

# BE PART OF OUR TEAM.

Women's Best is an internationally successful start-up that sells high-quality sportswear and premium sports nutrition for women in 150 countries.

#pushyourcareer



BUYER / SUPPLY CHAIN MANAGER APPAREL (M/F/X)









David Kurzmann, Thomas Mark and Lukas Kurzmann

### **OUR SUCCESS STORY.**

Over 1 million customers worldwide, more than 4 million followers on social media and a yearly social reach of 1.3 billion people.

All of that sounds like a typical Silicon Valley success story, where start-ups grow to market leaders and change business sectors significantly with disruptive innovation within the shortest period of time.

Well, Women's Best is not an American corporation but an Austrian brand founded in 2015 by three young Austrians. Today Women's Best is an international leading brand which offers high-quality sportswear and premium sports nutrition for women.



For our headquarters in Innsbruck, Austria, we are currently looking for a:

### **BUYER / SUPPLY CHAIN MANAGER APPAREL** (M/F/X)

Full time (40 hours/week)

Women's Best is an internationally successful start-up that sells high-quality sportswear and premium sports nutrition for women in 150 countries.

As one of the most successful social media start-ups, we do not see ourselves as just a regular employer, but rather try to revolutionize the job market. Become part of our growing success story, and you can expect modern working conditions, a company-owned gym, an international team aged between 18-53, unforgettable company events as well as many other benefits.

#### **GROSS SALARY:**

For this position, depending on qualifications and work experience, the minimum gross annual salary for full-time starts at € 38.500.

The willingness to overpayment is given, depending on your qualification and previous professional experience. Attractive bonus payments complete the salary package.

#### YOUR BENEFITS WITH US:

- A unique success story
- Excellent promotion prospects
- Bonus payments
- Personal development
- Working directly with the founders
- An international dynamic team
- Flexible working hours
- Modern working conditions
- Company-owned gym
- Unforgettable corporate events
- Office canteen with freshly cooked meals
- Free coffee & snacks

#### YOUR BENEFITS IN AUSTRIA (TIROL):

- 14 salaries per year
- Extraordinarily high quality of life
- Low crime rate
- Excellent social / health care system
- Beautiful landscape
- Popular travel destination
- Various leisure activities in summer and
- Innovative economy

As part of the apparel team, you coordinate closely with our fashion designers and product management.

#### YOUR TASKS:

- International supplier management
- Acquisition of suppliers, expansion of product groups
- Control, communication, cultivation of supplier relationships
- Controlling (e.g. demand, returns)
- Definition, monitoring, modification of qualities, conditions, legal requirements
- Ensuring quality and compliance standards
- Sourcing of apparel products
- Tendering and request for quotation
- Develop target prices and analyse offers
- Global negotiations on conditions (price, delivery terms, payment modality) with manufacturers, agents, importers in coordination with Purchasing Management/CEO
- Coordinate delivery schedules, enforce contractual agreements (returns, complaints, contractual penalties)
- Ensuring product quality / product integrity (technical, innovative)
- Quality control, continuous process optimisation

#### YOUR PROFILE:

- Commercial training, independent, analytical, structured mindset and way of working
- Dynamic, flexible working style, industry-appropriate decisiveness and responsiveness
- In-depth technical as well as fashion knowledge of materials, material properties, production processes, supplier processes, sourcing
- appropriate proven international professional experience in the field of textiles, preferably womenswear / sportswear (textile procurement or product management)
- Sense for current and future fashion trends and market developments
- Excellent communication skills, business fluent in German and English
- Willingness to travel to worldwide manufacturing and development partners





## **APPLY NOW.**

Become part of our success story and apply today. *jobs@womensbest.com*.

### **ADDRESS**

Eduard Bodem Gasse 3, 6020 Innsbruck, Austria

**P.** +43 512 31 23 45 | **E.** jobs@womensbest.com | **W.** www.womensbest.com