

Retail Store Manager

Elsmore Swim Shop now has an opening for a FULL-TIME Retail Store Manager at our Minnetonka location. We are looking for an individual who enjoys sales, loves working with people and is passionate about the sport of swimming. We offer a full benefit package including health, dental and vision coverage, a Simple IRA with company matching and paid time off with holidays off and no late evenings!

Since 1982, Elsmore Swim Shop has serviced the swimming community, growing to one of the largest swim retailers in the US. Our vision is to continue to grow our business by providing the best customer service and highest quality products and nurturing long-term relationships with our customers.

Job Duties:

- Oversee the daily operation of the store including staff scheduling, staff communications and point of sale system operation.
- Perform store opening and closing procedures, including financial reconciliation and nightly deposit as needed. Train staff to perform these duties as well.
- Recruit and train store staff with the goal of delivering the highest quality of customer experience. Provide constructive feedback as part of annual performance reviews and as needed. Facilitate conflict resolution when needed.
- Maintain a clean, organized, well-stocked store. Follow company inventory procedures and escalate potential issues to management.
- Identify and implement strategies to increase sales volume through upgrades and add-on items.
- Identify opportunities to increase sales and adjust product assortment to meet customer needs. Share these ideas with management and execute them as directed.
- Provide world-class customer service.
- Be a knowledgeable resource of competitive swimming gear and apparel to customers and store staff.

Job Requirements:

- Excellent interpersonal and communication skills.
- 2+ years of retail sales management experience.
- Must be able to lift 25+ pounds.
- Must be able to stand for prolonged periods.
- A background in competitive swimming a plus.

Salary Range:

- \$42,000 to \$51,000

Benefits:

- Health, dental and vision insurance
- Paid time off
- Simple IRA
- Paid holidays
- Store discount