

Event/Market Sales Associate Job for Taspen's Organics / Dragonfly Botanicals

About Taspen's Organics:

Taspen's Organics is a local and family-owned company. We make the purest all-natural and organic skincare products and many other natural herbal remedies. The Hemp CBD product line of Taspen's is called Dragonfly Botanicals. Our headquarters is in Conifer, Colorado and we have 7 retail locations in Colorado. If you're excited to be part of our team, Taspen's Organics is a great place to grow your career.

Job Description

An event/market sales associate will be able to independently manage all vendor duties at a farmers market, craft fair, trade show, festival, etc... and represent the Taspen's Organics and Dragonfly Botanicals brand across a wide array of sales environments. Most event/market sales associates will also work as a retail sales associate at a Taspen's location and must be able to perform retail sales duties as well.

Location: Denver or Boulder surrounding areas

Pay Range: \$15/hr + 10% commission of total sales

Job Details:

Full-time (30+ hours per week), or part-time event/market sales associate

This position is seasonal with the possibility of extending based on how many events we have in the fall

Must be available weekends, evenings & holidays

Must be able to commit to the event schedule

Requirements:*

- Phone with ability to use Square payment processor
- Reliable transportation and ability to transport inventory and booth set up
- Ability to lift 50lbs and set up a booth/tent
- Access to storage environment to store inventory at a consistent stable temperature
- Ability to maintain a professional appearance
- Demonstrate excellent verbal communication skills
- Ability to problem-solve independently and respond quickly to help customers

- Demonstrate a passion for herbal products and CBD products
- Interact with a high level of interpersonal skills and demonstrate the ability to reach out to customers
- Positive and friendly attitude
- Excellent customer service skills
- Able to figure out solutions autonomously
- High attention to detail
- Demonstrated selling skills

Physical requirements:

- Must be able to lift 50lbs

Vending and Sales at Event

- Proactively reach out to customers and promote products and company
- Maintain a high level of product knowledge in order to make product recommendations, respond to customer questions and educate customers on herbal remedies
- Assist customers by helping them select products
- Provide outstanding customer service throughout the sales process
- Drive sales through the engagement of customers, suggestive selling, and sharing product knowledge
- Contribute to daily sales goals
- Manage financial transactions and issue receipts
- Independently process payments by totaling purchases, processing cash, credit or debit cards customers using Square app on a mobile device
- Add customers into our sales database
- Receive customer returns and accurately fill out return forms, process returns, and follow FDA compliant return process
- Respond appropriately to upset customers, de-escalating tension, and addressing customer needs
- Inform manager of any unresolved customer service issues in a timely manner

Other

Must sign and abide by the company code of conduct

Abide by all event guidelines

Must comply with the Taspens's Organics Farmers Market/Event Guide

Check us out at [Taspens.com](https://taspens.com) and [Dragonflyhempcbd.com](https://dragonflyhempcbd.com)

Please email info@taspens.com with your resume