## Great First Impressions



Free Shipping on orders of \$75+



BOOT LEGGINGS ARE BETTER THAN DOG SHOES

40,000 10,000 Paws Protected Happy Customers **1 Million** Walks Enjoyed

"They'll prevent your pup's paws from freezing." "The rubber tread... protect paws from mud, snow, and



# Capture attention to double your add to carts



### **The Original Page**

Dog shoe company with <u>great product</u> and <u>very poor</u> conversions from ads



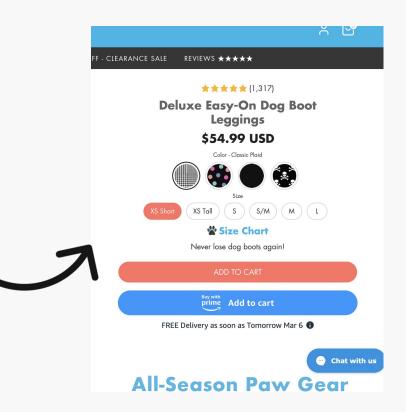
**Low ROAS** from campaigns despite high click through rates



Product page **had a low engagement rate** and products had a high return rate



Ads linked to a product page **shows product but doesn't tell a story** 



## The ShopLanding Testing Process



Never Lose Another Shoe!

- Generated first wireframe using ShopLanding's AI platform to analyze FB ads & customer reviews
  - Then using live customers, we tested:
    - multiple heroes
    - different benefits to use over the fold
    - many different layouts





| Never Lose Another<br>Shoe! |                           |                            |
|-----------------------------|---------------------------|----------------------------|
| BOOT LEGG                   | INGS ARE BETTER<br>SHOES  | THAN DOG                   |
| 40,000<br>Paws Protected    | 10,000<br>Happy Customers | 1 Million<br>Walks Enjoyed |
| "They'll prevent vo         | ur pup's "The rub         | ber tread protect          |

REA 😑 Chat with u

MERICA

#### 3 VARIANTS TESTED IN 5 WEEKS

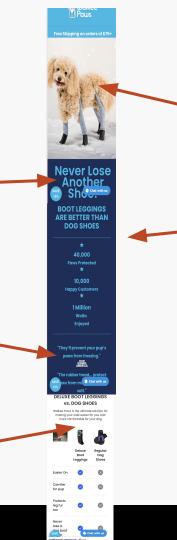
WITH ONE CLICK RESULTED IN 2X ADD TO CARTS

## The Final Landing Page

Headline that highlights the chief **benefit** "Never Lose Another Shoe"

Use **quotes and review logos** near CTA to add validity

**Comparison table** to highlight why this product is better than others



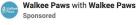
**Adorable user** in the hero to show the product in action & match hero to ad asset for seamless experience

**Lead with social proof** to add validity.

#### Check out the full LP

## **The ShopLandingAI Optimized Customer Journey**





@walkeepaws are so great on my paws. Keeps my paw safe and also let's me walk comfortably . Unlock your 15% discount by using my code Dukedood15







Shop Now WALKEEPAWS.COM

WALKEEPAWS.COM Shop N

**Engaging prospects makes conversion** skyrocket. Customers want to buy from brands they identify with!







ARE BETTER THAI

DOG SHOES

40.000

Happy Customer

1 Million

Enjoyed They'll prevent your pup paws from freezing.

vs. DOG SHOES

for pup Protects leg fur too Dog

## **200% Increase in Add to Carts for WalkeePaws**

By capturing prospect interest immediately with optimized landing pages **ShopLandingAi transformed their bottom line.** 

#### PROBLEM



WalkeePaws wanted ad to convert better



WalkeePaws was having click through but not conversions



The competition meant education was required.

#### DIAGNOSIS

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The product page did not communicate how this product was better than competition

The product page was hard to navigate

SOLUTION



Compare the product with competition clearly and succinctly

**Book** a

<u>Meeting</u> <u>Today</u>



Increase the amount and types of social proof

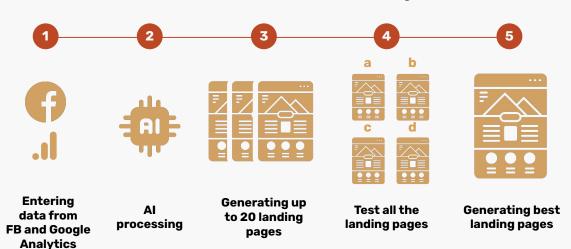


Lisa Baronoff Founder/CE0 | WalkeePaws

SHOPLANDINGAI BY BAOTRIS

"I love working with ShopLandingAl for their exceptional data expertise. Their strategic insights led to a 200% increase in "Add to Cart" rates for us, significantly boosting our sales!"

## **How does** ShopLandingAl work?



Unleash the potential of your brand with ShopLandingAI

#### **KEY FEATURES**

Higher í Conversation rates



Monitored A/B testing and data analysis



Tailored, iterative landing pages

**Frictionless** conversion



Optimization