

BE PART OF OUR TEAM.

Women's Best is an internationally successful start-up that sells high-quality sportswear and premium sports nutrition for women in 150 countries.

#pushyourcareer



MERCHANDISER
(M/F/X)

www.womensbest.com



WOMEN'S BEST™
ENJOY THE DIFFERENCE



TNW
THE NEXT WEB

Forbes

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ds deutsche
startups

We are currently recruiting to fill the following position at our UK London office:

MERCHANDISER (M/F/X)

Full time (40h/week)

Women's Best is an internationally successful start-up that sells high-quality sportswear and premium sports nutrition for women in 150 countries. As one of the most successful social media start-ups we don't see ourselves as a regular employer, but are much more trying to make a change and revolutionize the labor market.

Look forward to modern working conditions, an international team aged between 18-53 and a special success story. In addition, enjoy modern working spaces and unforgettable company events as a part of our attractive benefits.

WHAT'S IN IT FOR YOU

- a unique success story
- excellent promotion prospects
- competitive salary, pension and private medical care scheme
- performance related bonus
- 25 days paid annual leave
- WFH days
- an international dynamic team
- opportunity to travel to Austria
- flexible working hours
- unforgettable corporate events

YOUR TASKS:

- You'll be part of our Commercial/Data Science Team and will generate timely and accurate demand plans for all product classification on a seasonal/weekly/monthly basis.
- Support to achieve the planned sales and profitability.
- Regular analysis of performance to maximise commercial opportunities.
- Work alongside the Head of Product/ Apparel Design to ensure a commercial range is offered to the customer whilst ensuring Women's Best's strategy.
- Manage the intake and OTB to deliver the stock requirements of the business.
- Own and control the net achieved margin.
- You'll recognise patterns in large data sets and work closely with other departments to map new season product to current sales and feedback the sell-out results highlighting the seasonal best & worst sellers, giving detailed reasons why anything has fallen into either sector.
- Support Data Science decision making with consideration and scenarios.
- Support product demand plans/VLP's to meet the sales targets.
- Support the planning of new product launches with demand forecasts and detailed analysis to anticipate customers promotions market trends and discounting.
- Work with the Operations/Marketing teams, Finance and SCM to track and support improvements in forecast accuracy on a monthly/seasonal basis.
- Work with the SCM team to ensure optimal stock levels.
- Ensuring product availability and dates are maximized for business needs.
- Assist in risk assessment & mitigation activities.
- Successfully run planning tools with sales, stock and intake information, and ability to identify errors and anomalies.

YOUR PROFILE:

- you are highly logical, analytical, passionate about product and commercially-minded.
- experience of forecasting within fashion or the nutrition industry, eCommerce experience is preferable.
- strong merchandising background, a proven track record in Merchandising within a fast-paced and rapidly changing global business.
- show a great understanding of the Women's Best customer and customer segmentation and reflect this in your decisions.
- use of data and insights to leverage opportunities that successfully contribute to our strategy.
- use of relevant market insights to aid decision making and achieve the best outcome for the business.
- show strong awareness of current trends, market conditions and opportunities within a Global context.
- advanced user of Microsoft Excel and Tableau.
- you've got the hunger for hitting the numbers and happy to talk to about them, you obses KPIs.
- commercially savvy.
- strong judgement, drive and influence.
- calm temperament under pressure.
- hard working, self-motivated and a great communicator.



APPLY NOW.

Become part of our success story and apply today.

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ADDRESS

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