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SALES REPRESENTATIVES

BECOME AN INDEPENDENT SALES REP IN YOUR AREA

Welcome and congratulations on taking the next step in becoming your own boss! Saar Soleares, is a growing 100% natural & organic brand manufacturing its products in the Netherlands. As our market grows, we seek enthusiastic and dynamic independent sale representatives to support and expand our high end markets worldwide. Our new program is designed for Independent Sales Reps with an established customers base or anyone who would like to start their own independent sales business. Either way we make it easy for you to sell and succeed!

BENEFITS

- € 0 startup investment.
- Flexible home-based business in your own kitchen or office.
- Be there when the kids get back from school, go on vacation, have lunch with your friends and still earn an income. Make your own hours and work by your own rules!
- No inventory. We handle that for you and we do all the shipping.
- Your efforts pay off ! The more you sell, the more you make with our straight forward commission base.
- A 15% flat commission fee on each first order from stores that you secured as a customer.

SAAR SOLEARES ORGANIC PHARMACY & PERFUMERY

RABOBANK NL 08 RABO 0315 7913 65 BIC RABONL2U VAT: NL1852.28.227.B01 KVK ALKMAAR 37112983
KEIZERSGRACHT 241 1016 EA AMSTERDAM THE NETHERLANDS T +31 (0) 627656229 E INFO@SAARSOLEARES.COM

www.saarsoleares.com



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S A L E S R E P R E S E N T A T I V E S

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- A 10% commission fee on each recurring order from stores that you secured as customers for a period of one year. {starting date is the first order from that store, end date is 1 year after that date }.
- We will provide you with all the marketing material for your new business.
- Low monthly sales requirements to remain an active rep and collect commissions (around €200 average per month, a total of €2400 per year, calculated after your first year).
- 1 year, renewable contract.
- Possibility of expansion into other areas of your country after 1 year follow-up requirements are met.

TARGET CUSTOMERS

Apothecaries, baby stores, high end department stores, spas, salons, boutiques, health food stores, gift shops, bath & body stores, concept stores.

PRODUCT LINE

Luxury Mommy & Baby Care formulated with only natural, certified organic flower and bee extracts, without compromise. All manufactured in house in Holland.

S A A R S O L E A R E S O R G A N I C P H A R M A C Y & P E R F U M E R Y

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WHAT IS REQUIRED

- Contact new businesses in your area who might be looking to expand their roster of brands.
- Computer skills are required.
- A lap-top or tablet with internet access is a must.
- You'll be responsible to maintain your client's accounts in good standing and their shelves always stocked up. Re-engage with your customers to maintain a continuing relationship. This includes sending them thank you notes, Christmas wishes and calling them regularly to see if all is in stock .

HELPFUL EXPERIENCE {BUT NOT A MUST}

- Skincare/Beauty Business.
- Working directly with store owners.
- Knowledgeable of cosmetic and organic ingredients.
- Able to train store staff.

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HOW IT WORKS

After an order is complete, you send it to our office e-mail and we will arrange everything from there. Once payment of the order comes through (new or recurring) , we will automatically collect your commission and your payment will be transferred to you via Paypal. Saar Soleares office will also handle customer returns, exchanges or refunds and support you in dealing with customer questions. After a year we assess your performance by calculating the total of your sales and if the average is around or above € 200 a month*, we will renew your contract for another year.

*{ The total yearly calculation is including recurring orders of stores you secured as customers }.

ARE YOU READY TO GET STARTED?

Step 1

Apply by sending us your resume via info@saarsoleares.com. After we have reviewed it we will get back to you as soon as possible.

Step 2

Once approved you will receive our Independent Sales Representative Agreement via e-mail. Please complete, sign and return the Agreement to our e-mail address.

Step 3

We will send you our a first starter kit at no cost to you. Additional starter kits can be purchased for a special price through e-mail. The starter kit includes a selection of our line of products & mini's of our best seller products to give your clients, a set of starterforms for your clients to fill and sign, brochures.

We are looking forward to welcome you to our team!

Kind regards,

Sarah Schwarz & Mauricio Arias { Founding partners }

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