

College Planning
Career Preparation
Financial Literacy
Personal Growth

EOC

Activities to help adult students succeed!

THE IMPORTANCE OF TRIO

Since 1964, TRIO programs have made it possible for more students to attend, succeed in, and graduate from college. Funded by the federal government, TRIO programs provide support, services, and resources to nearly one million students nationwide—students like you!

What can TRIO do for you?



▶ College planning

TRIO programs can help you fill out college applications, prepare for college entrance exams, apply for financial aid, and more.



► Academic support

TRIO can offer academic assistance and support, as well as help you develop the study skills you need to succeed in college.



▶ Career planning

As you plan for your future, TRIO can provide you with personalized guidance and support every step of the way.



► Financial and economic literacy

TRIO programs can help you improve your economic and financial literacy skills, and plan for your financial future.



▶ Life skills and personal growth

TRIO can help you achieve your goals, get the most out of your college experience, and more.

How can an Education Opportunity Center (EOC) help you?

These TRIO programs support students from middle school through college:

Talent Search • Upward Bound • Upward Bound Math and Science Student Support Services • McNair Scholars Program Veterans Upward Bound • Educational Opportunity Centers

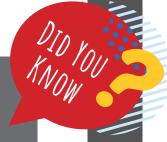


Want more info on TRIO? Check out this video!

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The name TRIO refers to the three original TRIO programs: Upward Bound, Talent Search, and Student Support Services. *Look for more TRIO Trivia throughout this book!*



COLLEGE PLANNING

Whether you're starting college for the first time, or you're going back to college to finish your degree, congratulations on planning to further your education!

There are many factors that will determine what kinds of opportunities will come your way in life. The biggest factor, however, will be your education. The better your education, the more choices and opportunities you wil! have!

There is no better way to work toward a bright future than to earn a college degree!

Here are four great reasons to go to college.



1. You will have more career opportunities.

A college education can open doors and prepare you for a career that's personally satisfying and financially rewarding. With a college degree, the sky is the limit!



2. College graduates earn more money.

Statistics show that college graduates earn a lot more than high school graduates. In fact, four-year college graduates earn almost twice as much as high school graduates. Having a better income means that you will have more money for the things that are important to you, such as a nice place to live, travel, and entertainment. The more you learn, the more you earn!



3 College provides opportunities to develop and grow.

Going to college gives you the opportunity to study a variety of subjects, expand your skills and knowledge, and become more confident. Most importantly, college gives you the opportunity to become the person you aspire to be.



4. Graduating from college is a great personal achievement.

Receiving a college diploma is a testament to your hard work and your drive to succeed. It's an accomplishment you can be proud of for the rest of your life!

YOUR COLLEGE THOUGHTS

Going to college is a big decision. It takes money, time, and dedication to succeed. Take a few minutes to reflect on your thoughts about going to college.

College? Do you think that you want to go to college? Why or why not?
Do you think you will be able to succeed in college? Why or why not?
Do you have questions about college, or is there specific information you need?
What concerns or apprehensions do you have about college or your future?
Check the box that best describes how you feel about going to college.
def nitely want to go to college and plan to work hard to get there.
I think I want to go to college, but I don't know enough about it.
I don't know if college will be right for me.
I'd like to go to college, but I don't think I will be able to because
I don't think going to college is right for me because

CHOOSING A COLLEGE

Deciding which college to go to is really about finding one that's a good match for you. Here are some things to think about when you're considering your college options.

Type of College Two-year colleges offer affordable one- and two-year career programs.
Students can also start at a two-year college and transfer to a four-year college to complete their bachelor's degree. Four-year colleges offer a wide variety of majors and programs.
What type of college are you most interested in? two-year college four-year college
Location Where do you want to attend college? in my home state close to home
close to nature near a big city Other
Size Larger colleges offer lots of majors, programs, and activities. Smaller colleges usually have smaller classes and a more personal feel.
What size college are you most interested in attending?
Major While most colleges offer popular majors such as business and education, not every college will offer the major you may be interested in.
Programs & activities Colleges have a wide variety of programs and activities (sports, music and drama programs, study abroad programs, and more).
Are you looking for a college with a specific program or activity? Is there anything else that's important to you in a college, such as campus diversity or religious affiliation?
In order to save money, many students go to a public college in their home state or start at a community college. Remember, financial aid often makes it possible for students to attend colleges that would otherwise be too expensive.
How important is cost to you? very important important not that important

MAKING COLLEGE VISITS



Making a college visit is the best way to find out if a college will be a good fit for you. Do not choose a college before you've made a visit. Here are some tips to help you get the most out of your college visits.

Plan your visit.

- ▶ Decide when to make your visit. Try to visit when classes are in session.
- ▶ Check websites for open houses and visitation days. Schedule your visit(s) online or by phone.

Learn all you can.

- If possible, attend a group information session. These can be very helpful
- ▶ Take a group tour—it's a great way to see a campus. Ask your tour guide lots of questions.
- Eat in a dining hall or the student union.
- ▶ Check out the nearby city or town.

Talk to people.

- ▶ Schedule appointments with people who can answer your questions (admissions counselors, financial aid counselors, and/or program directors).
- ▶ Talk to students and ask them what they like and don't like about the college.

Take notes.

- As you explore the camous, write down your impressions. Make a note of what you do and don't like.
- Visualize yourself as a student. Do you feel comfortable there? Does the college feel like a good fit?

Do virtual college visits.

While it's best to visit a college in person, you can learn a lot by exploring a college's website.

Choose a college you'd like to learn more about and go to their website. Learn all you can, and see if you're able to take a virtual tour. You can also take virtual tours at campustours.com.

College	
Does this college seem like it might be a good fit for you? Why or	why not?

THE COLLEGE ADMISSIONS PROCESS

After you've decided which college(s) you'd like to apply to, the next step is getting in. Here's how the college admissions process typically goes.



Submission

You submit your application for admission and all of the required documents before the deadline.



Review

The college admissions office puts all of the information regarding your application into a file. When all of the required documents have been received, your application is evaluated by an admissions committee.



Step 3 Notification

Once your application has been evaluated, the college will let you know whether you have been accepted, rejected, or put on a waiting list.



Your decision

After comparing all college and financial aid offers, you decide which college you want to attend.



Your College Application Record

The admissions process can be confusing and stressful, especially if you're applying to multiple colleges. To help you stay organized, create a college application record like the one below.

TIP! Communicate regularly with an admissions officer from the college. They can provide guidance on how to navigate the admissions process, as well as how to increase your chances of admittance.

College you're applying to:	
Submitted application for admission Date	
Received notification that all required documents have been received D)ate
Completed the Free Application for Federal Student Aid (FAFSA) Date	
Received notification of the college's admission decision Date	

College Admissions Terms

The following are terms you might encounter during the college admissions process. Below the terms are the definitions. Match the definition to the term by writing the corresponding letter beside it. Answers are at the bottom of the page.

1. Common Application (Common App)	5. deferred acceptance
2. early action	6. early decision
3. rolling admission	7. waitlisted
4. selectivity	8. open admission

- **A.** Colleges with this policy make decisions on applications as they receive them. Applicants are typically notified of their acceptance within 4–8 weeks.
- **B.** Students with this designation may be reconsidered if enough accepted students don't enroll. These students may improve their chance of acceptance by providing additional information, such as improved grades, higher test scores, or an impressive letter of recommendation.
- **C.** This college admissions application is accepted at 900+ colleges. Students applying to two or more colleges that accept this application can save themselves hours of work by using it.
- **D.** Students who apply using this process submit their application for admission early in their senior year. They then receive early notification of the college's decision. Students are required to attend that college if they are accepted.
- **E.** Colleges with this ad missions policy accept all applicants with a high school diploma or GED until spaces are filled.
- **F.** Students who apply using this process submit their application for admission early in their senior year. They then receive early notification of the college's decision. Students who are accepted are not required to attend that college.
- **G.** This means that the college is postponing the admission decision. Students with this designation can often improve their chances for admission by providing additional information, such as evidence of improved grades, higher test scores, or an impressive letter of recommendation.
- H. This refers to how difficult it is to get accepted to a college.

Since 1965, TRIO programs have helped an estimated 2,000,000 students get into and graduate from college.



COMPLETING APPLICATIONS

Your college application is a representation of you, and it's important that you present yourself in the best possible light. Here are some tips to help you submit an impressive college application.



- Follow the instructions exactly, and answer every question honestly.
- Use correct spelling, grammar, and punctuation—and submit an application that is clean, neat, accurate, and complete.
- Include all of your activities, both in and out of school. Quality is more important than quantity.
- If you have a noteworthy achievement, special talent, unique characteristic, or something that will bring diversity to a campus, be sure it's included.
- If you're required to write an essay, think of it as an opportunity to provide the admissions committee with insight into who you are and what makes you unique.
- Proofread, proofread again, and then have someone else look over your application.
- ▶ Before you submit any application, make a copy, and note the date it was submitted.



Tip for Adult Students

When admitting adult students, colleges are less interested in test scores and grades from high school. They want to know more about you, your life experience, and why now is the right time for you to embark on your college journey.

What do you want a college to know about you?

Think about who you are, and about what makes you someone a college would want to have as a student. Consider your life experiences, talents, interests, motivations, unique characteristics, achievements, and/or any obstacles you've overcome.

On the lines below, write down the things you want a college to know about you.	

TRANSFERRING TO A FOUR-YEAR COLLEGE

If you are attending a community, technical, or junior college and want to transfer to a four-year college, there are a number of things you need to know and do to ensure a successful transition.

What you need to know

For many students, starting their degree at a two-year college and transferring to a four-year college is the easiest and most cost effective way to earn a bachelor's degree. Transferring to a four-year college, however, is often not as simple and straightforward as students might think.

Four-year colleges have their own rules and requirements, and students are often surprised to find that one or more of their courses will not transfer. This is why it is so important for you to meet with your academic advisor early and develop an academic plan.

What is articulation? Articulation is an agreement stating that one college will accept courses from another college. For example, a four-year college may agree to accept courses taken at a two-year college because the content is sufficiently similar to courses it offers. Articulation agreements primarily focus on courses that fulfill general education requirements.

Never assume that a course will "articulate" simply because the course title and/or content is similar to one that's offered at a four-year college. A course only articulates if the four-year college's admissions department officially approves it.

Are you considering transferring to a four-year college at some point? Why or why not?

Transfer checklist
If you're thinking about transferring to a four-year college, the following checklist highlights the most
important things you need to do.
Meet with the academic advisor at the college you're attending. Discuss your transfer plans with your advisor and ask for their suggestions and advice.
Talk to a transfer admissions counselor at the four-year college. Make sure the classes you're planning to take at your two-year college will transfer.
Contact an admissions counselor in your intended academic department at the four- year college. Discuss your courses, transfer plans, and career goals. Ask for suggestions.

PAYING FOR COLLEGE

Financial aid is money that is given, earned, or lent to help students pay for their education.

The four types of financial aid

- ► **Grants** money given, usually because of financial need (grants do not have to be repaid)
- ▶ Scholarships money awarded for academic achievement or outstanding talent
- ▶ Loans borrowed money that must be repaid
- ▶ Work-study money earned at a part-time job

The FAFSA

The U.S. government offers financial aid to all eligible students, but you must apply for it. This is done by completing the FAFSA. Here are some facts about the FAFSA.

- ▶ The FAFSA uses information on your income and assets to determine the amount you should be able to pay for college the following year. Colleges use this information to put together financial aid packages for the students who qualify.
- ▶ The FAFSA is available each year on October 1. Some aid is awarded on a first-come, first-served basis. Apply as early as possible.
- ▶ You can fill out the FAFSA on a computer or mobile device, or you can complete a paper application.
- ▶ The FAFSA is not a college application and has nothing to do with academics; it only serves to get you the financial help you need.
- ▶ You must complete a new FAFSA each year.

What you need to fill out the FAFSA

Completing the FAFSA is easier and faster if you have the following information ready. For additional information and to complete the FAFSA, go to fafsa.gov.

FSA ID to log in (Do this first.) Create logins at fsaid.ed.gov.
Social security number (If you aren't a US citizen, use your Alien Registration Number.)
Driver's license number (if applicable)
Federal income tax return, W-2s, and other records of money earned The IRS Data Retrieval Tool can transfer your tax information into the FAFSA. If the "Link to IRS" button is available, click it.
Bank statements (checking and savings) and records of investments (stocks, bonds, college savings plans, and real estate other than the home you live in)
Information on untaxed income (such as child support)
List of colleges being considered

Student loans

Loans are the most common type of financial aid, but loans are not all the same. There are some very important differences to consider. Smart students understand how hard it can be to repay a large student loan, and they do whatever they can to minimize the amount they need to borrow.

College students are eligible for **Federal Direct Loans**. Repayment for these loans doesn't begin until six months after the student has left college. Direct Loans are either **subsidized** or **unsubsidized**. Direct Subsidized Loans are available for students with **financial need**. Direct Unsubsidized Loans are available for students without financial need. A Direct Subsidized loan is preferable because the government pays the interest on the loan while the student is in college.

Cutting college costs

The following are ways to make a college education more affordable. Check off any that might be an option for you.

Go to a public four-year college in your home state.
Get an associate degree at a community college.
Start at a community or technical college, and then transfer to a four-year college.
Live off-campus.
Go to school part-time and work your way through college.
Spend less time in college by taking summer classes and/or additional courses each term.

Check Your Facts!

Answers are at the bottom of the page.

Circle T or F to indicate if you think a statement is True or False.

- 1. **T** Federal financial aid can be used for everything from textbooks to child care.
- 2. T F If you have bad credit, you probably won't qualify for federal financial aid.
- 3. **T** F Regardless of which colleges you apply to, the financial aid you receive will be the same.
- 4. T F You can get a loan that you don't have to start paying back until you've left college.
- 5. T F Students must have earned a B average in high school to complete a FAFSA.
- 6. T F Subsidized loans accrue interest while you are in enrolled in college.
- 7. T F Two-year colleges are significantly cheaper than four-year colleges.

Answers: 1.7 2.F 3.F 4.T 5.F 6.F 7.T

YOUR SUPPORT NETWORK

Let others help and support you.

Going to college and obtaining a college degree isn't easy. It takes a lot of time and hard work. But applying to college, succeeding in your classes, and earning a college diploma is easier when you have people who help and support you.

When thinking about your support network, consider your family members, relatives, friends, co-workers, and anyone else you feel you can turn to for help and advice. Talk to these people about your college plans and ask for their support.

List the people you might include in your support network below. Put a check in the box if you've had a conversation with this person about your college goals.

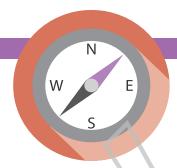
Be sure to thank anyone who has helped you with your college planning and preparation. Thank them verbally, or better yet, write them a short thank you note. It will be much appreciated.

Make College Your Goal

Develop a support network of family and friends, but remember, you aren't furthering your education for your family, boss, or for anyone else. You are doing it for yourself and your future!

CAREER PLANNING

You wouldn't go on a trip without knowing where you are going, or without a map or GPS providing directions. If you did, who knows where you would end up?



It's the same in the journey of life. To prepare for your future, you need to know where you're going and how you're going to get there.

Your Career Journey

Career exploration is a very personal journey that's always evolving.

Here are some things you can do to make sure your career journey is headed in the right direction.

- ▶ Think about your interests, abilities, and values. Your interests and abilities are simply the things you like to do and are good at. Your values are what's important to you. Considering your interests, abilities, talents, and values will help ensure that you choose a career you'll enjoy, be successful in, and find personally rewarding.
- ▶ Learn about your education options. Learn about the different education options available to you, so that you can choose the best option for you and your future.
- ▶ Be able to impress potential employers and get a great job. Having a professional-looking resume and being prepared for interviews will help you impress employers, and land the job you want.

Check the box that best describes where you are on your career journey.

I have a specific career I want to pursue. It is	
I have a career area/subject I'm interested in. It is	
I don't have any idea what career area or subject I'm interested in pursuing.	

Student Support Services is a TRIO program for college students. Students participating in this program are twice as likely to remain in college as students from similar backgrounds who do not participate in a Student Support Services program.



INTERESTS, ABILITIES, VALUES, AND PERSONALITY

When choosing a career, you need to think about what you're good at (abilities), what you like to do (interests), and what's important to you (values). It's also a good idea to consider which careers are a good fit for your personality.

Your Interests				
When determining which careers you would enjoy, think about what s you find interesting, and what kinds of things you get excited about.	ubjects	you like	e, what t	topics
What were your favorite subjects in school?				
What do you get excited about doing? What have you always dreamed of doing?		1		
Your Abilities Considering your abilities, skills, and talents is very important when debe a good match for you. You are likely to be much happier and more stocuses on your strengths!		_		
Consider each of the following and check the column that best describes your ability in that area.	Nell)	Good Goo	d Avera	age Pool
Language skills – ability to communicate verbally and in writing				
Advanced math - ability to understand algebra, geometry, and more				
Social skills - ability to meet, talk to, and get along with people				
Management skills - ability to plan, organize, and implement programs and ideas				
Mechanical reasoning – ability to understand how things work				
Creativity – ability to find new ways to say or do something				
Artistic skills - ability in music, art, drama, and/or dance				

Your Values

High-tech/computers

Your values are what's important to you. They are the things that make a career or job meaningful and fulfilling for you.

What's important to you in a career? Put a ✓ by the statements that are true for you. Put an X by those that are not true for you. Skip those you feel neutral about. I would like to have a career that allows me to... work with children ___ have regular hours ___ work at a desk ___ help people who are sick ___ build or fix things ___ work indoors work outdoors create art or music work with numbers travel and have adventure work with animals work in nature be physically active work with my hands ___ make a difference ___ work by myself ___ work with computers make a lot of money work with other people ___ be in charge ____ talk or perform in public Write down your top four values. **Your Personality** If you work in a career that fits your personality, you will likely be happier and more successful. For example, a person who is sympathetic and kind will probably make a better counselor or nurse than a high-pressure salesperson. When you consider your career options, think about whether a particular career is a good fit for your personality. What are three words you would use to describe your personality? Ask someone who knows you well for three words they would use to describe your personality. Making a Match Considering your responses on these two pages, which of the CAREER following career area(s) do you think might be a good match for you? Business ____ Skilled trades (plumbing, carpentry) Healthcare Arts (music, dance, art, theater) Human services (child care, law enforcement) Education

Other__

PREPARE FOR A CAREER

There are many ways to prepare for a career, and it's important that you consider all of your options.

Here are some facts about the five most common ways to prepare for a career.



Two-Year Community College

Two-year colleges provide affordable, career-oriented one- and two-year programs.

- ▶ All high school graduates are welcome.
- Going to a two-year community college can be an excellent choice for students who have specific career goals.
- Attending a two-year public college for one year generally costs less than half of what it costs to attend a public four-year college for a year.
- ► To save money, many students start at a two-year public college and then transfer to a four-year college after a year or two.
- Popular two-year career programs include automotive technology, business management, dental hygiene, early childhood education, engineering technology, law enforcement, and nursing.

What do you see as a pro or a con of attending a two-year college?



Four-Year College

A four-year college education can prepare you for a wide range of careers.

- Four-year colleges vary greatly in their size, costs, programs, majors, and requirements.
- Students at four-year colleges take about half of their courses in their major (the subject they have chosen to study in depth).
- To provide students with a well-rounded education, all students are usually required to take a certain number of general education courses (English, math, science, history).
- Students who didn't follow a college prep program in high school may be required to take remedial courses in college.
- ▶ Popular four-year college majors include accounting, art, biology, business administration, computer science, elementary education, engineering, journalism, nursing, and social work.

What do you see as a pro or a con of attending a four-year college?

Career/Trade School

Career/trade schools offer short-term training in a variety of career fields.

- All high school graduates are accepted.
- ▶ Some programs take one or two years to complete; others can be completed in a matter of weeks.
- ▶ These schools are in business to make a profit. Their costs vary greatly, and they can be expensive.
- ▶ Thoroughly check out any school you're considering. Some of these schools are not reputable.

What do you see as a pro or a con of attending a career/trade school?



Apprenticeship

Apprentices learn a skilled trade through classroom instruction and on-the-job training.

- ▶ Apprentices start by doing simple tasks under the supervision of a journey worker.
- ▶ The majority of programs are in construction and manufacturing.
- ▶ Apprentices start off earning about half of what experienced workers earn.
- ▶ Because of the competition for apprenticeship positions, they can be difficult to get.

What do you see as a pro or a con of learning a trade through an apprenticeship program?



The Military

The U.S. military offers enlistees free job training in over 2,000 job specialties.

- ▶ After basic training, enlistees typically receive advanced training for a specific job.
- ▶ Veterans who have contributed to a college fund can receive over \$50,000 for college.
- ▶ The career, training, and educational opportunities are different for each branch of the military.

What do you see as a pro or a con of enlisting in the military?

Given what you know now, indicate how you feel about each of the following.

Check **Yes** (this is how you want to prepare for your career), **Maybe** (you'd like to learn more), or **No** (you don't think this option is for you).

1. Two-year college	Yes	Maybe	No.
2. Four-year college	Yes	Maybe	No
3. Career/trade school	Yes	Maybe	☐ No
4. Apprenticeship	Yes	Maybe	No
5. The military	Yes	Maybe	☐ No

GETTING A JOB

These tips will help you get a job that's a good fit for you.

Think about your skills, talents, and interests.

Before you begin your job search, do a quick self-assessment.

Make a list of your interests, talents, and skills. Having this information will help you find a job you'll be good at, and one that you will enjoy.

Determine what kind of job you want.

- ▶ Do you want to work days, nights, or weekends? What hours are you available to work?
- Are you looking for a part-time or full-time job?
- ▶ Would you rather work inside or outside? Do you want to work where there's lots of activity or where it's quiet? Do you want to work with people or by yourself?

Network.

Talk to family and friends about job possibilities and tell everyone that you're looking for a job. Most employers would rather hire a person that's been recommended by someone they know than sort through applications, do interviews, and then hire a stranger. This is why most jobs are never advertised. *Networking is the best way to find a job!*

Search for job openings.

Check out your local newspaper and free websites such as indeed.com and snag.com for job openings.

Prepare for the interview.

- ▶ Learn as much as you can about the company or business.
- ▶ Have a one-minute speech about yourself ready.
- Prepare a few questions for the interviewer.

Interview well.

- ► Arrive early and turn off your phone.
- If you have a resume, bring a copy with you.
- Sit up straight and make eye contact.
- Emphasize that you're eager to learn and willing to work hard. Show enthusiasm for the job.
- ▶ Keep your answers brief and positive.

After the interview.

The day after your interview, write a thank you note and thank the interviewer for their time. Also mention a few of the reasons why you would be a good choice for the job.

FINANCIAL & ECONOMIC LITERACY

For better or worse, much of our lives revolves around money. We earn it, save it, invest it, donate it, and of course, spend it. How much money we have can determine where we live and what kind of lifestyle we're able to have.

More important than how much money you have is how effectively your money supports you on your life's journey.



What is financial and economic literacy?

yourself during your life's journey.

Simply put, financial and economic literacy is having knowledge about money matters—earning, spending, saving, and investing money. It's also about using that knowledge to make smart financial decisions.

Take a couple of minutes to reflect on your financial habits, knowledge, and concerns.

1. Of the money you spend, what percent would you say you spend on needs (such as food, clothes, and transportation) and on wants (things you want, but don't need)?
% on needs % on wants
2. How much do you know about saving, budgeting, and investing?
I know quite a bit I know some I don't know much at all.
3. Do you have any current financial concerns or worries?
4. Is there a topic related to money/finances that you're particularly interested in learning about?

Learning how to manage your money is one of the most important skills you will learn in life. Having good money-management skills will help you achieve your financial goals and support

UNDERSTANDING FINANCIAL AID

Financial aid is money that is given, earned, or lent to help students pay for their education. Financial aid makes it possible for millions of students to go to college.

Financial aid is usually awarded on the basis of **financial need.** (Scholarships are the exception.) Financial need is the difference between the cost of attending a college (tuition, fees, books, room and board) and the amount a family can afford.

Imagine that you completed a FAFSA and the Student Aid Report (SAR) you receive shows that your family should be able to afford \$7,000 for your education next year. This amount is called your SAI (Student Aid Index). In order to figure out your financial need at each of the three colleges you applied to, you've put together the following chart.

	Community College State College		Private University
Cost of College	\$18,000	\$26,000	\$45,000
Minus SAI	\$7,000	\$7,000	\$7,000
Financial Need	\$11,000	\$19,000	\$38,000

You applied for financial aid at all three colleges and each college's financial aid office put a financial aid package together for you. Each package met your financial need for that college. These are their financial aid packages.

	Community College	State College	Private University
Scholarships	\$4,000	\$3,000	\$8,000
Grants	\$2,000	\$8,000	\$0,000
Loans	\$0	\$8,000	\$25,000
Work-study	\$5,000	\$0	\$5,000
Total Aid	\$11,000	\$19,000	\$38,000

1. At which collect	ge do you have the mo	ost financial need?

- 2. Which college is offering the most free money (grants and scholarships)?__
- 3. Which college's package includes the least amount of money you must pay back?_
- 4. Which college's package includes the most amount of money you must pay back?___

Answers are below.

What questions do you have about financial aid, or about how to pay for your education?

1. Private University 2. State College 3. Community College 4. Private University

BUDGETING

Lots of people are unaware of what they can afford, how much they spend, and what they owe. Not being aware of these things often leads to overspending and debt. This situation can be avoided by using a budget.



Josh's Budget Sheet

	Monthly Income \$ 1,900	_	
es	Expenses	Budgeted	Spent
Fixed Expenses	Rent	\$700	\$700
	Utilities	\$ 90	
l þa	Insurance	\$ 95	
×i	Car loan	\$250	
	Cell phone	\$ 65	
es	School supplies	\$ 40	
Flexible Expenses	Gas	\$ 45	
l xi	Food	\$200	
le E	Entertainment	\$100	
qix	Clothes	\$ 50	
Fle	Misc.	\$ 75	
	Total Expenses	\$1,710	
	Bal	ance	

Josh kept track of his spending and is ready to put what he spent into his budget sheet.

Complete Josh's budget sheet for him.

Enter the following figures showing what Josh spent this month on each of the following:

Fixed Expenses (these are the same each month)
Rent \$700 / Utilities \$90 / Insurance \$95
Car loan \$250 / Cell phone \$65

Flexible Expenses (these vary each month)
School supplies \$35 / Gas \$40 / Food \$190
Entertainment \$165 / Clothes \$96 / Misc \$72

Add up what Josh sperit and enter the total. To find the balance, subtract Josh's total expenses from his monthly income.

1.	What was the total amount Josh budgeted for expenses this month?
2.	How much did Josh spend this month? is he under or over budget this month?
3.	How much of the month's income does Josh have left at the end of the month?
4.	In what two areas did Josh not stay within his budget?
	Answers are at the hottom of the page

Build your own budget

Go through the following steps and create a monthly budget for yourself.

- 1. Enter your estimated monthly income. Consider your sources of "income" (money earned, gifts, etc.) and enter the amount you expect to have available to spend this month.
- 2. Categorize your expenses. Think about what you spend your money on and create a list of expense categories that makes sense to you (for example, Food, Entertainment, Phone, Clothes).
- **3. Determine if a category is a fixed or flexible expense.** Fixed expenses are the same every time period (such as \$125 each month for car insurance). Flexible expenses are those that vary.
- **4. Budget an amount for each category.** Take each category and budget a dollar amount for the month. Put your fixed expenses into your budget first. This will help you know how much you have available for flexible expenses.

1. \$1,710 2. \$1,798 / over 3. \$102 4. Entertainment and Clothes

BUILDING CREDIT

Would you be eager to loan money to a friend who hasn't paid you back for the money you loaned them in the past? Probably not. Their past history has shown that they aren't reliable when it comes to paying their debts. They are a bad credit risk, and they're going to have a hard time getting anyone to loan them money.

Your credit record

Just like you, banks and businesses don't want to loan money or give credit to people who don't repay their debts. They want to give loans and extend credit to people whose past behavior has shown them to be financially responsible. Banks and businesses want to work with people who have a good credit record.

When you have a credit card, take out a loan, or open a bank account, lenders and creditors provide information on your accounts (and your performance) to one or more of the three major credit bureaus. The credit bureaus then use this information to create and maintain a credit report on you. They even give you a credit score. (A score of 700 or nigher shows you have good credit.)

A good credit score can help you qualify for an apartment rental, get a loan to buy a car, and more. While most young adults have low credit scores simply because they haven't yet established a strong credit history, it's important that you do everything you can to build good credit.

What do you think?

How can you build good credit and improve your credit score? Read through the actions below. If you think doing this action will improve your credit score, write a plus (+); if you think it will hurt your score, write a minus (-); and if you think it won't affect your score one way or the other, write an X. Check your answers at the bottom of the page.

	1. bounce a check	
	2 pay your credit card bill on time	
	3. use your entire credit limit	
$\langle -\!$	4. make purchases with your debit card	
Y //	5. fill out a lot of different credit card applications	
\ <u> </u>	6. keep the amount of debt you have low	V
	7. lose your job	
	8. have no credit history	
	9. make more than the minimum credit card payment	
	10. pay all of your bills on time	

1. 2. 4. 3. - 4. X 5. - 6. + 7. X 8. - 9. + 10. + 10.

LOANS & INTEREST

For most people, taking out a loan is the only way to pay for a high-cost purchase like a home, car, or college education.

Loans

When people need a loan, they typically go to their bank or credit union and complete a loan application. The bank then checks their credit report to determine if they are a good risk. If the bank approves the loan application, they will go over the terms of the loan (amount, interest rate, length of the loan) with them. People who are turned down for a loan or credit should view it as a wake-up call, and a reason to do a better job of managing their finances.

Students who need money to help pay for college often take out a student loan. Most students find that it's a lot harder to pay off their student loan than they expected. Smart students look for ways to cut college costs and keep loans to a minimum.

Credit cards

When you use a credit card, you are borrowing money from a bank or business to make your purchase. If you pay what you owe within the grace period (usually 30 days), you won't owe any more than what you paid for your purchase. *This is very smart!*

But if you don't pay the entire balance due, you will be charged interest on your next bill. This is how credit cards make lots of money—and how compounding interest gets many people into financial trouble.

Compounding interest

Simone and Lisa each owe \$3,000 on their credit card for a trip. Simone makes \$100 monthly payments. Lisa pays the minimum amount that's due—she makes \$40 monthly payments.

- ▶ Simone's method takes 38 months. She will pay \$784 in interest, totaling \$3,784.
- Lisa's method will take 224 months. She will pay \$5,960 in interest, totaling \$8,960. That's almost double the beginning balance in interest alone!

What do you think?

People often find themselves in financial trouble by

- A spending more money than they make.
- B. only making the minimum credit card payments.
- C. not keeping track of their spending.
- D. not saving anything for unexpected expenses.
- E. taking out large loans.
- F. all of the above



Answer: F

GROWING YOUR MONEY

Investing your money is the way to really get ahead financially—and the earlier you start investing, the more time your money has to grow. When you have money invested, your investments can make money for you while you sleep.

Someone who spends every paycheck is not going to have anything extra when they retire. On the other hand, someone who starts investing \$50 every month as a young adult is likely to have hundreds of thousands of dollars when it's time to retire.

Even if you don't have money to invest now, it's not too early to learn about the importance of investing—and to become familiar with the various ways you can grow your money.

Common types of investments

Certificates of deposit

Sold by banks, CDs pay a slightly higher interest rate than a traditional savings account. When you purchase a CD, you agree to keep your money in the bank for a specific period of time (usually three months to five years). At the end of the term, your money is returned to you with interest.

Stocks

When you purchase stock in a company, such as Apple or Ford, you become part-owner. There is, however, risk involved in purchasing stocks. If the company does well over time, the value of your stock will increase and you'll make a profit when you sell it. Of course, if a company doesn't do well, their stock becomes less valuable and you could lose some or all of your investment.

Bonds

The federal government, cities, and companies sell bonds as a way to raise money. When you purchase a bond, you are loaning your money to the bond issuer for a specific period of time. At the end of the term, you get your money back with interest.

Mutual funds

Purchasing mutual funds makes investing simpler and less risky. When you invest in a mutual fund, you are adding your money to a pool that's made up of many people's money. This pool of money is managed by financial professionals, and it's used to buy shares of stock (and bonds) in many different companies. Purchasing mutual funds ensures you don't have "all your eggs in one basket."

401(k) plans

A 401(k) plan allows employees to invest in an employer-sponsored retirement plan. Your employer deducts the amount that you've designated from your paycheck, and puts it into your account. The money in your account is then invested in an option of your choosing. Many employers will also make a matching contribution—this means that they will add their money to your account.

What do you think?

Fill in the letter for the investment that corresponds with each of the 5 statements below.

A. certificate of deposit B. stocks C. bonds D. mutual funds E. 401k
1 John owns 10 shares of McDonalds.
2Sophia puts part of each paycheck into a retirement fund.
3Lisa gave \$100 to the bank for one year.
4Jack purchased these to help his city build a new courthouse.
5The money Olivia invested is used to purchase stocks in lots of companies.
Answers are at the bottom of the page.
What would you do?
Imagine that a rich relative left you \$5,000 and you want to invest it
Put a check by the type of investment you would choose.
Certificate of deposit: Risk level: very low. Average rate of return annually: 1%.
Bonds: Risk level: low. Average rate of return annually: 4%.
Low risk mutual fund: Investments include 25% stocks, 45% bonds, and 30% money market funds. Risk level: low. Average rate of return annually: 5%.
High risk mutual fund : Investments include 20% stocks and 20% bonds. Risk level: moderate Average rate of return annually: 7%.
XYZ Stock: Risk level: high. Average rate of return annually: 10%.
Why did you choose that option?

You don't need a lot of money or an expert at your side to begin investing. You just need a small sum of money, an interest in growing your money, and the willingness to do a little research. If you're looking for a way to begin investing, E-trade and TD Ameritrade provide an inexpensive way for new investors to get started.

1.B 2.E 3.A 4.C

SUCCEEDING IN COLLEGE

College is a period of self-discovery, and a time for taking charge of your life. When you're a college student, you assume new responsibilities and take on new challenges. You also develop lifelong friendships and many fond memories.

College is a time of great personal growth.

Success in college involves more than attending class and reading textbooks. It's also about making an effort to get the most out of your college experience. It's about taking full advantage of this opportunity to develop and grow into the person you want to become.

Research shows that students who make an effort to get the most out of college are also more likely to stay in college and graduate. This means that embracing the college experience can have both personal and professional benefits!

In this section, we will go over a number things you can do to have a successful college experience.

First-Generation College Students...

It's not uncommon for first-generation college students to feel a bit isolated, especially if it feels like no one on campus shares their background or experiences. Some students feel pressure to do well for their family, and others feel like they're not good enough—or that they have somehow "tricked" everyone into thinking they deserve to be there.

These feelings are all normal. If you're ever feeling stressed, lonely, or like no one understancs you, know that there are many students who share your feelings, fears, and doubts. Also know that your family is proud of you, and that you deserve to be there as much as anyone else.

First Generation

How do you feel about the idea of being a college student?

Educational Opportunity Centers are federally funded TRIO programs that help adults age 19 or over enroll in and complete a post-secondary education program.



THE COLLEGE EXPERIENCE

How can you make a greater effort to reach out to others?

Research shows that when college students feel connected and supported, they are more likely to stay in college, even when it gets tough.

Reach out to others.

College is more than just an academic setting—it's a social environment. Put yourself out there among your classmates and invest in the "human capital" that surrounds you every day at college. Here are some ways to meet new people and expand your social network.

- Arrive early or stay after class to mingle. Introduce yourself to students sitting near you in class.
- When walking around campus, rather than texting or looking at the ground, look up and make eye contact with other students.
- If you are shy or reserved, convey an air of friendliness and approachability. Challenge yourself to reach out to fellow students.
- ▶ Watch your body language. People are drawn to those who stand tall, act confident, and seem positive and approachable.

Get involved.
There is no better way to meet other students and develop a sense of belonging than to participate in student organizations and activities.
The following are just some of the ways that you can get involved on campus. Check off any that seem interesting to you.
Join a student organization. You'll meet students who share your interests and passions, and have some fun in the process.
Work at a campus job. Campus jobs are typically arranged around your class schedule, eliminating the cost and inconvenience of commuting between school and work. They also give you the opportunity to interact with faculty and to work with fellow students.
Join an intramural sports team. Participating in campus sports is a great way to meet people, have fun, burn off some calories, and reduce your stress level.
Something else

TIME MANAGEMENT

With good time management, you have time for the things you need to do and you still have time for the things you want to do.

Create to-do lists.

To-do lists are a good way to keep track of the things you need to do. Going through the following steps will help you organize and prioritize your tasks—and create great to-do lists.

- Step 1. Each day, make a list of all the things you need to do.
- Step 2. Rate each item as an A (must do today), B (should do today), or C (want to do today, but it can wait).
- Step 3. Take all of the As and rank them in order of importance (1, 2, 3...). Do the same with the Bs and Cs.
- Step 4. Rewrite your list with the As at the top (in the order or importance), followed by the Bs and Cs.
- Step 5. Cross things off as they get done. At the end of each day, take the tasks that didn't get done and put them on the next day's to-do list.

	Wed
Α	I Study for French test
	2 Do math assignment
	3 Get TJ's birthday gift
В	1 Do outline for paper
	2 Call Jenny
	/
С	I Do laundry
	2 Work on lab report
	3 Get haircut

Try it!

Think of the things you need or want to do today, tomorrow, or this week. Rate each as an A, B, or C.

Tips for students who also work

If you have a job when you're in college, time management is especially important. The following are a few tips to help you keep on top of both your school and work responsibilities.

- Use time management tools. To-do lists, a wall calendar, and a planner should be your best friends. These tools can help ensure that nothing falls through the cracks.
- Control time-wasters. Social media, TV, and video games can all be huge time wasters. Try to schedule small chunks of time for these activities, and stick to your schedule.
- If you're feeling overwhelmed... Make a list of everything you're doing and look for things that can be shortened, postponed, or eliminated. Never sacrifice sleep to get everything done.
- ► Take time to unwind. Make sure to take time for yourself, even if it's just going for a short walk, taking a hot bath, or playing with a pet.
- ▶ Trust in your abilities. Juggling so many responsibilities can be difficult, but you can do this!

ORGANIZATION

Being organized makes your life run more smoothly, saves you time, and makes you feel like you're "on top of things." Organization is crucial for success in college.

Use a planner.

A planner is your most important organizational tool. A planner will help you get your assignments completed on time, and keep track of everything you need to do.

Use your planner to record the following:

- daily assignments
- social activities
- tests and quizzes
- appointments
- weekly goals
- deadlines

- ► large assignments
- important dates
- anything else you need to remember

What can you to do make better use of your planner?

Take organized notes.

Since test questions most often come from material that's been presented in class, having organized class notes to study from will help you do well on tests.

		Sample Notes	
Key Wo	ords	Inventors	History Oct. 10 / p. 12
Key	Thomas Edisor	n invented electric light	bulb, phonograph,
		& motion picture came	era - had over 1,000
		patents / started Ger	neral Electric
	Alexander	invented telephone in	1876 - age 29
	Graham Bell	was an inventor, engin	eer & scientist
		also invented micropho	one & metal detector

- Put the name of the class, the date, and the page number at the top of each page of notes.
 - ▶ Put the subject of your notes at the top of the page.
 - Skip lines between topics and only use one side of the paper.
 - Put key words on the left.
 - Don't worry about grammar or punctuation.

Improve your notes by adding key words.

Leave a wide space or margin on the left side of each page. As you're taking notes, listen for key words (topics, people, places, events). When you hear a key word, write it in the left-hand margin.



Key words help you organize your thoughts, and they make your notes easier to understand.

Key words can also help you review for a test. Just cover up your notes, look at each key word, and test yourself to see what you can remember about that topic, person, place, or event.

CLASS SUCCESS

When you get the most out of the time you're in class, you have a lot less to learn on your own—which is very important when you're a student with limited free time. Here are some tips to help you get the most out of your classes.

Do every class assignment.

Complete every assignment, regardless of how much it counts towards your final grade—and don't get behind. Once you get behind in a class, it can be very difficult to get caught up.

Learn how to adapt to different instructors.

Part of your education is to learn how to adapt to different personalities and teaching styles. Learn what each instructor expects with regard to attendance, assigned work, and class participation.

Sit in the front of the class.

When you sit in the front, there are fewer distractions, you're able to see what is written and hear what is spoken—and you send a positive message to your instructor.

Participate in class.

Ask and answer questions, and participate in discussions. Your classes will be more interesting and you'll learn more. You will also demonstrate to your instructors that you know the material.

Communicate with your instructors.

Don't hesitate to contact an instructor whenever you have a question, concern, or problem. While most instructors are happy to help, you must initiate the contact.

Eliminate distractions.

Turn off your phone and put it away. Also, stay off your laptop unless it's being used in conjunction with the lecture. Consider using an app like *Freedom* or *SelfControl* that blocks the internet and other apps for a period of time.

Take notes.

When you take notes, you don't have time to think about or do anything else. Taking notes therefore helps you stay engaged. And having good notes to study from later is an added bonus.

Watch your body language.

Have body language that shows you're engaged and paying attention. If you act interested and engaged, you just may find that you feel more interested and engaged.

Think about your body language as a student. Circle the words you think your instructors might have used to describe you.

daydreamer	bored	disrespectful	friendly	happy	disorganized	tired
hard worker	engaged	attentive	unhappy	anxious	confident	organized

PERSONAL GROWTH



Are you a positive person, or do you have a hard time looking on the bright side of things? Do you keep going when things get hard, or do you often get discouraged and quit?

Work to become your best you.

Everyone has things they'd like to improve about themselves. Part of being a successful student (and person) means always learning, growing, and working on those parts of you that will help you become happier, healthier, and more resilient. After all, success doesn't just mean getting good grades in school and the career of your dreams—it also means taking care of yourself and being your best you!

Check the boxes that best describe you. Yes No Do you generally have a positive approach to learning new things? Do you regularly set goals? Do you try to limit the amount of time you spend online? Are you generally able to control your emotions and behaviors? Do you have healthy ways to deal with stress? Give yourself 2 points for every Yes answer Your Total The higher your score, the closer you are to being your best you. Regardless of your score, this section will give you some ideas on how you can create a better you. To create a better you, what's one thing you would like to work on improving? What can you do to improve this one thing?

GROWTH MINDSET

Sometimes your successes, failures, talents, and shortcomings are defined by how you look at them—and by the mindset you have. If you have a growth mindset, you can turn the things you think you can't change into opportunities for growth and discovery!

Fixed mindset

If you have a fixed mindset, you believe that you either are or aren't good at something. You believe that there are limits to what you can accomplish, and you think it's best to stick with what you know you can do.

Having a fixed mindset can cause you to miss out on a lot of great opportunities. It can make you lack confidence in your ability to succeed, be hesitant to try new things, and afraid to step out of your comfort zone.

Growth mindset

If you have a growth mindset, you believe that with effort, you can develop and improve your skills and abilities. You also believe that there is no limit to what you can accomplish.

To build a growth mindset:

- turn off the fixed mindset voice that tells you you're going to fail.
- ▶ think about what you can do differently if something doesn't turn out the way you want.
- understand the power of the word "yet."

The power of YET

Once you learn to add the word "yet" to your thoughts, all kinds of things become possible. When you feel frustrated because something isn't going well, or you can't get something quite right, adding the word "yet" reminds you to be patient, stay hopeful, and keep at it.

Complete the following three sentences.
I'm not very good at
don't have the skills to
I'm not able to
Now, go back and add the word "yet" to the end of each sentence.
See how adding the word "yet" makes all the difference!

SOFT SKILLS

Soft skills are a combination of people skills, social skills, and communication skills. Soft skills also include character traits, like having a good work ethic and positive attitude. One soft skill college students need is adaptability—this skill is especially important for adult students going back to school.

Adaptability

Being adaptable means being flexible and keeping an open mind. Adaptability allows you to accept things that are new or challenging without resistance or fear. It also means that you're able to change your behavior and adapt to new situations. Here are a few things you can do to help you be more adaptable.

- ▶ **Be open-minded.** Listen to the ideas of others and be willing to change your thinking when presented with new information or a different perspective.
- ▶ Go with the flow. Things often don't go exactly as they're planned. When this happens, try to relax, accept that the situation has changed, and go with the flow.
- ▶ **Step out of your comfort zone.** Trying new things and putting yourself in new situations helps you grow. It also makes it much easier for you to adapt to change in the future.

How adaptable are you?

Yes No	
	Do you often get upset if plans fall through or change?
	Do you have a nard time stepping out of your comfort zone?
	Oo you frequently not try something because you're afraid you will fail?
	Oo you have a difficult time thinking ahead or planning for the future?
	Do you have a hard time with change?
() 中	Do you have a difficult time seeing other people's perspectives?
Give yourself 1 point	for every No. Your Score
5-6 points: You're pro	obably pretty adaptable. Keep it up!
3-4 points: You likely	have some difficulty adapting to new situations. Try to be more open to change.

0-2 points: Dealing with change is likely a struggle for you. You'll be a lot less stressed and have a

wider variety of experiences if you work on being more adaptable.

TAKE CARE OF YOUR MENTAL HEALTH

Mental health refers to a person's emotional and psychological well-being. While your mental health can be impacted by some things you can't control, you can control how well you look after it.

Why take care of your mental health?

Mental health affects how you feel day-to-day. When you're feeling calm, happy, and healthy, you get more joy out of life. On the other hand, If you're feeling sad, angry, or anxious, regular day-to-day life can be a struggle.

Mental health affects your success. Whether it's success in college, your career, or achieving a goal you've set, you're more likely to succeed when you're in a good place mentally.

How is your mental health?

Think about and answer the following questions about your own mental health.

V	Vays to Improve Mental Health Video

res	NO
Do you often feel sad for longer than a day or two?	
Do you have trouble sleeping?	
Do you often feel frustrated, angry, or nervous?	
Do you have a hard time relaxing?	
Do you eat too much or too little?	
Do you often feel dread or panic?	

How many did you check "Yes?"_____

Answering "Yes" to any of the above might mean that you should pay more attention to your mental health, and perhaps talk to someone. When you feel good, you do good!

Managing Stress

Stress is a part of everyday life, but too much stress can have a negative impact on your life. Here are some tips on ways to manage stress.

- ▶ Try relaxation exercises, tai chi, deep breathing, yoga, or meditation.
- ▶ Confide in others—friends, family, spiritual leaders, a counselor. It's much healthier to share your problems and concerns than it is to go it alone.
- ▶ If you're feeling overwhelmed and think you may have taken on too much, make a list of everything going on in your life and determine what can be modified, delayed, or dropped.
- ▶ Make sure you have time in your day to relax and rejuvenate.

Mindfulness

Being mindful can help you be more aware, feel calmer, and be more in the moment.

Mindfulness is simply making the effort to notice things that you wouldn't normally pay attention to. It's focusing on what you're doing and experiencing *now*. Being mindful isn't just about paying attention to what's going on around you—it's also about paying attention to yourself and how you feel.

You can practice mindfulness by "targeting" your attention. For example, when you're walking outside, pay attention to things you don't normally notice—the sounds you hear, the scenery, the buildings and people you pass.

Being mindful is something you get better at with practice. Remind yourself to be "in the now" and to be fully present throughout the day, in and out of class, with others, and alone.

Deep Breathing

Close your eyes, clear your mind, and relax your body. Breathe in deeply, and slowly count to four. On four, slowly release your breath. Repeat several times.

How do you feel physically and mentally after doing this?

Visualization

Close your eyes. Imagine a relaxing scene, adding as many details as you can. Even better, pair your visualization with deep breathing.

Describe the relaxing scene you visualized.

Meditation

Meditation is a great way to improve your mental health and help you feel more calm. And the best part? Anyone can meditate.

You can meditate by sitting quietly and listening to your breathing, or by going for a walk, taking some deep breaths, and noticing what you see, feel, and hear. You can also try a guided meditation app like Calm, or stream guided meditations on **Spotify** or **YouTube**.

Be positive and open-minded, even if you're skeptical about this mindfulness and meditation stuff. Anything you can do to help your mind adapt to the new demands of college life is worth a try.

YOUR COLLEGE GOALS

The first step to getting the most out of college is to figure out what you want to get out of it—and the best way to do this is to set some academic and personal goals.

Goals help you determine where you want to go and what you want to accomplish. They give you focus, direction, and purpose. Having a goal also helps you determine a plan of action. For example, if your goal is to get an internship, there are specific things you need to do in order to achieve your goal.

Set short-term and long-term SMART goals.

While goals can be **short-term** (get a B on your math test) or **long-term** (graduate with a 3.0 GPA), every goal should be **SMART**: **Specific**, **Measurable**, **Achievable**, **Relevant**, and **Time-bound**.

As of now, you probably spend most of your time focused on what you're doing that day. But as you go about your daily tasks, try to keep in mind how your daily actions contribute to your future goals.

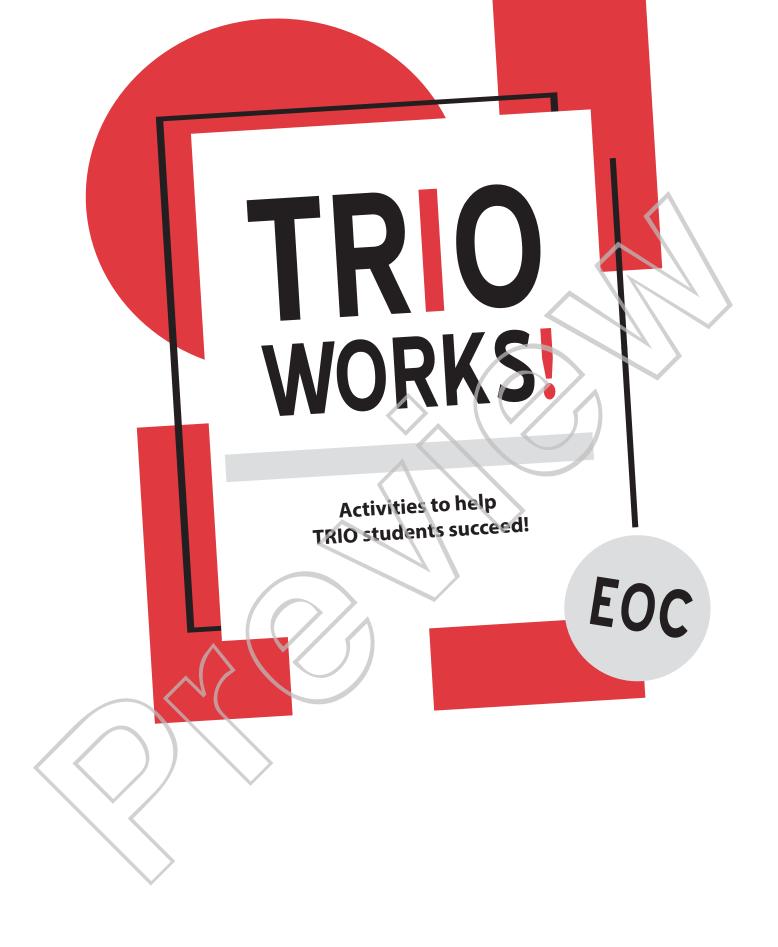
Write down an education or career goal you have.
List some specific things you will do to help you achieve this goal.
Write one short-term or long-term personal goal.
List some specific things you will do to help you achieve this goal.

The McNair Scholars TRIO Program is named after Dr. Ronald E. McNair, the second African-American astronaut. He is quoted as saying, "Before you can make a dream come true, you must have one."



NOTES





WOODBURN PRESS

woodburnpress.com