



NOTICE OF MEETING

The Board of Directors meeting is scheduled for **Tuesday – October 24, 2023, at 5:15p.m.**, Administration Board Room, 1350 Bennett Valley Road, Santa Rosa, CA, to consider the attached agenda. Those persons wishing to attend the meeting and who may require special accommodations pursuant to the provisions of the Americans with Disabilities Act are requested to contact the office of the CEO, (707) 545-4200, at least five working days prior to the meeting to ensure the proper arrangements can be made.

Sonoma County Fair & Exposition, Inc. Board of Directors

Kevin Howe, President
Hugo Mata, Treasurer
Rob Muelrath, Past President
Lisa Wittke Schaffner
Marcia Mickelson
Sharon Wright
Alma Bowen

Kanani Reynolds, Vice President
Rocco Cunningham, Secretary
Marilyn Herzog
Annette O'Kelley
Neysa Hinton
Carole Quandt
Stacey Powers
Teejay Lowe

This notice is also available on the Internet at: www.sonomacountyfair.com

MISSION STATEMENT

Sonoma County Fair and Exposition Inc. is a non-profit enterprise that serves as a multi-use facility and event center. Our focus is on agriculture education, economic development and entertainment. We also strengthen our community by being an asset at the ready for emergency conditions in the North Bay region.

PUBLIC COMMENT

Speakers are requested to sign in prior to the start of the meeting and are limited to **three minutes**.

Speaker's time may be modified based on the # of public speakers. Public comment is allowed on issues **NOT** on the current Agenda. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item. Comments will be accepted on Agenda items during the meeting. Speakers wishing to address the Board on items on the agenda are requested to sign in prior to the start of the meeting and identify the agenda item(s) on which you desire to address the Board.

SONOMA COUNTY FAIR & EXPOSITION, INC.

Meeting of the Board of Directors Tuesday – October 24, 2023 at 5:15 p.m.

AGENDA

1. **Call to Order**
2. **Pledge of Allegiance**
3. **Introduction of Guests**
4. **Public Comments**

The President will ask for names of individuals expressing desire to make a comment during the Public Comment Agenda item or on a listed Agenda item. The President will then call upon those individuals to provide their comment during public comment or during the particular agenda item. Comments are limited to **three minutes**. The speaker's time may be modified based on the number of public speakers. Public comment is allowed on issues **NOT** on the current Agenda. However, no debate by the Board shall be permitted on such public comments and no action will be taken on such public comment items at this time, as law requires formal public notice prior to any action on a docket item. Comments will be accepted on Agenda items during the meeting.
5. **Approval of Regular Agenda**
6. **Approval of Items 1 through 3 on the Consent Agenda**

The Consent Agenda includes routine financial and administrative actions that are usually approved by a single majority vote. Questions or comments are accepted, but there will be no discussion on these items prior to voting on the motion unless Board Members or the public request specific items be discussed and/or removed from the Consent Agenda and placed on the Regular Agenda under the appropriate Committee or Agenda Item.
7. **President's Comments – Kevin Howe**
 - Presentation to Past President Muelrath
 - Board Committee Assignments for 2023-2024 (Attachment #1)
 - 2023 Board Calendar Review (Attachment #2)
8. **CEO's Report – Becky Bartling**
 - August/September Interim Financial Reports (Attachment #3-4)
 - October/November Interim Event Schedules (Attachment #5)
9. **Fair Operations – Director Wittke Schaffner**

Chair update - No committee meeting was held in October due to a lack of quorum.

 - Discussion and possible action regarding a contract with Ellis Event Services to act as a commercial vendor and Food Concessionaire coordinator for the 2024 Sonoma County Fair. Fee to be \$40,000 plus lodging expenses of not to exceed \$5,000 – Matt Daly, COO
10. **Competitive Exhibits, Ag & Educational Exhibits – Director O'Kelley**

Chair update - No committee meeting was held in October due to a lack of quorum.

 - Discussion and possible action on proposed Steer Division changes
 - Discussion and possible action to restructure Junior Livestock Auction Payment Policy

11. Buildings & Grounds – Director Muelrath

Chair update on committee meeting held October 12, 2023

- Discussion and possible action to approve a 40% reduction in the regular rental rate, with full reimbursement for any labor/equipment, to the Golden State Gay Rodeo Association for their use of the Lyttle Cow Palace for barrel racing October 2023-April 2024
- Discussion and possible action to approve granting an adjustment to the hours (Friday 3pm-10:40pm / Saturday Noon-10:40pm / Sunday Noon-9pm), to Impact Entertainment, Sports & Event Marketing, LLC, for the 2024 Country Summer Music Festival
- Discussion and possible action regarding request for rent consideration, from Sonoma Marin Rush Riders (CGAD45), for use of Chris Beck Arena for a Gymkhana Horse Show on November 11 & 12, 2023 (Attachment #6)
- Discussion and possible action to approve adjusted fees, in excess of \$25K, for the Hall of Flowers wall repair

12. Racing – Director Lowe

Chair update - No committee meeting held in October due to a lack of quorum.

13. Budget & Finance – Director Mata

Chair update on committee meeting held October 24, 2023

- Discussion and possible action regarding Draft Financial Statements, August 31, 2023 (Attachment #7)
- Discussion and possible action regarding Draft Financial Statements, September 30, 2023 (Attachment #8)

14. Report on Harvest Fair – Directors Wittke Schaffner & Rocco Cunningham

Update on meeting held October 11, 2023

- Report on Harvest Fair event held on October 14, 2023
- Discussion regarding the restructuring of the Harvest Fair

15. Report on Fair Foundation – Directors Herzog, Mickelson, & O’Kelley

Chair update - No committee meeting was held on October 6, 2023, due to a lack of quorum.

16. Request for future agenda items

17. Adjournment

CONSENT AGENDA

1. **Full Board Meeting**
Approval of Minutes from the September 19, 2023, Meeting
2. **Building & Grounds Meeting**
Approval of Minutes from the October 12, 2023, Committee Meeting

**Sonoma County Fair
DRAFT MINUTES OF THE MEETING OF THE
BOARD OF DIRECTORS
Tuesday – September 19, 2023, at 5:15 p.m.**

DIRECTORS PRESENT: Kevin Howe, President; Kanani Reynolds, Vice President; Hugo Mata, Treasurer; Rob Muelrath, Past President; Annette O’Kelley, Marcia Mickelson, Neysa Hinton, Sharon Wright, Carole Quandt, Stacey Powers, Lisa Wittke Schaffner, Alma Bowen, Teejay Lowe, Marilyn Herzog

DIRECTORS ABSENT: Rocco Cunningham, Secretary

OTHERS PRESENT: Becky Bartling, Debbie Townsend, Isaac Gentry, Hope Marshall, Greg Duncan, Bella Haynes, Stacey Lapham, Jennifer Herrera, Matt Daly

CALL TO ORDER: The meeting was called to order by President Muelrath at 5:15 p.m.

PLEDGE OF ALLEGIANCE: Director Mata led the pledge of allegiance.

INTRODUCTION OF GUESTS: Cyndy Dalbeck – Welcome to our new Sonoma County Fairgrounds CFO for

PUBLIC COMMENTS: None

APPROVAL OF REGULAR AGENDA:

Director Lowe moved to approve the agenda; Director Wittke Schaffner seconded the motion; **the motion passed unanimously.**

APPROVAL OF CONSENT AGENDA – Item 1 through 2:

Director Mata moved to approve the Consent Agenda; Director Wright seconded the motion; **the motion passed unanimously.**

PRESIDENT COMMENTS:

President Muelrath gave his end-of-term closing statement.

CEO’S REPORT:

CEO Bartling thanked Rob Muelrath for his work during his term. Bartling reviewed the August 2023 Interim Financials. Bartling reviewed the September/October 2023 Interim Event Schedules. Bartling discussed moving forward to meet with the Hot Air Balloon event coordinators. **No action taken.**

FAIR OPERATIONS – Director Wittke Schaffner

No committee meeting held in September.

Director Wittke Schaffner moved to approve the theme for the 2024 Fair as “The Greatest Fair on Earth” and 2025 Fair as “Fiestaval at the Fair”. Director Bowen seconded the motion; the motion passed unanimously.

COMPETITIVE EXHIBITS, AG & EDUCATIONAL EXHIBITS – Director O’Kelley

No committee meeting held in September due to not having a quorum. **No action taken.**

BUILDINGS & GROUNDS – Director Lowe

No committee meeting held in September due to not having a quorum. Actions items for approval will be moved to October. Superintendent Gentry provided an update on the Hall of Flowers damage repairs. **No action taken.**

RACING – Director Lowe

Director Lowe provided an update on the committee meeting held September 7, 2023. There is continued communication with CARF regarding our possible participation in filling the racing schedule and providing a space for stalling and training. **No action taken.**

BUDGET & FINANCE – Director Howe

No committee meeting was held in September. CEO Bartling shared the challenges of finalizing the August financials. August-end financials will be sent to the Board by email once it is closed out. **No action taken.**

HARVEST FAIR – Directors Wittke Schaffner

Director Wittke provided an update on Harvest Fair planning. There were 980 entries. Cindy Crane will be designing the VIP section, and 200 VIP tickets will be available to sell. **No action taken.**

FAIR FOUNDATION – Director Herzog, Director Mickelson & Director O’Kelley

No committee meeting held in September due to not having a quorum.

Discussion around awarding checks at awards night. **No action taken.**

ELECTION OF OFFICERS

The Official Ballot from the Nominating Committee, chaired by Director Wittke Schaffner, was distributed. President Muelrath asked for any nominations from the floor. **Director Wittke Schaffner moved to accept the ballot as presented; Director Herzog seconded the motion; the motion passed unanimously.**

ELECTION OF OFFICERS BY WRITTEN BALLOT

The ballots were tallied by CFO Margetts.

INDUCTION OF INCOMING 2023-2024 OFFICERS

The following 2023-2024 slate of officers were inducted: Kevin Howe, President; Kanani Reynolds, Vice President; Hugo Mata, Treasurer; Rocco Cunningham, Secretary.

REQUEST FOR FUTURE AGENDA ITEMS:

- Board Committee Assignments for 2023-2024
- 2023-2024 Board Calendar Review

ADJOURNMENT

There being no further business, a motion was made by Director Wright to adjourn the meeting at 6:05 p.m.; Director Herzog seconded the motion; the motion passed unanimously.

Sonoma County Fair & Exposition, Inc.
**DRAFT Minutes of the
Buildings and Grounds Committee Meeting**
Thursday – October 12, 2023 at 4:30 p.m.

VOTING-DIRECTORS PRESENT: Teejay Lowe, Vice Chair; Hugo Mata, Annette O’Kelley, Neysa Hinton, Rocco Cunningham

VOTING-DIRECTORS ABSENT: Rob Muelrath, Chair

NON-VOTING DIRECTORS PRESENT: None

OTHERS PRESENT: Matt Daly, Debbie Townsend, Isaac Gentry

The meeting was called to order by Vice Chair Lowe at 4:31 p.m.

APPROVAL OF AGENDA:

Director O’Kelley moved to approve the agenda; Director Mata seconded the motion; the motion passed unanimously.

PUBLIC COMMENTS (not related to the agenda):

None

DISCUSSION AND POSSIBLE ACTION REGARDING AUGUST & SEPTEMBER 2023

INTERIM FINANCIAL REPORTS:

COO Daly reviewed the August & September interim financials, noting that the RV Park revenue has returned to pre-Fire/COVID years. Daly also reported that the County has given notice that the COVID trailers in the Ballpark will be vacating by October 31, 2023. **No action taken.**

DISCUSSION AND POSSIBLE ACTION REGARDING OCTOBER-NOVEMBER 2023

INTERIM EVENTS SCHEDULE:

COO Daly reviewed the list of October-November 2023 interim events, noting that October was very busy with events. **No action taken.**

DISCUSSION AND POSSIBLE ACTION REGARDING REQUEST FOR RENT

CONSIDERATION FROM GOLDEN STATE GAY RODEO ASSOCIATION-BAY AREA CHAPTER, FOR THEIR WEDNESDAY NIGHT BARREL RACES IN LYTTLE COW PALACE OCTOBER 2023-APRIL 2024:

COO Daly reported that this association has been utilizing the Lyttle Cow Palace for several years and has been granted rent consideration in the past. Discussions ensued regarding how consideration should be granted, and consensus was that a % rather than a dollar amount would be a fairer way of determining consideration.

Director Mata moved to approve a 40% reduction in the regular rental rate, with full reimbursement for any labor/equipment, to the Golden State Gay Rodeo Association for their use of the Lyttle Cow Palace for barrel racing October 2023-April 2024; Director Hinton seconded the motion; the motion passed unanimously.

DISCUSSION AND POSSIBLE ACTION REGARDING REQUEST FROM IMPACT ENT., SPORTS & EVENT MARKETING, LLC TO ADJUST THE HOURS FOR THE 2024 COUNTRY SUMMER MUSIC FESTIVAL (FRIDAY 3PM-10:40PM / SATURDAY NOON-10:40PM / SUNDAY NOON-9PM):

COO Daly noted that the promoter has made an adjustment to the requested change to hours for Friday, from a start time of 3pm to 2pm. Daly reported that the adjusted hours would allow the promoter to book better talent. Discussions ensued.

Director O’Kelley moved to approve granting an adjustment to the hours (Friday 2pm-10:40pm / Saturday Noon-10:40pm / Sunday Noon-9pm), to Impact Entertainment, Sports & Event Marketing, LLC, for the 2024 Country Summer Music Festival; Director Hinton seconded the motion; the motion passed unanimously.

UPDATE ON ACTIVITIES AROUND THE FAIRGROUNDS:

Maintenance Superintendent Gentry stated that the cost for the Hall of Flowers wall repair had increased, due to additional damage found once the wall was opened up, final costs are expected to be over \$25K, and will be brought to Full Board. Gentry reported that other projects being worked on are re-doing the lattice work in Mexican Village, leaky toilets and floor repairs in the Hall of Flowers. **No action taken.**

REQUEST FOR FUTURE AGENDA ITEMS:

- Review of Oakview Group’s plans for Capitol Improvement Projects
- Security RFP
- Chris Beck Concession RFP
- MY Contract North Bay Carmart LLC
- MY Contract Northern California Motorcycle Training dba SRMT
- MY Contract Cheveto Mobile Window Tinting

There being no further business, Director O’Kelley moved to adjourn the meeting at 5:23 p.m.; Director Cunningham seconded the motion; the motion passed unanimously.

SONOMA COUNTY FAIR & EXPOSITION, INC.
2023-2024 COMMITTEES as of 09/25/2023

<p><u>EXECUTIVE/PERSONNEL COMMITTEE</u></p> <p>Kevin Howe, President (1) Rob Muelrath Past President (4) Kanani Reynolds, Vice President (5) Hugo Mata, Treasurer (3) Rocco Cunningham, Secretary (2) Sharon Wright (3) Teejay Lowe (5)</p>	
<p><u>FAIR OPERATIONS (MARKETING, PUBLICITY, ATTRACTIONS, CONCESSIONS & VENDORS)</u></p> <ol style="list-style-type: none"> 1. Lisa Wittke Schaffner, Chair (4) 2. Stacey Powers, Vice Chair (2) 3. Sharon Wright (3) 4. Carole Quandt (3) 5. Kanani Reynolds (5) 6. Alma Bowen (4) 	<p><u>BUILDINGS & GROUNDS</u></p> <ol style="list-style-type: none"> 1. Rob Muelrath, Chair (4) 2. Teejay Lowe, Vice Chair (5) 3. Hugo Mata, (3) 4. Annette O'Kelley (1) 5. Neysa Hinton (5) 6. Rocco Cunningham (2)
<p><u>COMPETITIVE EXHIBITS, AGRICULTURE & EDUCATIONAL EXHIBITS</u></p> <ol style="list-style-type: none"> 1. Annette O'Kelley, Chair (1) 2. Rocco Cunningham, Vice Chair (2) 3. Marilyn Herzog (2) 4. Marcia Mickelson (1) 5. Alma Bowen (4) 6. Stacey Powers (2) 	<p><u>RACING</u></p> <ol style="list-style-type: none"> 1. Teejay Lowe, Chair (5) 2. Lisa Wittke Schaffner, Vice Chair (4) 3. Rob Muelrath (4) 4. Carole Quandt (3) 5. Kanani Reynolds (5)
<p><u>SPECIAL PROJECTS</u></p> <ol style="list-style-type: none"> 1. Teejay Lowe, Chair (5) 2. Kanani Reynolds, Vice Chair (5) 3. Rocco Cunningham (2) 4. Hugo Mata, (3) 5. Rob Muelrath (4) 6. Sharon Wright 	<p><u>BUDGET & FINANCE</u></p> <ol style="list-style-type: none"> 1. Hugo Mata, Chair (3) 2. Marcia Mickelson, Vice Chair (1) 3. Sharon Wright (3) 4. Stacey Powers (2) 5. Marilyn Herzog (2) 6. Neysa Hinton (5)
<p><u>HARVEST FAIR BOARD</u></p> <p>Scott Goyne, President; Vice-President; Becky Bartling, Jason Schneider, Ethan Brown, Cindy Crane, Pat Emery, Michael Haney, **Rocco Cunningham, Jake Martini, Les Perry, Andrew Smith, Claudia Vecchio, **Lisa Wittke Schaffner</p> <p>** Fair Board Representatives</p>	
<p><u>FAIR FOUNDATION BOARD</u></p> <p>Pat Emery, President; Les Perry, Secretary; Christine Margetts, Treasurer; **Marilyn Herzog, Terry Lindley, Summer Jeffus, Ken Lafranchi, **Marcia Mickelson, **Annette O'Kelley</p> <p>** Fair Board Representatives</p>	

INTERIM REVENUE - August 31, 2023
(Prepared for October 24, 2024 Full Board Meeting)

AUGUST - Event Name	Event Type	Facility Rented	Rental	Parking	Food	Alcohol	*2023	2022
RV Park	RV Sites	RV Park	\$65,594.88				\$65,594.88	\$83,092.92
Xiochil Entertainment	Mexican Concert	Carnival Lot	\$13,083.25	\$8,730.00	\$1,830.10	\$15,297.45	\$38,940.80	\$47,084.17
County of Sonoma Emergency	COVID-19 Trailers	Ball Park	\$39,000.00				\$39,000.00	\$46,500.00
Management of SR Vet's	Facility Management	Vet's Building	\$10,000.00				\$10,000.00	\$10,000.00
The Press Democrat	The Best of Sonoma County	Saralee Barn	\$5,329.75			\$1,046.47	\$6,376.22	
Sonoma County Republican Party	GOP Conference	Saralee Barn	\$4,058.69				\$4,058.69	\$3,062.00
Tayman Park Golf Group	Golf Course	Golf Course	\$3,616.83				\$3,616.83	\$3,314.00
Sonoma County Grape Growers Foundation	Meeting	Saralee Barn	\$3,281.25			\$702.10	\$3,983.35	
Verizon	Telecom Site	South Barns	\$2,575.00				\$2,575.00	\$2,500.00
SRMT	Motorcycle Training	Brookwood Lot	\$2,504.00				\$2,504.00	\$1,712.00
North Bay Carmart, LLC	Carmart	Brookwood Lot	\$1,763.00				\$1,763.00	\$882.75
Munger, Tyler	Rally Cross	D-Lot	\$1,645.00				\$1,645.00	\$1,310.00
Ventures Endurance Events	Staging/Storage for SR Marathon	Portion of Jockey Club Parking Lot	\$1,050.00				\$1,050.00	
Red Peloton	Bike Races	Concourse	\$480.00				\$480.00	\$960.00
Cheveto Mobile Window Tinting	Window Tinting	Brookwood Lot	\$250.00				\$250.00	\$250.00
***Revenue from 2022 Events not returning in 2023							n/a	\$9,754.00
*Gross Revenue includes labor, security and insurance, which are reimbursed expenses							\$181,837.77	\$210,421.84
**Quinceanera (\$3,882.00), Quinceanera (\$3,879.50) & REDGA (\$1,992.50)								
							2019	
							\$159,381.21	

INTERIM REVENUE - September 1-30, 2023
(Prepared for October 24, 2023 Full Board Meeting)

SEPTEMBER - Event Name	Event Type	Facility Rented	Rental	Parking	Food	Alcohol	*2023	2022
RV Park	RV Sites	RV Park	\$76,774.69				\$76,774.69	\$122,074.57
County of Sonoma Emergency Management	COVID-19 Trailers (17)	Ball Park	\$46,500.00				\$3,900.00	\$46,500.00
Just Between Friends North Bay	Consignment Sale	Grace Pavilion	\$20,719.61	\$10,740.00			\$31,459.61	\$31,413.00
Trapeze Entertainment, LLC	Circus	C-Lot	\$18,250.00	\$7,621.00			\$25,871.00	
West Coast Diesels LLC	Show n Shine & Tractor Pulls	Carnival Lot & Chris Beck Arena	\$7,990.38	\$3,630.00	\$4,724.56	\$7,752.03	\$24,096.97	\$19,723.31
Homescape Events	Fall Home Improvement Show	Grace Pavilion & Shade Park	\$16,898.04	\$1,890.00	\$154.39	\$43.30	\$18,985.73	
ATA International	Martial Arts Tournament	Grace Pavilioin	\$5,539.00	\$4,000.00	\$854.46		\$10,393.46	
Management of SR Vet's	Facility Management	Vet's Building	\$10,000.00				\$10,000.00	\$10,000.00
Paulett Swallow	Livestock Jackpot Show	Livestock Area	\$9,338.75		\$666.43	\$223.76	\$10,228.94	
Tayman Park Golf Group	Golf Course	Golf Course	\$6,655.06				\$6,655.06	\$6,492.21
Private Event-Barrera	Quinceanera	Saralee Barn	\$5,500.00			\$200.00	\$5,700.00	
Private Event-Solis	Quinceanera	Garrett Building	\$3,727.75			\$290.00	\$4,017.75	\$3,729.00
Wine Competions Production & Mangement	East Meets West Wine Coding/Judging	Grandstands & Showcase Café	\$3,772.50				\$3,772.50	
SRMT	Motorcycle Training	Brookwood Lot	\$3,574.00				\$3,574.00	\$2,996.00
North Bay Carmart, LLC	Carmart	Brookwood Lot	\$3,465.50				\$3,465.50	\$1,773.50
Verizon	Telcom Site	Lower Barns	\$2,575.00				\$2,575.00	\$2,500.00
Junior League of Napa/Sonoma	Ride-A-Rig	Lyttle Cow Palace	\$1,258.75		\$275.88		\$1,534.63	
Private Event-Mendez	50th Birthday Party	Showcase Café	\$858.00				\$858.00	
Cheveto Mobile Window Tinting	Window Tinting	Brookwood Lot	\$500.00				\$500.00	\$500.00
Red Peloton	Tuesday Night Bike Races	Concourse	\$480.00				\$480.00	\$480.00
**Revenue from 2022 Events not returning in 2023							n/a	\$21,237.82
*Gross Revenue includes security and insurance, which are reimbursed expenses							\$244,842.84	\$269,419.41
**Big Time Speedway (10,450.07) Quinceanera (\$5,431.50), Quinceanera (\$4,830.25) & Bay Area Pygmy Goat Club (\$526)								
							2021 \$313,008.73	



Interim Events

October 1 thru November 30, 2023
(Prepared for October 24, Full Board Meeting)

OCTOBER

- Sep 29-Oct 1 – Hot Tub & Swim Spa Sale (Garrett)
- 1 – *Harvest Fair Awards Night Dinner (Saralee Barn)*
- 4 – County of Sonoma Exam Testing (Kraft)
- 5-7 – Out to Lunch Catering Prep for Outside Event (Showcase Kitchen)
- 6 – Mexican Dance (Grace Pavilion)
- 7 – Redwood Country Cloggers (Kraft)
- 7-8 – Rally Cross (D-Lot)
- 7-10 – Overnight Horse Boarding & RVs (Racing Secty & H Barns)
- 9 – Redwood Credit Union “Bike Build” (Garrett/Kraft/Finley/Saralee Barn/Linwood/Lower GS)
- 9 – *Jamison Merit Award Interviews (Board Room)*
- 11 – ~~Autocross for Vehicle Testing/Evaluation~~ ~ *CANCELLED, due to UAW Strike*
- 13 – Driver’s Safety Classes (Brookwood Lot)
- 13-14 – Monster Trucks (Chris Beck Arena)
- 14 – Sonoma County Horse Council Safe Trailing Course (Portion of B-Lot)
- 14 – *Harvest Fair Grand Tasting & Grape Stomp (Grace Pavilion/Admin Lot/Shade Park)*
- 17- Sunset Spirits Judging (Saralee Barn)
- 19-22 – Harvest Moon Classic Dog Show (Facility)
- 20-22 – ABBA Dogs Agility F-CAT & Scent Work (LCP/CB/Fur & Feathers/Barns)
- 23-26 – Greater Swiss Mountain Dog Breed National Dog Show (Garrett)
- 26 – County Exam (Finley)
- 27-29 – Gem & Bead Faire (Grace Pavilion)
- 27-30 – American Supercamp Motorcycle Training (Lyttle Cow Palace)
- 28 – Celebration of Life (Saralee)
- 28 – Quinceañera (Garrett)

Car Mart, Chevento Mobile Window Tinting, Motorcycle Training & Golf Course

NOVEMBER

- 1-2 – SRPD Training for High Risk Vehicle Stops (HOF)
- 4 – Autocross (B-Lot)
- 4 – Celebration of Life (Saralee Barn)
- 4 – Quinceañera (Showcase Cafe)
- 7-8 – Harvest Challenge Wine Judging (Showcase Café)
- 9 – Mexican Dance (Grace Pavilion) ~ *May need to move date, Visas for band revoked*
- 11-12 – Sonoma Marin Rush Riders Horse Show (Chris Beck Arena)
- 11-12 – Norcal Golden Retrievers Agility Trials (Lyttle Cow Palace)
- 11-12 – SF Bay Weimaraner F-CAT (Portion of Carnival Lot)
- 11-12 – Holiday Craft Show (Garrett)
- 15 – Golden State Gay Rodeo Assn-BAC Barrel Racing (Lyttle Cow Palace)
- 18-19 – Hispanic Church Services (Kraft & Garrett)
- 22 – Great Thanksgiving Banquet (Grace, Finley, Kraft, Garrett, Annex, Showcase Café & Shade Park)
- 29 – Golden State Gay Rodeo Assn-BAC Barrel Racing (Lyttle Cow Palace)
- 30 – Wine Industry Expo (Grace, HOF, Finley, Kraft, Garrett, Annex & Showcase Café)

Car Mart, Chevento Mobile Window Tinting, Motorcycle Training & Golf Course

Sonoma County Event Center

ATTACHMENT #6

Sonoma County Fair and Exposition Inc. is a non-profit enterprise that serves as a multi-use facility and event center. Our focus is on agriculture education, economic development and entertainment. We also strengthen our community by being an asset at the ready for emergency conditions in the North Bay region.

Request for Rent Consideration Policies and Procedures

- 1) All requests for rent consideration will be reviewed and acted upon by the Sonoma County Fair Board of Directors.
- 2) Proposals will only be accepted from non-profit organizations requesting rent considerations for events that provide a community benefit and/or has an educational focus. The event must be free to the public.
- 3) Only written requests will be accepted and must be submitted at least two months in advance of the requested facility use. Even if an organization has received consideration in the past, the organization must submit a request for any rent consideration.
- 4) Should fee consideration be granted, all direct costs realized by the Sonoma County Fair will be charged. These fees may be estimated and could include:
 - Heat
 - Utilities (water, gas and electricity)
 - Set-up, teardown and cleaning
 - Use or call-outs of Fair Staff outside of regularly scheduled work hours
 - Cost of moving equipment
 - Gate staffing
 - False Alarms
- 5) Waiver or reduction of rental fees for the use of the electronic signboard and the marquee will not be considered.

Organization Name: CGADUS Sonoma Marin Rush Riders

Contact Name/Phone/Email: Gina Rutledge (707) 921-6646
CGADUSRUSHRIDERS@gmail

Rent Wavier or Reduction Consideration Request:

1) The mission of the organization:

To keep the Western/Rock traditions alive in Sonoma County and provide affordable events in our community

- a. Yes No: We are a non-profit organization
- b. Yes No: Our mission is of benefit to the community and/or educational focus

2) The date(s) you are requesting the use of the facility: Nov 11th & 12th

3) Alternative date(s) you will accept if your first choice is not available (weekday requests are more likely to be granted than are weekends). _____

4) The purpose of the event:

Buckle Show for CCHA

5) An estimate of how many people will be served: 100 per day

6) Information about rent consideration provided by the Event Center in the past:

7) What type/amount of rent consideration are you requesting?

any available

8) Any other pertinent information?

We cater to our youth by not charging an arena fee to our upliners
We also provide scholarships to kids excelling in academics and experiencing financial hardships

For Board of Directors' Use

Board Meeting Agenda Date: _____

Decision: _____ Grant _____ Not Approved

Comments: _____

Approved: _____
Fair Board President Signature

Please email completed form to: dtownsend@sonomacountyfair.com
Or mail to: Sonoma County Event Center, Attn: Debbie Townsend
1350 Bennett Valley Road, Santa Rosa, CA 95404
Questions: (707) 545-4200 x201

Sonoma County Fair & Exposition, Inc
Balance Sheet

Attachment 7

DRAFT

	8/31/2023 Calendar YTD	8/31/2022 Calendar YTD	7/31/2023 Calendar YTD
ASSETS			
Current Assets			
Cash in Bank and Treasury	7,706,133	7,559,429	7,240,063
Accounts Receivable, Net	2,093,891	2,452,095	(74,258)
Racing Settlement Receivable	1,331,709	1,872,539	13,771
Prepaid Expenses			81,000
Inventory of Supplies			
Other Current Assets	5,547	1,571	3,547
Total Current Assets	11,137,280	11,885,633	7,264,122
Property & Equipment, Net	8,274,056	8,412,457	8,274,056
Construction in Progress	1,075,302	378,658	1,075,302
Total Property & Equipment, Net of Depreciation	9,349,359	8,791,116	9,349,359
Other Assets			
Restricted Cash	86,419	120,904	86,423
Due From/Due (To) County for Vet's	2,280	85,923	(19,046)
GASB 68 Deferred Outflow of Resources	531,524	388,392	531,524
GASB 75 Deferred Outflow of Resources	143,665	227,163	143,665
Total Other Assets	763,887	822,382	742,567
TOTAL ASSETS	21,250,526	21,499,131	17,356,047
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts Payable	39,073	1,579	
Scholarships Payable			
Accrued Expenses	1,044,576	797,666	775,665
Racing Payable	811,700	730,974	25,522
Purses Paid - (Over)/Under	(224,028)	(89,361)	(107,143)
Other Short Term Liabilities		165	
Short Term Notes			
Current Portion of Long-Term Debt			
Deferred Income	207,023	275,788	1,328,890
Total Current Liabilities	1,878,345	1,716,812	2,022,934
Long Term Liabilities			
Long Term Note			
GASB 68 Deferred Inflow of Resources	1,471,472	692,692	1,471,472
GASB 68 Net Pension Liability	(248,672)	727,608	(248,672)
GASB 75 Deferred Inflow of Resources	599,027	329,461	599,027
GASB 75 Net Pension Liability	592,416	1,070,384	592,416
Total Long Term Liabilities	2,414,243	2,820,145	2,414,243
NET ASSETS			
Investment in Capital Assets	8,317,970	8,241,122	8,317,970
Restricted for Scholarships	73,968	43,086	73,968
Restricted for Junior Livestock Auction	180,068	159,248	180,068
Other Restricted	86,435	120,916	86,435
Retained Earnings - Unrestricted	5,878,324	4,528,964	5,878,324
GASB 68 Prior Period Adjustment			
Profit/(Loss) Current Year	2,421,173	3,868,838	(1,617,894)
TOTAL LIABILITIES AND EQUITY	21,250,527	21,499,131	17,356,048

**Sonoma County Fair & Exposition, Inc
Income Statement**

DRAFT - UNAUDITED

	8/31/2023 Actual YTD	8/31/2022 Prior Year YTD	Variance	8/31/2023 Budget YTD	Variance
Operating Revenue					
Fair	7,407,262	6,292,222	1,115,040	7,032,056	375,206
Interim	2,303,096	2,793,559	(490,463)	2,726,622	(423,526)
Jockey Club	450	72,000	(71,550)	43,000	(42,550)
Total Operating Revenue	9,710,808	9,157,781	553,027	9,801,678	(90,870)
Operating Expense					
Fair	3,495,237	2,910,145	(585,093)	4,015,322	520,085
Interim	1,149,358	1,032,427	(116,931)	1,292,385	143,028
Jockey Club	24,302	32,647	8,345	120,426	96,124
General & Administrative	3,357,027	2,646,204	(710,823)	3,706,843	349,816
Allocated Costs - Harvest Fair					
Total Operating Expenses	8,025,924	6,621,423	(1,404,501)	9,134,976	1,109,053
Operating Income/(Loss)	1,684,884	2,536,358	(851,474)	666,702	1,018,183
Other Revenue	122,914	692,313	(569,398)	30,632	92,282
Harvest Fair - Revenue					
Harvest Fair - Expense					
Interest Expense					
JLA, net	28,904	596,381	(567,478)		28,904
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense	(78,803)	17,631	(96,433)		(78,803)
Net Income/(Loss)before depreciation and capital	1,757,899	3,842,682	(2,084,783)	697,334	1,060,566
Depreciation Expense					
Net Income(Loss) before capital	1,757,899	3,842,682	(2,084,783)	697,334	1,060,566
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding	663,274	25,826	637,448		663,274
Net Income (Loss) incl Capital	2,421,173	3,868,508	(1,447,335)	697,334	1,723,840

Sonoma County Fair & Exposition, Inc
Fair Income Statement

DRAFT - UNAUDITED

	8/31/2023	8/31/2022		8/31/2023	
	Actual	Prior Year	Variance	Budget	Variance
	YTD	PTD		YTD	
Revenue					
Admissions	2,180,693	1,811,642	369,051	2,148,786	31,907
Parking	704,099	377,722	326,377	539,000	165,099
Commercial Space	324,126	208,866	115,260	225,000	99,126
Carnival	765,814	802,972	(37,157)	800,000	(34,186)
Concessions	1,477,144	1,371,788	105,356	1,420,000	57,144
Exhibits	111,588	77,046	34,541	93,750	17,838
Racing	1,062,246	1,030,331	31,914	1,077,600	(15,354)
Attractions	227,575	185,420	42,156	226,920	655
Sponsorships	469,542	332,920	136,622	392,000	77,542
VIP Tent	28,137	33,602	(5,466)	33,000	(4,864)
Miscellaneous	56,298	59,913	(3,615)	76,000	(19,702)
Total Fair Revenue	7,407,262	6,292,222	1,115,040	7,032,056	375,206
Expense					
Labor and Benefits	1,095,799	994,842	(100,957)	1,231,172	135,374
Advertising & Publicity	266,514	173,632	(92,882)	275,500	8,986
Attendance	319,282	273,207	(46,075)	436,500	117,218
Signage/Other/Drinking Water				-	
Premium	258,146	176,192	(81,954)	280,000	21,854
Hall of Flowers	276,571	119,572	(156,998)	295,000	18,429
Exhibits	121,986	128,168	6,182	169,100	47,114
Commerical/Concessions Exhibits		46	46	5,000	5,000
Racing	529,469	426,353	(103,115)	518,250	(11,219)
Attractions	575,797	532,171	(43,626)	675,500	99,703
Miscellaneous	3,979	724	(3,255)	5,300	1,321
VIP Tent	911	15,653	14,742	33,000	32,089
RV Park - Fair - Contract Services	46,784	69,584	22,800	91,000	44,216
Total Expense	3,495,237	2,910,145	(585,093)	4,015,322	520,085
Fair Income/(Loss)	3,912,024	3,382,077	529,947	3,016,734	895,291

Sonoma County Fair & Exposition, Inc
Interim Income Statement

DRAFT - UNAUDITED

	8/31/2023 Actual YTD	8/31/2022 Prior Year YTD	Variance	8/31/2023 Budget YTD	Variance
Revenue					
Long Term Rentals	83,862	76,001	7,862	84,295	(433)
Building Rental	187,766	264,067	(76,302)	282,073	(94,307)
Facility Rental	457,053	565,653	(108,600)	389,491	67,562
Equipment Rental	103,158	89,874	13,284	84,852	18,306
Trailer & RV	683,767	1,049,709	(365,942)	1,047,033	(363,266)
Interim Parking	181,101	139,991	41,111	199,091	(17,990)
Insurance/Costs Reimbursed	59,864	21,411	38,453	2,365	57,499
Security Reimbursed	96,621	153,380	(56,759)	125,634	(29,013)
Food & Other Concessions	107,864	103,712	4,152	113,444	(5,580)
Alcohol Concessions	258,560	245,656	12,904	310,314	(51,754)
Other Interim Revenue	83,481	84,106	(625)	88,030	(4,549)
Total Revenue	2,303,096	2,793,559	(490,463)	2,726,622	(423,526)
Expense					
Int Wages & Benefits	773,193	604,588	(168,605)	834,103	60,910
Int Parking Wages & Benefits	84,594	67,573	(17,020)	53,682	(30,912)
Total Wages & Benefits	857,787	672,162	(185,625)	887,785	29,998
Contract Services-Interim	13,069	6,324	(6,745)	8,000	(5,069)
Contract Services-RV Park	1,040	30,184	29,144	1,031	(9)
Straw Removal				-	
Security		2,765	2,765	4,000	4,000
Supplies & Equipment	9,478	28,004	18,525	5,819	(3,659)
RV Park Utilities	151,856	141,655	(10,201)	137,000	(14,856)
RV Park Advertising	5,412	4,886	(526)	3,495	(1,917)
Miscellaneous RV Parking				-	
RV Supplies & Equipment	3,722	1,792	(1,930)	20,014	16,292
Interim Advertising				2,651	2,651
Business Partner Incentive				-	
Insurance/Costs Reimbursed	3,227	1,749	(1,478)	2,499	(728)
Security Costs Reimbursed	91,058	126,929	35,871	207,428	116,370
Equipment Rental	2,369	4,978	2,609	1,475	(894)
CalTrans Median Strip Rent	10,340	11,000	660	11,000	660
Special Repairs & Equipment				188	188
Total Expense	1,149,358	1,032,427	(116,931)	1,292,385	143,028
Interim Income/(Loss)	1,153,739	1,761,132	(607,393)	1,434,237	(280,498)

Sonoma County Fair & Exposition, Inc
Jockey Club Income Statement

DRAFT - UNAUDITED

	8/31/2023	8/31/2022		8/31/2023	
	Actual	Prior Year	Variance	Budget	Variance
	YTD	YTD		YTD	
Revenue					
Admissions				-	
Turf Club				-	
Commissions				33,000	(33,000)
Programs/Other				-	
Race Forms, etc				10,000	(10,000)
Concessions				-	
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental	450	72,000	(71,550)	-	450
ATM Fees				-	
Interim Concessions				-	
Total Jockey Club Revenues	450	72,000	(71,550)	43,000	(42,550)
Expense					
Wages & Benefits	986		(986)	24,911	23,925
Contract Services	4,701	8,041	3,340	9,849	5,148
Supplies & Expense	6,621	7,303	681	62,333	55,712
Utilities	11,994	17,303	5,309	14,000	2,006
Cost of Periodicals				8,000	8,000
Garbage				667	667
Advertising & Marketing				667	667
Total Jockey Club Expenses	24,302	32,647	8,345	120,426	96,124
Jockey Club Income/(Loss)	(23,852)	39,353	(63,205)	(77,426)	53,574

**Sonoma County Fair & Exposition, Inc
Harvest Fair**

DRAFT - UNAUDITED

	8/31/2023 Actual YTD	8/31/2022 Prior Year YTD	Variance	8/31/2023 Budget YTD	Variance
Cost Recovered Harvest Fair	0	0	0	-	0
Total Revenue	0	0	0	0	0
Expense					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	0	0	0	-	0
Exhibits Wages and Benefits	0	0	0	-	0
Attendance Wages and Benefits	0	0	0	-	0
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
Total Expenses	0	0	0	0	0
Harvest Fair Income(Loss)	0	0	0	0	0

Sonoma County Fair & Exposition, Inc
 General & Administrative Expenses

DRAFT - UNAUDITED

	8/31/2023 Actual YTD	8/31/2022 Prior Year YTD	Variance	8/31/2023 Budget YTD	Variance
Expense					
Wages & Benefits-Admin	565,955	471,071	(94,884)	665,414	99,459
Contract Services-Admin	106,756	117,002	10,247	114,960	8,204
County Indirect Services	108,800	90,000	(18,800)	109,600	800
Legal	9,044	9,024	(20)	16,640	7,596
Office Expense-Admin	77,245	83,517	6,273	109,800	32,555
Postage & Telephone	26,166	23,974	(2,192)	30,936	4,770
Director's Expense & Travel	16,395	10,671	(5,724)	14,640	(1,755)
Donations				-	
Insurance	108,800	67,500	(41,300)	100,000	(8,800)
Audit Fee	23,070	26,250	3,180	19,120	(3,950)
Bad Debt and Cash Short/Over	2,321	1,415	(906)	-	(2,321)
Administration Expenses	1,044,551	900,425	(144,127)	1,181,110	136,559
Wages & Benefits-Maint	1,487,633	1,039,201	(448,432)	1,714,743	227,110
Contract Services-Maint	169,780	135,819	(33,961)	112,000	(57,780)
Equipment Rental-Maint	23,128	15,558	(7,570)	18,400	(4,728)
Utilities	265,068	221,253	(43,815)	257,580	(7,488)
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	77,631	34,331	(43,300)	66,800	(10,831)
Maintenance Supplies	224,771	231,503	6,733	265,010	40,239
Repairs & Maintenance	9,944	9,593	(351)	31,000	21,056
Equipment Repairs	54,521	58,519	3,999	60,200	5,679
Maintenance Expenses	2,312,476	1,745,780	(566,696)	2,525,733	213,257
General & Administrative Expenses	3,357,027	2,646,204	(710,823)	3,706,843	349,816

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses

DRAFT - UNAUDITED

	8/31/2023 Actual YTD	8/31/2022 Prior Year YTD	Variance	8/31/2023 Budget YTD	Variance
Permanent Salaries					
Fair	159,785	81,687	(78,098)	131,602	(28,183)
Interim	406,221	302,723	(103,498)	379,452	(26,770)
Jockey Club				9,816	9,816
Golf Course				-	
Administration	325,607	262,284	(63,323)	348,500	22,893
Maintenance	643,959	391,624	(252,335)	647,722	3,763
Total Permanent Salaries	1,535,572	1,038,317	(497,255)	1,517,091	(18,481)
Temporary Salaries					
Fair	709,077	728,289	19,212	847,459	138,382
Interim	153,512	115,561	(37,951)	172,478	18,966
Jockey Club				6,101	6,101
Golf Course				-	
Administration	23,708	14,071	(9,637)	15,000	(8,708)
Maintenance	180,068	240,782	60,714	333,790	153,722
Total Temporary Salaries	1,066,365	1,098,703	32,338	1,374,828	308,463
Health Benefits					
Fair	46,249	22,509	(23,740)	45,801	(448)
Interim	69,564	45,124	(24,440)	96,000	26,436
Jockey Club				2,200	2,200
Golf Course				-	
Administration	45,634	30,981	(14,653)	68,832	23,198
Maintenance	138,235	85,486	(52,749)	168,446	30,211
Total Health Benefits	299,682	184,100	(115,582)	381,279	81,597
FICA, Medicare & Workers Comp					
Fair	94,561	91,002	(3,559)	110,315	15,754
Interim	64,564	52,982	(11,583)	57,588	(6,976)
Jockey Club	986		(986)	1,707	722
Golf Course				-	
Administration	34,558	27,727	(6,831)	46,064	11,506
Maintenance	263,658	142,956	(120,702)	288,228	24,570
Total Workers Comp & Payroll Taxes	458,327	314,667	(143,660)	503,902	45,575
Retirement, UI, Other					
Fair	86,126	71,355	(14,771)	95,995	9,869
Interim	163,926	149,560	(14,366)	182,268	18,342
Jockey Club				5,086	5,086
Golf Course				-	
Administration	136,448	136,008	(440)	187,018	50,570
Maintenance	261,713	178,353	(83,360)	276,558	14,845
Total Retirement & Other Benefits	648,213	535,276	(112,937)	746,925	98,712
TOTAL	4,008,159	3,171,063	(837,096)	4,524,025	515,866
TOTAL BY DEPT					
Fair	1,095,799	994,842	(100,957)	1,231,172	135,374
Interim	857,787	665,949	(191,838)	887,785	29,998
Jockey Club	986		(986)	24,911	23,925
Golf Course					
Administration	565,955	471,071	(94,884)	665,414	99,459
Maintenance	1,487,633	1,039,201	(448,432)	1,714,743	227,110
TOTAL ALL DEPARTMENTS	4,008,159	3,171,063	(837,096)	4,524,025	515,866

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses - Fair Only

	Actual YTD	Prior Year YTD	Variance	Budget YTD
Salaries				
Fair				
Hall of Flowers	79,270	80,070	800	76,000
Publicity	356	32	(324)	10,000
Parking	94,603	82,242	(12,361)	111,563
Admissions	62,734	56,204	(6,530)	69,246
Exhibits - Temp	153,981	147,981	(5,999)	173,000
Exhibits - Perm	159,785	81,687	(78,098)	131,602
Attractions	36,774	23,690	(13,084)	34,750
Concessions Auditor	4,898	2,263	(2,636)	9,500
Racing	276,460	335,807	59,347	363,400
Total Salaries	868,862	809,975	(58,887)	979,061
Health Benefits				
Fair				
Exhibits - Perm	19,201	7,946	(11,255)	24,801
Racing	27,048	14,563	(12,485)	21,000
Total Health Benefits	46,249	22,509	(23,740)	45,801
FICA, Medicare & Workers Comp				
Fair				
Hall of Flowers	9,334	9,636	302	9,234
Publicity	42	4	(38)	1,215
Parking	11,140	9,665	(1,475)	13,555
Admissions	7,912	6,783	(1,129)	9,264
Exhibits	34,853	26,307	(8,545)	35,725
Attractions	3,893	2,826	(1,067)	4,222
Racing	27,388	35,782	8,394	37,100
Total Workers Comp & Payroll Taxes	94,561	91,002	(3,559)	110,315
TOTAL	1,009,672	923,486	(86,186)	1,135,177
Retirement, UI, Other				
Fair				
Hall of Flowers	2,858	3,197	339	4,712
Publicity	22	2	(20)	620
Parking	4,243	3,681	(562)	6,917
Admissions	6,577	5,021	(1,557)	6,882
Exhibits - Perm	54,671	40,530	(14,141)	55,864
Attractions				-
Racing	17,754	18,924	1,170	21,000
Total Retirement & Other Benefits	86,126	71,355	(14,771)	95,995

Open Invoices over 30 dpd with Aging Group

as of 10/17/23

Invoice								
Invoice #	Date	Due Date	Bill-To Account	Event	Amount Due	Aging Group	NOTES	
55161	12/12/21	01/11/22	Skyline Entertainment	Skyline Entertainment-MEXICAN DANCE (1,500-2,500), \$9,307.75	4,236.13	Over 120		
56874	08/31/22	09/30/22	Bula Pies Fiji	2022 Sonoma County Fair, \$2,306.90	1,806.90	Over 120	In Collections	
56711	08/31/22	09/30/22	Trione Vineyards, LLC	2022 Sonoma County Fair, \$2,000.00	500.00	Over 120		
57788	12/30/22	01/29/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000), \$148,506.60	98,506.60	Over 120	In Collections	
58015	01/01/23	02/01/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,852.60	Over 120	In Collections	
58016	02/01/23	03/01/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,655.39	Over 120	In Collections	
58136	03/31/23	04/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,680.22	Over 120	In Collections	
58425	04/30/23	06/21/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,555.42	91-120	In Collections	
58426	05/31/23	06/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,578.75	91-120	In Collections	
58427	06/30/23	07/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,602.43	61-90	In Collections	
58533	07/03/23	08/02/23	Chevento Mobile Window Tinting	Chevento Mobile Window Tinting-CARMART VENDOR (January 1 - December 31 2023)	500.00	61-90		
58407	05/31/23	06/30/23	County of Sonoma Emergency Management	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	91-120	resent invoice, 10/10, expect by 10/31	
58700	06/30/23	09/01/23	County of Sonoma Emergency Management	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	31-60	was invoiced late, expect by 10/31	
58701	07/31/23	09/01/23	County of Sonoma Emergency Management	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	31-60	was invoiced late, expect by 10/31	
58617	07/31/23	08/30/23	County of Sonoma Human Resources	County of Sonoma Human Resources Dept. (Eligibility Specialist- Written Exam) (VETS)	595.00	31-60		
58686	07/31/23	08/31/23	Northern California Motorcycle Training	SRMT (MY2023-2025)	428.00	31-60		
58691	07/31/23	08/31/23	Northern California Motorcycle Training	SRMT (MY2023-2025)	642.00	31-60		
58692	07/31/23	08/31/23	Northern California Motorcycle Training	SRMT (MY2023-2025)	550.00	31-60		
58693	07/31/23	08/31/23	Northern California Motorcycle Training	SRMT (MY2023-2025)	250.00	31-60		
58694	07/31/23	08/31/23	Northern California Motorcycle Training	SRMT (MY2023-2025)	428.00	31-60		
58599	07/31/23	08/30/23	So Co Orchid Society (VETS)	So Co Orchid Society (2nd Tuesday Monthly Meeting) (VETS)	165.00	31-60		
58587	07/31/23	08/30/23	Sonoma County Vet Connect (VET)	Sonoma County Vet Connect (VET)	55.00	31-60		
58290	05/19/23	06/18/23	Spectra by Comcast Spectacor	Sonoma County Roller Derby (500), \$1,088.85	272.43	Over 120		
58543	06/30/23	07/30/23	Spectra by Comcast Spectacor	Xiochil Entertainment-Outside Concert (CL-950)	83.13	61-90		
58683	06/30/23	08/31/23	Spectra by Comcast Spectacor	Impact Ent., Sports & Event Marketing, LLC - Country Summer (12,000/day)	352.99	31-60		
58526	06/30/23	07/30/23	Wine Competitions Management & Productions	Wine Competitions Management & Productions-Annual Storage & Experience Rose & Int'l W	4,105.00	61-90		
58525	07/01/23	07/31/23	Wine Competitions Management & Productions	Wine Competitions Management & Productions-Annual Storage & Experience Rose & Int'l W	600.00	61-90		
					241,000.99			

*excludes open credits

*excludes 2023 Fair invoices

*excludes other current and under 30 open invoices

GL Account	GL Account Name	Reference	name	Amount	Event/Job
620303060	Supplies-Interim	BECKY ACE HARDWARE	becky	-26.14	
620308010	Supplies- Attractions	BECKY EBAY	becky	147.31	2023 FAIR - (August 3rd-13th 2023)
620308010	Supplies- Attractions	BECKY PAPERPLOTTER	becky	356.00	2023 FAIR - (August 3rd-13th 2023)
620309080	Office Supplies- Administration	BECKY ADOBE	becky	14.99	
620309080	Office Supplies- Administration	BECKY AMAZON	becky	34.80	
620318010	Office Supplies Attractions	BECKY PLANETGREEN	becky	966.61	2023 FAIR - (August 3rd-13th 2023)
650852010	Website	BECKY USERWAY	becky	98.00	
680909080	Travel and Training	BECKY ALAMO	becky	145.73	
680909080	Travel and Training	BECKY ALASKA AIR	becky	378.00	
680909080	Travel and Training	BECKY ALASKA AIR	becky	428.00	
			becky, total, 7/25 stmt	2,543.30	
620303010	Supplies- Attendance	BECKY AMAZON	becky	521.34	
620303010	Supplies- Attendance	BECKY AMAZON	becky	25.60	2023 FAIR - (August 3rd-13th 2023)
620309080	Office Supplies- Administration	BECKY ADOBE	becky	14.99	
620309080	Office Supplies- Administration	BECKY AMAZON	becky	34.94	
620309080	Office Supplies- Administration	BECKY OFFICE DEPOT	becky	-86.48	
620511010	Sign Machine - Fair	BECKY AMAZON	becky	403.49	2023 FAIR - (August 3rd-13th 2023)
620511010	Sign Machine - Fair	BECKY PLOTTER PAPER GUYS	becky	377.84	2023 FAIR - (August 3rd-13th 2023)
650852010	Website	BECKY USERWAY	becky	98.00	
660608010	Community Theater	BECKY COSTCO	becky	70.04	2023 FAIR - (August 3rd-13th 2023)
680709080	Directors Expense	BECKY LONESTAR SILVER SMIT	becky	139.50	
			becky, total, 8/25 stmt	1,599.26	
580404010	Premiums- Trophies & Awards	HOPE CRAZY4BOWS	hope	901.31	2023 FAIR - (August 3rd-13th 2023)
580404010	Premiums- Trophies & Awards	HOPE FRAMEUP	hope	134.49	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE DAVESMKT	hope	153.86	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE STOCKSIGNS	hope	1,123.50	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE TANDONUTS	hope	51.32	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	51.68	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	76.42	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	71.29	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	37.29	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	19.64	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	32.76	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE COSTCO	hope	21.74	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE COSTCO	hope	43.48	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE COSTCO	hope	283.39	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE COSTCO	hope	130.44	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE DAVESMKT	hope	83.69	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE DAVESMKT	hope	87.50	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE DAVESMKT	hope	153.86	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE FOODMAXX	hope	33.66	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE FRIEDMANS	hope	14.05	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE MTNMIKES	hope	37.68	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE STARBUCKS	hope	20.00	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE STARBUCKS	hope	20.00	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE STOCKSIGNS	hope	1,123.50	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE TANDONUTS	hope	46.80	2023 FAIR - (August 3rd-13th 2023)
660808010	Farmers Day	HOPE AMAZON	hope	413.92	2023 FAIR - (August 3rd-13th 2023)
			hope, total, 7/25 stmt	5,167.27	
560405010	Judge Services- Exhibits	HOPE MT MIKES PIZZA	hope	90.04	2023 FAIR - (August 3rd-13th 2023)
560405010	Judge Services- Exhibits	HOPE MT MIKES PIZZA	hope	98.59	2023 FAIR - (August 3rd-13th 2023)
580404010	Premiums- Trophies & Awards	HOPE PAYPAL -goincustomcr	hope	899.25	2023 FAIR - (August 3rd-13th 2023)
580404010	Premiums- Trophies & Awards	HOPE PAYPAL-goingtucrazy	hope	175.00	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE COSTCO	hope	54.35	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE COSTCO	hope	132.34	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE STARBUCKS	hope	160.00	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE STARBUCKS	hope	120.00	2023 FAIR - (August 3rd-13th 2023)
600805810	Junior Livestock Auction	HOPE WESTERN FARM	hope	137.69	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	19.07	
620305010	Supplies- Exhibits	HOPE AMAZON	hope	132.51	
620305010	Supplies- Exhibits	HOPE AMAZON	hope	3.79	
620305010	Supplies- Exhibits	HOPE AMAZON	hope	656.42	
620305010	Supplies- Exhibits	HOPE AMAZON	hope	14.83	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMAZON	hope	22.00	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE AMERICAN DAIRY GOAT	hope	838.25	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE BEST BUY	hope	127.80	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE BEST BUY	hope	267.65	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE BEST BUY	hope	267.65	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE COSTCO	hope	132.35	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE HILL HOUSE	hope	9.00	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE MT MIKES PIZZA	hope	101.09	2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	HOPE STAPLES	hope	179.13	2023 FAIR - (August 3rd-13th 2023)

620305010	Supplies- Exhibits	HOPE STAPLES	hope	38.98
620305010	Supplies- Exhibits	HOPE WESTERN FARM	hope	137.69 2023 FAIR - (August 3rd-13th 2023)
620315010	Supplies-Flower Show Preview	HOPE COSTCO	hope	184.13 2023 FAIR - (August 3rd-13th 2023)
			hope, total, 8/25 stmt	4,999.60
620303010	Supplies- Attendance	ISAAC POSH PRIVVY	isaac	1,268.50 2023 FAIR - (August 3rd-13th 2023)
620303010	Supplies- Attendance	ISAAC TUFFSHED	isaac	32.79
700401080	Mechanic Supplies	ISAAC ACME	isaac	86.33
700501080	Grounds Supplies	ISAAC BATAEFF	isaac	21.97
700501080	Grounds Supplies	ISAAC TARPSPLUS	isaac	318.22
			isaac, total, 7/25 stmt	1,727.81
560001080	Contract Services- Maintenance	ISAAC KELLIE CASTRO	isaac	545.00
620109080	Postage	ISAAC USPS	isaac	8.56
620308010	Supplies- Attractions	ISAAC CNTY OF SONOMA	isaac	1,116.27 2023 FAIR - (August 3rd-13th 2023)
620308010	Supplies- Attractions	ISAAC CNTY OF SONOMA	isaac	1,116.27 2023 FAIR - (August 3rd-13th 2023)
620308010	Supplies- Attractions	ISAAC CNTY OF SONOMA	isaac	1,116.27 2023 FAIR - (August 3rd-13th 2023)
700301080	Electrical Supplies	ISAAC INDEPENDENT ELECTRIC	isaac	361.37
730101080	Equipment Repair- Maintenance	ISAAC BELLKORP AG	isaac	-567.85
730101080	Equipment Repair- Maintenance	ISAAC BELLKORP AG	isaac	873.04
			isaac, total, 8/25 stmt	4,568.93
620309080	Office Supplies- Administration	MATT AMAZON	matt	206.82
620309080	Office Supplies- Administration	MATT OFFICEDEPOT	matt	182.57
620309080	Office Supplies- Administration	MATT OFFICEDEPOT	matt	255.31
620309080	Office Supplies- Administration	MATT OFFICEDEPOT	matt	102.14
650852010	Website	MATT SHOPIFY	matt	9.24
			matt, total, 7/25 stmt	756.08
620303060	Supplies-Interim	MATTHEW COSTCO	matt	393.58
620303060	Supplies-Interim	MATTHEW TRAFFIC SAFETY	matt	621.19
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	172.85
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	168.61
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	42.13
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	71.39
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	457.08
620309080	Office Supplies- Administration	MATTHEW AMAZON	matt	209.96
620309080	Office Supplies- Administration	MATTHEW OFFICE DEPOT	matt	157.89
620309080	Office Supplies- Administration	MATTHEW OFFICE DEPOT	matt	108.05
620315010	Supplies-Flower Show Preview	MATTHEW KORBEL CHAMPAG	matt	464.81 2023 FAIR - (August 3rd-13th 2023)
620323060	Supplies - RV Park	MATTHEW OFFICE DEPOT	matt	130.39
650302010	Multi-Media Advertising	MATTHEW FOURS MEDIA	matt	1,500.00
650852010	Website	MATTHEW SHOPIFY	matt	7.99
660708010	Community (Redwood) Theater Shows	MATTHEW AMAZON	matt	120.16 2023 FAIR - (August 3rd-13th 2023)
660708010	Community (Redwood) Theater Shows	MATTHEW TU CASA FURNITUF	matt	710.00 2023 FAIR - (August 3rd-13th 2023)
			matt, total, 8/25 stmt	5,336.08
560001040	Contract Services-Interim	MICHAEL COMCAST	michael	327.68
560001040	Contract Services-Interim	MICHAEL VERIZON	michael	457.04
560003060	Contract Services-RV Park-Interim	MICHAEL VERIZON	michael	73.93
560007070	Contract Services- Satellite	MICHAEL COMCAST	michael	364.35
600905510	Hall of Flowers Materials	MICHAEL AMAZON	michael	337.59 2023 FAIR - (August 3rd-13th 2023)
600905510	Hall of Flowers Materials	MICHAEL AMAZON	michael	46.97 2023 FAIR - (August 3rd-13th 2023)
600905510	Hall of Flowers Materials	MICHAEL AMAZON	michael	466.86 2023 FAIR - (August 3rd-13th 2023)
600905510	Hall of Flowers Materials	MICHAEL AUTOGRAPHFOLIAG	michael	909.28 2023 FAIR - (August 3rd-13th 2023)
600905510	Hall of Flowers Materials	MICHAEL BARNDORLIGHT	michael	374.09 2023 FAIR - (August 3rd-13th 2023)
620109080	Postage	MICHAEL FP POSTAGE	michael	517.50
620109080	Postage	MICHAEL FP POSTAGE	michael	1,035.00
620302010	Supplies- Publicity	MICHAEL CONSTANTCONTACT	michael	567.00
620305010	Supplies- Exhibits	MICHAEL ADOBE	michael	35.99
620306010	Supplies- Racing	MICHAEL AMAZON	michael	71.00
620309080	Office Supplies- Administration	MICHAEL ADOBE	michael	19.99
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	344.10
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	38.62
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	126.51
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	110.49
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	164.62
620309080	Office Supplies- Administration	MICHAEL BARCODESINC	michael	283.59
620309080	Office Supplies- Administration	MICHAEL STAPLES	michael	31.68
620309080	Office Supplies- Administration	MICHAEL TECHSOUP	michael	423.00
620342010	Supplies-Publicity	MICHAEL ADOBE	michael	54.99
650852010	Website	MICHAEL DOMAINHOSTING	michael	35.88
650852010	Website	MICHAEL RSVPIFY	michael	39.00 2023 FAIR - (August 3rd-13th 2023)
650956010	Racing Promotion	MICHAEL 4IMPRINT	michael	586.92 2023 FAIR - (August 3rd-13th 2023)
680109080	Dues & Subscriptions	MICHAEL SHRM	michael	244.00
680109080	Dues & Subscriptions	MICHAEL ZOOM	michael	33.58
			michael, total, 7/25 stmt	8,121.25
560001040	Contract Services-Interim	MICHAEL COMCAST	michael	327.68

560001040	Contract Services-Interim	MICHAEL VERIZON	michael	368.32
560003060	Contract Services-RV Park-Interim	MICHAEL VERIZON	michael	72.96
560007070	Contract Services- Satellite	MICHAEL COMCAST	michael	364.35
600805810	Junior Livestock Auction	MICHAEL FED EX	michael	32.95 2023 FAIR - (August 3rd-13th 2023)
600905510	Hall of Flowers Materials	MICHAEL AMAZON	michael	145.28 2023 FAIR - (August 3rd-13th 2023)
620109080	Postage	MICHAEL FED EX	michael	26.75
620302010	Supplies- Publicity	MICHAEL CONTANT CONTACT	michael	659.00
620305010	Supplies- Exhibits	MICHAEL ADOBE	michael	35.99
620306010	Supplies- Racing	MICHAEL AMAZON	michael	13.08 2023 FAIR - (August 3rd-13th 2023)
620309080	Office Supplies- Administration	MICHAEL ADOBE	michael	19.99
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	14.37
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	90.15
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	58.49
620309080	Office Supplies- Administration	MICHAEL AMAZON	michael	39.21
620309080	Office Supplies- Administration	MICHAEL BARCODES	michael	365.38
620309080	Office Supplies- Administration	MICHAEL BATTERYWORLD	michael	24.44
620315010	Supplies-Flower Show Preview	MICHAEL BOTTLE BARN	michael	104.81 2023 FAIR - (August 3rd-13th 2023)
620315010	Supplies-Flower Show Preview	MICHAEL DEPT ABC	michael	3.00 2023 FAIR - (August 3rd-13th 2023)
620315010	Supplies-Flower Show Preview	MICHAEL ISERVSMART	michael	12.95 2023 FAIR - (August 3rd-13th 2023)
620315010	Supplies-Flower Show Preview	MICHAEL OLIVERS MKT	michael	864.82 2023 FAIR - (August 3rd-13th 2023)
620316010	Office Supplies-Racing	MICHAEL OFFICE DEPOT	michael	393.01 2023 FAIR - (August 3rd-13th 2023)
620342010	Supplies-Publicity	MICHAEL ADOBE	michael	54.99
620506010	Other Expenses- Racing	MICHAEL SOCO ENVIRONMEN	michael	892.50 2023 FAIR - (August 3rd-13th 2023)
650652010	Sponsorship Expenses	MICHAEL LOWES	michael	1,666.41 2023 FAIR - (August 3rd-13th 2023)
650852010	Website	MICHAEL NETWORK SOLUTION	michael	389.90
650956010	Racing Promotion	MICHAEL 4IMPRINT	michael	792.77 2023 FAIR - (August 3rd-13th 2023)
650956010	Racing Promotion	MICHAEL 4IMPRINT	michael	854.27 2023 FAIR - (August 3rd-13th 2023)
680109080	Dues & Subscriptions	MICHAEL ZOOM	michael	33.58
730306010	Special Repairs & Equip-Racing	MICHAEL AMAZON	michael	349.44 2023 FAIR - (August 3rd-13th 2023)
			michael, total, 8/25 stmt	9,070.84
700301080	Electrical Supplies	RANDY BATTERIESPLUS	randy	277.56
700301080	Electrical Supplies	RANDY BATTERIESPLUS	randy	104.55
700301080	Electrical Supplies	RANDY BATTERIESPLUS	randy	85.19
700301080	Electrical Supplies	RANDY BATTERIESPLUS	randy	62.82
700301080	Electrical Supplies	RANDY HOMEDEPOT	randy	37.34
			randy, total, 7/25 stmt	567.46
700301080	Electrical Supplies	RANDY BATTERIES PLUS	randy	122.40
700301080	Electrical Supplies	RANDY PATERIES PLUS	randy	1,720.14
				1,842.54
620303060	Supplies-Interim	ROBERT HARBORFREIGHT	robert	313.38
620303060	Supplies-Interim	ROBERT POWERINDUSTRY	robert	77.11
			robert, total, 7/25 stmt	390.49
620309080	Office Supplies- Administration	ROBERT CHEFSTORE	robert	62.10
620309080	Office Supplies- Administration	ROBERT CHEFSTORE	robert	25.76
			robert, total, 8/25 stmt	87.86
560001080	Contract Services- Maintenance	ROBIN EUREKAOXYGEN	robin	1,042.00
620303010	Supplies- Attendance	ROBIN AMAZON	robin	74.95 2023 FAIR - (August 3rd-13th 2023)
620305010	Supplies- Exhibits	ROBIN AMAZON	robin	90.78
620305010	Supplies- Exhibits	ROBIN AMAZON	robin	23.98
620305010	Supplies- Exhibits	ROBIN ULINE	robin	88.63
700501080	Grounds Supplies	ROBIN AEDBRANDS	robin	452.31
700501080	Grounds Supplies	ROBIN ALLPADLOCKS	robin	264.06
700501080	Grounds Supplies	ROBIN AMAZON	robin	-15.07
700501080	Grounds Supplies	ROBIN AMAZON	robin	203.79
700501080	Grounds Supplies	ROBIN AMAZON	robin	13.37
700501080	Grounds Supplies	ROBIN AMAZON	robin	14.08
700501080	Grounds Supplies	ROBIN COSTCO	robin	22.93
700501080	Grounds Supplies	ROBIN GRAINGER	robin	23.82
700501080	Grounds Supplies	ROBIN RILEYSTREET	robin	40.82
700501080	Grounds Supplies	ROBIN RILEYSTREET	robin	19.18
700501080	Grounds Supplies	ROBIN RINCONYARD	robin	79.09
700501080	Grounds Supplies	ROBIN TARGET	robin	24.65
700501080	Grounds Supplies	ROBIN TRADERJOES	robin	13.09
700501080	Grounds Supplies	ROBIN ULINE	robin	280.86
700501080	Grounds Supplies	ROBIN WALMART	robin	6.38
700601080	Paint Supplies	ROBIN RILEYSTREET	robin	14.10
			robin, total, 7/25 stmt	2,777.80
620109080	Postage	ROBIN THE UPS STORE	robin	16.03
620109080	Postage	ROBIN THE UPS STORE	robin	39.78
620109080	Postage	ROBIN THE UPS STORE	robin	12.72
620109080	Postage	ROBIN THE UPS STORE	robin	18.39
620109080	Postage	ROBIN THE UPS STORE	robin	79.27
620303060	Supplies-Interim	ROBIN WHITE CAP	robin	67.66

620305010	Supplies- Exhibits	ROBIN LOWES	robin	55.76	2023 FAIR - (August 3rd-13th 2023)
620309080	Office Supplies- Administration	ROBIN COSTCO	robin	192.84	
620309080	Office Supplies- Administration	ROBIN WAL-MART	robin	48.02	
620506010	Other Expenses- Racing	ROBIN INDUSTRIAL SAFETY	robin	81.20	2023 FAIR - (August 3rd-13th 2023)
700401080	Mechanic Supplies	ROBIN UKIAH OXYGEN	robin	187.22	
700501080	Grounds Supplies	ROBIN AMAZON	robin	41.50	
700501080	Grounds Supplies	ROBIN AMAZON	robin	16.38	
700501080	Grounds Supplies	ROBIN DOLLAR TREE	robin	2.73	
700501080	Grounds Supplies	ROBIN HARBOR FREIGHT	robin	26.15	2023 FAIR - (August 3rd-13th 2023)
700501080	Grounds Supplies	ROBIN HARBOR FREIGHT	robin	8.74	
700501080	Grounds Supplies	ROBIN INDUSTRIAL SAFETY	robin	163.51	
700501080	Grounds Supplies	ROBIN LOWES	robin	1,287.72	
700501080	Grounds Supplies	ROBIN ULINE	robin	94.13	
700501080	Grounds Supplies	ROBIN WAL-MART	robin	35.03	
700601080	Paint Supplies	ROBIN AMAZON	robin	77.57	
robin, total, 8/25 stmt				2,552.35	
grand total				52,108.92	

Stmt Date	7/25/2023
Posting Date	8/24/2023
Payment Date	8/25/2023
Amount	<u>22,051.46</u>

Stmt Date	8/25/2023
Posting Date	8/25/2023
Payment Date	9/22/2023
Amount	<u>30,057.46</u>

combined	<u>52,108.92</u>
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DRAFT

	9/30/2023 Calendar YTD	9/30/2022 Calendar YTD	8/31/2023 Calendar YTD
ASSETS			
Current Assets			
Cash in Bank and Treasury	8,457,317	8,579,467	7,706,133
Accounts Receivable, Net	599,716	1,043,603	2,093,891
Racing Settlement Receivable	261,975	378,037	1,331,709
Prepaid Expenses			
Inventory of Supplies			
Other Current Assets	5,547	1,571	5,547
Total Current Assets	9,324,555	10,002,679	11,137,280
Property & Equipment, Net	8,306,228	8,412,457	8,274,056
Construction in Progress	1,171,063	378,658	1,075,302
Total Property & Equipment, Net of Depreciation	9,477,290	8,791,116	9,349,359
Other Assets			
Restricted Cash	86,423	120,904	86,419
Due From/Due (To) County for Vet's	(38,095)	31,094	2,280
GASB 68 Deferred Outflow of Resources	531,524	388,392	531,524
GASB 75 Deferred Outflow of Resources	143,665	227,163	143,665
Total Other Assets	723,517	767,553	763,887
TOTAL ASSETS	19,525,362	19,561,348	21,250,526
LIABILITIES AND EQUITY			
Current Liabilities			
Accounts Payable	950	(410)	39,073
Scholarships Payable			
Accrued Expenses	1,041,520	731,878	1,044,576
Racing Payable	105,975	85,126	811,700
Purses Paid - (Over)/Under	(259,072)	(123,231)	(224,028)
Other Short Term Liabilities		165	
Short Term Notes			
Current Portion of Long-Term Debt			
Deferred Income	187,264	283,188	207,023
Total Current Liabilities	1,076,637	976,717	1,878,345
Long Term Liabilities			
Long Term Note			
GASB 68 Deferred Inflow of Resources	1,471,472	692,692	1,471,472
GASB 68 Net Pension Liability	(248,672)	727,608	(248,672)
GASB 75 Deferred Inflow of Resources	599,027	329,461	599,027
GASB 75 Net Pension Liability	592,416	1,070,384	592,416
Total Long Term Liabilities	2,414,243	2,820,145	2,414,243
NET ASSETS			
Investment in Capital Assets	8,317,970	8,241,122	8,317,970
Restricted for Scholarships	73,968	43,086	73,968
Restricted for Junior Livestock Auction	180,068	159,248	180,068
Other Restricted	86,435	120,916	86,435
Retained Earnings - Unrestricted	5,878,324	4,528,964	5,878,324
GASB 68 Prior Period Adjustment			
Profit/(Loss) Current Year	1,497,717	2,671,149	2,421,173
TOTAL LIABILITIES AND EQUITY	19,525,363	19,561,348	21,250,527

**Sonoma County Fair & Exposition, Inc
Income Statement**

DRAFT - UNAUDITED

	9/30/2023 Actual YTD	9/30/2022 Prior Year YTD	Variance	9/30/2023 Budget YTD	Variance
Operating Revenue					
Fair	7,421,666	6,296,245	1,125,421	7,032,056	389,610
Interim	2,586,267	3,052,114	(465,847)	3,024,300	(438,033)
Jockey Club	600	72,000	(71,400)	64,500	(63,900)
Total Operating Revenue	10,008,533	9,420,359	588,174	10,120,856	(112,323)
Operating Expense					
Fair	4,017,129	3,314,305	(702,824)	4,141,493	124,365
Interim	1,299,880	1,155,423	(144,457)	1,424,459	124,580
Jockey Club	26,832	34,868	8,036	146,308	119,476
General & Administrative	3,867,556	3,044,150	(823,407)	4,188,379	320,823
Allocated Costs - Harvest Fair					
Total Operating Expenses	9,211,396	7,548,746	(1,662,650)	9,900,640	689,243
Operating Income/(Loss)	797,137	1,871,613	(1,074,476)	220,216	576,921
Other Revenue	128,009	692,823	(564,814)	34,461	93,548
Harvest Fair - Revenue					
Harvest Fair - Expense	(239)	(2,629)	2,390		(239)
Interest Expense					
JLA, net	(11,661)	65,556	(77,216)		(11,661)
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense	(78,803)	17,631	(96,433)		(78,803)
Net Income/(Loss)before depreciation and capital	834,443	2,644,993	(1,810,550)	254,677	579,766
Depreciation Expense					
Net Income(Loss) before capital	834,443	2,644,993	(1,810,550)	254,677	579,766
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding	663,274	25,826	637,448		663,274
Net Income (Loss) incl Capital	1,497,717	2,670,819	(1,173,101)	254,677	1,243,040

Sonoma County Fair & Exposition, Inc
Fair Income Statement

DRAFT - UNAUDITED

	9/30/2023	9/30/2022		9/30/2023	
	Actual	Prior Year		Budget	
	YTD	PTD	Variance	YTD	Variance
Revenue					
Admissions	2,180,693	1,811,436	369,258	2,148,786	31,907
Parking	704,099	377,922	326,177	539,000	165,099
Commercial Space	324,126	208,866	115,260	225,000	99,126
Carnival	765,814	802,972	(37,157)	800,000	(34,186)
Concessions	1,477,294	1,371,788	105,506	1,420,000	57,294
Exhibits	111,588	71,114	40,474	93,750	17,838
Racing	1,076,500	1,040,293	36,207	1,077,600	(1,100)
Attractions	227,575	185,420	42,156	226,920	655
Sponsorships	469,542	332,920	136,622	392,000	77,542
VIP Tent	28,137	33,602	(5,466)	33,000	(4,864)
Miscellaneous	56,298	59,913	(3,615)	76,000	(19,702)
Total Fair Revenue	7,421,666	6,296,245	1,125,421	7,032,056	389,610
Expense					
Labor and Benefits	1,141,445	1,045,862	(95,584)	1,280,143	138,698
Advertising & Publicity	336,285	202,250	(134,035)	275,500	(60,785)
Attendance	442,958	302,716	(140,242)	436,500	(6,458)
Signage/Other/Drinking Water				-	
Premium	268,588	234,469	(34,119)	280,000	11,412
Hall of Flowers	289,651	124,685	(164,966)	295,000	5,349
Exhibits	153,387	162,837	9,451	192,300	38,913
Commerical/Concessions Exhibits	2,157	2,796	639	5,000	2,843
Racing	622,015	506,160	(115,855)	548,250	(73,765)
Attractions	671,040	630,324	(40,717)	696,000	24,960
Miscellaneous	3,979	2,442	(1,537)	5,300	1,321
VIP Tent	28,306	25,179	(3,127)	33,000	4,694
RV Park - Fair - Contract Services	57,316	74,584	17,268	94,500	37,184
Total Expense	4,017,129	3,314,305	(702,824)	4,141,493	124,365
Fair Income/(Loss)	3,404,538	2,981,940	422,598	2,890,563	513,975

Sonoma County Fair & Exposition, Inc
Interim Income Statement

DRAFT - UNAUDITED

	9/30/2023 Actual YTD	9/30/2022 Prior Year YTD	Variance	9/30/2023 Budget YTD	Variance
Revenue					
Long Term Rentals	96,007	89,454	6,553	94,962	1,045
Building Rental	226,249	284,067	(57,819)	305,023	(78,774)
Facility Rental	531,169	611,519	(80,350)	435,900	95,269
Equipment Rental	122,761	98,323	24,438	89,366	33,395
Trailer & RV	761,450	1,173,559	(412,109)	1,169,107	(407,657)
Interim Parking	209,246	157,967	51,280	217,051	(7,805)
Insurance/Costs Reimbursed	61,924	22,397	39,527	2,590	59,334
Security Reimbursed	101,731	159,755	(58,023)	133,134	(31,403)
Food & Other Concessions	115,380	109,102	6,278	162,774	(47,394)
Alcohol Concessions	266,869	251,865	15,004	315,883	(49,014)
Other Interim Revenue	93,481	94,106	(625)	98,510	(5,029)
Total Revenue	2,586,267	3,052,114	(465,847)	3,024,300	(438,033)
Expense					
Int Wages & Benefits	863,715	681,010	(182,706)	926,489	62,774
Int Parking Wages & Benefits	101,446	77,863	(23,583)	64,721	(36,725)
Total Wages & Benefits	965,161	758,872	(206,288)	991,209	26,048
Contract Services-Interim	14,846	7,551	(7,295)	8,000	(6,846)
Contract Services-RV Park	1,306	34,757	33,451	1,031	(275)
Straw Removal				-	
Security		2,765	2,765	4,500	4,500
Supplies & Equipment	10,073	28,753	18,680	6,114	(3,959)
RV Park Utilities	182,437	165,372	(17,065)	155,500	(26,937)
RV Park Advertising	5,412	4,886	(526)	3,495	(1,917)
Miscellaneous RV Parking				-	
RV Supplies & Equipment	5,076	2,251	(2,824)	21,720	16,644
Interim Advertising				3,100	3,100
Business Partner Incentive				-	
Insurance/Costs Reimbursed	3,227	1,749	(1,478)	2,499	(728)
Security Costs Reimbursed	97,683	132,490	34,806	214,628	116,945
Equipment Rental	4,319	4,978	659	1,475	(2,844)
CalTrans Median Strip Rent	10,340	11,000	660	11,000	660
Special Repairs & Equipment				188	188
Total Expense	1,299,880	1,155,423	(144,457)	1,424,459	124,580
Interim Income/(Loss)	1,286,387	1,896,691	(610,303)	1,599,841	(313,453)

Sonoma County Fair & Exposition, Inc
Jockey Club Income Statement

DRAFT - UNAUDITED

	9/30/2023	9/30/2022		9/30/2023	
	Actual	Prior Year	Variance	Budget	Variance
	YTD	YTD		YTD	
Revenue					
Admissions				-	
Turf Club				-	
Commissions				49,500	(49,500)
Programs/Other				-	
Race Forms, etc				15,000	(15,000)
Concessions				-	
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental	600	72,000	(71,400)	-	600
ATM Fees				-	
Interim Concessions				-	
Total Jockey Club Revenues	600	72,000	(71,400)	64,500	(63,900)
Expense					
Wages & Benefits	986		(986)	37,035	36,050
Contract Services	4,809	8,577	3,768	14,773	9,964
Supplies & Expense	7,684	7,865	181	63,500	55,816
Utilities	13,353	18,427	5,074	17,000	3,647
Cost of Periodicals				12,000	12,000
Garbage				1,000	1,000
Advertising & Marketing				1,000	1,000
Total Jockey Club Expenses	26,832	34,868	8,036	146,308	119,476
Jockey Club Income/(Loss)	(26,232)	37,132	(63,364)	(81,808)	55,576

**Sonoma County Fair & Exposition, Inc
Harvest Fair**

DRAFT - UNAUDITED

	9/30/2023 Actual YTD	9/30/2022 Prior Year YTD	Variance	9/30/2023 Budget YTD	Variance
Cost Recovered Harvest Fair	0	0	0	-	0
Total Revenue	0	0	0	0	0
Expense					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	25	264	239	-	(25)
Exhibits Wages and Benefits	0	0	0	-	0
Attendance Wages and Benefits	214	2,365	2,151	-	(214)
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
Total Expenses	239	2,629	2,390	0	(239)
Harvest Fair Income(Loss)	(239)	(2,629)	2,390	0	(239)

**Sonoma County Fair & Exposition, Inc
General & Administrative Expenses**

DRAFT - UNAUDITED

	9/30/2023 Actual YTD	9/30/2022 Prior Year YTD	Variance	9/30/2023 Budget YTD	Variance
Expense					
Wages & Benefits-Admin	659,137	521,605	(137,533)	750,908	91,770
Contract Services-Admin	120,132	130,359	10,227	129,330	9,198
County Indirect Services	122,400	90,000	(32,400)	123,300	900
Legal	9,896	16,920	7,024	18,720	8,824
Office Expense-Admin	84,076	144,873	60,797	123,425	39,349
Postage & Telephone	30,687	27,543	(3,144)	34,353	3,666
Director's Expense & Travel	17,996	11,808	(6,188)	16,470	(1,526)
Donations				-	
Insurance	122,400	67,500	(54,900)	112,500	(9,900)
Audit Fee	23,070	26,250	3,180	21,510	(1,560)
Bad Debt and Cash Short/Over	2,326	1,354	(972)	-	(2,326)
Administration Expenses	1,192,120	1,038,210	(153,909)	1,330,516	138,396
Wages & Benefits-Maint	1,655,599	1,171,513	(484,085)	1,891,203	235,604
Contract Services-Maint	224,587	149,453	(75,134)	126,000	(98,587)
Equipment Rental-Maint	33,655	29,601	(4,055)	34,400	745
Utilities	331,514	268,850	(62,664)	310,180	(21,334)
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	103,151	53,177	(49,974)	93,800	(9,351)
Maintenance Supplies	257,918	257,559	(359)	301,080	43,162
Repairs & Maintenance	10,619	11,893	1,274	37,500	26,881
Equipment Repairs	58,393	63,892	5,499	63,700	5,307
Maintenance Expenses	2,675,436	2,005,939	(669,497)	2,857,863	182,427
General & Administrative Expenses	3,867,556	3,044,150	(823,407)	4,188,379	320,823

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses

DRAFT - UNAUDITED

	9/30/2023 Actual YTD	9/30/2022 Prior Year YTD	Variance	9/30/2023 Budget YTD	Variance
Permanent Salaries					
Fair	173,767	90,595	(83,172)	148,269	(25,498)
Interim	450,484	343,734	(106,749)	421,952	(28,532)
Jockey Club				14,616	14,616
Golf Course				-	
Administration	383,858	289,129	(94,729)	397,500	13,642
Maintenance	714,146	427,880	(286,266)	717,722	3,575
Total Permanent Salaries	1,722,255	1,151,339	(570,916)	1,700,058	(22,196)
Temporary Salaries					
Fair	720,553	755,858	35,305	861,459	140,906
Interim	180,292	129,270	(51,022)	193,891	13,599
Jockey Club				9,152	9,152
Golf Course				-	
Administration	24,701	14,307	(10,394)	15,000	(9,701)
Maintenance	204,245	274,894	70,650	352,105	147,860
Total Temporary Salaries	1,129,790	1,174,329	44,539	1,431,607	301,817
Health Benefits					
Fair	51,107	28,766	(22,341)	48,601	(2,506)
Interim	79,294	52,374	(26,920)	107,500	28,206
Jockey Club				3,300	3,300
Golf Course				-	
Administration	55,245	36,203	(19,043)	77,082	21,836
Maintenance	157,879	100,553	(57,326)	188,446	30,567
Total Health Benefits	343,525	217,896	(125,630)	424,929	81,404
FICA, Medicare & Workers Comp					
Fair	97,329	93,832	(3,497)	113,065	15,736
Interim	73,396	59,927	(13,469)	63,988	(9,408)
Jockey Club	986		(986)	2,588	1,602
Golf Course				-	
Administration	40,282	31,020	(9,261)	51,716	11,434
Maintenance	294,304	165,953	(128,351)	321,052	26,748
Total Workers Comp & Payroll Taxes	506,296	350,733	(155,563)	552,409	46,113
Retirement, UI, Other					
Fair	98,904	79,054	(19,851)	108,749	9,845
Interim	180,593	167,740	(12,853)	203,879	23,286
Jockey Club				7,379	7,379
Golf Course				-	
Administration	155,051	150,945	(4,106)	209,610	54,558
Maintenance	284,865	202,233	(82,632)	311,879	27,014
Total Retirement & Other Benefits	719,414	599,972	(119,442)	841,496	122,082
TOTAL	4,421,280	3,494,268	(927,012)	4,950,499	529,219
TOTAL BY DEPT					
Fair	1,141,659	1,048,104	(93,555)	1,280,143	138,484
Interim	964,059	753,046	(211,013)	991,209	27,150
Jockey Club	986		(986)	37,035	36,050
Golf Course					
Administration	659,137	521,605	(137,533)	750,908	91,770
Maintenance	1,655,439	1,171,513	(483,925)	1,891,203	235,764
TOTAL ALL DEPARTMENTS	4,421,280	3,494,268	(927,012)	4,950,499	529,219

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses - Fair Only

	Actual YTD	Prior Year YTD	Variance	Budget YTD
Salaries				
Fair				
Hall of Flowers	84,438	81,662	(2,776)	76,000
Publicity	356	55	(301)	10,000
Parking	94,603	82,242	(12,361)	111,563
Admissions	62,734	56,204	(6,530)	69,246
Exhibits - Temp	156,589	152,285	(4,304)	182,000
Exhibits - Perm	173,767	90,595	(83,172)	148,269
Attractions	37,602	23,690	(13,912)	34,750
Concessions Auditor	4,898	2,263	(2,636)	9,500
Racing	279,119	355,215	76,096	368,400
Total Salaries	894,106	844,210	(49,896)	1,009,728
Health Benefits				
Fair				
Exhibits - Perm	21,889	8,917	(12,971)	27,601
Racing	29,218	19,849	(9,369)	21,000
Total Health Benefits	51,107	28,766	(22,341)	48,601
FICA, Medicare & Workers Comp				
Fair				
Hall of Flowers	9,943	9,824	(119)	9,234
Publicity	42	7	(35)	1,215
Parking	11,140	9,665	(1,475)	13,555
Admissions	7,912	6,783	(1,129)	9,264
Exhibits	36,817	27,548	(9,269)	36,975
Attractions	3,990	2,826	(1,164)	4,222
Racing	27,485	37,181	9,695	38,600
Total Workers Comp & Payroll Taxes	97,329	93,832	(3,497)	113,065
TOTAL	1,042,541	966,808	(75,733)	1,171,394
Retirement, UI, Other				
Fair				
Hall of Flowers	2,858	3,197	339	4,712
Publicity	22	3	(19)	620
Parking	4,243	3,681	(562)	6,917
Admissions	6,577	5,021	(1,557)	6,882
Exhibits - Perm	60,197	40,379	(19,819)	61,618
Attractions				-
Racing	25,006	26,772	1,767	28,000
Total Retirement & Other Benefits	98,904	79,054	(19,851)	108,749

Open Invoices over 30 dpd with Aging Group

as of 10/17/23

Invoice #	Invoice Date	Due Date	Bill-To Account	Event	Amount Due	Aging Group	NOTES
55161	12/12/21	01/11/22	Skyline Entertainment	Skyline Entertainment-MEXICAN DANCE (1,500-2,500)	4,236.13	Over 120	In Collections
56711	08/31/22	09/30/22	Trione Vineyards, LLC	2022 Sonoma County Fair	500.00	Over 120	
56874	08/31/22	09/30/22	Bula Pies Fiji	2022 Sonoma County Fair	1,806.90	Over 120	
57788	12/30/22	01/29/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	98,506.60	Over 120	In Collections
58015	01/01/23	02/01/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,852.60	Over 120	In Collections
58016	02/01/23	03/01/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,655.39	Over 120	In Collections
58136	03/31/23	04/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,680.22	Over 120	In Collections
58425	04/30/23	06/21/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,555.42	91-120	In Collections
58426	05/31/23	06/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,578.75	91-120	In Collections
58427	06/30/23	07/30/23	EC Events, LLC	EC Events, LLC-EMERALD CUP HARVEST BALL (10,000)	1,602.43	61-90	In Collections
58407	05/31/23	06/30/23	County of Sonoma Emergency Manag	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	91-120	resent invoice, 10/10, expect by 10/31
58700	06/30/23	09/01/23	County of Sonoma Emergency Manag	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	31-60	was invoiced late, expect by 10/31
58701	07/31/23	09/01/23	County of Sonoma Emergency Manag	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	31-60	was invoiced late, expect by 10/31
59151	08/31/23	09/30/23	County of Sonoma Emergency Manag	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	1-30	expect by 10/31
59942	09/30/23	10/30/23	County of Sonoma Emergency Manag	County of Sonoma Emergency Management-COVID-19 D-Lot Trailers/Ballpark	39,000.00	Current	expect by 10/31
58533	07/03/23	08/02/23	Cheveto Mobile Window Tinting	Cheveto Mobile Window Tinting-CARMART VENDOR (January 1 - December 31 2023)	500.00	61-90	
58617	07/31/23	08/30/23	County of Sonoma Human Resources	County of Sonoma Human Resources Dept. (Eligibility Specialist- Written Exam) (VETS)	595.00	31-60	
58686	07/31/23	08/31/23	Northern California Motorcycle Traini	SRMT (MY2023-2025)	428.00	31-60	
58691	07/31/23	08/31/23	Northern California Motorcycle Traini	SRMT (MY2023-2025)	642.00	31-60	
58692	07/31/23	08/31/23	Northern California Motorcycle Traini	SRMT (MY2023-2025)	550.00	31-60	
58693	07/31/23	08/31/23	Northern California Motorcycle Traini	SRMT (MY2023-2025)	250.00	31-60	
58694	07/31/23	08/31/23	Northern California Motorcycle Traini	SRMT (MY2023-2025)	428.00	31-60	
58599	07/31/23	08/30/23	So Co Orchid Society (VETS)	So Co Orchid Society (2nd Tuesday Monthly Meeting) (VETS)	165.00	31-60	
58587	07/31/23	08/30/23	Sonoma County Vet Connect (VET)	Sonoma County Vet Connect (VET)	55.00	31-60	
58290	05/19/23	06/18/23	Spectra by Comcast Spectacor	Sonoma County Roller Derby (500)	272.43	Over 120	
58543	06/30/23	07/30/23	Spectra by Comcast Spectacor	Xiochil Entertainment-Outside Concert (CL-950)	83.13	61-90	
58683	06/30/23	08/31/23	Spectra by Comcast Spectacor	Impact Ent., Sports & Event Marketing, LLC - Country Summer (12,000/day)	352.99	31-60	
58526	06/30/23	07/30/23	Wine Competitions Management & Pi	Wine Competitions Management & Productions-Annual Storage & Experience Rose & Int'l Wc	4,105.00	61-90	
58525	07/01/23	07/31/23	Wine Competitions Management & Pi	Wine Competitions Management & Productions-Annual Storage & Experience Rose & Int'l Wc	600.00	61-90	
					319,000.99		

*excludes open credits

*excludes 2023 Fair invoices

*excludes other current and under 30 open invoices