

PERTH MOBILITY SCOOTERS



CAPABILITIES STATEMENT

OVERVIEW

Perth Mobility Scooters is one of WA's leading suppliers of mobility scooters, power wheelchairs and accessories including batteries and battery chargers.

As a completely 100% Western Australian owned and operated company we take pride in our place in the Perth community and stock an extensive range of leading brands and products at the most competitive prices possible.

We believe this, in combination with our focus on empathy and individual client needs, makes us market leaders.

With modern, spacious showroom facilities, we also offer a dedicated mobile showroom demonstration and home trial service.

EXPERIENCE

From over 20 years of experience in the local Perth community, we service hundreds of satisfied clients each year developing ongoing relationships as client needs change over life's journey.

Over time we have developed a large network of close relationships with suppliers to better serve our own clients.

As a registered NDIS provider and supporting NDIS participants and their occupational therapists and support networks, we supply mobility equipment to Home Care Package participants, individuals, Government and private organisations across Western Australia.

COMMUNICATION

In a competitive industry, we believe a higher level of customer service and our ability to really empathise and listen to our clients is what sets us apart.

All enquiries via phone or email are swiftly responded to, and we will follow up as many times as needed for resolution.

Our team is experienced and well trained, and will happily explain the features and differences between each product, and we offer the security of in-store purchasing and after-sales service.

www.perthmobilityscooters.com.au



PRODUCTS

As an independent operator, we are able to source from a multitude of brands to best suit the requirements of individual client needs; we do not promote single brands or lines at suppliers behest.

Leading stocked brands include Pride, Merits Australia, AFIKIM, TravelScoot, Solax, Luggie Australia and Portable Mobility, and include many colours and features across categories including large, medium and portable scooters, power wheelchairs and accessories.

As we have had long relationships with our suppliers, and are highly valued by them, we have been able to negotiate to obtain competitive price structures.

We are always ready to reach out to new suppliers who have better or more suitable products.

We source products directly from local and overseas suppliers, after thorough vetting and testing processes to meet international standards.

LOCATION/PREMISES/LOGISTICS

We are conveniently located in a large wheelchair accessible showroom in Osborne Park with a safe,

secure space to test drive our mobility scooters and free parking right outside the door.

We also offer a unique Mobile Showroom Service bringing mobility scooters and power chairs out to those who cannot make it into our showroom.

With this we include family, carers, support workers, occupational therapists and other professional support teams, and can arrange remote video streaming via Zoom where required.

We arrange all facets of delivery for new scooters, power wheelchairs, batteries and accessories making any purchase with us hassle free.

CONTACT

Kate Smith

Perth Mobility Scooters
10 Sundercombe St,
Osborne Park, WA 6017

Ph 08 9244 1005

ksmith@perthmobilityscooters.com.au