Great First Impressions

^{® Pike Trail®} Lighter Than Air, Stronger Than Ever

Meet the Pike Trail Carbon Fiber Ultralight Trekking Poles 100,000 Miles of Adventure in Your Future

峇 Add to cart

- Unparalleled Lightweight Design
 Customer Approved
 - All and a second
 - Luxuriously Smooth Blended Wrist Collapsible Design Straps

- Reliable Aircraft Aluminum Flip
- Extended Foam Grip

Capture attention for 5x ads efficacy



The Original Page

Outdoor hiking goods company with <u>great product</u> and <u>very poor</u> conversions from ads



Low ROAS from campaigns despite high click through rates

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Product page **isn't compelling** and turns off customers



Ads linked to a product page **shows product but doesn't tell a story**



Grey Wolf

Shop our Legendary Gaiters.

Dark Red Sangria

The ShopLanding Testing Process

- Generated first wireframe using ShopLanding's Al platform to analyze FB ads & customer reviews
- Then using live customers, we tested:
 - multiple heroes
 - different benefits to use over the fold
 - many different layouts

Pike Trail[®] Lighter Than Air, **Stronger Than Ever** Meet the Pike Trail Carbon Fiber Ultralight Trekking Poles 100.000 Miles of Adventure in Your Future 💮 Pike Trail® Lighter Than Air, Stronger Than Ever Meet the Pike Trail Carbon Fiber Ultralight Trekking Poles 100,000 Miles of 省 Add to cart Unparalleled Lightweight Design Customer Approved **Reliable Aircraft Aluminum Flip** Locks Collapsible Design Extended Foam Grip Luxuriously Smooth Blended Wrist

5 VARIANTS TESTED IN 3 WEEKS

WITH ONE CLICK RESULTED IN 5X CONVERSION

The Final Landing Page

Use **statistics** near CTA like "100,000 Miles of Adventure"

Use **social proof** near CTA to increase, scroll depth

Focus on **lifestyle images** instead of product pictures to increase scroll depth





Your Companion For Conquering Heights

Check out the full LP

who reached the summit

Lead with benefits about performance in bullets above the fold

Aspirational image in the hero, like a person

The ShopLandingAl Optimized Customer Journey



Sponsored

S piketrail.com https://www.piketrail.com

Pike Trail Carbon Fiber Ultralight Trekking Poles

- We help keep your feet warm and dry when in the outdoors. Tired of dealing with cold, wet...

Products Checkout our latest hiking gear

About Us Get to know who we are

Warranty Checkout your products warranty days and how to claim it.







As Featured In

Engaging prospects makes conversion skyrocket. Customers want to buy from brands they identify with!





Increase of <u>500%</u> ROAS for Pike Trails

By capturing prospect interest immediately with optimized landing pages ShopLandingAi transformed their bottom line.

PROBLEM



Pike Trails wanted ad to convert better



Currently, their Amazon sales are better. With ads, they want to increase e-commerce sales



Their saturated market means a lot of competition

DIAGNOSIS

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The product page did not communicate how this product can improve vour lifestyle

> The product page doesn't do enough to communicate why its better than competitors

SOLUTION



Focusing on benefits helped people want particularly more lifestyle images

Book a

Meeting Today



Add more information highlighting why it's better than



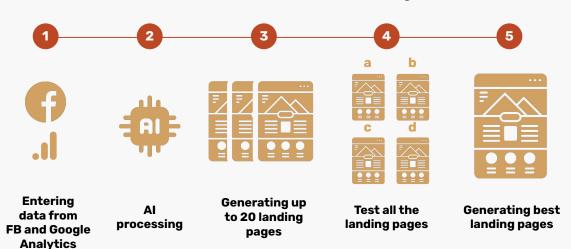
SHOPLANDINGAI BY BAOTRIS

"The new landing pages from **ShopLandingAl** have been doing quite well. In the first 21 days, we have seen ROAS improve to 5.12."



Josh Hendershott Founder/CE0 **Pike Trail**

How does ShopLandingAl work?



Unleash the potential of your brand with ShopLandingAI

KEY FEATURES

Higher í Conversation rates



Monitored A/B testing and data analysis



Tailored, iterative landing pages

Frictionless conversion



Optimization