

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

Partner Details	
Impact Partner Name	Nuru International
Website	Nuruinternational.org
Head Office(s) Address(es) and contact details	2020 Pennsylvania Ave NW Ste 600 Washington DC 20006
Contact Person & Position	Billy Williams, Strategic Partnerships Director
Author(s) of Final Report	Billy Williams, Strategic Partnerships Director
Reporting Date	31/Jan/2023
Date Prepared	25/Jan/2023
Year Established	2007
Description of Current Tax, Legal and Charitable Status of Organisation	501(c)3 Public Charity
Purpose / Vision / Mission	Vision: Cultivate lasting meaningful choices in the most vulnerable and marginalized communities in the world. Mission: Build resilience corridors by eradicating poverty and unlocking economic potential within fragile communities in the Sahel to stop the spread of violent extremism by 2030.

Thankyou Grant Summary	
Amount of Funding (\$AUD)	95,000
Payment Schedule	March 25th 2022
Proposed start and end date of the Thankyou Grant	January 1, 2022-December 31, 2022
Milestones	Refer to NuruGlobal_OKRs_TYC_20202022_Updated

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

Nuru Top Line Key Results For ThankYou 2022

Top Line Key Result	Status	Observations
Hire initial team, register locally-led Nuru organization, and begin community engagement in Burkina Faso	Complete	Nuru has hired an initial local team, registered Nuru Burkina Faso, and begun working with over 1,000 farmers in two communes.
Scale full set of intervention activities to 3,500 households in 3 Local Government Areas (LGAs) in Nigeria	Complete	Nuru Nigeria has rolled out a full set of intervention activities to 4,027 households in three LGAs in Nigeria.
The 3 newly registered cooperatives are prepared to engage in revenue-generating activities in Nigeria	Complete	Four cooperatives received their registration certificates to begin conducting business from the Adamawa State Ministry of Trade Commerce and Industry. They also received training on cooperative management, business planning, and value addition. These trainings have prepared the cooperatives to begin soybean and groundnut aggregation and marketing in Q4 2022.
Nuru Kenya scales full intervention activities and programming to 38 cooperatives in 3 counties	Complete	Nuru Kenya is expanding the number of cooperatives it is working with across three counties, and is still taking on new cooperatives to serve in Baringo County (newest area). Nuru Kenya is currently working with 42 cooperatives across 3 counties; Migori, Homa Bay, and Baringo.
Two cooperative unions in Ethiopia (Hidota and Eisipe Dicha) provide services to 7,500 households	Complete	Hidota and Eisipe Dicha are presently providing services to more than 18,000 households and greatly exceeding anticipated scale as a result of a shift in strategy earlier this year to focus efforts at the cooperative union level.

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

Nuru Global Objectives (O) & Key Results (KR) 2022: Nuru's global progress towards achieving objectives and key results is assessed in the following table. Progress is assessed at the level of each key result.¹ Observations are provided to evidence the key figures and developments of note.

Objectives (O) & Key Results (KR)	Status	Observations
O1. Nuru Burkina Faso (NBF) launches with a value chain approach with 5-10 cooperatives		
O1.KR1. Value chain approach designed to effectively implement in Burkina Faso cooperatives [Stretch Goal]	Complete	NBF has procured inputs, planted 4 soybean demonstration plots, and registered over 1,000 farmers to participate in crop aggregation activities in 2022.
O1.KR2. 5-10 coops selected for involvement with products such as shea, sesame, and others [Stretch Goal]	Complete	To date, over 1,000 farmers have been registered representing at least 10 cooperatives. NBF is on track to select specific cooperatives for continued collaboration. Soybeans have been selected as the priority value chain.
O1.KR3. 3 year scaling expansion plan written to grow the Burkina Faso program [Stretch Goal]	Complete	Nuru Burkina Faso has completed an early draft of the 2023 1-year operational plan, budget, and integrated rollout. NBF has completed a co-creation process with USAID West Africa and generated a 2-year concept note with milestones that will drive strategic growth until the end of 2024.
O1.KR4. Security program in place including all written policies and protocols to cover initial implementation activities	Complete	In August, the NI Security Advisor completed a multi-week safety and security training and assessment in Burkina Faso that led to a comprehensive understanding of safety and security procedures by the local team, as well as a forward

¹ On track or Complete is indicated for quantitative impact at >75% of target performance and for qualitative targets that have been achieved or have a very high likelihood of soon being achieved; Monitor or Delayed is indicated for quantitative impact at 50-75% of target performance and for qualitative targets that are delayed but still likely to be achieved given more time and/or resources; Not Achieved is indicated for quantitative impact at <50% of target performance and for qualitative targets that have not been achieved and not likely to be achieved. In the case of yellow or red status, the OKR may be re-programmed in the case of needing more time or being contingent on resources, or it may be re-contemplated entirely if there are other contextual variables at play.

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

		looking strategy to onboard a local security team.
O1.KR5. Hire initial team, register locally-led Nuru organization, and begin community engagement in Burkina Faso	Complete	Nuru hired an initial local team, registered Nuru Burkina Faso, and began working with over 1,000 farmers in two communes.
O2. Nuru Nigeria (NN) excels in implementation of activities as planned and achieves 100% compliance with governmental funders		
O2.KR1. 100% compliance with USAID Building Sustainable Livelihoods (BSL) activity and GIZ project	Complete	After 100% compliance was achieved, NN has successfully initiated a second phase extension of the GIZ project in October 2022 that will run for 18 months. They are also building toward a costed extension with USAID after the close out of the BSL project in April 2023.
O2.KR2. Scale full set of intervention activities to 3,500 households in 3 Local Government Areas (LGAs)	Complete	Nuru Nigeria has rolled out a full set of intervention activities to 4,027 households in three LGAs in Nigeria.
O2.KR3. 100% of newly registered cooperatives are ready to do business	Complete	Three cooperatives received their registration certificates to begin conducting business from the Adamawa State Ministry of Trade Commerce and Industry. They also received training on cooperative management, business planning, and value addition. These trainings have prepared the cooperatives to begin soybean and groundnut aggregation and marketing in Q4 2022.
O2.KR4. 100% of established cooperatives have digital financial accounting and undergo regular audits [Stretch Goal]	Complete	The 3 established cooperatives in Michika have training centers and offices that are outfitted to support digital financial services and they have computers ready to support accounting software. These businesses will be ready to undergo regular audits in 2023 as computer skills training to use financial

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

		software will be a top priority in 2023.
O2.KR5. Security program scales to support scope of activities across 3 LGAs and 1 state	Complete	As part of the planned RST exit from NN in June 2022, the security program was successfully mainstreamed in Michika, Hong, and Gombi LGAs in Adamawa State. As part of the planned RST exit from NN in June 2022, the security program was successfully mainstreamed in Michika, Hong, and Gombi LGAs in Adamawa State.
O2.KR6. NN builds strategy for partnership network to serve cooperative business needs long term	Complete	NN has completed an overarching farmer organization strategy that will guide further scale into new operating areas in 2023 and beyond. They have also generated a knowledge management architecture to support the institutional memory and planning for farmer organization support in 2023.
O3. Nuru Kenya (NK) excels in implementation of activities and achieves 100% compliance with governmental funders		
O3.KR1. 100% compliance with USAID Sustainable Local Leadership (SLL) activity	Complete	Nuru Kenya successfully submitted the SLL Year 1 Annual Report to USAID and is primed for successful implementation of SLL Year 2.
O3.KR2. Nuru Kenya scales full intervention activities and programming to 38 cooperatives in 3 counties	Complete	Nuru Kenya is expanding the number of cooperatives it is working with across three counties, and has begun engagement and preliminary programs with cooperatives in Baringo County.
O3.KR3.NK consolidates all enterprise activities taking place in all counties with TVET, NSE, SACCO and feedmill	On track	The Nuru Kenya team has altered their strategy for consolidation in 2022 to separate the TVET, NSE, and feedmill enterprises into a unique entity that will serve multiple counties, while registering the Migori Rural SACCO to anchor the financial development for the Migori County cooperatives. These efforts will be completed in 2023.

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

<p>O3.KR4. MEL established baseline and evaluation plan in Homa Bay and Baringo counties across livelihoods and healthcare</p>	<p>Complete</p>	<p>Nuru Kenya has completed an initial baseline for dairy program impact in Homa Bay, as well as measured continued impact in Migori County. SCOPEinsight baseline assessments have indicated initial cooperative performance in Baringo county, with planned reassessment after 2 years of program implementation. MEL plans co-created with USAID indicate continued evaluation strategy across livelihoods and cooperative impact.</p>
<p>O4. Nuru Ethiopia (NE) increases funding, sustains impact, and maintains positive relations with partners</p>		
<p>O4.KR1. Nuru Ethiopia sustains funding, impact, and positive relations with partners</p>	<p>Complete</p>	<p>Nuru has sustained its impact, maintained its funding, and positive relations with partners. It has hosted visits from Ethiopian government representatives and members of AMEA. AMEA in particular has been impressed by the SCOPEinsight scores and impact that Nuru Ethiopia is creating so quickly. NE began building strong relationships with institutional donors like USAID and GIZ in Q4 2022.</p>
<p>O4.KR2. Two unions (Hidota and Eisipe Dicha) continue to provide services to 7,500 households and sustain program impacts</p>	<p>Complete</p>	<p>Hidota and Eisipe Dicha are presently providing services to more than 18,000 households and greatly exceeding anticipated scale as a result of a shift in strategy earlier this year to focus efforts at the cooperative union level.</p>
<p>O4.KR3. Link farmer organizations to different regional and national value chain actors</p>	<p>Complete</p>	<p>Nuru Ethiopia Cooperative Unions are partnering with the Government of Ethiopia as a supplier for the government's "Food For Schools" program. In addition, Hidota and Eisipe Dicha are purchasing surplus grain commodities at lower prices from other regions to help cooperatives and communities in the Gamo and Gofa Zones to have access to low-cost staple foods for consumption during a very challenging growing season caused by low levels of rainfall. This market</p>

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

		linkage is helping Ethiopian farmers adapt in the face of drought-like conditions in much of the SNNP region.
O5. Nuru country 5 operations scouted and established [stretch goal]		
O5.KR1. Three year budget and operational plan written including triggers for scale based on funding [stretch goal]	Complete	Nuru has successfully completed a 3-year strategy for scaling into Coastal West Africa, including an operation plan based on research from desk reviews and local contacts made, with triggers for expansion based on funding availability.
O5.KR2. Field and desk review conducted to identify work site(s) [stretch goal]	Complete	Completed desk reviews for Ghana and Benin, and onboarded local research volunteers to continue field research.
O5.KR3. Local legal presence established [stretch goal]	Delayed	No legal presence established yet.
O5.KR4. Local staff on retainer for senior leadership position(s) [stretch goal]	Delayed	No staff on retainer yet.
O5.KR5. Digital development strategy written to document innovations and best practices for future implementation [stretch goal]	Delayed	No digital development strategy documented yet.
O5.KR6. Risk assessment and groundwork for security program in place [stretch goal]	Delayed	No risk assessment or groundwork for security program in place yet.
O6. Build a distributed fundraising approach with excellence in compliance and implementation		
O6.KR1. Established network of potential partner organizations	On track	Nuru has begun conversations with multiple potential implementing partners in each of our geographies. In Kenya, potential partners include Anglican Development Services, CordAid, AMEA, and DevWorks. In Ethiopia, partners include the Ethiopian ATA, Healthé Foundation, EUCORD, and AMEA. In

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

		Nigeria, partners include Vitamin Angels, AMEA and Ignitia. In Burkina Faso, Nuru has launched a partnership with Ignitia and is in initial conversations with Rikolto.
O6.KR2. \$7M pipeline for 2023	On track	Nuru is working to build a more robust pipeline for 2023, but has hit some snags thus far as a few long standing donors have been compelled to diminish, delay, or discontinue their philanthropic support. During the second half of 2022, Nuru worked with two groups of fundraising consultants to identify new leads and opportunities for 2023 and to revamp our prospecting and donor engagement process. Nuru is also exploring a replenishment of funding from USAID for Nigeria. Nuru has also secured a new grant through GIZ for Nigeria. Nuru is nearing finalization of a 2-year grant agreement with USAID for Burkina Faso efforts as well as new engagement with Helmsley Charitable Trust including a recent visit to Burkina Faso and an upcoming visit to Ethiopia.
O6.KR3. Country 5 launch funding secured	Monitor	Global Fragility Act country list was released in April, and includes three countries that share a southern border with Burkina Faso, Benin, Togo, and Ghana. These countries align with Nuru's strategy as possible country five candidates, but no prospective funding has been secured for country five yet.
O6.KR4. 100% Compliance with all donor requirements	Complete	Nuru has maintained compliance with all donor requirements in 2022.
O6.KR5. All Nuru orgs meet fundraising goals	On track	Nuru met fundraising goals for 2022 across most of the Nuru Collective organizations, and was able to continue to expand and grow impact. As noted on O6.KR2. Nuru International had multiple longstanding donors diminish, delay, or discontinue their funding

Twelve Month Report from Nuru International to Thankyou Company

31/Jan/2023

		during the second half of 2022. As a result, Nuru had to use its operating reserve and reduce its expenditures compared to its projected budget from the beginning of 2022. In spite of this short-term challenge, Nuru has several new prospects in its pipeline for 2023 and has continued to make strong impact despite funding challenges.
O7. Nuru Global Council is formally constituted as a body and brand		
O7.KR1. Nuru Global Council formally constituted and exercising its functions regularly	Complete	Nuru Global Advisory Council (NGAC) formally constituted and meeting quarterly. Pauline Wambeti, Nuru Kenya Managing Director, is serving as the chairperson for NGAC for 2022. Abiy Meshesha, Nuru Ethiopia Managing Director, will be serving as the chairperson for the NGAC in 2023.