



Wholesale Reseller Inquiries should be sent to us at info@islandthymesoap.com or call us at 1-866-314-7627 to set up your account.

Once your account is established, you will be able to access wholesale prices. Be sure to add [info@islandthymesoap](mailto:info@islandthymesoap.com) to your address book.

A tax identification and or resale permit number is required to be held on file for all wholesale customers.

*Retail prices are subject to change with a thirty (30) day written notice.

MINIMUM ORDER, PRICING & DISCOUNT INFORMATION:

A minimum of 4 weeks lead time is necessary for your initial order.

Order Minimums.

Initial Order Minimum

\$200 = 40% Discount on retail pricing

A minimum of 4 weeks lead time is necessary for your initial order.

Subsequent Order Minimum

\$150 = 40% Discount on retail pricing

PAYMENT: Payment at the time the order is placed is required. Shipping charges will be invoiced separately at the time of shipping.

We accept the following forms of payment:

- Major Credit Cards through Shopify Payments
- Paypal or Google Pay
- Checks (order will be held until cleared w/bank)

A credit card number is required to be held on file for all wholesale customers who need credit terms.

This Reseller agreement grants the following company:

herein referred to as "Reseller", the right to sell the products of Island Thyme Soap Company LLC. In exchange for that right, reseller agrees to the terms and conditions that follow:

1. **MINIMUM ORDERS:** Reseller must meet the minimum quantity and payment amount on orders as specified by the seller. No exceptions unless otherwise agreed to by Island Thyme Soap Company LLC. or in such circumstance of special orders as agreed to by Island Thyme Soap Company LLC.
2. **PAYMENT TERMS:** Reseller agrees to prepay the first purchase order by money order or credit card. Subsequent orders may be paid by money order, credit card, or check. Reseller may thereafter be granted (after initial order), at the sole discretion of Island Thyme Soap Company LLC., 30-day payment terms. If such terms are granted, the reseller agrees to complete payment within 30 days of receiving the shipment. Reseller is required to pay only for merchandise received (i.e. backorders excluded). Credit references must be provided and verified if net terms are to be established. If net payment is more than 15 days overdue Island Thyme Soap Company LLC reserves the right to charge the credit card that is held on file. Orders may be placed via email or by phone or client's online wholesale account
3. **ADDITIONAL FEES:** Late payments may revert payment terms to prepayment and may be subject to additional fees. Prepayment terms will remain unless otherwise dictated by the Island Thyme Soap Company LLC. Customer may be required to pay Island Thyme Soap Company LLC. all costs, expenses, legal and collection fees as incurred in enforcing the terms and conditions as allowed by law.
4. **COMPETITIVE PRODUCT REFERENCE:** Reseller must never use any Island Thyme Soap Company LLC. images, including product or model photos, Island Thyme Soap Company LLC. name or logo mark, nor the name or logo mark of any Island Thyme Soap Company LLC. products, nor any name or logo mark designed or intended to be similar to any Island Thyme Soap Company LLC. product name or logo mark, nor any descriptive or explanatory text, nor any reference to the Island Thyme Soap Company LLC. products in reference or relation to any other company, product or brand name other than those produced or distributed by the Island Thyme Soap Company LLC. without prior written consent. The Island Thyme Soap Company LLC. may discontinue sales to reseller if this policy is violated at any time.
5. **ONLINE SALES:** Reseller agrees NOT to attempt to resell any Island Thyme Soap Company LLC. product online via any business sites: eBay, AMAZON or other such third party websites with the exception of a personal online retail site, which may or may not support a physical storefront. Reseller further agrees any online sales meeting the above exception shall strictly adhere to all product(s) MAP pricing, not including shipping, Failure to comply may result in immediate termination of future wholesale

pricing or sales from the Island Thyme Soap Company LLC.. Exceptions are only considered if prior written consent has been obtained from the Island Thyme Soap Company LLC. by the reseller.

6. USE OF PROMOTIONAL MATERIALS: Reseller may use specific photo and/or graphic images and/or specific text provided by the Island Thyme Soap Company LLC. for the promotion of or in conjunction with Island Thyme Soap Company LLC. products only, and even then only for the duration that Island Thyme Soap Company LLC. products are being actively offered for resale by reseller and the reseller agreement, terms and conditions are being fully honored. Failure to comply with these rules may result in the termination of future wholesale pricing offers or sales to the reseller.

7. REPACKAGING: Reseller must never repackage, reproduce or reformulate any Island Thyme Soap Company LLC. product(s) without the express, prior written consent of Island Thyme Soap Company LLC.. Failure to comply with this rule may result in the immediate termination of any future orders by the reseller. Private labels may be considered by the Island Thyme Soap Company LLC.. Please contact info@islandthymesoap.com for more information.

8. SHIPPING: Orders will be shipped via USPS within the continental USA. Freight charges will be determined at time of shipping and separately invoiced. Payment must be received before shipment. All shipments will be charged the actual freight cost of the order(s). Rates and service subject to change at any time at the sole discretion of the Island Thyme Soap Company LLC.

9. DAMAGE CLAIMS: Any claims for damaged or mis-shipped items must be made within 10 days of receipt of merchandise by calling 866-314-7627. Returns are only accepted for items that are damaged or mis-shipped. A return authorization number is required and must appear on all related correspondence. Reseller is granted a return authorization number by the Island Thyme Soap Company LLC. Reseller must return merchandise in 100% resellable condition to receive credit for the product. A 25% restocking fee may be assessed at the sole discretion of the Island Thyme Soap Company LLC. Freight charges may apply. Please call 866-314-7627 for return authorization and additional instructions.

10. PRICING: Wholesale/MAP prices are subject to change without notice and at the discretion of the Island Thyme Soap Company LLC.. Violation of MAP pricing standards set forth by the Island Thyme Soap Company LLC. may result in the loss of wholesale pricing and order availability to the reseller. Wholesale/MAP pricing at time of purchase will be honored on orders set with a future ship date.

11. TERRITORY PROTECTION: Island Thyme Soap Company LLC. reserves the right to deny sales to a reseller based on proximity to other Island Thyme Soap Company LLC. customers or resellers.. Resellers with protection will be determined by/at the sole discretion of the seller. Island Thyme Soap Company LLC. reserves the right to protect/unprotect territory with or without notice to the reseller. Territory protection policy subject to change by the Island Thyme Soap Company LLC.

12, REFUNDS.EXCHANGES Island Thyme Soap Company LLC cannot provide refunds or exchanges for bar soap. Products are handcrafted by Island Thyme Soap Company. As such, there may be variations in design and color from batch to batch. However, fragrance(s) selected and external packaging will remain unchanged unless both parties agree to a change. Island Thyme Soap Company may be forced to discontinue fragrances from time to time based on suppliers discontinuing or significantly raising the price of that scent. In the event that happens we will work with you to find a suitable replacement.

13: RETAIL DISPLAY Island Thyme Soap Company LLC prides itself on the quality and freshness of our products. Our quality reputation IS our brand. Because our soap bars are packaged with cigar bands that are open and the top and bottom, we ask our resellers to display them in a manner where they are protected from dust, improper handling or scent fading; such as in Apothecary Jars. They can be found at very reasonable prices from <https://www.webstaurantstore.com>

Reseller agreement may be terminated by either party with 30 days notice

