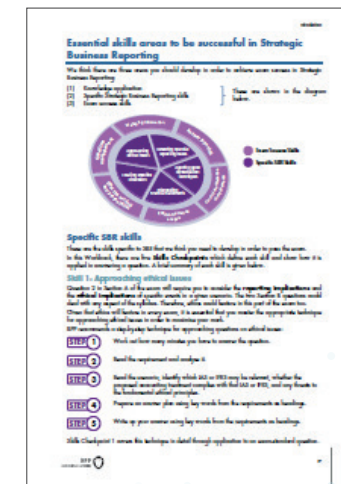
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## BPP Course Book.

The BPP Course Book is an innovative approach to the challenges of preparing students for exams.

The format provides a single learning resource for tutors and students which:

- Integrates the development of the Institute syllabus knowledge, professional skills and BPP exam success skills
- Develops improved syllabus knowledge application and demonstration of skills using scenario-based Activities in the Institute exam style
- Is designed in a logical and engaging format suitable for classroom tutor delivery and for self-study students



### Progress tests.

Short tests, ideal to set for homework or recap at the end of class. Save time coming up with examples and additional questions for homework or in-class assessment. The selection of Progress Tests cover the core topics within the Course Notes/Workbooks/Course Books and are designed to fit into the study programme as you go along.

- ✓ Updated for syllabus and legislative changes
- ✓ Answers are provided for tutor use

Checkpoint 1 - Progress Test

Having completed the home study guidance contained on pages 65 to 68, you are now ready to attempt the Progress Test. You should aim to complete the test in 1 hour. If you need more time you should contact your course tutor for guidance.

The multiple choice questions contained within this Progress Test will thoroughly test your understanding of the material and your ability to perform the required calculations. Note that the 10 marks does not cover all the multiple choice questions. The test short questions that follow will test your ability to apply your knowledge. These skills will prove important when answering more standard questions.

It is important that you continually review your progress (indicated on page 70) and review further any areas where you feel your understanding is weak.

**A Multiple choice questions (10 questions - approximate time 40 minutes)**

**Data for questions 1 and 2**

A company has the following income statement and statement of financial position extracts:

	£		£
P.A.L.T. revenue	500,000	Non-current assets	5,000,000
P.A.L.T. expenses	(250,000)		
P.A.L.T. Tax (10%)	(50,000)	Current assets	2,000,000
Preferential Dividend	400,000	Liabilities	(1,500,000)
Ordinary Dividend	(100,000)	Current Liabilities	
Dividend Received	100,000	Net Assets	6,000,000

1 The ROCE is:  
A 10%  
B 2.5%  
C 8.3%  
D 3.7% (2 marks)

2 Dividend cover is:  
A 1.8  
B 1.0  
C 1.4  
D 1.4 (2 marks)

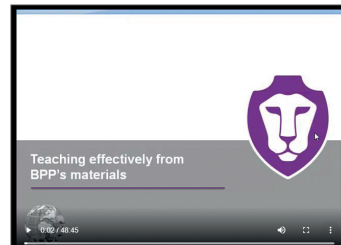
3 Interest coverage is:  
A 6.0  
B 4.0  
C 9.0  
D 2.0 (2 marks)

19 ANSWERS

### BPP Webinar – 'Teaching effectively from BPP materials'

Recorded specifically to support the Toolkit resources by one of BPP's own expert tutors, it takes you through each component of the Toolkit, explaining how best to use each element and offering advice on making the most of them in class.

You can access the recording as many times as you like, replaying it as needed.





# 3. Tutor training

Our 'Train the Trainer' courses are designed and delivered by BPP's expert tutors to help your faculty deliver a captivating learning experience that both engages students, and ensures key learning outcomes are clearly communicated and understood by students.

### Key benefits:

- All faculty are provided with training to deliver the BPP **Courseware Bundle**
- All faculty know how to use the **Tutor Toolkit** to maximise its full potential
- All faculty effectively deliver the three key elements of BPP's recommended programme: **"Learn, Practice and Rehearse"**

### Online or in-centre at your premises

Course content:

- How to use BPP's Courseware Bundle
- How to prepare for the effective delivery of the course
- How to deliver effective lecture examples
- How to deliver effective question setting and question debriefs
- The importance of opening and closing talks
- How to deliver effective marking and feedback
- Personalised feedback and development for all lecturers on the programmes

Details:

- Courses can be tailored to suit your specific needs

# 4. Programme Continuity Package

A key element of student acquisition and retention, as well as becoming an institute approved learning provider, is the ability to provide tuition for the entire qualification from start to finish. BPP's **Programme Continuity Package** allows tuition providers to do this via the **BPP Online Classroom**.

By utilising BPP's Online Classroom within your own study programmes, you are bridging the gap in your tuition schedule and are able to complete your offering to the market and achieve the accreditation rating that you desire.

# 5. Online Classroom Approved Reseller

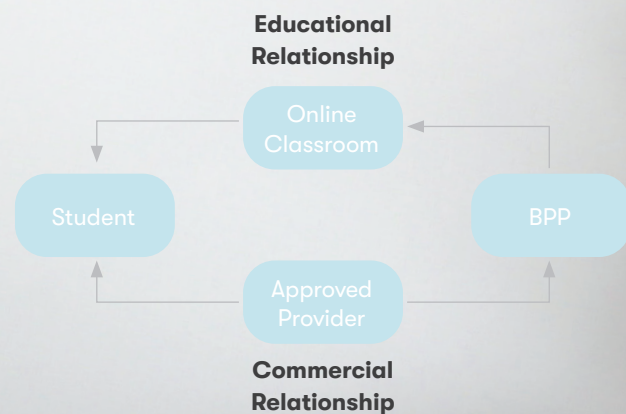


By becoming an Online Classroom Approved Reseller, your business will be equipped with the essential tools for success. You will have the opportunity to distribute the **BPP Online Classroom** and work with our experts to:

- Offer a market-leading online solution to your students
- Increase your organisation's regional footprint by gaining access to those students that opt for a distance learning option
- Co-brand with BPP
- Create cost efficiencies

In order to qualify as an approved reseller a minimum number of Online Classroom units need to be sold per annum.

As an **Online Classroom Approved Reseller** you would be able to build and maintain that all important commercial and contractual relationship with students, whilst allowing BPP Professional Education to focus on delivering a high quality educational experience.



# 6. Enhanced Classroom product

By purchasing our Enhanced Classroom product for ACCA/CIMA/ICAEW or AAT, you can blend your classroom programme with BPP's market-leading online product, allowing you to boost their classroom experience by giving students access to a library of online content which is available 24/7 – handy if they miss a session or want to recap on what they have previously learned, or if you want to set parts of the syllabus as home study. The product offers the complete study solution to help manage your students' performance and to ultimately increase pass rates.

The overall design enhances the classroom experience, creating a more efficient face to face model through reduced contact hours and increased assessment, ensuring your students are fully supported 24/7 through access to pre-recorded content aligned to what you teach in the classroom and to create learning efficiencies.

In addition, your students will have access to online knowledge tests aligned to your learning programme which allows students to practice their exam skills, and test and track their progress as they learn. This methodology also increases the emphasis on self-learning and time management: a key skill required to be successful in the exam.

In order to qualify you must purchase BPP's Course Notes/ Course Book for each student.

Features	Benefits	Enhanced Classroom
Structure	To plan and progress through students studies in the most appropriate way for them.	Guidance on setting dates for each online assessment activity aligned to your teaching plan
The BPP HUB	Allows students to study anywhere and anytime in addition to scheduled classroom sessions.	<ul style="list-style-type: none"> <li>• Access to the BPP Hub, your students comprehensive online learning platform</li> <li>• Expert tutor delivers each pre-recorded lecture</li> <li>• Online knowledge tests track student progress, identify their strengths and weaknesses and help structure their studies</li> <li>• Pre-recorded online lectures for 100% of syllabus</li> <li>• Market leading assessment activities and question practice to test knowledge and learn through feedback</li> <li>• Can be used by tutors in advance to prepare for teaching the respective paper</li> </ul>
Study Materials	BPP's Course Notes/Course Books work seamlessly with the pre-recorded lectures and the face-to-face sessions.	<ul style="list-style-type: none"> <li>• Course Notes/Course Books to guide students through the syllabus broken down into manageable chunks</li> <li>• Mock exams that mirror the style of the real exam to fine tune students' approach</li> </ul>

NOTE: Student Progress reporting is now available so you are able to see how your students are performing in their online assessments through The HUB.

To view a video of what the Enhanced Classroom looks like click [here](#).

To experienced the Enhanced Classroom for yourself, please see details at the end of this document on how to access the [BPP Demonstration Platform](#).

# 7. BPP's Tuition Solutions Provider Accreditation



BPP has developed the BPP Tuition Solutions Provider Accreditation scheme to demonstrate that as a training provider, in conjunction with the excellent tuition you provide, your institution is also offering the highest quality resources and support for your students.

As the BPP brand is internationally recognised the BPP Tuition Solutions Provider Accreditation Scheme has been developed to assist training providers in the marketing of their programmes, and is based on the level of services and resources that the tuition provider chooses to adopt from BPP.

The scheme is available across the ACCA, AAT, CIMA and ICAEW qualifications. To be eligible the tuition provider should agree to adopt BPP content and support across the aforementioned professional qualifications in order to be awarded the respective badge as outlined on the next few pages, together with fulfilling the material adoption criteria.

This document outlines each of the levels that can be achieved, together with the relevant criteria.

## What the provider gets in addition to relevant badge artwork

Branding collateral

1. Provider Status: Banner to use for marketing events
2. Associate Status: Banner plus agreed marketing collateral (capped and based on revenue with BPP)
3. Premier: As above PLUS ability for window/wall transfer to be displayed on Campus
4. Premier Plus: As above PLUS ability for tutors to include badge on business cards

## Terms of annual renewal

1. Continued adoption of BPP materials exclusively
2. Institute re-accreditation certificate (as issued by respective Institute)
3. For Premier Plus a review of pass rates and where cumulatively falls below ACCA Global averages the requirement to adopt further Train The Trainer or risk dropping down a level

ACCA - Foundation in Accounting/Certified Accounting Technician				
Tutor Toolkit Access: Comprehensive		✓	✓	✓
Interactive Text	✓	✓	✓	✓
Exam Practice Kit	✓	✓	✓	✓
Course Notes		✓	✓	✓
Enhanced Classroom <b>or</b> Train The Trainer			✓	✓
Train The Trainer <b>and</b> Enhanced Classroom				✓

ACCA				
Tutor Toolkit Access: Comprehensive		✓	✓	✓
Exam Practice Kit		✓	✓	✓
Course Book		✓	✓	✓
Enhanced Classroom <b>or</b> Train The Trainer			✓	✓
Train The Trainer <b>and</b> Enhanced Classroom				✓

CIMA				
Tutor Toolkit Access: Comprehensive (Course Book & Exam Practice Kit)		✓	✓	✓
Course Book/Case Study Practise Workbook		✓	✓	✓
Exam Practice Kit		✓	✓	✓
Enhanced Classroom <b>or</b> Train The Trainer			✓	✓
Train The Trainer <b>and</b> Enhanced Classroom				✓

AAT				
Tutor Toolkit Access: Comprehensive (use BPP exclusively for all Units)		✓	✓	✓
Course Book		✓	✓	✓
Question Bank		✓	✓	✓
Enhanced Classroom <b>or</b> Train The Trainer			✓	✓
Train The Trainer <b>and</b> Enhanced Classroom				✓

ICAEW				
Tutor Toolkit Access: Comprehensive			✓	✓
Course Notes/Case Study AI Workbook		✓	✓	✓
Enhanced Classroom <b>or</b> Train The Trainer		✓	✓	✓
Train The Trainer <b>and</b> Enhanced Classroom				✓



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- 1) Inspection copies of all our materials;
- 2) Demo of our Enhanced Classroom;
- 3) Demo of our Tutor Toolkit and sample teaching resources;
- 4) Marketing collateral highlighting all the resources available to you;

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