

APMEA

China

Changzhou Corporate Headquarters

No. 2 Tianhe Road, Trina PV
Industrial Park, New District,
Changzhou, Jiangsu, 213031

T +86 519 8548 2008
F +86 519 8517 6021
E sales@trinasolar.com

Shanghai

333 North Caoxi Road
CCIG International Plaza
Building B, Offices 1704-1706
Shanghai 200030

T +86 021 6057 5300
F +86 021 6057 5333
E sales@trinasolar.com

Beijing

48 Dongzhimenwai Street
Oriental Kenzo Office Building,
X-17KL, Dongcheng District,
Beijing 100027

T +86 10 5817 4080
F +86 10 5817 4020
E sales_china@trinasolar.com

Singapore

Regional Headquarters

Trina Solar (Singapore) Pte Ltd

Three Temasek Avenue
#16-03 Centennial Tower
Singapore 039190

T +65 6808 1111
F +65 6835 7225
E apmea@trinasolar.com

Korea

Trina Solar Korea Ltd

B1-140, Daewoo Dovile 117
Hap-dong Seodaemun-gu
120-030 Seoul

T +02 392 1588
F +02 362 8820
E korea@trinasolar.com

For more info

www.trinasolar.com

Japan

Trina Solar (Japan) Limited

World Trade Center Building
21st floor, 4-1 2-Chome
Hamamatsu-cho Minato-ku,
Tokyo 105-6121

T +81 3 3437 7000
F +81 3 3437 7001
E japan@trinasolar.com

Malaysia

Trina Solar (Malaysia) SDN. BHD.

Plot 201, Lebuhraya Kampung Jawa
Bayan Lepas FTZ, Phase 3, 11900
Pulau Pinang

T +60 4685 2008
F +60 4685 2080
E malaysia@trinasolar.com

Australia

Trina Solar (Australia) Pty Ltd

Macquarie House
LEVEL 13, Office Number 1315
167 Macquarie Street
Sydney NSW 2000

T +61 2 8667 3088
F +61 2 8667 3200
E australia@trinasolar.com

United Arab Emirates

Trina Solar Middle East Ltd

Office #306, Injazat Building,
Mohamed Bin Zayed City,
Abu Dhabi,
P.O Box 135084

T +971 56 2047969
E uae@trinasolar.com

Europe

Switzerland

Regional Headquarters

Trina Solar (Schweiz) AG

Richtistraße 11
8304 Wallisellen Schweiz

T +41 43 299 6800
F +41 43 299 6810
E europe@trinasolar.com

Germany

Trina Solar (Germany) GmbH

Einsteinring 26,
D-85609 Aschheim/München,
T +49 89 122 8492 50
F +49 89 122 8492 51
E germany@trinasolar.com

Italy

Trina Solar (Italy) Srl

Via Santa Maria Valle 3
20123 Milan

T +39 02 0068 1521
F +39 02 0068 1400
E italy@trinasolar.com

Spain

Trina Solar (Spain) Slu

Paseo de la Castellana 141,
8th Floor, 28046 Madrid

T +34 91 572 6576
F +34 91 572 6621
E spain@trinasolar.com

United Kingdom

Trina Solar (UK) Ltd

Regus East Midlands Airport
Pegasus Business Park
Herald Way, Castle Donington
Leicestershire DE74 2TZ

T +44 1332 638 700
F +44 1332 638 160

France

Trina Solar (France) SAS

21 Avenue Georges Pompidou
69486 Lyon Cedex 03

T +33 (0)4 72 91 30 00
F +33 (0)4 72 91 30 30

Americas

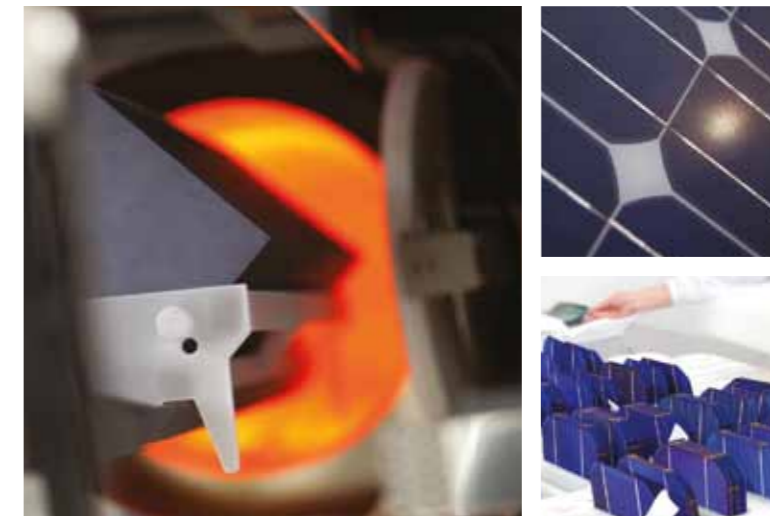
United States

Regional Headquarters

Trina Solar (U.S.) Inc

100 Century Center, Suite 340,
San Jose CA 95112,

T +1 800 696 7114
F +1 800 696 0166
E usa@trinasolar.com



2012 COMPANY PROFILE

Trinasolar
Smart Energy Together



QUALITY

Trina Solar adheres to international standards of quality, institutes stringent quality control processes, and strives to consistently deliver high quality products.

RELIABILITY

Trina Solar maintains a strong sense of professionalism and accountability. The company seeks to build strong relationships with partners who share our commitment to advancing the solar PV industry.

SUSTAINABILITY

At Trina Solar, we make significant efforts to reduce the waste and pollution created by our manufacturing processes. In order to accelerate the transition to clean, reliable energy, we continually work to improve the efficiency and quality of our products, as well as to advance the technology we use.





CONTENTS

05 ABOUT TRINA SOLAR

- Introduction
- Fortune Fast 100
- Company Milestones

11 QUALITY

- The Best \$/Kwh
- Center for Excellence
- Environmental Reliability Testing
- Component Testing
- Product Performance
- Resilience
- Customer Service

17 RELIABILITY

- PV Park
- Vertical Integration
- Efficient Technology
- Global Research Partnerships

23 SUSTAINABILITY

- Responsible Manufacturing
- Corporate Social Responsibility
- Carbon Footprint Verification
- Environmental Responsibility

29 PROJECT REFERENCES



1

ABOUT TRINA SOLAR

- Fortune Fast 100
- Company Milestones



ABOUT TRINA SOLAR

Inspired by the potential of solar photovoltaics and the United States' 'Million Solar Roofs' initiative in particular, Trina Solar was established in December 1997 by Jifan Gao and a small group of scientists.

Since then, the company has experienced outstanding growth and has become a leader in the global PV industry. Today, our high-quality modules provide clean and reliable solar electric power in on-grid and off-grid residential, commercial, industrial and utility-scale systems. With more than 16 offices worldwide, Trina Solar has partnerships with leading installers, distributors, utilities and developers in all major PV markets. Trina Solar's mission is to make the world a better place by providing affordable and reliable solar energy.

At Trina Solar, we are committed to the ongoing advancement of the efficiency and quality of our products, as well as to aiding our customers in their efforts to accelerate the transition to clean, reliable renewable energy.



FORTUNE

FORTUNE FAST 100

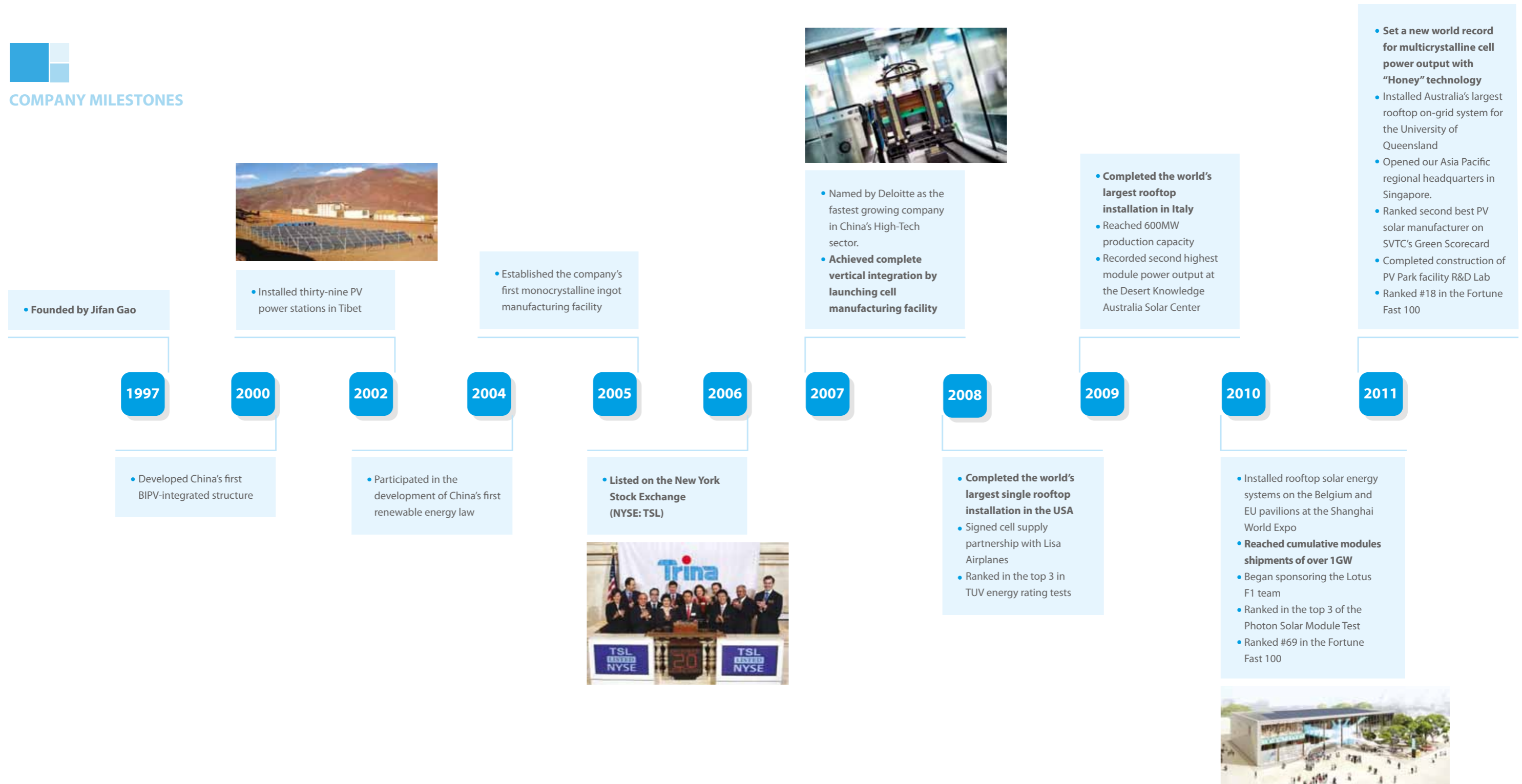
In 2011 Trina Solar was ranked #18 in Fortune Magazine's "100 Fastest-Growing Companies"

Fortune Magazine's list of "100 Fastest-Growing Companies" is published annually and focuses on US-listed companies from all industries. The ranking takes into account profit growth, revenue growth and total return over the preceding 3 years. This is the second year that Trina Solar has made the Fast 100; we ranked #69 in 2010.





COMPANY MILESTONES





2

QUALITY

- The Best \$/Kwh
- Center for Excellence
- Environmental Reliability Testing
- Component Testing
- Product Performance
- Resilience
- Customer Service



2 QUALITY

We at Trina Solar strive to deliver only the highest quality products to our customers. Trina Solar adheres to international standards of quality through instituting stringent quality control processes and holding our products to higher standards.



THE BEST \$/KWH

To us, the true value of a panel lies in the electricity it generates. Our panels have shown superior performance time and again in independent tests around the world. Choosing Trina isn't just a quality purchase—it's a sound investment. With Trina Solar, you get the best \$/kWh.

We put our modules through over **36** rigorous in-house tests



ENVIRONMENTAL RELIABILITY TESTING

We put a selection of PV modules through extreme environmental testing to ensure reliability and superior performance in even the world's most unforgiving conditions.

- UV Preconditioning
- Impact
- Corrosive Atmosphere
- Hotspot Endurance
- Insulation (Dry, Wet)
- Thermal Cycling
- Wet Leakage
- Damp Heat
- Mechanical Load
- Highly Accelerated Stress
- Humidity Freeze
- Outdoor Exposure



CENTER FOR EXCELLENCE

Our "Center for Excellence" laboratory includes a broad range of equipment used to conduct quality-control tests, product certifications, material reliability checks, and in-depth research. The equipment in the Center is of the same caliber as those used in internationally-recognized, independent testing centers. All testing procedures are done in accordance with UL1703, IEC61215, and IEC61730 standards.

In the Center for Excellence we put our modules through over 36 rigorous in-house tests in order to ensure their reliability and performance. This allows us to confidently stand behind our 25-year output warranty.

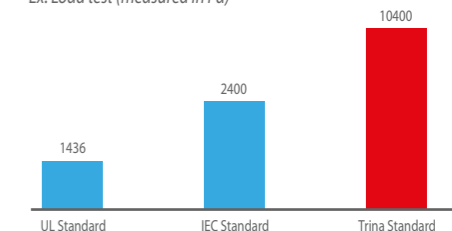


COMPONENT TESTING

Trina Solar carefully tests the performance of each module component individually and together in order to maximize electrical output while minimizing the degradation of the module over its lifetime.

- Bypass Diode Test
- Materials and Components Testing
- Quality checks throughout
- Micro-crack testing
- NOCT measurement
- Electrical Component testing
- Flash testing

Trina standards vs major testing institutions
Ex. Load test (measured in Pa)



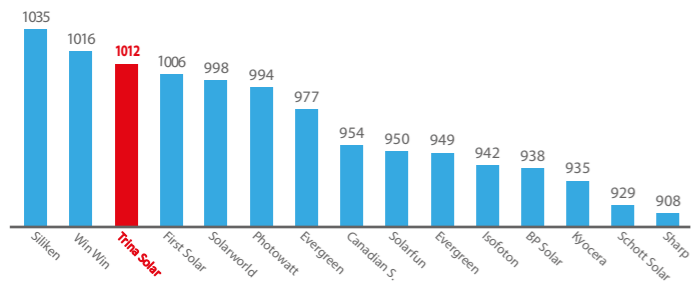


PRODUCT PERFORMANCE

Photon Test

Trina Solar has stood among the world's top performers for four years in a row.

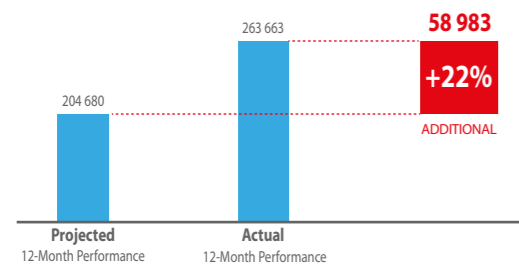
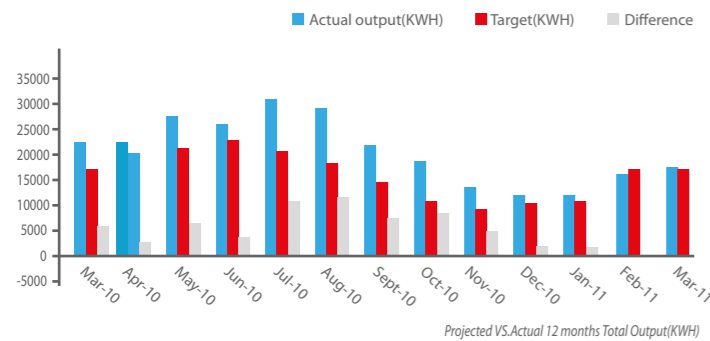
In the 2010 Photon Test, Trina Solar's panels were ranked one of the best performers among a strong selection of products from international manufacturers. Commitment to our customers drives us to continuously improve our products, and the results speak for themselves.



System Performance

The quality of a panel relies on its ability to adapt to any environment and resist all types of stress, as these characteristics ultimately influence the amount of electricity generated over a panel's lifetime.

Trina Solar's products are tested by internationally-recognized laboratories. Out of laboratory, our modules continue to prove their high performance. The actual yield of our modules in an installation in Fustiñana, north of Spain, proved to be 22% higher than what projected.



Data from OPDE PV plants
Projected data based on JRC source



Our strong commitment to
our customers
drives us to
continuously
improve
our products



RESILIENCE

Our modules have received ammonia gas resistance certificates and salt mist certificates from TUV Rheinland and Intertek testing services. Trina Solar's high quality mono and multicrystalline PV modules offer exceptional performance and can be installed in almost any climate conditions, including adverse environments with high concentrations of ammonia gas (like farmhouses) or salt mist (like seashores).



CUSTOMER SERVICE

To provide comprehensive service to our customers, we offer comprehensive pre- and after-sales services. This covers our products' electrical and mechanical characteristics, packages, absolute ratings, I-V curves and product dimensions.

We have customer service representatives around the globe who are trained to answer any and all questions about our products. Our local teams of engineers can also provide you with technical assistance for your system. Finally, our local warehouses in Europe and United States allow us to support customers in a timely manner.





3

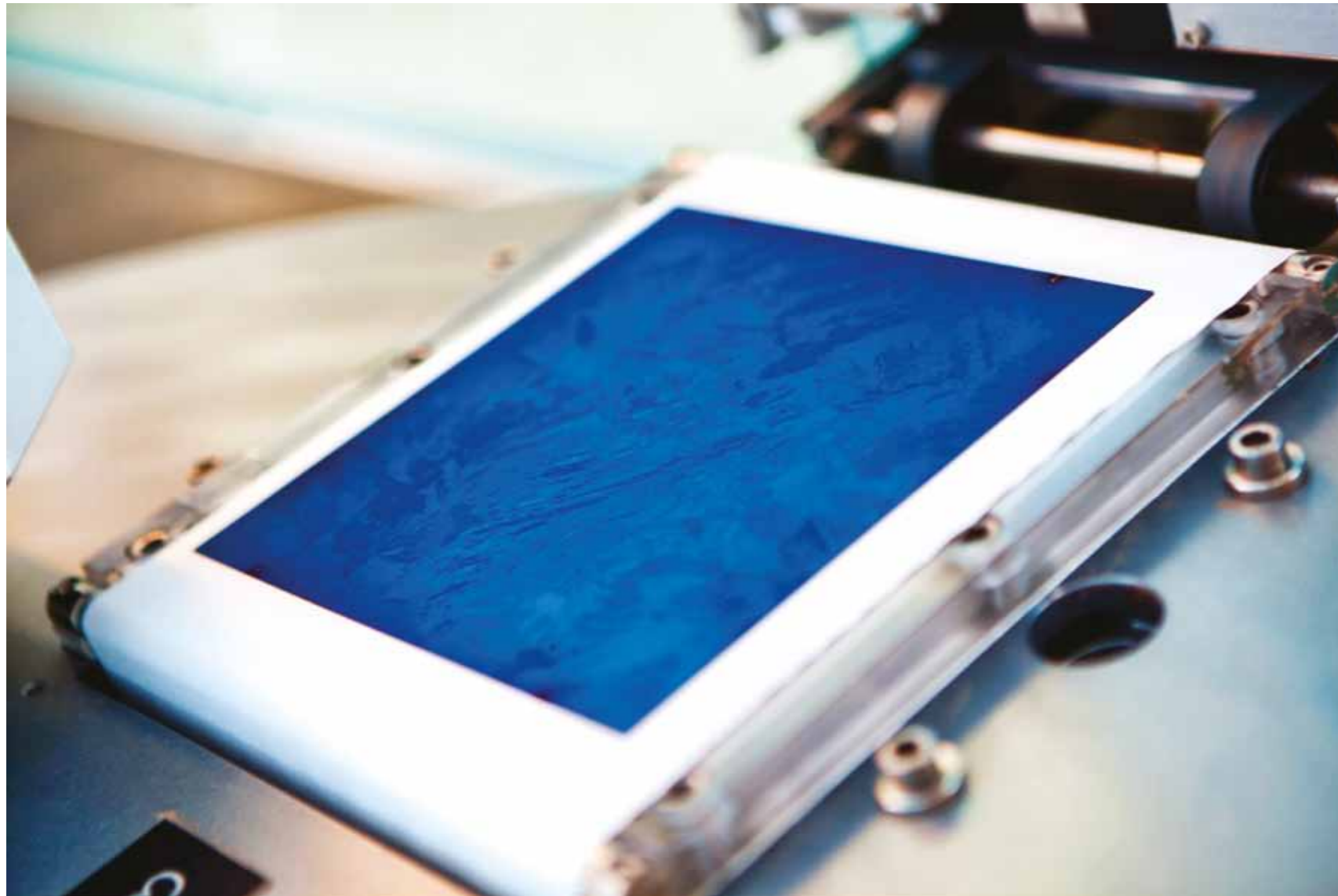
RELIABILITY

- PV Park
- Vertical Integration
- Efficient Technology
- Global Research Partnerships

3

RELIABILITY

Trina Solar maintains a strong sense of professionalism and accountability. The company seeks to build strong relationships with partners who share a commitment to growing the solar PV industry.



PV PARK

All research, development and manufacturing of ingots, wafers, cells and modules is conducted at our facilities in Changzhou, China, where we occupy a site area of approximately 5.12 square kilometers known as the Trina Solar PV Industrial Park. Our West Campus is a single manufacturing campus with more than 1GW of production capacity. In 2011 we completed our East Campus, which increases the degree of automation and vertical integration. We also completed our PV Park R&D Laboratory, a new and larger part of our existing research and development and testing facilities.

This integrated manufacturing model allows us to better control cost, quality, yield, product development and cycle times.



VERTICAL INTEGRATION

With the goal of accelerating the adoption of photovoltaics around the world, Trina Solar has developed a vertically integrated business model. This vertical integration not only allows us to offer our customers competitively-priced products, but it also allows us to monitor quality closely at each step of the manufacturing process. All ingots, wafers and cells are tested in each stage of production, and because they are only minimally-transported, they experience little breakage.



We have achieved
20% conversion efficiency



EFFICIENT TECHNOLOGY

In order to offer our customers the greatest value, Trina Solar invests heavily in research and development. The company is currently working to improve its cell manufacturing processes, which include new, state-of-the-art passivation and metallization techniques. The company has achieved the conversion efficiencies of our mono- and multicrystalline cells to 20% and 19.6%. We are also developing monocrystalline N-type SPARC solar cell that involves printing contacts on the cell's back side to increase front surface exposure to sunlight, while also eliminating front shading losses.

We believe our vertically integrated business model has allowed us to:

- Lower manufacturing costs and offer competitive pricing
- Reduce logistics costs and waste
- Reduce the amount of breakage loss associated with toll manufacturing that typically occurs during shipment between production locations
- Reduce dependence on third party suppliers
- Shorten production cycle and improve value chain coordination
- Reduce reliance on toll manufacturing and capture upstream and downstream profit margins
- Streamline manufacturing processes and improve product quality



GLOBAL RESEARCH PARTNERSHIPS

The road to leadership is paved with strong partnerships. Trina Solar has long-term partnerships with local utilities, distributors, project developers and system integrators in more than 20 countries.

In pursuit of innovation and higher efficiency, Trina Solar collaborates with SERIS, Singapore's national institute for applied solar energy research, to develop cell processing technology. Together, **we are targeting a milestone cell efficiency of 21.5% by 2013** on a test production line basis. We have also signed a research agreement with Australia National University (ANU) to develop industry-ready 20% n-type monocrystalline solar cells and to increase the efficiency of the production of Trina Solar multicrystalline cells.





4

SUSTAINABILITY

- Responsible Manufacturing
- Corporate Social Responsibility
- Carbon Footprint Verification
- Environmental Responsibility

4

SUSTAINABILITY

At Trina Solar, we are making significant efforts to reduce the waste and pollution created by our manufacturing processes. In order to accelerate the transition to clean, reliable energy, we are continuously working to improve the efficiency and quality of our products, as well as to advance the technology we use.



RESPONSIBLE MANUFACTURING

We deploy our full force of technological, service, and influence resources to confront the sources of climate change, and promote the development of global renewable energy. Trina Solar's vision of success extends beyond our own achievements and accolades. Our aim is to lead the photovoltaic industry through business model and technological innovations, and responsible development.

In recent months, the photovoltaics industry has been hit with multi-faceted challenges marked by swiftly intensified competition, dropping prices and political controversy. To secure the future of photovoltaics, our industry must address the rising challenges to our technologies' relevance, quality and suitability for global needs. Moreover, as an enterprise, we at Trina Solar must ensure that our solutions to these global problems are themselves environmentally and socially sustainable.

Trina Solar is committed to building a foundation for the global reduction of carbon emissions reduction through providing cleaner energy solutions. As we improve the technology and quality of our products, we are also committed to the health and safety of our employees and of the local environment. Our dedication to cultivating a robust culture of environmental, health, and safety awareness has been recognized by third parties. The Silicon Valley Toxics Coalition's annual Solar Scorecard ranks PV manufacturers on their social and environmental responsibility based on measures such as product recycling, worker health and safety issues, chemical use and lifecycle analysis. The Solar Scorecard ranked Trina Solar first among the global solar manufacturers in 2012.



CORPORATE SOCIAL RESPONSIBILITY

Solar photovoltaics present an affordable, reliable and clean way to generate needed electricity for communities off of the energy grid and supplement existing, more expensive electricity generation for those on the grid. As the industry continues to make great progress in improving product efficiencies and bringing down the cost of solar energy, its ability and responsibility to affect positive change in the world grow. We hope that Trina Solar can lead the industry in bringing the energy independence to empower individuals and their communities.

In 2011 Trina Solar donated solar modules to the El Oasis orphanage in Baja, Mexico, the Visezi Medical Clinic in Tanzania, and Victory Junction, a summer camp in North Carolina dedicated to providing safe and meaningful experiences to children with chronic illnesses.

At the Visezi Medical Clinic in Tanzania, solar panels make the difference between only being able to provide basic treatment to people during the day and having the electricity to light rooms, refrigerate vaccines and provide more coverage for the community.

At the El Oasis orphanage and Victory Junction camp, solar panels generate the energy savings that allow them to spend more of their resources on their central causes, whether it be taking in another orphan or helping a chronically ill child feel normal.

We have partnered with the Plant-for-the-Planet Children's Initiative to plant 9,000 trees a year for the next three years, for a total of 27,000 trees.



CARBON FOOTPRINT VERIFICATION

We have obtained Carbon Footprint Verification for our modules from the British Standards Institution (BSI), a leading international standards and certification body.

BSI verified the greenhouse gas emissions during the life cycle of our monocrystalline and multicrystalline solar PV modules. The verification involves assessing the carbon footprint at various stages of the product life cycle, such as the acquisition of raw materials, process activities phase and packaging. In quantifying the amount of CO₂ emitted during the module life cycle, the findings suggest a relatively short carbon payback time, given reasonable assumptions on the carbon offset potentials of the modules during their usage period.

This verification demonstrates Trina Solar's active commitment to sustainable development and a low carbon economy. We strive to continuously reduce the carbon footprint of our manufacturing and commercial operations through technological innovation and efficiency enhancements.



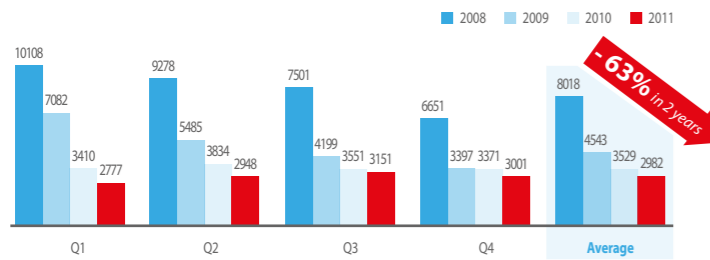
ranked
#1
for social and manufacturing responsibility
in the PV industry
by the Silicon Valley Toxics Coalition

ENVIRONMENTAL RESPONSIBILITY

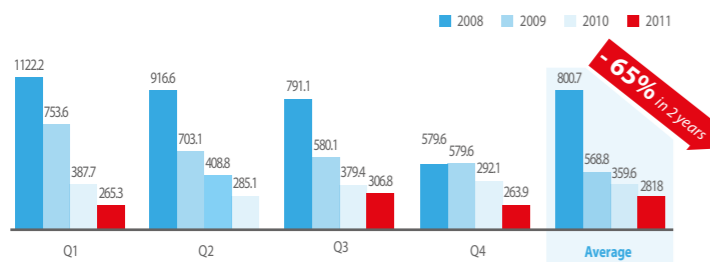
As a global community, our improving standard of living comes at a cost. As we consume greater amounts electricity every day, the question of how we generate that electricity becomes critical. If we continue to rely on fossil fuels and emit ever-greater amounts of greenhouse gases, the damage to our environment and ourselves may become irreversible.

We have worked hard to reduce the waste and pollution caused by our manufacturing processes. We have installed anti-pollution equipment at our facilities to reduce, treat, and recycle the waste generated by our manufacturing processes.

Trina Solar 2011 Quarterly Water Consumption (M³/MW)



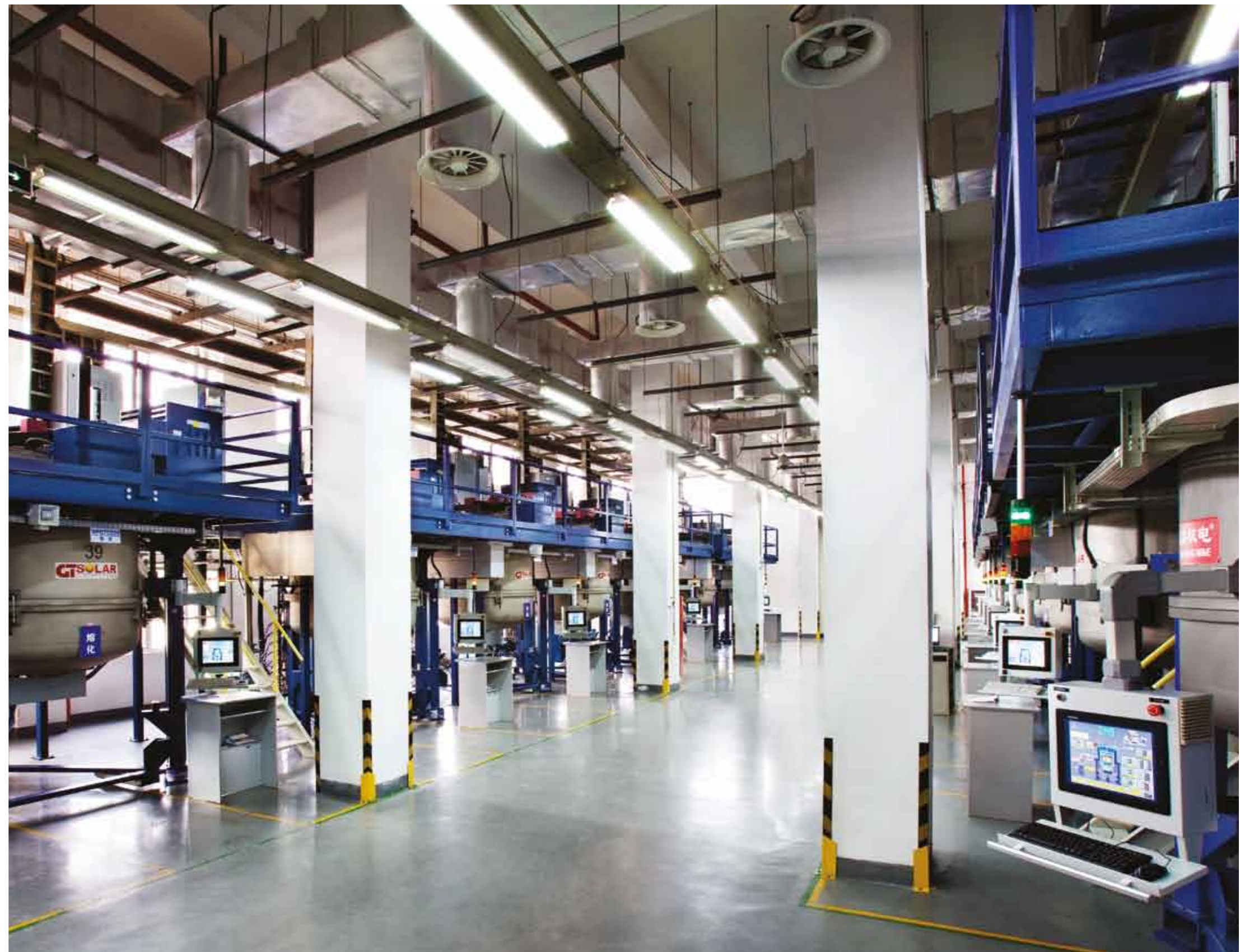
Trina Solar 2011 Quarterly Electricity Consumption (MWH/MW)



In 2010, we obtained the ISO 14001 Environmental Management Standards certification, reflecting our dedication to minimizing our manufacturing's harmful effects on the environment, and our efforts to comply with regulatory requirements and continuously improve our environmental performance.

In 2011, we received the ISO 14064-1:2006 verification statement from the British Standards Institution (BSI). This statement reaffirms the significant efforts we have made to establish a system to measure, monitor and reduce greenhouse gas emissions.

Climate change knows no boundaries. Together, we need electricity that is environmentally sustainable, economically feasible, and easy to implement on any scale.



5

PROJECT REFERENCES



FRANCE - 18.2 MW

Location:
Les Mées, Alpes de Haute Provence
Completion Date:
January, 2011
Number of Modules:
79,000
Installation Type:
Utility-Scale Ground-mount Installation



Italy - 48 MW

Location:
Canaro, RO
Completion Date:
August, 2011
Number of Modules:
158,306
Installation Type:
Ground-mounted pv plant



Italy - 5.0 MW

Location:
All over Italy
Completion Date:
August 2008
Number of Modules:
More than 21,700
Installation Type:
Car parking shelters along Italian motorways network



USA - 9.6 MW

Location:
Antelope Valley, California
Completion Date:
February, 2011
Number of Modules:
40,000
Installation Type:
Roof and ground-mounted system



USA - 5.0 MW

Location:
Porterville, California
Completion Date:
February, 2011
Number of Modules:
29,426
Installation Type:
Ground-Mount



CHINA - 10 MW

Location:
Tibet
Completion Date:
May, 2011
Number of Modules:
45,210
Installation Type:
Utility-Scale Ground-mount Installation



Belgium - 40 MW

Location:
Antwerp
Completion Date:
December, 2009
Number of Modules:
around 180,000
Installation Type:
Commercial Rooftop