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GREGORY  
JAMES

MEDIA KIT



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# ABOUT

## Gregory James Wines

Gregory James Wines was founded in 2013 on a shared passion for farming and great wines with a true sense of place. Today the small team at Gregory James Wines, continues this passion by making single vineyard wines with little intervention during winemaking.

The 1946 Farmall tractor on the label belonged to the proprietors father, it serves as a reminder that tradition and farming are the foundation of all great wines.

We celebrate wine bringing family and friends, new and old, together for a shared experience and lasting memories. While focusing on top sources for our fruit we also want our wines to be approachable and enjoyed by all.



# PROPRIETOR

## James "Jim" Demuth

Growing up on a 500-acre dairy farm in New Philadelphia, Ohio, gave Jim a true appreciation for the craft and tradition of farming. This appreciation is what led to him starting a winery.

After attending the Ohio State University, Jim began a construction company that focused on the need for environmental stewardship and sustainable strategies in the construction industry. To this day, his team focuses on projects that create wetlands and the rehabilitation of streams.

In 2012, Jim took a trip to Sonoma County wine country. The tradition of farming, the people he met and wines he tasted inspired him to start CAST Wines with his college roommate. While working on the CAST Wines project he met Gregory Adams, a well-known viticulturist who shared Jim's passion for single vineyard wines made with little intervention. Gregory James Wines was created as a passion project for the two, preserving the tradition of farming and winemaking.

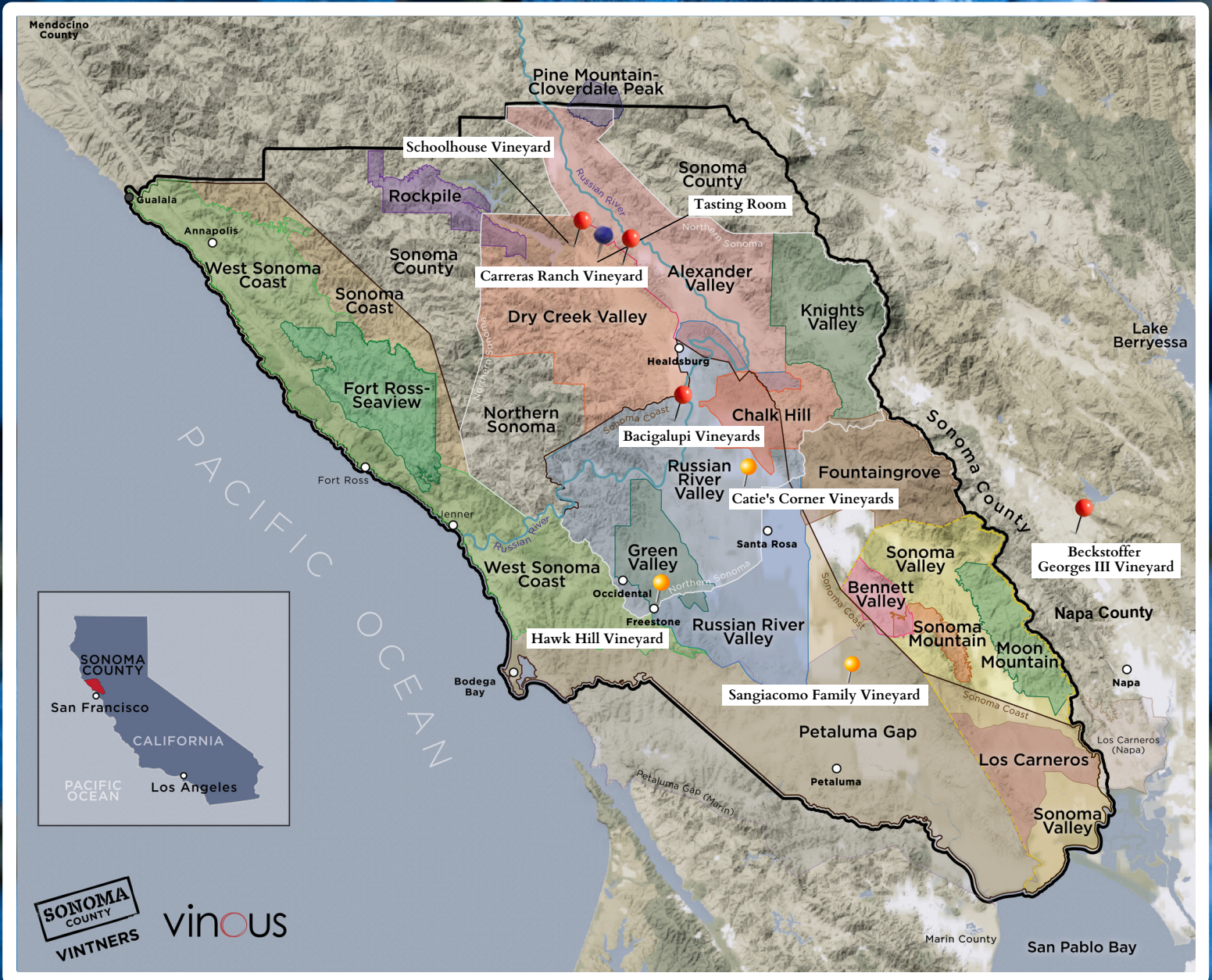
Jim is very involved in his local community and is a founding member of the Research Institute for Children's Health at Case Western Reserve University, School of Medicine. The institute applies state of the art technology in the fields of genetics and pharmacology to rapidly develop therapies for genetic-based disorders in children.





# VINEARDS

We Work With





# VINEARDS

## We Work With



### **BECKSTOFFER GEORGES III VINEYARD, NAPA VALLEY**

The iconic Georges III Vineyard was named by renown grower, Andy Beckstoffer, when he acquired the property in 1988. This legendary vineyard was first planted in 1895 by Mr. Thomas Rutherford, after whom the Rutherford AVA is named, and later owned by the Georges de Latour family, founders of Beaulieu Vineyards. This vineyard has been key to establishing the Napa Valley as one of the most respected appellations in the world.

### **BACIGALUPI VINEYARDS, RUSSIAN RIVER VALLEY**

Helen and Charles Bacigalupi acquired the ranch in 1956 and nurtured it to become one of the most iconic vineyards in the Russian River Valley. Now with the family's fourth generation, this vineyard continues to be in high demand among an exclusive list of vintners. Russian River Valley's cooler weather and combination of volcanic, alluvial and sedimentary soils create wines of balance and elegance.



### **CATIE'S CORNER VINEYARD, RUSSIAN RIVER VALLEY**

Catie's Corner Vineyard was first planted in 1988 by Rich and Saralee Kunde, in the heart of the Russian River Valley. The consistent cycle of gentle warming and cooling from the coastal fog makes this site ideal for growing Viognier. Catie's Corner is a Certified Sustainable and Fish Friendly Farming certified vineyard.



# VINEARDS

## We Work With



### **CARRERAS RANCH VINEYARD, DRY CREEK VALLEY**

This vineyard reminds Jim Demuth, proprietor, of his love of farming and tradition. Italian immigrants who have a rich history in the Dry Creek Valley, planted this vineyard over a 100 years ago as a “field blend” of varieties. Most of the vines sourced are Zinfandel and are accompanied by some prized Carignane, Napa Gamay, Petite Sirah and Grenache vines. This old-world practice makes for a unique influence on the flavor and balance of this wine.

### **SCHOOLHOUSE VINEYARD, DRY CREEK VALLEY**

The Schoolhouse Vineyard, owned by one of the oldest grape growing families in the region, is in the northern part of the valley, on a bench facing southwest. Over 70 years old, these vines benefit from long sunny days and cooling breezes from the Pacific Ocean. The vines are head trained and dry farmed in the true tradition of farming Zinfandel and Petite Sirah.



### **HAWK HILL VINEYARD, SONOMA COAST**

Named after the Red Tail and Cooper’s hawks that ride the thermals above the vineyard, this cool marine-influenced Chardonnay grows in famous Goldridge soils and benefits from an extended hang time. The result, from the cool morning fog and moderate afternoon temperatures, are grapes possessing bright acidity and beautifully ripened sugars.





# VINEARDS

## Our Newest Partnership

### **SANGIACOMO VINEYARD, ROBERTS ROAD VINEYARD**

Three generations of the Sangiacomo family have farmed in Sonoma County since 1927. The third generation of the Sangiacomo family, Mike, Steve and Mia, grew up on the ranch and learned the ropes early in life. Today, they work hard to ensure ever increasing levels of quality in the vineyards and that the family legacy is passed on to future generations.

Grapes from Roberts Road Vineyard are amongst the most prestigious that the Sangiacomo family cultivate. The vineyard stays in the fog until mid-day creating a growing season that is long, slow, and even. Wines made from these grapes are Burgundian in style, rich and delicate with a supple mouthfeel.

Bordered by Copeland Creek on the north, the soil is very well drained with silty gravel. The vineyard is highly unusual in that it has two watersheds, with a meandering creek that fans left and then right. The southern end of the property drains to the San Pablo Bay while the northern section drains to the Russian River.



## 2021 Catie's Corner Viognier Russian River Valley, Sonoma County

### Tasting Note

Bright and fresh aromas of Meyer lemon, white peach, citrus blossom and wet stone leap out of the glass. The palate is clean and crisp with flavors of stone fruit, citrus rind and honeysuckle, the minerality prevails while the natural weight of the varietal adds a lush round finish. This versatile wine pairs beautifully with oysters, tuna tartar, ceviche, curry, and Mediterranean-influenced dishes.

### Winemaking Notes

Our hand-picked Viognier is whole cluster pressed to a stainless steel tank for overnight settling. Once racked, the juice was inoculated and fermented dry with a select White Burgundy yeast strain that is excellent at revealing varietal characteristics in aromatic wines. The wine was aged in stainless steel, on its lees, for 7 months. Our goal at Gregory James Wines is to feature the fruit and floral notes by only using stainless steel and not allowing malolactic fermentation to occur, keeping this wine with a lean, crisp finish to pair perfectly with food.

**Harvested:** September 3, 2021

**Alcohol:** 14.4%

**Bottled:** March 17, 2022

**Case Production:** 104





## 2022 Sangiacomo Vineyard Chardonnay Petaluma Gap, Sonoma County

### Tasting Note

This cool climate Chardonnay has bright and refreshing aromas of apple, stone fruit and citrus along with hints of jasmine and wet stone. The palate is clean and crisp with balancing notes of oak that add weight and texture to the lively acidity. Flavors of crisp apple, ripe peach and citrus blossom delight the palate and linger in the long finish.

### Winemaking Notes

The hand harvested grapes were lightly whole cluster pressed soon after arriving at the winery. The juice was placed in a small stainless steel tank and cooled to 50°F to prevent fermentation while allowing the solids to settle. After two days, the juice was racked and moved to French oak barrels in a cool room to ferment slowly for two weeks. Once fermentation was complete, the barrels were topped, and three out of the five barrels were allowed to go through malolactic fermentation. Each barrel was stirred every other week for two months. After malolactic fermentation was complete, the barrels were topped once again and the wine aged on the lees for eight months.

**Harvested:** September 17, 2022

**Alcohol:** 14.2%

**Bottled:** June 9, 2023

**Barrel Treatment:** 100% French Oak, 20% new

**Case Production:** 110



## 2018 Hawk Hill Vineyard Chardonnay Sonoma Coast, Sonoma County

### Tasting Note

Our Hawk Hill Chardonnay exhibits an apple and pear blossom nose with hints of lemon zest. Freshly baked brioche accompanies the nose and palate to balance the bright fruit character and offers a mouth-filling crème brûlée texture along with an enduring lasting, citrusy finish.

### Winemaking Notes

After gently pressing the grapes, the juice was moved to a stainless steel tank, and the following day, racked to neutral French oak barrels. Once primary and secondary fermentations were complete, the barrels were stirred once a month to create the plush mid palate. After three months, the wine was racked off the lees and finished in a combination of stainless steel, and new and neutral French oak barrels.

**Harvested:** October 20, 2018

**Alcohol:** 14.1%

**Bottled:** June 2020

**Barrel Treatment:** 22% Stainless Steel,  
44% New, 34% Neutral French Oak

**Case Production:** 125



LIMITED AVAILABILITY



## 2018 Bacigalupi Vineyard Pinot Noir Russian River Valley, Sonoma County

### Tasting Note

Exceptionally aromatic, offering notes of dark fruit, ripe berries and wild herbs. On the palate, deep flavors of dark cherry, ripe plum, and pomegranate are layered with notes of cardamom, allspice, and anise along with hints of roasted sage, and smoked cedar. It's a classic Russian River Valley, full-bodied Pinot Noir with plush texture, well-integrated tannins, and a tinge of spice on the lingering finish.

### Winemaking Notes

The handpicked grapes were de-stemmed and fermented in small open-top tanks. Then the fruit was gently punched down and pumped over twice each day. After both fermentations, the must was gently pressed and racked to French oak. During 17 months of barrel aging, the wine was closely monitored to achieve the desired barrel character before blending and bottling.

**Harvested:** September 2018

**Alcohol:** 14.4%

**Barrel Treatment:** 30% New,  
70% Neutral French Oak

**Bottled:** June 2020

**Case Production:** 185



## 2018 Carreras Ranch Old Vine Zinfandel Dry Creek Valley, Sonoma County

### Tasting Note

Opulent aromas of black cherry and plum are complimented by clove, cinnamon, and vanilla, with savory hints of black pepper and bay. These arresting aromas are mirrored on the palate with touches of anise and citrus peel, and the wine finishes with dusty tannins and brambly fruit.

### Winemaking Notes

The fruit was fermented in small bins for two weeks with delicate punch downs by hand. This enabled a beautiful depth of color, flavor and aromatics while using native yeasts from the vineyard to elicit a redolent sense of place. After attentive barrel aging for 19 months, everyone was excited to bottle this revered wine.

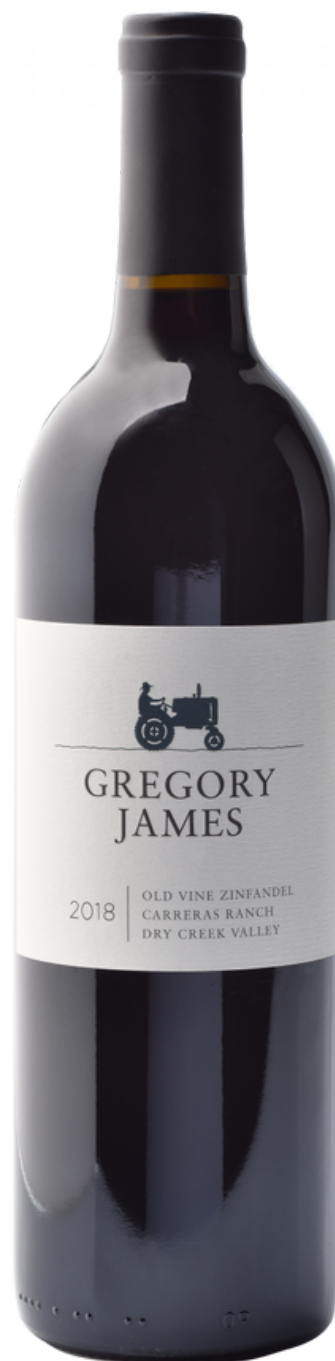
**Harvested:** September 2018

**Alcohol:** 14.7%

**Barrel Treatment:** 30% New  
& 70% Neutral French Oak

**Bottled:** June 2020

**Case Production:** 150





## 2018 Schoolhouse Old Vine Zinfandel Dry Creek Valley, Sonoma County

### Tasting Note

Intense aromatics of plum, black raspberry and boysenberry fill the nose and are enhanced by subtle scents of white pepper and coriander. Rich lingering fruit, moderate tannins, an enduring finish captivate the palate.

### Winemaking Notes

This mature fruit is quickly de-stemmed and moved to small fermentation bins. Spontaneous native yeast fermentation and several daily punch downs by hand extract the concentrated color, flavor, and aromas. After both fermentations, the wine was barrel aged for 14 months with the intent of adding a dimension of finesse and preserving the vibrant fruit and spice characters.

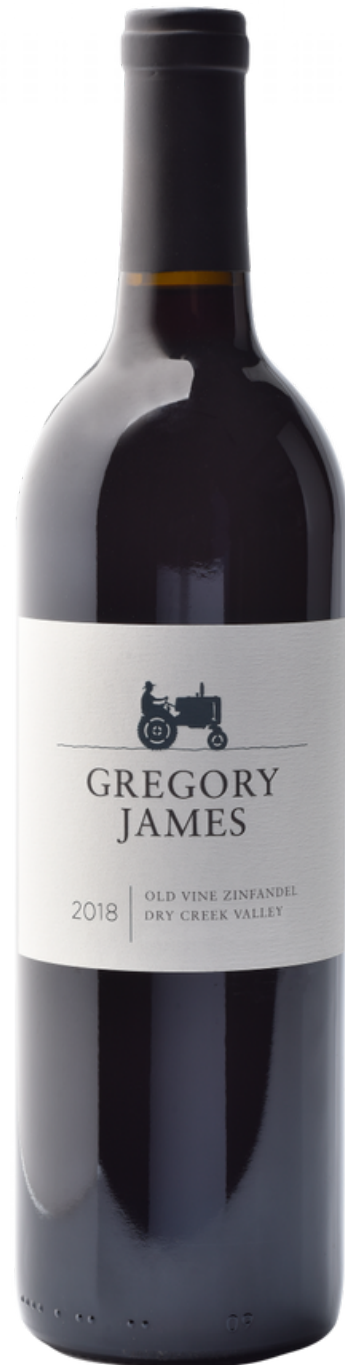
**Harvested:** September 2018

**Alcohol:** 14.7%

**Barrel Treatment:** 30% New  
& 70% Neutral French Oak

**Bottled:** June 2020

**Case Production:** 150



## 2018 Schoolhouse Petite Sirah Dry Creek Valley, Sonoma County

### Tasting Note

Tempting aromas include wild blackberry, huckleberry and baking spices with a hint of cigar box. On the palate, tart berry, cocoa, coffee and a leathery character finish with black tea and toasted oak flavors. This medium-bodied wine has fine tannins and finishes with essences of blackberry and spice.

### Winemaking Notes

After the fruit arrived in the cellar, it was gently destemmed and pumped into a small open top fermentation tanks. Extracting lush flavors and color was achieved by a daily regimen of two punch downs and two pump overs. Following fermentations, the must was pressed lightly and juice blended with the free-run nectar before being racked to barrels for 18 month of aging. Both French and American oak were used to round and balance the fruit and tannin structure before bottling.

**Harvested:** September 20, 2018

**Alcohol:** 14%

**Bottled:** June 20, 2020

**Barrel Treatment:** 20% American Oak,  
80% French Oak, 40% New Oak

**Case Production:** 125



**SOLD OUT**



# 2019 Beckstoffer Georges III Vineyard Cabernet Sauvignon, Rutherford, Napa Valley

## Tasting Note

This multidimensional Cabernet Sauvignon has aromas of tart cherry, ripe plum and black current with touches of baking spice, cocoa and tobacco. The palate is layered with blackberry, currant, plum, dusty tannins and savory notes of mushroom and cedar, followed by briar and hints of vanilla bean and baking spices. The acidity is balanced and lively in this surprisingly drinkable 100% Napa Valley Cabernet Sauvignon

## Winemaking Notes

The hand-picked fruit is examined to ensure that only the very best clusters are destemmed and fermented in small fermentation bins. To coax the finest expression of these Cabernet gems, a specially selected Bordeaux yeast strain was chosen. After fermentations, the pressed juice is combined with the free-run elixir. Next, it is raked via gravity flow into 100% new French oak barrels - specifically chosen to showcase the terroir of this heritage vineyard - and aged for 18 months.

**Harvested:** October 22, 2019

**Alcohol:** 14.8%

**Barrel Treatment:** 100% French Oak

**Bottled:** June 11, 2021

**Case Production:** 65



## 2018 Beckstoffer Georges III Vineyard Cabernet Sauvignon, Rutherford, Napa Valley

### Tasting Note

This 100% Cabernet Sauvignon displays aromas of concentrated cassis, black currant and black cherry with hints of the famed Rutherford dust, sage and white pepper. The aromatics are bolstered by flavors of wild blackberries, anise and vanilla bean. Its long lingering finish displays firm, elegant tannins, dark plum and a savory minerality.

### Winemaking Notes

The hand-picked fruit is examined to ensure that only the very best clusters are destemmed and fermented in small fermentation bins. To coax the finest expression of these Cabernet gems, a specially selected Bordeaux yeast strain was chosen. After fermentations, the pressed juice is combined with the free-run elixir. Next, it is raked via gravity flow into 100% new French oak barrels - specifically chosen to showcase the terroir of this heritage vineyard - and aged for 18 months.

**Harvested:** October 12, 2018

**Alcohol:** 14.2%

**Barrel Treatment:** 100% French Oak

**Bottled:** May, 2020

**Case Production:** 130

**SOLD OUT**





# TASTE WITH US

## In The Dry Creek Valley

### Signature Tasting

Enjoy 5 wines, including our flagship Beckstoffer Georges III Vineyard, Cabernet Sauvignon. We will guide you through each wine while sharing our story, connection to farming and our family growers along with our commitment to low intervention winemaking.



### The Details

Offered daily by appointment  
between 10am and 3pm  
\$45 per person (up to 6 guests)  
90-minute experience



### Request a Tasting

phone: 707.695.8123  
[tastings@gregoryjameswines.com](mailto:tastings@gregoryjameswines.com)  
[www.gregoryjameswines.com](http://www.gregoryjameswines.com)



# MEET OUR TEAM



CLAIRE SMITH



CHRIS RUSSI



MAURICIO SOTO





# THANK YOU

Contact us:

707-695-8123

[www.gregoryjameswines.com](http://www.gregoryjameswines.com)

[claires@gregoryjameswines.com](mailto:claires@gregoryjameswines.com)

8500 Dry Creek Rd, Geyserville, CA 95441