

Event Sales Manager

Elsmore Swim Shop now has an immediate opening for a FULL-TIME Event Sales Manager at our Minnesota locations. We are looking for an individual who enjoys sales, loves working with people and is passionate about the sport of swimming. We offer a full benefit package of health, dental and vision. IRA with company matching. Paid time off with holidays off and no late evenings!

Since 1982, Elsmore Swim Shop has serviced the swimming community, growing to be one of the largest swim retailers in the US. Our vision is to continue to grow our businesses by providing the best customer service and highest quality products while creating an environment where we are recognized as the 1st choice for employment and nurturing long-term relationships with our customers.

JOB DUTIES:

- Manages all event planning, merchandising, staffing and schedules for MN events.
- Must be willing to work 20-25 weekends per year in addition to working in retail stores.
- Identifies current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements.
- Ensures availability of merchandise and services by maintaining inventories.
- Sells a broad range of swimming products to customers and works to achieve the highest level of customer satisfaction.
- Provide world-class customer service.
- Responsible for increasing average ticket through upgrades and add-ons.
- Stocks retail event space with directions from Store Owners.
- Accurately operates retail point of sale system.
- Performs functions of opening or closing events to include counting cash, nightly deposit, securing event space.
- Contributes to team effort by accomplishing related duties as needed.

JOB REQUIREMENTS:

- Excellent communication and attention to detail skills
- A background in competitive swimming a plus.

Please email your resume to jobs@elsmoreswim.com