

## **Retail Team Leader**

- ✓ Do you LOVE all things Retail and specifically Pearls?
- ✓ Would you like to lead our Gold Medal winning team at the beautiful Elizabeth Quay?
- ✓ Do you have a passion for people and customer service?

Willie Creek Pearls is a successful 30-year family owned and operated business and a National Awards Winner. We have 4 showroom locations in Perth and 3 showroom locations in Broome which includes Western Australia's #1 Tourism Attraction Willie Creek Pearl Farm.

We are looking for an experienced retail professional to lead our team in the **Elizabeth Quay Showroom** promoting the unique experiences that Willie Creek Pearls offers and a passion for selling a West Australian Product.

The Retail Team Leader will be responsible for building and developing our strong culture of providing the highest standards of customer service. The role requires you to lead by example, both in the selling of pearl jewellery and the provision of informative presentations on the pearling industry to our guests.

Successful candidates will be required to address the selection criteria below:

- A strong sales history
- Previous experience at leading a cohesive team to achieve success
- Excellent customer service and communication skills
- Demonstrated experience at presenting confidently in front of small to medium sized groups
- Sufficient computer competency levels and proven numerical skills
- Federal Police Clearance

The following attributes will also be considered favourably, but are not essential:

- Previous sales experience in the jewellery industry
- Past exposure to pearl jewellery and/or pearling industry
- The ability to speak more than one language
- Previous Tour Guide or tourism experience
- RSA Certificate

Willie Creek Pearls operates 7 days a week, so this position involves regular weekend work, as well as occasional after hours for events/promotion evenings.

If this sounds like you, please send through your covering letter and resume addressing the above criteria to <a href="https://www.hr@williecreekpearls.com.au">hr@williecreekpearls.com.au</a>. Only successful applicants will be contacted, and all applicants must have the right to work in Australia.