

**THE
SOCIAL
OUTFIT**

PARTNER MANUFACTURING SERVICES

A fashion label with a difference.

We support refugee and new migrant women to kick-start their Australian careers.





VISION

We believe in an Australia where refugees and new migrants are warmly welcomed and settle well, celebrating our diversity, collective skills and strengths.

IMPACT

- 101 jobs for refugee and new migrant women, for 81% of them The Social Outfit was their first Australian job.
- 43 Retail Trainees
- 126 gained paid work experience
- 923 training outcomes
- Over 14 tonnes of fabric saved from landfill

*Since June 2014

[Click here for further details on our Impact and Programs.](#)

VALUES



DIVERSITY



COMMUNITY



EMPOWERMENT



CREATIVITY



OUR PARTNER MANUFACTURING SERVICES

Our team can create beautiful pieces across apparel, homewares and accessories. We work closely with our clients to produce the highest quality standard and encourage sustainable and ethical manufacturing that benefits both partners.

We offer the following production services:

1. SAMPLE PRODUCTION

To determine the cost of production, time per item, design features that need amending and test pattern/fabric performance.

2. SEW - PRESS - TRIM

Manufacturing of product from cut work to hanger. Includes all sew in labelling (not swing tags). Sewing of products, pressing, trimming and quality control, placing on supplied hangers as required.

PARTNER MANUFACTURING PROCESS

| | | | | |
|--|---|---|--|--|
| 1. CONTACT US VIA OUR WEBSITE | 2. INITIAL CONSULTATION | 3. COSTINGS AND TIMELINE | 4. APPROVALS AND PRODUCTION | 5. PRODUCTION COMPLETION |
| <p>Jump onto our website and fill out the initial Manufacturing Inquiry Form.</p> <p>You will receive a response from our Commercial Operations Manager within 1 week.</p> | <p>If the production services we offer are in line with your request, we will contact you for an initial consultation with our Production Manager to further discuss your project, including next steps for the production sample, MOQ, materials required or further contacts needed.</p> <p><i>This will incur a 1-hour initial consultation fee of \$120 (to be paid before the consultation).</i></p> | <p>Once our Production Manager receives all required materials, a sample will be made in house. Our team will then put together an itemised costing sheet analysis and projected timeline required for order completion.</p> <p><i>Production sample is costed at \$80 per hour (to be paid after sample completion).</i></p> | <p>We will wait for your approval on all requirements before moving ahead.</p> <p>Production will begin once a 50% upfront payment has been made, final approvals have been communicated and all materials have been received.</p> | <p>Items will go through a quality control check by our Production Manager before final payment is requested.</p> <p>A final check from the client can also be arranged. The 50% balance payment is required before items are posted or picked up from our workroom in Marrickville.</p> |

PRICING GUIDE

We are committed to being very transparent in our pricing.

Costing for each style or product will be provided in the form of a costing sheet. We want you to be able to see the exact breakdown of your costs.

The following prices **are an estimate** across our different production categories and minimum order quantities (exclusive of GST). They are meant as a guide as there may be variances in the manufacturing process.

NOTE

With our Sample Production and Sew-Press-Trim services, all cut fabrics and materials will need to be provided to our workroom. This includes finishings such as labels, notions, fastening and hangers.



PRICE STRUCTURE

APPAREL

25-49 units

50-99 units

| | | |
|-------------------|------|------|
| CREWNECK T-SHIRTS | \$20 | \$18 |
| CREWNECK SWEATERS | \$30 | \$28 |
| HOODED SWEATERS | \$40 | 38 |
| SHIRTS | \$52 | \$50 |
| PANTS | \$56 | \$54 |
| SHORTS | \$50 | \$48 |
| DRESSES | \$60 | \$58 |
| SKIRTS | \$40 | 38 |
| SLEEVELESS TOPS | \$26 | \$24 |

*not including GST and across one colour range *Estimated price before sample production

PRICE STRUCTURE

| HOMEWARES AND ACCESSORIES | 25-49units | 50-99units | 100+units |
|----------------------------------|-------------------|-------------------|------------------|
| TABLE CLOTHS | \$14 | \$12 | \$10 |
| PILLOWCASES | \$12 | \$10 | \$8 |
| TEATOWELS | \$9 | \$8 | \$7 |
| TOTE BAGS | \$18 | \$16 | \$14 |
| NAPKINS | \$8 | \$7 | \$6 |
| CUSHION COVERS | \$22 | \$20 | \$18 |
| SCARVES | \$18 | \$16 | \$14 |

*not including GST and across one colour range *Estimated price before sample production

PAYMENT STRUCTURE

50% deposit is required upfront to secure your place in the production schedule.

50% balance is required before pick up/shipping of the product. Proof of payment must be provided before goods can be released.

If shipping is required - the cost will be included in the overall price.

NOTE ON MATERIALS

Clients are asked to provide an extra 5% of fabric, notions and trims to the overall requirement.



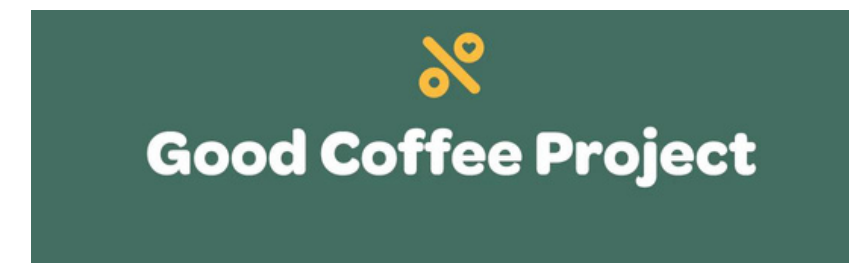
BRANDS WE HAVE PRODUCED FOR

We have had the pleasure of working with some great partners:

ALÉMAIS

GINGER / SMART

THE ICONIC



Corban & Blair



Gary Bigeni

FAQs

WHY IS THERE A \$120 CONSULTING FEE?

This is the standard consulting rate for our Production Manager to provide her time and share her extensive expertise. If by the end of the consultation we jointly determine not to proceed to production, we can guarantee that you will have nonetheless been enriched with advice and precious knowledge to determine next steps in your project.

WHAT ARE YOUR PAYMENT TERMS?

We require a 50% deposit upfront and the 50% balance prior to dispatch. Payment of the \$120 Initial Consult fee is charged upfront.

WHY IS THERE A \$80 PER HOUR PRODUCTION FEE FOR THE FIRST IN-HOUSE SAMPLE?

This is the standard rate for our Production Manager to manufacture the first sample. Once sampling is completed, you will be supplied with a detailed costing sheet for the production of your item.

WHAT IS YOUR LEAD TIME FOR MANUFACTURING?

Lead times differ from order to order depending on the complexity of the design and size of the order is. We aim to provide you with an estimated time and costing after the initial consult and first sample production.

DO YOU SOURCE FABRICS?

We do not. All materials, fabrics, trims, notions and threads need to be provided by the client (you). If you do need help with sourcing these, we will be able to provide supplier suggestions and introductions to our network during the initial consultation.

WHAT PART OF THE PRODUCTION PROCESS IS NOT OFFERED?

We do not currently offer Design, Sample and Cut services. We aim to be able to offer these services in the future.

THE SOCIAL OUTFIT

**WE LOOK FORWARD TO
HEARING FROM YOU SOON...**

We acknowledge and pay our respects to the Gadigal people of the Eora Nation, traditional owners and custodians of the land on which we work on.

