



Leading Edge Sales

LINE CARD

of Products + Services

The Leading Edge Sales team brings together decades of Electrical Industry experience to represent some of the world's most innovative electrical equipment manufacturers. Our customers are Electric Generators, both Utility and Co-Gen, Transmission and Distribution Utilities and Large Industrial Facilities and their electrical infrastructure. We focus on supporting the Western Canadian market.



BriteSpot is a real-time Fibre-Optic based temperature monitoring system for LV/MV Switchgear, Main Bus compartments, switchboard panels and more. 9 and 18 channel systems.



Delta Star is one of North America's premier manufacturers of Power Transformers and Mobile Transformers. Custom engineered for our customer requirements with three factories in North America with design and manufacturing capabilities to 315 KV and 300 MVA.



Cargill FR3® Natural Ester Dielectric Fluid FR3® is the best choice for Distribution and Power Transformer Fluids. Characteristics include 100% biodegradable, Highest Flash and Fire Point (330C/360C). Its higher moisture saturation point extends Transformer Insulation life. These are just some of the benefits of FR3. It is suitable for new units and retro-filling existing transformers.



Electro Industries/GaugeTech (EIG) has been designing and manufacturing electrical metering, sub-metering and Power Quality metering for Utilities and Industries for 45 years. Their Shark and Nexus meters are part of their System-wide energy information infrastructure offerings.



EA Technology is the world's leading suppliers of Partial Discharge (PD) Equipment. Portable PD Testing products for Switchgear, Cables and Substation gear. Permanent monitoring systems for switchgear and cables.



ERL Phase Power Technologies makes the Utility Standard TESLA 4000 Digital Fault Recorder (DFR). They also offer a wide range of Protection and Control solutions for Power System management and control.



Franklin Electric CellGaurd Battery monitoring systems for Stationary Battery systems. Measure Conductance and Electrolyte 24/7/365 with remote comms and alarms. Comply with NERC PRC-005-06 with CellGaurd. INCON LTC Position Monitors provide critical LTC Maintenance data to utilities. INCON OPTIMIZER monitors vital parameters of Circuit Breakers up to 765KV. Monitor SF6 and all other parameters vital to safe operations of MV and HV Circuit Breakers.



Exiscan manufactures Infrared (IR), Visual Inspection Windows, and Ultrasonic access ports, for use in Electrical Switchgear equipment. Make your Preventative Maintenance inspections more efficient with Exiscan UL Listed products.



H2O Control Moisture control and anti-corrosion products used in the Power, Mining and Electrical industries. Their Transformer Breather Kit is a 'Spin-on' filter for Power Transformer breathers, eliminating the handling of bulk Silica Gel.

ELECTRICAL TEST EQUIPMENT



AEMC® Instruments manufactures measurement instruments for the industrial, commercial and utility marketplace. Hundreds of products for use in electrical system maintenance. Popular with many electrical maintenance companies and personnel.



Franklin Energy Celltron Portable handheld battery testing tools are popular for maintaining Telecom, Utility and UPS Stationary Battery systems.

Franklin Energy GridSense LineIQ is a portable, live-line deployable, Line Fault detector tool. Simple and easy visual fault identification and remote data access. Used on Distribution and Transmission lines up to 138 KV.



A Leader in Electric Motor Testing

PdMA® Corporation is an industry leader in the field of predictive maintenance (PdM) and condition monitoring for electric motors used in all industries. All testers are designed to monitor and trend the condition of AC induction, synchronous, wound rotor, and DC motors and their circuits.



inoLECT LLC. Supplier of the InoRAC3, the world's leading Universal Remote Racking System for Power Circuit Breakers. Keep workers safe by remotely racking all brands and styles of LV and MV CB's.



MIRUS International is the leading Power Quality Solution provider in Canada. Manufacturer of the LINEATOR Harmonic Filtering solutions for low voltage 6 pulse VFD's and the INVERSINE Sine Wave Filter for ESP applications. Many other product solutions are available for industrial Power Quality challenges.



Pfisterer offers the most complete range of electrical cable terminations and splicing solutions for any voltage up to 550 KV. They offer a wide selection of industry leading connections for GIS, Transformers, and MV/HV Electrical Cable.



PowerSide are the creators of the PQube3, the world's most advanced Three Phase Power Quality Analyzer. Class A PQ, Energy Revenue meter. Permanent and portable versions.



HV Diagnostics provides the electrical industry with field proven, sophisticated and reliable electrical test equipment including High Voltage DC & VLF (Very Low Frequency), PD (Partial Discharge) and Tan/Delta test equipment. They also supply Fully Automatic Oil Testers, Cable Testing and Diagnostic Systems, Relay Testing and Current Injection systems.



Phenix Technologies is known for High Voltage, High Current, High Power test equipment for all aspects of an electrical system. AC and DC Dielectric test equipment, Hipots and testing equipment for Cables, Breakers, Bucket Trucks, safety equipment and more. Specializing in rugged, reliable portable equipment for field use, and shop installed test gear for motor and transformer manufacturing and repair.



OFIL DayCor Corona Cameras are used by reliability engineers to prevent & manage HV Electrical equipment failure. Include: bi-spectral UV-Visible cameras & UV imagers classified as (NDT) Non-Destructive Testing equipment.



Xtend-A-Rack, by Amidyne.

Xtend-A-Rack is a simple, effective, low-cost way to keep your workers safe when racking breakers. This manually operated racking device extension comes in 12.5 ft or 17 ft versions and has interface couplings to over 16 of the most popular breakers.



Trayer Engineering Manufacturer of maintenance-free, storm hardened distribution switchgear from 15KV to 35KV. Submersible, Padmount, AutoTransfer switches and more.



WEIDMANN ISO 17025 Certified Lab for Transformer Oil testing. DGA, Moisture and full Oil Quality Testing services. Labs located in Calgary, AB and throughout North America.

Insulogix (TM) on-line transformer monitors for Hydrogen, Moisture, Dielectrics. Online Bushing Monitors.



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[Serving the Western Canadian Market.](#)

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