

N E W. Y O R K = M I L A N = T O K Y O = S Y D N E Y AUDITED FINANCIAL RESULTS FOR THE QUARTER AND TWELVE MONTHS ENDED 31ST MARCH, 2013

|        | Particulars  |                       | Quarter ended |            | Year Ended  |           |
|--------|--|-----------------------|---------------|------------|-------------|-----------|
|        |  | 31/03/2013 31/12/2012 |               | 31/03/2012 | 31/03/2013  | 31/03/201 |
| r. No. |  | (Audited)             | (Unaudited)   | (Audited)  | (Audited)   | (Audite   |
|        |  |                       |               |            |             |           |
| 1      | Income from Operations                                 |                       |               |            |             |           |
|        | (a) Net sales/Income from operations                   | 2,039.67              | 3,782.36      | 1,909.11   | 15,108.64   | 13,299.3  |
|        | (Net of excise duty)                                   |                       |               |            |             |           |
|        | (b) other operating income                             |                       |               |            | -           |           |
|        | Total Income from operations (net)                     | 2,039.67              | 3,782.36      | 1,909.11   | 15,108.64   | 13,299.3  |
|        |  |                       | ,             |            |             |           |
| 2      | Expenses   |                       |               |            |             |           |
|        | (a) Cost of materials consumed                         | 981.47                | 714.67        | 839.12     | 3,905.69    | 3,978.    |
|        | (b) Purchases of stock-in-trade                        | 469.78                | 914.07        | 488.21     | 2,812.96    | 2,112.    |
|        | (c) Changes in inventories of finished goods,          | (993.50)              | 100.84        | (676.73)   | (755.54)    | (808.     |
|        | work-in-progress and stock-in-trade                    | -                     |               |            | · · · ·     |           |
|        | (d) Employee benefits expense                          | 425.19                | 404.80        | 354.90     | 1,748.46    | 1,549.    |
|        | (e) Depreciation and amortisation expense              | 46.00                 | 43.39         | 38.19      | 185.10      | 150.      |
|        | (f) Other expenses                                     | 996.70                | 1,000.81      | 695.36     | 5,070.07    | 4,159     |
|        | Total expenses   | 1,925.63              | 3,178.57      | 1,739.05   | 12,966.74   | 11,141.   |
|        |  |                       |               |            |             |           |
| 3      | Profit / (Loss) from operations before other           |                       |               |            |             |           |
|        | income, finance costs and exceptional                  |                       |               |            |             |           |
|        | items (1-2)  | 114.04                | 603.78        | 170.06     | 2,141.90    | 2,157     |
| 4      | Other income   | 197.05                | 2.93          | 550.21     | 445.17      | 672.      |
| 5      | Profit / (Loss) from ordinary activities               | 137.05                | 2.55          | 550.21     | 443.17      | 072       |
|        | before finance costs and exceptional items             | 311.10                | 606.71        | 720.27     | 2 5 9 7 0 7 | 2 9 2 0   |
|        | (3 + 4)  | 511.10                | 000.71        | 120.21     | 2,587.07    | 2,830     |
| 6      | Finance costs  | (22.26)               | 22.96         | 21.00      | 20.40       | 50        |
|        |  | (33.36)               | 32.86         | 21.98      | 39.18       | 59        |
| 7      | Profit / (Loss) from ordinary activities after         |                       |               |            |             |           |
|        | finance costs but before exceptional items             | 344.46                | 573.85        | 698.29     | 2,547.90    | 2,771     |
|        | (5 + 6)  |                       |               |            |             |           |
| 8      | Exceptional items                                      |                       |               |            |             |           |
| 9      | Profit / (Loss) from ordinary activities before tax    | 344.46                | 573.85        | 698.29     | 2,547.90    | 2,771     |
|        | (7-8)  |                       |               |            |             |           |
| 10     | Tax expense  | 41.95                 | 171.84        | 46.25      | 659.38      | 605       |
| 11     | Net Profit / (Loss) from ordinary activities           | 302.52                | 402.01        | 652.04     | 1,888.52    | 2,165     |
|        | after tax (9-10)                                       |                       |               |            |             |           |
| 12     | Extraordinary items (net of tax)                       |                       |               |            |             |           |
| 13     | Net Profit / (Loss) for the period (11 + 12)           | 302.52                | 402.01        | 652.04     | 1,888.52    | 2,155     |
| 14     | Share of profit / (loss) of associates*                |                       |               |            |             |           |
| 15     | Minority interest *                                    |                       |               |            |             |           |
| 16     | Net Profit / (Loss) after taxes, minority              | 302.52                | 402.01        | 652.04     | 1,888.52    | 2,165     |
|        | interest and share of profit / (loss) of               |                       |               |            |             |           |
|        | associates (13 + 14 + 15) *                            |                       |               |            |             |           |
| 17     | Paid-up equity share capital                           | 1,680.00              | 1,680.00      | 1,680.00   | 1,680.00    | 1,680     |
|        | (Face Value of Rs. 10/- per Share)                     |                       |               |            | 2           |           |
| 18     | Reserve excluding Revaluation Reserves as              |                       |               |            |             | 14,217    |
|        | per balance sheet of previous accounting year          |                       |               |            |             |           |
| 19.i   | Earnings per share                                     |                       |               |            |             |           |
|        | (a) Basic and dilluted EPS before extraordinary items  |                       |               |            |             |           |
|        | for the year to date and for the previous year) not to |                       |               |            |             |           |
|        | be annualised:   | 1.80                  | 2.39          | 3.88       | 11.24       | 12        |
|        | (a) Basic and dilluted EPS After extraordinary items   |                       |               | 5.50       | 11.24       | 14        |
|        | for the year to date and for the previous year) not to |                       |               |            |             |           |
|        | be annualised:   | 1.80                  | 2.39          | 3.88       | 11.24       | 12        |
|        | companying note to the financial results               | 2.00                  | 2.05          | 5.00       | 11.24       | 12        |

\*Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from

discontinuing operations, if any, included in the above shall be disclosed with details thereof.



# LOVABLE LINGERIE LTD.

Regd. Office : A-46, Road No.2, Opp. IDBI Bank, M.I.D.C., Andheri (E), Mumbai - 400 093. INDIA Tel.: 022-2838 3581 Telefax : 022-2838 3582



NEW YORK = MILAN = TOKYO = SYDNEY

Audited Statement of Assets and Liabilities

|   | Audited Statement of Asso                      | As at the current Year As at Previous Year |            |  |  |
|---|--|--|------------|--|--|
|   | Particularts                                   | end  | end        |  |  |
|   |  | 31.03.2013                                 | 31.03.2012 |  |  |
| Α | EQUITY AND LIABILITES                          |  |            |  |  |
|   |  |  |            |  |  |
| 1 | Shareholders' funds                            |  |            |  |  |
|   | a) Share Capital                               | 1,680.00                                   | 1,680.00   |  |  |
|   | b) Reserves and Surplus                        | 15,715.37                                  | 14,217.35  |  |  |
|   | Sub - total- Shareholder funds                 | 17,395.37                                  | 15,897.35  |  |  |
|   |  |  |            |  |  |
|   |  |  |            |  |  |
| 4 | Non-current liabilities                        |  |            |  |  |
|   | (a) Long-term borrowings                       | 940.90                                     | 22.04      |  |  |
|   | (b) Deferred tax liabilities (net)             | 192.61                                     | 104.51     |  |  |
|   | (d) Long-term provisions                       | 135.29                                     | 109.92     |  |  |
|   | Sub-total - Non-current liabilities            | 1,268.80                                   | 236.47     |  |  |
| 5 | Current liabilities                            |  |            |  |  |
| 5 | a) Short-term borrowings                       |  |            |  |  |
|   | (b) Trade payables                             | -  | 322.33     |  |  |
|   | (c) Other current liabilities                  | 1,020.97                                   | 1,013.32   |  |  |
|   | (d) Short-term provisions                      | 930.02                                     | 544.99     |  |  |
|   | Sub-total - Current liabilities                | 510.93                                     | 516.57     |  |  |
|   | TOTAL - EQUITY AND LIABILITIES                 | 2,461.91                                   | 2,397.21   |  |  |
|   | I OTAL • LOOTT AND LIABILITIES                 | 21,126.08                                  | 18,531.03  |  |  |
| В | ASSETS   |  |            |  |  |
| 1 | Non-current assets                             |  |            |  |  |
| _ | (a) Fixed assets                               | 4,080.99                                   | 2 722 70   |  |  |
|   | (c) Non-current investments                    | 7,981.83                                   | 2,722.79   |  |  |
|   | (d) Deferred tax assets (net)                  | 7,561.65                                   | 9,612.23   |  |  |
|   | (e) Long-term loans and advances               | 263.84                                     | 519.17     |  |  |
|   | (f) Other non-current assets                   | 28.29                                      | 25.52      |  |  |
|   | Sub-total - Non-current assets                 | 12,354.95                                  | 12,879.71  |  |  |
|   |  |  | 12,07,5771 |  |  |
| 2 | Current assets                                 |  |            |  |  |
|   | (a) Inventories                                | 4,309.15                                   | 3,361.30   |  |  |
|   | (b) Trade receivables                          | 1,736.38                                   | 1,546.73   |  |  |
|   | (c) Cash and cash equivalents                  | 314.06                                     | 326.72     |  |  |
|   | (d) Short-term loans and advances              | 94.40                                      | 401.36     |  |  |
|   | (e) Other current assets                       |  | -          |  |  |
|   | (i) Maturity value receivable on Mutual Fund I | 2,316.09                                   | ×.         |  |  |
|   | (ii) Others                                    | 1.05                                       | 15.23      |  |  |
|   | Sub-total - Current assets                     | 8,771.13                                   | 5,651.33   |  |  |
|   | TOTAL - ASSETS                                 | 21,126.08                                  | 18,531.03  |  |  |



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### Fart II

|     |  | Quarter ended  |              | Year ended      |              |               |
|-----|--|----------------|--------------|-----------------|--------------|---------------|
|     |  | 3 months ended | Preceding 3  | Corresponding   | Year to date | Previous year |
|     |  |                | months ended | 3 months ended  | figures for  | ended         |
|     | Particulars                                      |                |              | in the previous | the Previous |               |
|     |  |                |              | year            | year ended   |               |
| Sr. |  |                |              |                 |              |               |
| No. |  | 31/03/2013     | 31/12/2012   | 31/03/2012      | 31/03/2013   | 31/03/2012    |
| A   | PARTICULARS OF SHAREHOLDING                      |                |              |                 |              |               |
| 1   | Public shareholding                              |                |              |                 |              |               |
|     | -Number of shares                                | 5505174        | 5550000      | 5550000         | 5505174      | 5550000       |
|     | -Percentage of shareholding                      | 32.77          | 33.04        | 33.04           | 32.77        | 33.04         |
|     |  |                |              |                 |              |               |
| 2   | Promoters and Promoter Group Shareholding **     |                |              |                 |              |               |
|     | a) Pledged / Encumbered                          |                |              |                 |              |               |
|     | -Number of shares                                | Nil            | Nil          | Nil             | Nil          | Nil           |
|     | -Percentage of shares (as a % of the total       |                |              |                 |              |               |
|     | shareholding of promoter and promoter group)     | Nil            | Níl          | Nil             | Nil          | Nil           |
|     | -Percentage of shares (as a % of the total share |                |              |                 |              |               |
|     | capital of the company)                          | Nil            | Nil          | Nil             | Nil          | Nil           |
|     |  |                |              |                 |              |               |
|     | b) Non - encumbered -                            |                |              |                 |              |               |
|     |  |                |              |                 |              |               |
|     | -Number of shares -                              | 11294826       | 11250000     | 11250000        | 11294826     | 11250000      |
|     |  |                |              |                 |              |               |
|     | -Percentage of shares (as a % of the total       | 5              |              |                 |              |               |
|     | shareholding of the Promoter and promoter group) | 100            | 100          | 100             | 100          | 100           |
|     | Percentage of shares (as a % of the total Share  |                |              |                 |              |               |
|     | Capital  | 67.23          | 66.96        | 66.96           | 67.23        | 66.96         |

|   | Particulars                                  | 3 months ended (31/03/2013) |
|---|--|-----------------------------|
| В | INVESTOR COMPLAINTS                          |                             |
|   | Pending at the beginig of the quarter        | 0                           |
|   | Received during the quarter                  | 3                           |
|   | Disposed of during the qurter                | 3                           |
|   | Remaing unresolved at the end of the quarter | 0                           |



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#### Notes

- 1 The above Audited financial results have been reviewed by the Audit Committee and approved by the Board Directors at their meeting held on Tuesday, 28th May, 2013.
- 2 The figures for the corresponding period have been regrouped, wherever necessary, to make them comparable.
- As the company business activity falls within a single segment , therefore disclosure requirements of the Accounting Standard (AS) 17 "Segment Reporting" prescribed by companies (Accounting Standrads) Rules 2006 are not applicable.
- 4 Pursuant to the provisions of Clause 43/43A of the Listing Agrrement with the Exchanges, the IPO proceeds have been utilized as follows:

|  | (₹ In Lacs)              |                       |
|--|--------------------------|-----------------------|
| Particulars  | Object as per Prospectus | Actual<br>Utilization |
| Amount received from Pre-IPO   | 2,000.00                 |                       |
| Amount received from IPO   | 9,327.50                 |                       |
| Utilisation of funds upto March 31, 2013                                     |                          |                       |
| Setting up manufacturing facility to create additional capacity as Bengaluru | 2,284.93                 | 1,880.46              |
| Expenses to be incurred for Brand Building                                   | 1,800.00                 | 1,398.67              |
| Brand Development Expenses   | 600.00                   | 382.49                |
| Investment in Joint Venture  | 2,500.00                 | -                     |
| Setting up of Exclusive Brand Outlets ("EBO's")                              | 1,412.18                 | 663.44                |
| Setting up of Retail Store Modules for "Shop-in-Shop"                        | 361.00                   | 342.84                |
| Upgradation of Design Studios  | 759.52                   | 271.34                |
| General Corporate Purpose  | 2,396.16                 | -                     |
| Public Issue Expenses  | 846.26                   | 755.67                |
| Interim Utilisation of IPO Proceeds upto 31.03.2013                          | (₹ In Lacs)              |                       |
| Balance Unutilised amount temporarily invested in                            |                          |                       |
| Mutual Funds   | 5,632.59                 |                       |
| Balance with Banks   | -                        |                       |
| Total  | 5,632.59                 |                       |

The Board of Directors has recommended a dividend of Rs. 2 per Equity Share (20 % of Face Value of Equity Shares) for the Financial Year 2012-13. The payment of dividend is subject to the approval of Shareholders in the Annual General Meeting of the Company.

The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.

For Lovable Lingerie Limited

(L Vinay Reddy)



Place Mumbai Date: 28.05.2013

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