



ONE HEART
FOUNDATION

ANNUAL REPORT

2022
EDITION



INCORPORATION & CHARITABLE STATUS

One Heart Foundation Ltd is an Australian Public company limited by guarantee under the Corporations Act 2001. The members of the company are our current directors.

One Heart is also a registered charity with the Australian Charities and Not for Profits Commission (ACNC), registered since 2018.

One Heart is a Public Benevolent Institution (PBI) and is endorsed by the Australian Tax Office as:

- a tax-deductible gift recipient (DGR); and
- an income tax-exempt charity (holding tax concessions and exemptions relating to income, goods and services tax and fringe benefits taxes.

This annual report covers activities and performance for the financial year July 1 2021, to 30 June 2022.

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FOUNDERS' MESSAGE

This year One Heart is celebrating its 15th anniversary since commencing our work in East Africa. From the humble beginnings of a small, rented property in Kapsoya, Eldoret caring for 25 orphaned and abandoned children, One Heart has overcome many challenges in the last 15 years. Today, One Heart has grown to include five sites in three countries with over 400 children in our programs.

As for many businesses and organisations, the 'COVID years' of 2020 and 2021 have had a significant impact on us financially. Our major fundraising events were unable to be held, and the recovery from this will take time. March 2022 saw us hold the first Gala Ball since 2019, which was a great success, raising much needed funds for the new One Heart Village in Tanzania.

We are so thankful for our in-country teams, who continued to push through and have worked tirelessly to ensure the One Heart children had access to all they needed through various lockdowns and restrictions.

The children have come out the other side thriving.

Visiting the teams for the first time in 2 ½ years in May 2022 was a wonderful experience, and we are very much looking forward to taking teams over for various trips in 2023.



DEAN LANDY - FOUNDER

We welcomed two new board members to One Heart over the course of the reporting period, Simon J. Costa and Alf Costanzo, who have brought with them a wealth of experience and commercial acumen that is bringing great benefit to us as an organisation. Additionally, we took the step of hiring a General Manager, Hannah Easton, as we recognise that the next season is one of growth. We are already seeing the benefits!

2023 is shaping up to be an incredible year as we look to reinstate events, establish new events, build our network and offering for corporate partners and expand our in-country operations, all so that we can continue to raise awareness and funds to increase our impact, empowering more vulnerable children to fulfil their potential.

We remain so thankful to you for the ongoing support of our child sponsors, our corporate partners, and the hundreds of generous donors who have contributed to One Heart in so many ways this past year. Your gift makes a difference. Together, we are empowering vulnerable children to fulfil their potential. To break free of the poverty cycle and change the course of history.



Dear Sandy,
Thank you,



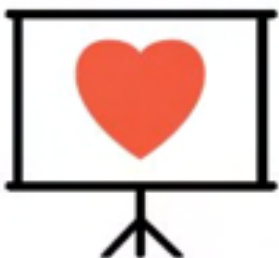
THE CHILDREN

ONE HEART SPONSORSHIP

Child Sponsorship continues to make up a significant portion of our revenue. It provides vulnerable children in East Africa with education, healthcare, and a safe place to live - whether in one of our children's homes or with a safe family member or relative as part of our Home Education Scholarships. More than all of that, sponsorship provides children with hope, the knowledge that they are not alone and have a place to belong.

Without One Heart's assistance, many of these children would remain either on the streets or in government-run children's rescue centres that have very low standards of living. Children living in extreme poverty are vulnerable to many threats, with an increased risk of poor health, including malnutrition, lack of education, forced labour, violence and abuse.

Child Sponsorship makes a difference today that impacts tomorrow, giving children stuck in poverty the chance to break free of the poverty cycle.



EDUCATION



HEALTH



CARE



MEET CAROLINE

Caroline came to One Heart in August 2021. Caroline and her sister lived in squalid, unsafe conditions and had been severely neglected. She received no education, ate leftover food from neighbours and had to fend for herself.

Caroline immediately received our child care pack of new clothes and bedding, along with safe accommodation at the One Heart Children's Home. She required medical treatment for HIV and was later operated on for enlarged adenoids. She was enrolled in Nursery School at One Heart Progressive Academy and her development since has been incredible. Caroline's smile tells the story.

THE SPONSORSHIP NUMBERS

235

Children & young people receiving sponsorship

115

Children in primary school

84

Children in high school

17

In University or Vocational Training



143

children reintegrated with family or care givers



THE MANY FACES OF ONE HEART

Each face represents a story, a human with a past and a future. A tender life that deserves love, support and opportunity. YOU give these children the gift of hope.





ABOUT THE PROJECTS

KENYA UPDATE

One Heart Kenya has continued to grow over the last year, impacting the lives of hundreds of vulnerable children.

After two very challenging years managing lockdowns and school closures, the local team have worked tirelessly to bring strength back to the school and the community. As well as consolidating and solidifying the existing programs and infrastructure, we are planning to expand the education precinct to include a vocational training centre and junior high facility so that we provide the best opportunities for children to gain skills that will lead to meaningful employment.

We have expanded our sustainable food projects to include an apiary, providing honey for cooking in the school and homes, as well as creating products that can be sold at the market. The One Heart enterprises play a critical role in creating a sustainable model, providing training opportunities for our children and employment for the local community.

We are so thankful for the local team in Kenya creating a loving and caring environment where our children can thrive.

A O'Neill

ANTHONY O'NEILL
DIRECTOR & KENYAN
OPERATIONS MANAGER



UGANDA UPDATE

One Heart Uganda had a very exciting year of growth with the purchase of a plot of land in Naluya, allowing us to expand the agricultural activities also taking place in Kilongero.

With a new caretaker's residence and security fencing, the land at Naluya will be farmed to provide nutritious food to the One Heart community and provide avenues for generating income and creating sustainability in-country. While it is early stages for Naluya, the team have planted agricultural crops and have plans to diversify the farm by including an apiary (bees!), poultry and a tractor.

The support provided to the fifty children in our care in Uganda goes well beyond the food generated by the farms. We are partnering with local schools in Uganda to provide an excellent level of education; our social workers are in regular contact with the children and their guardians, ensuring that they have access to what they need to fulfil their potential and thrive.

AO'Neill

ANTHONY O'NEILL
DIRECTOR & KENYAN
OPERATIONS MANAGER



TANZANIA UPDATE

In 2022, One Heart made strong progress towards achieving our goal of building a new village in Tanzania, designed specifically for the rescue, rehabilitation and education of abused young girls. In addition to rescuing these children, One Heart will initiate education programs for young men in the region to reduce gender-based violence.

Our fundraising initiatives have received great support and we raised sufficient funds to purchase 26 acres of land in the Kibaha District (approximately 30km away from the major city of Dar es Salaam) and commence construction of Stage 1 of our planned village. Working with Australian and Tanzanian architects, engineers and builders, we have designed a purpose-built rescue centre to care for as many as 300 children.

Construction of the family homes, medical clinic, primary school, community and career centre, and sporting facilities will begin in early 2023, with the aim to have the first children arrive towards the end of the year and the new One Heart school opening in January 2024.

Simon Costa

SIMON J. COSTA, AO
DIRECTOR & TANZANIAN
OPERATIONS MANAGER



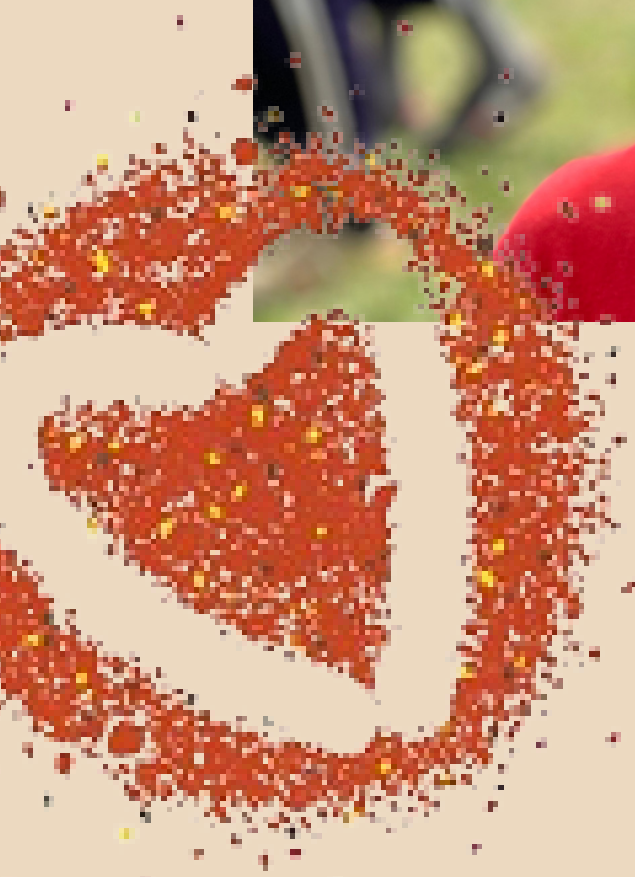
FUTURE PROJECTS

While it has been a challenging few years, we continue to look ahead to expand our impact. Over the coming years, we will:

1. Construct the village in Tanzania according to the masterplan
2. Launch the One Heart Tanzania school
3. Expand our education precinct in Kenya to include a junior high school
4. Build a skills training centre in Uganda & Kenya
5. Develop a vocational and community skills training suite of programs
6. Continue to expand the agricultural and sustainable food projects to generate income and produce for the One Heart communities
7. Introduce many more children into our care and education programs



One Heart Tanzania masterplan rendered image.



FUNDRAISING




ONE HEART GALA 2022



Held on March 4th, 2022, the biannual One Heart Gala was a huge success. To see everyone dressed in their finery, laughing, dancing and having fun was an absolute delight. And on top of that, the generosity of all involved has blown us away. From sponsors donating auction and raffle items to our emcee, auctioneer and artists donating time, to our guests participating in the auctions and raffles, signing up as child sponsors and generously donating.

We had a bold and ambitious fundraising goal and we exceeded that by nearly 50%! The impact of this night will literally be life-changing for hundreds of girls in Tanzania rescued from situations of severe abuse, brought into a safe, family environment given education and healthcare, and importantly, have hope restored.



PARTNER SPOTLIGHT

One Heart has been working in partnership with OnePlate since January 2019. OnePlate is an Australian charity partnering with foodies, cafes and restaurants to fund sustainable food projects in developing countries.



OnePlate's vision is to nourish and enrich the lives of children in the greatest need. They do this by empowering the locals to develop sustainable food projects for long-term impact to create self-sufficient communities.

OnePlate maximises its impact by ensuring 100% of funds raised goes towards our sustainable food projects.

OnePlate's food security projects aim to educate and empower communities with the necessary knowledge and skill-sets to be self-sufficient in growing and securing their own food.

OnePlate has been committed to supporting One Heart's food security projects partnering to create sustainable farms that not only generate food, but also jobs giving communities the opportunity to thrive for life. We develop projects that provide communities with lifelong skills and education about growing their own produce and leading healthy, nutritious lives to help break the cycle of poverty.



FUTURE FUNDRAISING

As we look towards 2023, One Heart is preparing to diversify its fundraising events, providing different avenues for people to get involved with and support One Heart. These events include the reintroduction of Run from Poverty, an 8-day immersive experience in Kenya culminating in a run that participants must fundraise for and various expressions that will provide pathways for Corporate partners to activate their CSR strategy through One Heart and with significant value add for their organisations.

Sponsorship, of children and teachers, as well as general recurring donations, will continue to be an important part of the fundraising One Heart does. This is the backbone and not only provides funds for the care of the children, it provides a sense of family and belonging to children who've not had that experience of a loving, supportive and nurturing environment.





FINANCE REPORT

THE 2022 FINANCIAL YEAR

COVID significantly impacted the 2022 Financial Year for One Heart. While child sponsorships continue to be an important part of our revenue and fundraising, the capital injections created by the large events such as Run from Poverty and the Gala were absent for all of 2020 and 2021, with impacts into 2022 (Run from Poverty was still unable to go ahead). This has had a flow-on effect in addition to in-country operations needing extra funding for the children throughout covid also. As a result, while the Gala raised much-needed funds for the build of Tanzania, the day-to-day operations are still in a recovery and rebuild phase post-COVID.



**DON'T BE
OVERWHELMED
BY THE PROBLEM.
INSTEAD, BE
INSPIRED BY THE
CHALLENGE.**

DEAN LANDY

BALANCE SHEET

ONE HEART FOUNDATION
AS AT 30 JUNE 2022

	30 June 2022	30 June 2021
ASSETS		
Bank		
One Heart Foundation	117,641	97,090
One Heart Tanzania	1,152,660	81,500
Total Bank	1,270,300	178,590
Current Assets		
Accounts Receivable	3,169	769
Total Current Assets	3,169	769
TOTAL ASSETS	1,273,469	179,358
		-
LIABILITIES		
Current Liabilities		
Non-interest bearing loan	104,318	104,318
PAYG Withholdings Payable	4,418	636
Rounding	3	3
Superannuation Payable	546	-
Wages Payable - Payroll	2,748	-
Total Current Liabilities	112,069	104,957
TOTAL LIABILITIES	112,069	104,957
NET ASSETS	1,161,400	74,401
EQUITY		
Current Year Earnings	1,086,999	45,450
Retained Earnings	74,401	28,951
TOTAL EQUITY	1,161,400	74,401

PROFIT & LOSS

ONE HEART FOUNDATION
FOR YEAR ENDED 30 JUNE 2022

	2022	2021
TRADING INCOME		
Child Sponsorship	110,830.94	116,357.09
Education Sponsorship	60,675.00	60,642.00
General Donation	1,257,174.96	299,677.66
Other Revenue	(20.00)	9,990.00
Total Trading Income	1,428,660.90	486,666.75
GROSS PROFIT	1,428,660.90	486,666.75
OTHER INCOME		
Gala Ball Revenue	773,717.39	-
Total Other Income	773,717.39	-
OPERATING EXPENSES		
Bank Fees	2,460.89	2,082.78
Capital works costs - Kenya	10,318.17	28,185.29
Capital works costs - Tanzania	223,542.62	-
Capital works costs - Uganda	20,920.00	28,688.00
Consulting & Accounting	1,007.66	958.97
DGR Fees	-	179.84
Education costs - Kenya	344,116.92	291,203.10
Education costs - Tanzania	55,770.00	-
Education costs - Uganda	83,324.41	41,982.24
Event costs	189,755.67	-
Insurance	1,595.00	1,517.00
Marketing/Advertising	649.00	-
Office Expenses	3,362.22	-
One Heart Administration Costs	-	1,182.17
Printing & Stationery	1,216.93	2,297.98
Superannuation	5,344.62	2,850.06
Sustainability costs - Kenya	50,319.51	27,596.53
Sustainability costs - Uganda	40,955.59	-
Travel - International	16,789.48	-
Travel - National	7,700.00	-
Wages & Salaries	56,230.42	12,493.20
Total Operating Expenses	1,115,379.11	441,217.16
NET PROFIT	1,086,999.18	45,449.59

MOVEMENTS IN EQUITY

ONE HEART FOUNDATION
FOR YEAR ENDED 30 JUNE 2022

	2022	2021
EQUITY		
Opening Balance	74,400.89	28,951.30
Current Year Earnings	1,086,999.18	45,449.59
Total Equity	1,161,400.07	74,400.89

STATEMENT OF CASH FLOWS

ONE HEART FOUNDATION
FOR YEAR ENDED 30 JUNE 2022

	2022	2021
OPERATING ACTIVITIES		
Receipts from customers	1,426,260.40	485,986.67
Payments to suppliers and employees	(1,115,379.11)	(441,217.16)
Cash receipts from other operating activities	773,717.39	-
Net Cash Flows from Operating Activities	1,084,598.68	44,769.51
FINANCING ACTIVITIES		
Other cash items from financing activities	7,111.97	(22,652.00)
Net Cash Flows from Financing Activities	7,111.97	(22,652.00)
NET CASH FLOWS	1,091,710.65	22,117.51
CASH AND CASH EQUIVALENTS		
Cash and cash equivalents at beginning of period	178,589.64	156,472.13
Net change in cash for period	1,091,710.65	22,117.51
Cash and cash equivalents at end of period	1,270,300.29	178,589.64

Notes to the financial statements can be found in the full financial report lodged with ACNC.

BOARD AND LEADERSHIP

BOARD OF DIRECTORS

DEAN LANDY
Chair & Founder

CAIN SPEAKMAN
Director & Finance Manager

ANTHONY O'NEILL
Director & In-Country Operations

NEVILLE WATERMAN
Director & Strategic Advisor

ALFRED COSTANZO
Director & Strategic Advisor

SIMON J.COSTA A.O.
Director, Tanzania Project Lead

EXECUTIVE TEAM

HANNAH EASTON
General Manager

DEBRA O'NEILL
Operations Manager

SHADRACK CHUMA
Uganda Operations

JOSH AMWAGO
Kenya Operations

RITHER MASSO
Tanzania Operations



ACKNOWLEDGEMENTS



One Heart acknowledges the contributions of the following people and groups who have worked tirelessly on the projects mentioned within:

- One Heart Australia board of directors, administration and volunteers
- Kenyan board of directors and local team
- Ugandan board of directors and local team
- Tanzanian board of directors and local team
- Business partners who provide services to One Heart pro-bono or low-bono
- Sponsors, donors, event participants and ambassadors of One Heart.

YOU are making a huge difference in the lives of hundreds of children.



**www.oneheart.foundation
info@oneheart.foundation**



ONE HEART
FOUNDATION