

## FREE REVIEW OF YOUR CURRENT SUPPLIER'S OILS

- Have you ever tested the oils that you offer to confirm its quality?
- Do you want to know if you are getting what you paid for?
- Should you be concerned about potential future liability for compressor failures?
- If you sell into CA are you aware of potential liability for not meeting Proposition 65?
- Do you want to make sure the products you are selling reflect your company's image?

### ASTM D665B testing of a competitor's product versus ours. Which oil would you want to sell?

#### **Rust: ASTM D665B (Salt Water)**

Heavy Fail (Competitor) vs. Pass (ASI)  
Competitor's oil failed the rust test.



#### **PDSC: ASTM D6186-08**

18.66 min (Competitor) vs. 43.86 min (ASI)  
This test is the one that most experts use in evaluating oxidation stability.  
The higher the number of minutes the better antioxidant protection.

#### **4 Ball Wear: ASTM D4172 B**

0.851 mm (Competitor) vs. 0.499 mm (ASI)  
The lower the size of scarring the better.

#### **Foam Tendency: ASTM D892**

20/0/10 (Competitor) vs 0/0/0 (ASI)  
For compressor service the less foam the better.

**See the trend? If you haven't tested your current product then send it to us or to an independent lab. Protect your company!**

## Also Free Oil Sample Testing For Your Customers

ASI provides free oil sampling for your customer base as part of our customer service experience so that problems can be highlighted before they become serious. Early correction can save both time and money. The best time to start the sampling program is before your customer first uses the ASI product.