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To whom it may concern:

This letter is to confirm that LabSim® is a sole source product, manufactured, sold, and distributed exclusively by TestOut® and TestOut CE (Continuing Education).

LabSim® is a simulation engine that replicates the hardware and software of a \$200,000 computer network, including: workstations, laptops, peripherals, switches, routers, servers, rack systems, and the cloud. This technology tracks and analyzes an individual's performance and provides assessment and feedback based on best practices and industry preference. A detailed report shows them what they did right and wrong and advises them on how to improve.

We have integrated this award-winning simulation technology with expert video instruction, demonstrations, text lessons, practice quizzes, and certification exam prep. We also include tools, resources, and reports for instructors and administrators to make the entire process move smoothly and efficiently. All in a single online solution. The versatility of online delivery makes it possible to accommodate individual users, classroom settings, multiple campuses or bases, and the global training needs for government and military distribution.

While there are other companies that offer online training with some resources that are similar, no other company, has a simulation engine like TestOut, that is interlaced with all our resources and delivered in one package, from one LMS. This product must be purchased directly from TestOut or TestOut CE. At this time there are no agents or dealers authorized to represent or sell this product.

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Specific questions or concerns may be directed to Ladd Timpson, Executive Team via email at [ltimpson@testout.com](mailto:ltimpson@testout.com) or by phone at 800.877.4889.

Sincerely,

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