



HONEST  
GRAPES

## CORPORATE SERVICES

EVENTS, EXPERIENCES & GIFTING



Honest Grapes provides a range of vinous experiences, tastings and gifts to provide engaging entertainment and pleasure for wine lovers around the world.

We're an award-winning wine club, having received several awards including Decanter's Outstanding Retailer of the Year & Best Subscription Wine Club, The Drinks Business' Fine Wine Retailer of the Year & Green Retailer of the Year. Honest Grapes was recently rated as Spear's 500 best wine advisers for high-net-worth individuals and is entrusted by The Independent to drive the Independent Wine Club.

Our reputation among corporate clients is second to none, and we would be delighted to assist your business in your corporate entertainment plans.

Sincerely,

Tom & Nathan

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@honestgrapes

# **C O R P O R A T E   S E R V I C E S**



**PRIVATE BESPOKE TASTINGS**

**TAILORED WINE EXPERIENCES**

**CORPORATE GIFTING**

**WHAT OUR CLIENTS SAY**



## PRIVATE BESPOKE TASTINGS



Honest Grapes oeno-creativity isn't limited to our public tastings and events. Our charming, engaging and experienced team of hosts – led by Tom 'WineChap' Harrow – have put together an exciting roster of wine experiences that are tailored to provide seriously fun entertainment for your guests.

From demystifying the art of ordering wine in a restaurant to appreciating wine as an investment, or tasting wines at altitude and discovering wine and art pairings, or even a private dinner with a renowned winemaker, we have developed a unique range of stimulating tastings that your friends and clients are guaranteed to remember.



"I LIKE MY DRINKS VERY STRONG, VERY LARGE AND VERY WELL MADE"  
-declares 0007 in Casino Royale



## DRINK LIKE BOND TASTING

We invite you to a bibulous journey through the iconic spy's top-end drinks cabinet, featuring a selection of his preferred tipples from both literature and film.

Drinks options include starting with the famous Vesper Martini, moving through Champagnes, Sake and a nod to the one wine he famously does not drink (Chianti – in From Russia with Love) then on to classic clarets. Ch. Mouton Rothschild, Ch. Angelus and Ch Batailley. Finish with an 1848 Oloroso Sherry or 18 year old Scotch. An evening guaranteed to leave you not shaken but stirred. To book this wine tasting concept get in touch!



## SETTENTRIONE TASTING

A little of what you know and plenty of new discoveries for all as the classic regions of France go head to head against their distinguished but more exotic counterparts from Northern Italy. Select from pairings such as Franciacorta vs Champagne, Alto Adige Chardonnay vs Chassagne Montrachet, Barolo vs. Gevrey Chambertin, Trentino or Friuli Cabernet or Merlot vs. Bordeaux, and Chateauneuf-du-Pape vs. Amarone.

We blind taste them and compare and contrast styles and history. More exciting than your standard New World vs Old World comparison and a fun competitive event for wine aficionados and novices alike





## WINE TASTING CONCEPTS CONTINUED



### **Investing in pleasure**

Wine investment has become one of the most significant alternative markets and now millions are spent annually securing allocations of the most rare and rated Chateaux. Although a return on your investment is highly probable – can you really bear to part with your beloved cases..! Wine, like art, is a tangible asset and one which, whatever happens to its market value, will always have personal value as an investment in your pleasure. Join us while we explore the intersection of wines that have secondary market potential and will also benefit from time in the cellar.

### **Gallo-Roman - Big Guns**

Comparing and contrasting classic regions from France and Italy, including Champagne, Burgundy and Bordeaux with Franciacorta, Barolo and Bolgheri.

### **Brave New World**

Introducing the new wave of southern hemisphere wines that are confounding expectations.

### **Under the Radar Burgundy and Italy**

Exploring hidden gems from new generation growers and trending sub-regions in both.

### **Fizzical Education**

We break the preconception that bubbles are only for canapés. Sparkling wines come in many styles and colours and can be successfully paired with more than a 1980's inspired Vol-au-Vent!



## WINE TASTING CONCEPTS CONTINUED



### **San Leonardo Vertical Tasting**

San Leonardo have been producing wine since 1215 when a monastery was first built on the estate. They now produce one of the greatest Bordeaux Blend wines in Italy gaining international acclaim, but in tragically small volumes. We explore how the wine has changed over the years tasting the wine through 6 vintages, finishing with their incredible Estate made Grappa.

### **Bordeaux Demystified**

What is the difference between Left-Bank and Right-Bank, and why should you care? We take a tour around Bordeaux and its star regions and what makes them so unique.

### **Best of British**

There's a good reason the "big-name" champagne houses have been snapping up land in Kent... We share the very same soil as Champagne and also, increasingly, the climate. This will be a tasting of all things British, starting with some exceptional English wines, and then moving on swiftly to incredibly rare Scottish whisky and small batch London Gin.

### **Risky Wines**

For something more off-piste, why not get in some 'Risky' wines to impress guests. We have sourced an array of wines grown in hazardous places (Syria, Transylvania, Lebanon) or on the slopes of active volcanos, or have lethal-sounding names (Kung Fu Girl Riesling, Shot Through The Heart Syrah). Other chateaux have specific martial or military associations, others still carry unusually high alcohol levels!



## WINE TASTING CONCEPTS CONTINUED



### **Drink and Drama**

What wine would you pair with Shakespeare? Which song goes with a glass of Tawny Port? We have teamed up with Luxury Theatre specialists Revels in Hand to introduce a whole new dimension of theatrical fun. Sit back & enjoy your tasting wines alongside superlative performances by the amazing Revels in Hand cast. We are extremely excited to be working with this amazing company, whose previous partners include The Shangri-La Hotel, The Club at The Ivy, Home House and Bvlgari Hotel London.

### **Price & Prejudice, Blind Tasting**

How much does price influence our palate? We put your prejudgments to the test by comparing well known supermarket wines against some of our best value selections. Is it worth splashing out on that bottle of Dom or are there better alternatives at half the price?

### **High Altitude Tasting**

Air is a conduit for aroma and flavour. The palate-deadening effect of cabin pressure and diminished air quality flattens flavours and masks more subtle, secondary characteristics in wines. Generally; bold, spicy, more concentrated, fruit-centred wines withstand the diminishing effects better. Using the results of recent tastings with our private aviation partners, we will enjoy those styles of wine which perform best at altitude.

Read more about our "Air, Land and Sea" Series [here](#).



A group of people in a modern restaurant setting, engaged in conversation and wine tasting. The scene is brightly lit with large windows in the background. The text is overlaid on a semi-transparent white box.

# **TAILORED WINE EXPERIENCES**

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**Our wine experiences are not the usual fayre, so if you want to impress your customers or treat the staff to something different, then take a look at our unique and specially curated overnight and day trips and day outs on the next few pages.**

**Additionally, If you have a specific vision for a theme, location or format, we are always keen to bring those wine dreams to life!**



## GUSBOURNE & PORT LYMPNE

### SPARKLING WINE & SAFARI EXPERIENCE

Set in 15 acres of stunning landscaped gardens within the Port Lympne Wild Animal Reserve is their award-winning accommodation complete with luxury lodges, cottages, cabins and treehouses.

Spend the day in the Animal Reserve before returning to the historic Edwardian mansion for a dinner featuring menus curated from locally-sourced ingredients, paired of course, with a range of wines from local heroes, Gusbourne. Farming 60ha in Appledore, with a smaller estate in West Sussex, Gusbourne works with clones from Burgundy and champions low-intervention, sustainable farming.

Gusbourne Estate been awarded IWC English Wine Producer of the Year a whopping three times (more than anyone else), and are the recipients of hundreds of medals, including a few fabled Decanter Platinum Awards.



## ENRICA ROCCA

### COOK, TASTE & FEAST

Wine Tasting meets Cookery Class meets Dinner Party. Enrica Rocca is one of the leading experts on Italian cuisine, renowned for her creative but authentic dishes and use of fresh, high quality ingredients. Sessions include preparing a full 3 course meal with variety of antipasti, pasta, risotto, meat dishes and delicious desserts. Pair this with some expertly chosen wines by one of our Honest Grape Wine gurus and you have yourself an Italian experience like no other.

Her London school, based in Enrica's Notting Hill home, is run by her daughters who have inherited all their mother's flair, sense of fun and love of cooking. Striking the right balance - the atmosphere is neither too rustic nor too corporate. Enrica Rocca has been profiled in numerous titles including Gourmet (World's Best Cookery Schools), Vogue, Conde Nast Traveller, Vanity Fair, The Financial Times, The Telegraph, and The New York Times.

Explore their full brochure [here](#).



## HOLLAND & HOLLAND



### CLAYS AND CLARET

Enjoy an unrivalled day in the English countryside: Shooting, Champagne, fine food and mature Bordeaux, whisky flights and cigars, all just 40-minutes from Mayfair. View brochure. Established in 1880, Holland & Holland's Shooting Grounds, just 17 miles from Central London, is set in 100 acres of woodland and open countryside. Long-known for its unrivalled facilities for the sporting gun, it was relaunched in Summer 2019, after an extended period of renovation - complete with cinematic range, bar and terrace, lounge, banqueting suites, Bordeaux Room and Cigar Lounge to become one of the UK's premier destinations.

#### Example itinerary

9.45: Arrive at Holland & Holland Shooting Grounds, for bacon rolls and hot beverages. Division into teams, safety briefing and outline of the morning's activities and an introduction to your Holland and Holland instructors.

10.15: Shooting commences with instruction & practice on a variety of sporting stands.

12.15: Shooting ends.

12.15: Three-course meal, with wine tasting led by one of our Wine Gurus



# GOODWOOD EXPERIENCE



## RURAL TRIP

The beautiful Goodwood Estate resides in West Sussex and is home to 11,000 acres complete with a spa & hotel, award winning farm-to-table restaurant, motor circuit, horse racing, clay pigeon shooting, day excursions and more.

### **Corporate packages include (but not limited to):**

- Driving experiences
- Golf
- Gravity jet suits
- Aerial activities

Book a team experience to take you through to the evening where you can enjoy a paired wine tasting at 'Farmer, Butcher, Chef' and end your night in one of their 91 luxurious rooms.

For a more VIP experience, book the peaceful 10-bedroom sporting lodge 'Hound Lodge' where a private butler and chef will look after you and your guests for a once in a lifetime experience.





## LE DÔME WINERY

### A VVIP ESCAPE IN BORDEAUX

The new Le Dôme winery in Saint-Émilion is situated in the beautiful rolling hills of Bordeaux. The estate has built a state-of-the-art winery that aims to blend in with the UNESCO World Heritage Cultural Landscape of this legendary wine-making region.

100-point winemaker Jonathan Maltus OBE has evolved his winemaking philosophy pioneering a Burgundian approach, unusual in Bordeaux, focussing on small production, single site cuvées (rather than blending his various blocks, like everyone else).

Take a visit to Le Dôme for a comprehensive tasting of Jonathan Maltus's top cru wines while staying in luxury accommodation.





## NOMANDIC

### WOODLAND EXPERIENCE

Famous for their 5\* unique woodland dining experiences in a hidden estate only a half an hour from Marylebone. Set amongst the trees the Nomadic team can offer a range of bespoke experiences from their staple foraged feast and tour of their edible landscape to luxurious glamping accommodation, Champagne cocktails, musical performances and Michelin starred chefs including some MasterChef finalists.

#### Other activities include

- Foraging
- Forest bathing & sound meditation
- Live acoustic performances
- Wine & cocktail pairing
- Workshops (floristry and forestry)
- Clay pigeon shooting
- foraged herbal tincture tasting



# CORPORATE GIFTING



## Spectacular wine tours & days out

Prefer to get a bit closer to the vineyards themselves? We regularly curate, coordinate and guide tours to some of the world's most prestigious wine regions, using our contacts to give your guests access to Chateaux otherwise inaccessible to the public.

## Fantastic gifts for your loyal clients

After fabulous gifts for your staff, partners or clients? We provide a distinctive and original selection of wines to fit your budget. Whether that may be a magnum of sparkling wine or a great value Super-Tuscan, our wines will always impress and stand out.

## Reliable and flexible service

We have extensive experience dispatching corporate gifts on all scales ranging from a single special bottle to over 700 bottles dispatched to individual addresses. Our skilled logistics team can handle all your requirements and special demands.

## Bespoke branding & packaging

We can provide any form of branded gift packaging including customised wine bags to embossed wooden cases. Specially printed personalised gift notes can also be included



# WHAT OUR CLIENTS SAY



"Tom and his team have hosted hugely enjoyable events for us this year delivering a wonderful mix of professionalism, humour and education for our clients. Tom's knowledge of his subject combined with his charm creates an air of comfort in the room such that our clients relax, engage, learn a thing or two and have a fabulous time."

*James Nugent, KG Associates Ltd. Senior Partner Practice of St. James's Place Wealth Management*

"Honest grapes wine tastings are a regular event on our Corporate Entertainment Calendar. They offer a fantastic combination of wine, entertainment, and education."

*Ben, Hiscox*

"It was a great pleasure having you (Tom) as our host. The event was a great success and everyone was very complimentary about your speeches and hosting skills. It will be an honour for the hotel, if you would be available for another dinner next year. You truly made last Friday such a great evening."

*Nick, The Ritz*





**Do you have some great ideas for your own tasting or keen to hear about our tailored packages? We work with an array of venues from safari parks to motorsport circuits and exclusive private members clubs.**

**Get in touch to see how we can help you.**

**GET IN TOUCH**  
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**@honestgrapes**