

**Exploring STEAM** Funding Options WEBINAR

**FEBRUARY 27 | 3:00 PM MST** 



### **Presenters**





**Suzy Haislip**STEM Program Specialist
& Western Territory Manager

18 years facilitating STEM integration in K-12 nationwide



**Jim Schmidt, EdD**Educational Specialist

Over 30 years of experience in public school education and administration

## **Panelists**





Kaitlin Maguire, PhD
Grant Writer and iSTEM
Coordinator for Idaho
STEM Action Center



Wendy Weisbart

Professional Development

Genius at Communicate,

Collaborate, Celebrate!!!



Shawn Petty
Training & Development
Manager for Westat

## Who We Are



#### **PCS Edventures History**

Started as Pat's Computer School in 1988

Grew to network of experiential learning centers in Idaho, Washington and California

PCS Edventures learning solutions are now in more than 7000 sites in all 50 states and over 17 other countries

Philosophy of hands-on projects that fuel a passion for learning and a lifelong love of STEM



## Who We Serve



- K-12 educators in classrooms
- After-school programs
- Libraries and makerspaces
- Youth groups such as FFA, Boys & Girls Club, 4H, etc











# STEAM<br/>FUNDING OPTIONS



## Government Funding



#### State Government

- State STEM organizations
- LEA Funding
- Federal Government
- U.S. Department of Education
  - Title I
  - GEAR UP
  - 21st Century Community
     Learning Centers
  - After School



## Local Businesses



- Local Bank or Credit Union
- Are you near any BIG BUSINESSES?
  - Micron
- Best Buy

Lockheed Martin

Walmart

Ford

Motorola

Intel

Honda

Siemens

o 3M

Lowes

Toshiba

# **Community Organizations**



- School District Foundations
- Local Library
- Parent Teacher Organizations
- Local Service Organizations
  - Rotary Club
  - Kiwanis International



## **Alternative Sources**



DonorsChoose.org



GoFundMe



AdoptAClassroom.org



Contact a PCS Edventures STEMbassador

# Kaitlin Maguire, PhD





https://stem.idaho.gov/



@IdahoSTEMAC



**Idaho STEM Action Center** 

# Kaitlin Maguire, PhD



- 1. Federal, state, county, city
- 2. Foundation Directory <u>foundationcenter.org</u>
- 3. Online Databases
  - a. Philanthropy News Digest philanthropynewsdigest.org
  - b. Grant Station grantstation.com
  - c. Fundsnet <u>fundsnetservices.com</u>
  - d. Idaho STEM AC Resources Portal <u>resources.stem.Idaho.gov</u>
- 4. Professional Groups
- 5. Corporations/Businesses
- 6. Community Groups





#### **Begin with:**

- How you got started
- Your purpose
- Your goals/ask

#### **Continue with:**

- How long you have been around
- How you've grown
- Unique aspect of your agency



#### **Researching Funders:**

- Identify prospective funding.
- Research the funding.
- Approach the funders.

#### Seeking Funding:

- Understand the requirements and expectations.
- Talk with others who have been funded.
- What do they fund or not fund?





#### **FREE MONEY!**

Does not exist in the world of grants.

These are grants, not gifts.



## Funding should be viewed as

business transactions,

built on relationships.

## Shawn Petty



#### **Don't Forget Policy!**

STEM funding follows Career Needs / Industry

- Computer Science Office of Innovation & Improvement
- Green Strides -

https://www2.ed.gov/about/inits/ed/green-strides/stem.html

Build the relationship & share with the world!

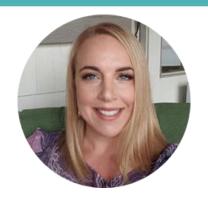
# Questions?





#### PCS STEAM PROGRAM SPECIALISTS





**Suzy Haislip**WESTERN TERRITORY



Ben Moore

EASTERN TERRITORY



Peter Greer

NEW ENGLAND TERRITORY



Paula Life
SOUTH-EASTERN TERRITORY



MID-WESTERN TERRITORY

NEED STEAM CURRICULUM & MATERIALS?

sales@edventures.com (800) 429-3110

## Resources



#### **STEM Grant Writing:**

The Top 10 Tips to Building a Successful **Grant Proposal** 







## edventures.com

sales@edventures.com (800) 429-3110



#### **PCS Edventures Product Lines:**







